

# DEPARTMENT OF VETERANS AFFAIRS

Medical Equipment Division  
Authorized Federal Supply Schedule Pricelist (Catalog)

## **Federal Supply Schedule FSC Group 66, Part III Cost-per-Test: Clinical Analyzers**

Laboratory, Chemistry, Hematology, Coagulation  
Urinalysis and Microbiology

Contractor:

**TOSOH Bioscience, Inc.**

6000 Shoreline Drive  
Suite 101  
South San Francisco, CA 94080  
(650) 615-4970  
(800) 248-6764 or 650-615-4970

FSC Class: 6630  
Contract Number: V797P-7020a

Contract Period:

October 1, 2005 to September 30, 2010

Business Size: Large

Special Item Number: 605-1a - Clinical Chemistry Analyzers  
Special Item Number: 605-6a – Clinical Immunochemistry Analyzers



TOSOH

# Terms and Conditions

## I. Table of Awards: CLINICAL ANALYZERS

Special Item Number 605-1a, Chemistry Analyzers (G7, A1c 2.2 Plus)

Special Item Number 605-6a, Immunochemistry Analyzers (AIA-360, AIA-600 II, AIA-1800)

### a, General Conditions:

**605-1a:** The Cost-Per-Test Agreement is an agreement between Tosoh Bioscience, Inc. (Tosoh) and Federal Supply Schedule (FSS) customers that includes a system and standard service (5 days, 8-5 local) in which the customer places standing orders for the Minimum Monthly Commitment of A1c tests. Each order will be automatically shipped to the customer quarterly as specified. Test pricing under this program is based on "single ship to, single bill to" address. Additional orders are priced as listed on the Standing Order or adjustments may be made in the Minimum Monthly Commitment - see ORDERING AND BILLING (I I.b).

**605-1a:** The Cost-Per-Test Agreement is comprised of a monthly System Rental Fee that includes service (5 days, 8-5 local time). Supplies are purchased as needed or may be shipped in advance quarterly as a fixed Standing Order amount with cost of supplies being added to the monthly System Rental Fee for the estimated volumes. Additional supplies may be purchased separately or via adjustment of the quarterly standing order.

**b. Agreement Amendments:** If a customer wishes to amend the Cost-Per-Test Agreement, it may be amended to accommodate net test volume increases or decreases. The amended agreement and pricing will become effective on the date it is approved and signed by Tosoh.

**c. Agreement Start / End Dates:** The Cost-per-Test Agreement start date is the date of installation. The agreement end date is 1, 2, 3, 4, or 5 years from date of installation, depending on the plan selected. Five year plans are quoted in this price list. Contact your Tosoh representative at (800) 248-6764 or (650) 615-4970 for plans of shorter duration.

**2. Maximum Order Limitation:** None.

**3. Minimum Order:** Patients Per Month -  
G7 and A1c 2.2 Plus: ..... 150  
AIA-360:..... 100  
AIA-600 II:.....500  
AIA-1800:..... 1500

**4. Geographic Limits:** The 48 contiguous states, Alaska, Hawaii, the District of Columbia and Puerto Rico.

**5. Production Point:** Japan

**6. Prompt Payment Terms:** Net 30 days

**7. Foreign Items:** All items: Japan

**8. Delivery:** Within 60 days A.R.O. Delivery will be made to the 48 contiguous states, District of Columbia and Puerto Rico fob destination – Alaska and Hawaii are at extra charge.

**9. FOB:** Prices shown are FOB destination, within consignee's premises; 48 contiguous states, District of Columbia and Puerto Rico.

# Terms and Conditions

## 10. Ordering Address:

- a. Phone Orders: (800) 248-6764, (866)-527-3587, 614-317-1934 (Customer Service direct)  
Main: (650) 615-4970
- b. Fax Orders: (800) 685-7595 or (614) 317-1930 (Customer Service direct)
- c. Mail Order: Tosoh Bioscience, Inc.  
6000 Shoreline Drive, Suite 101  
So. San Francisco, CA 94080
- d. Puerto Rico Distributor: Bio-Nuclear, Inc.  
Royal Industrial Park  
Road 869, KM 1.5  
Building, L-2, Bo Palmas  
Catano, PR 00962  
Tel: 787-788-1290  
Fax: 787-788-1297  
Mr. Jose Marrero, Gen. Mgr.

## 11. Payment Address:

Tosoh Bioscience, Inc.  
P.O. Box 632665  
Cincinnati, OH 45263-2665  
Billing: Based upon Minimum Monthly Commitment.

**a. Terms of Payment:** The terms of the selected billing method apply to the invoices for domestic U.S., Alaska, Puerto Rico, and Hawaii. Terms of payments are net 30 days all shipments.

**b. Ordering and Billing:** The customer has up to 90 days after installation of the analyzer to make changes or adjustments to the final monthly test volumes on which pricing will be based. At this time, standing order quantities and shipping dates will also be determined. Adjustments may be made to standing orders without penalty. Tosoh must be given two weeks notice prior to shipment to incorporate the adjustments

**c. Shipments:** Monthly or quarterly shipments will be made at the customer's choice. The customer will be billed for the number of tests shipped to a single location.

## 12. Terms and Conditions of Rental, Maintenance and Repair

**a. Customer Responsibility:** The customer agrees to provide reasonable care for the equipment as per manufacturer's recommended maintenance procedure; to return the equipment in the same condition as received ordinary wear and tear excepted; and notify Tosoh immediately of loss or damage.

The customer shall also:

1. Permit Tosoh's representatives to enter its premises at all reasonable times to install, inspect, repair, or prepare for the removal of equipment.

2. Provide adequate and suitable space for storage of parts for on-site emergency service to be performed by the customer or by Tosoh.

**b. Assignment:** Without the prior written consent of Tosoh, the customer shall not assign, transfer, or pledge the rental, the equipment, or any part thereof, or any interest therein; or circulate or rent the equipment or any part thereof; or permit the equipment or any part thereof to be used by anyone other than a Tosoh authorized representative, the customer, or customer's employee.

# Terms and Conditions

**c. Ownership:** The equipment and parts rented are, and shall at all times remain the sole and exclusive property of Tosoh; and the customer shall have no right, title, or interest therein except as expressly set forth in these Terms and Conditions.

**d. Equipment Maintenance:** Routine daily, weekly, and monthly maintenance will be the responsibility of the customer; as outlined in Tosoh's Operator's Manual. Preventive maintenance and malfunction repairs will be the responsibility of the contractor.

**e. Maintenance Credit For Equipment Malfunction:** If an analyzer remains inoperative due to a malfunction through no fault or negligence of the customer for a total of twenty-four hours or more, the contractor shall be assessed damages according to the cost-per-test contract. Operator generated instrument malfunction does not qualify for downtime credit.

**f. Replacement Laboratory Equipment:** During the contract period any equipment with excessive downtime will be replaced by the contractor.

**g. How to Obtain Service:** Call Tosoh's Customer Support Center Hotline in South San Francisco, California, telephone (800) 248-6764 or (650) 615-4970. Puerto Rico customers should call Bio-Nuclear at (987) 788-1299. During the Cost-Per-Test period, Tosoh will provide telephone assistance twenty-four hours a day, seven days a week. Emergency on-site service and replacement of parts is available Monday through Friday from 8:00 AM to 5:00 PM local time.

**13. Installation:** As performed by the Tosoh representative, shall be complete and in accordance with the manufacturer installation and operation manuals/instructions.

**14. Training:** Initial one-day training is provided on-site at "No Charge" for new placements of G7 A1c, A1c 2.2 Plus, and AIA-360. Initial training on the AIA-600 II and AIA-1800 is for 2 operators "No Charge" at our Tosoh facilities in So. San Francisco, CA.

**Additional Training Charges:**

G7 (1 day on-site) .....	\$1,000.00
A1c 2.2 Plus (1 day on-site) .....	\$1,000.00
AIA-360 (1 day on-site) .....	\$1,800.00
AIA-600 II (1 day on-site) .....	\$1,800.00
AIA-1800 (1 day on-site) .....	\$1,800.00

**TOSOH AIA<sup>®</sup>**  
**IMMUNOASSAY**  
**ANALYZERS**

*Special Item Number 605-1a*  
*Clinical Chemistry Analyzers*

# TOSOH AIA-360 • VA-CPT SYSTEM, REAGENTS, & CONSUMABLES PRICING

605-6a high maintenance/high complexity  
 Five-Year Cost Per Test Rates  
 Tosoh Bioscience, Inc.  
 1-800-248-6764

Revised August 04, 2005

**Standard Operating Protocol:**  
 22 days/month, 1 shift, 2 controls/shift  
 Calibration assay dependent (30-90 days)  
 Additional Supplies (reagents & consumables) must be purchased for extra operating days & shifts.  
 CONTROL materials listed are NOT INCLUDED -supplies to run "controls" are included in the CPT and CPRR.

VA-CPT Pricing is composed of 3 elements - 1) basic system with standard service, 2) reagents, and 3) consumables.  
 See pricing below and refer to MONTHLY GRID PRICING EXAMPLES BY SYSTEM for AVG. Cost Per Test (CPT) & AVG. Cost Per Reportable Result (CPRR).  
 Please contact Tosoh Bioscience at 1-800-248-6764 for your customized VA-CPT Proposal.

1.FIVE-YEAR MONTHLY RATE INCLUDING 5-DAY, 8:00 AM - 5:00 PM SERVICE FOR BASIC SYSTEM... (does not include any interface costs):

AIA-360 \$423.00

## 2. ADD MONTHLY REAGENT KITS REQUIRED:

IMMUNOASSAYS:	Part.#	REAAGENT KITS ONLY	Item	VA-CPT Kit	VA-CPT Test	Cost Per Kit	Cost Per Test	3. ADD MONTHLY CONSUMABLES REQUIRED:	Part.#	VA-CPT Cost Per Set	SAMPLE DILUTING SOLUTION	Part.#	VA-CPT Cost/Set (2 ea.)	Consumables Continued...	END	
		Part.#	Part.#	Part.#	Part.#	Part.#	Part.#	Part.#	Part.#	Part.#	Part.#	Part.#	Part.#	Part.#	Part.#	
<b>THYROID HORMONES</b>																
ST TSH	025294	100	ST AIA-PACK TSH	75.00	0.75	020394	106.80	AIA-PACK TSH 3rd Gen Cal Set-Six levels, 12x1 mL	020594	50.00	AIA-PACK TSH 3rd Gen SDS, 4x4 mL	020651	50.00	AIA-PACK TSH Linearity		
ST FT3	025282	100	ST AIA-PACK FT3	75.00	0.75	020382	106.80	AIA-PACK FT3 Cal Set-Six levels, 12x1 mL	020582	50.00	AIA-PACK FT3 SDS, 4x1 mL					
ST FT4	025286	100	ST AIA-PACK FT4	75.00	0.75	020386	106.80	AIA-PACK FT4 Cal Set-Six levels, 12x1 mL	020586	50.00	AIA-PACK FT4 SDS, 4x1 mL					
ST FT3	025288	100	ST AIA-PACK FT3	75.00	0.75	020388	106.80	AIA-PACK FT3 Cal Set-Six levels, 12x1 mL	020588	40.00	AIA-PACK Ca 125 SDS, 4x4 mL					
ST FT4	025288	100	ST AIA-PACK FT4	75.00	0.75	020388	106.80	AIA-PACK FT4 Cal Set-Six levels, 12x1 mL	020588	40.00	AIA-PACK Ca 125 SDS, 4x4 mL					
ST FTU	025270	100	ST AIA-PACK FTU	75.00	0.75	020370	50.00	AIA-PACK FTU Cal Set-Two levels, 4x5 mL	020570	57.00	AIA-PACK CE A SDS, 4x4 mL					
<b>GARDIAC MARKERS</b>																
ST CKMB	025269	100	ST AIA-PACK CKMB	150.00	1.50	020369	106.80	AIA-PACK CKMB Cal Set-Six levels, 12x1 mL	020569	50.00	AIA-PACK CKMB SDS, 4x4 mL					
MYOGLOBIN	025297	100	AIA-PACK MYOGLOBIN	150.00	1.50	025397	106.80	AIA-PACK MYOGLOBIN Cal Set-Six levels, 12x1 mL	025597	50.00	AIA-PACK MYOGLOBIN SDS, 4x4 mL					
TROPONIN I 2nd Gen	025205	100	AIA-PACK cTnl 2nd Gen	180.00	1.80	025305	106.80	AIA-PACK cTnl 2nd Gen Cal Set-Six levels, 12x1 mL	025505	50.00	AIA-PACK cTnl 2nd Gen SDS, 4x4 mL					
<b>TUMOR MARKERS</b>																
ST AFP	025252	100	ST AIA-PACK AFP	150.00	1.50	020352	50.00	AIA-PACK AFP Cal Set-Zero & Positive, 4x1 mL	020552	40.00	AIA-PACK AFP SDS, 4x4 mL	020652	50.00	AIA-PACK AFP Linearity		
ST CA 19.9	025271	100	ST AIA-PACK 19.9	150.00	1.50	020371	106.80	AIA-PACK 19.9 Cal Set-Six levels, 12x1 mL	020571	57.00	AIA-PACK 19.9 SDS, 4x4 mL					
**ST CA 27.29	025202	100	ST AIA-PACK 27.29	150.00	1.50	020302	106.80	AIA-PACK 27.29 Cal Set-Six levels, 12x1 mL	020502	57.00	AIA-PACK 27.29 SDS, 4x4 mL					
ST CA 125	025288	100	ST AIA-PACK CA125	150.00	1.50	020388	106.80	AIA-PACK CA125 Cal Set-Six levels, 12x1 mL	020588	40.00	AIA-PACK Ca 125 SDS, 4x4 mL					
ST CEA	025264	100	ST AIA-PACK CEA	150.00	1.50	020354	50.00	AIA-PACK CEA Cal Set-Zero & Positive, 4x1 mL	020554	57.00	AIA-PACK CE A SDS, 4x4 mL	020654	50.00	AIA-PACK CEA Linearity		
ST PSA (PA)	025263	100	ST AIA-PACK PA	180.00	1.80	020363	50.00	AIA-PACK PA Cal Set-Zero & Positive, 4x1 mL	020563	57.00	AIA-PACK SDS, 4x4 mL	020663	50.00	AIA-PACK PA Linearity		
<b>ANEMIA, REPRO, OTHER</b>																
ST FER	025263	100	ST AIA-PACK FER	120.00	1.20	020353	50.00	AIA-PACK FER Cal Set-Zero & Positive, 4x1 mL	020553	40.00	AIA-PACK FER SDS, 4x4 mL	020653	50.00	AIA-PACK FER Linearity		
ST BHCG	025261	100	ST AIA-PACK BHCG	120.00	1.20	020361	50.00	AIA-PACK BHCG Cal Set-Zero & Positive, 4x1 mL	020561	49.00	AIA-PACK BHCG SDS, 4x4 mL	020661	50.00	AIA-PACK BHCG Linearity		
ST FSH	025265	100	ST AIA-PACK FSH	120.00	1.20	020365	50.00	AIA-PACK FSH Cal Set-Zero & Positive, 4x1 mL	020565	57.00	AIA-PACK FSH SDS, 4x4 mL	020665	50.00	AIA-PACK FSH Linearity		
ST LH II	025296	100	ST AIA-PACK LH II	120.00	1.20	025396	106.80	ST AIA-PACK LH II Cal Set-Six levels, 12x1 mL	020596	50.00	AIA-PACK LH SDS, 4x4 mL					
ST PRL	025255	100	ST AIA-PACK PRL	120.00	1.20	020355	50.00	AIA-PACK PRL Cal Set-Zero & Positive, 4x1 mL	020555	49.00	AIA-PACK PRL SDS, 4x4 mL					
ST E2	025274	100	ST AIA-PACK E2	120.00	1.20	025374	106.80	AIA-PACK E2 Cal Set-Six levels, 12x1 mL	020574	50.00	AIA-PACK E2 SDS, 4x4 mL					
ST PROG	025281	100	ST AIA-PACK PROG	120.00	1.20	020381	106.80	AIA-PACK PROG Cal Set-Six levels, 12x1 mL	020581	50.00	AIA-PACK PROG SDS, 4x4 mL					
**ST TEST (Testosterone)	025204	100	ST AIA-PACK TEST	180.00	1.80	025304	106.80	AIA-PACK TEST Cal Set-Six levels, 12x1 mL	025504	50.00	AIA-PACK TEST SDS, 4x4 mL					
ST BHCG	025269	100	ST AIA-PACK BHCG	120.00	1.20	020369	106.80	AIA-PACK BHCG Cal Set-Six levels, 12x1 mL	020569	50.00	AIA-PACK BHCG SDS, 4x4 mL					
ST C-PEP	025287	100	ST AIA-PACK C-PEP	120.00	1.20	020387	106.80	AIA-PACK C-PEP Cal Set-Six levels, 12x1 mL	020587	50.00	AIA-PACK C-PEP SDS, 4x4 mL					
ST HGH	025266	100	ST AIA-PACK HGH	120.00	1.20	020366	106.80	AIA-PACK HGH Cal Set-Six levels, 12x1 mL	020566	50.00	AIA-PACK HGH SDS, 4x4 mL					
ST IRI (Insulin)	025260	100	ST AIA-PACK IRI	120.00	1.20	020360	106.80	AIA-PACK IRI Cal Set-Six levels, 12x1 mL	020560	40.00	AIA-PACK IRI SDS, 4x4 mL					
ST IGE II	025295	100	ST AIA-PACK IGE II	120.00	1.20	020395	106.80	AIA-PACK IGE II Cal Set-Six levels, 12x1 mL	020595	40.00	AIA-PACK IGE II SDS, 4x4 mL					
ST PAP	025262	100	ST AIA-PACK PAP	120.00	1.20	020362	50.00	AIA-PACK PAP Cal Set-Zero & Positive, 4x1 mL	020562	57.00	AIA-PACK PAP SDS, 4x4 mL	020662	50.00	AIA-PACK PAP Linearity		

Notes:  
 ST preceding assay name denotes "Short Time" incubation of 10 minutes  
 \*\*Require a manual dilution prior to assay - refer to assay procedure manual.

## CPT & CRRR Pricing based upon Standard Operating Protocol

**TOSOH AIA-360 IMMUNOASSAY ANALYZER**  
 Clinical Immunoassay Analyzer - alpha  
 Five-Year Core Reagents & Costs Per Reportable Rates  
 (Based on Standard Operating Protocol)  
 Tosoh Bioscience, Inc.  
 1-800-248-8764

### EXAMPLE WORKLOADS

	4 ASSAYS		4 ASSAYS		6 ASSAYS		4 ASSAYS		5 ASSAYS		7 ASSAYS <i>(Cardiac-3 Shifts)</i>		4 ASSAYS		5 ASSAYS		6 ASSAYS		5 ASSAYS		5 ASSAYS						
	100/month	CPT	200/month	CPT	300/month	CPT	400	500	600/month	700/month	800/month	900/month	1000/month	1000/month	1000/month	1000/month	1000/month	1000/month	1000/month	1000/month	1000/month	1000/month	1000/month				
<b>AIA-360 ASSAYS</b>																											
<b>THYROID HORMONES</b>																											
ST TSH	25	2.74	8,231	50	2.37	4,741			50	2.05	4,101	50	1.68	3,351	150	1.76	2,341	125	1.68	2,351	150	1.57	2,091	200	1.58	1,991	
ST TT3	25	2.74	8,561	50	2.37	4,891			50	2.05	4,231	50	1.68	3,751	150	1.76	2,481	125	1.68	2,391	150	1.57	2,091	200	1.59	2,011	
ST T4	25	2.74	9,541	50	2.37	5,311			50	2.05	4,591	50	1.68	3,751	150	1.76	2,481	125	1.68	2,511	150	1.57	2,091	200	1.59	2,081	
ST FT3																											
ST FT4																											
ST FT4																											
<b>CARDIAC MARKERS</b>																											
ST CKMB							100	2.83	4,481				100	2.43	5,881				125	2.51	3,571				200	2.32	2,941
MYOGLOBIN							100	2.83	4,781				100	2.43	6,061				125	2.81	4,201				200	2.32	3,041
PROBOPIN 12nd Gen							100	3.23	5,231				100	2.73	6,811										200	2.62	3,431
<b>TUMOR MARKERS</b>																											
ST AFP																											
ST CA 19.9																											
ST CA 27.29																											
ST CA 15																											
ST CA																											
ST PA (PSA)	25	3.79	11,381	50	3.42	6,841				50	3.10	6,201													175	2.73	3,511
<b>ANEMIA, REPRO, OTHER</b>																											
ST FER																											
ST BCG																											
ST FSH																											
ST LH II																											
ST PRL																											
ST E2																											
ST PROG																											
ST TEST (Testosterone)																											
*ST BMG																											
ST CORT																											
ST CPEP																											
ST HCG																											
ST HCG (in)																											
ST HCG II																											
ST PAP																											
<b>TOTAL MONTHLY VOLUME/CPT/CF</b>	100	3.04	12,241	200	2.66	6,691	400	3.08	4,831	500	2.58	3,951	500	2.41	5,611	700	2.09	2,931	800	1.89	2,641	900	2.31	3,021	1000	1.80	2,281
<b>FIVE_YEAR TOTAL MONTHLY COS</b>	\$1,223.62		\$1,337.15	\$1,337.15	\$1,930.22	\$1,973.11	\$1,973.11	\$2,805.26	\$2,033.27	\$2,050.85	\$2,110.84	\$2,719.78	\$2,279.90	\$2,279.90	\$2,279.90	\$2,279.90	\$2,279.90	\$2,279.90	\$2,279.90	\$2,279.90	\$2,279.90	\$2,279.90	\$2,279.90	\$2,279.90	\$2,279.90	\$2,279.90	\$2,279.90

\*Require a manual dilution prior to assay - refer to assay procedure manual.



**SECTION VII – OFFER / TECHNICAL DATA SHEETS AND COMMERCIAL SALES PRACTICE FORMAT -  
COMMERCIAL ITEMS**

**B. CONSUMABLE SUPPLIES IDENTIFICATION SHEET**

Please identify all required materials (including standards, controls, reagents, disposables, etc.), list the assay(s) that each consumable, and the quantity (number of units) of each consumable necessary to perform one hundred (100 assays on the contractor's equipment or frequency of product used, i.e. calibrators, or bottle every two (2) weeks.)

VENDOR NAME: TOSOH Bioscience, Inc.

ANALYZER TYPE: Immunoassay

BRAND NAME: Tosoh AIA-360 Immunoassay Analyzer

MODEL NUMBER: 019945

	CONSUMABLE NAME	FREQUENCY OF USE	NUMBER/100 ASSAYS
1.	AIA-PACK Substrate Set II	Daily	20 mL/0.2 bottle
2.	AIA-PACK Wash Concentrate	Daily	1.5L/0.6 bottle
3.	AIA-PACK Diluent Concentrate	Daily	500 mL/0.1bottle
4.	Sample cups	Not needed if primary sample tubes are used	100
5.	Standardization cups	One per day for daily maintenance	1
6.	Thermal printer paper	Patient results dependent	Approx. 0.1 roll
7.	AIA-PACK (each assay chosen)	1 test/assay run	1 kit of 100 assays
8.	AIA-PACK Calibrator Set	Varies by assay – 30,60,or 90 days	½ box per 30,60, or 90 days
9.	Controls –2 levels NOT SUPPLIED by us	Once each level/24 hours.	1 mL/day each Control
10.			
11.			
12.			
13.			
14.			
15.			

If additional space is needed use separate sheet of paper.

**NOTE:** All consumable supplies (reagents, standards, control, disposables, etc.) required for the proper operation of the contractor's equipment and necessary to perform tests on the equipment provided shall be included, and shall be furnished by the contractor for each clinical laboratory analyzer model.

**THE CONTENTS OF THIS PAGE SHALL BE MADE A PART OF THE PUBLISHED PRICE LIST.**



## AIA-360 Consumables and Accessories

**Consumables – see Start Up Kit**

**Accessories list shipped with the instrument**

Catalog #	Item name	Unit	Allowance Per Installation	List Price
021076	Bottle Case (Blue)	1	1	N.A.
021067	Diluent Bottle	1	1	250.00
021068	Wash Bottle	1	1	250.00
021069	Waste Bottle	1	1	270.00
021066	Substrate Holder	1	1	N.A.
021103	Wash Cap (with tube & filter)	1	1	N.A.
021140	Diluent Cap (with tube & filter)	1	1	N.A.
021141	Waste Cap (with tube)	1	1	N.A.
019398	Disposal Box	1	1	N.A.
020970	Detector Cups STD (Pack of 20 cups)	1	1	5.00
019563	Printer Paper – List Price Bx of 10 \$45.00	1 roll	1 roll	4.50
018585	Tank Filters (Wash and Diluent)	2	2	N.A.
021002	Stopper	1	1	N.A.
018619	Bottle, 30 ml	2	2	N.A.
996110	Bottle, 110 ml	1	1	1.86
No P/N	Rubber Caps	10	10	N.A.
021138	Level Sensor Lead (Cable)	1	1	N.A.
008272	Power Cord	1	1	N.A.
No P/N	10" x 12" ZipLock Bag	1	1	N.A.
No P/N	Operator Manual (Japanese)	1	1	N.A.
No P/N	QC Certificate	1	1	N.A.
021139	Smart Media Card ( VER: ---- )	1	1	N.A.
019510	Mandrel, Printer Paper	1	1	N.A.
018581	Sample Cups	100 cups	100 cups	5.70
996028	Operator's Manual ( VER: ---- )	1	1	N.A.
990264	ST Analyte Applications Manual (CD) VER:	1	1	N.A.
260004	Training DVD (Ver ---)	1	1	N.A.
260006	Installation Document	1	1	N.A.
990302	ABC Line Conditioner	1	1	400.00
990102	Screwdriver	1	1	N.A.

### Reagents & Supplies Necessary But Not Provided

*Item*

Control Material

Reagent alcohol (90% ETOH)

1.0 mL and 5.0 mL volumetric pipettes

Reagent grade type 1 water

Proteinizing cleaning agent

100 mL graduated cylinder

0.1 Normal HCL or 0.1 Normal HNO<sub>3</sub>

Refrigerator

Bleach (Clorox, unscented)

Contract Administration  
**PO for AIA 360 START UP KIT**

<b>Acct#:</b>	<b>Acct. Name:</b>	<b>Ship Date:</b>
---------------	--------------------	-------------------

**Send "NEXT DAY STANDARD" Shipping Service**

Quantity	Catalog	Product Description	Location	Amount
2	020968	Substrate Set II	REF	\$0.00
1	020955	Wash Concentrate	REF	\$0.00
1	020956	Diluent Concentrate	REF	\$0.00
1	020999	BioRad Assayed Control	REF	\$0.00

IF ANY OF THE FOLLOWING TUMOR MARKERS ASSAYS ARE ORDERED:

BMG, 19.9, 27.29, ST BMG, ST 19.9, and/or ST 27.29

(020259, 020271, 020202, 025259, 025271, 025202)

**ORDER:**

Quantity	Catalog	Product Description	Location	Amount
0	020988	BioRad Tumor Marker Control	REF	\$0.00

(If more than one of the above markers are ordered OR if CA 125 or ST CA 125 is ordered, order quantity = 2 ) (020288 & 025288)

SO# \_\_\_\_\_

**PO#:**

CSS: \_\_\_\_\_

Training Date: \_\_\_\_\_

Install Date: \_\_\_\_\_

Equipment Ship Date: \_\_\_\_\_

Special Notes/Instructions:

IF ANY OF THE FOLLOWING CARDIAC MARKERS ARE ORDERED: ST CK-MB, cTnI, MYO

CALL Charlie Sakamoto to order Cardiac Controls directly from BioRad to drop ship to the account.

(025269, 025205, 025297)

**NO FREIGHT CHARGE**

**IN THE EVENT OF A BACK ORDER ITEM, PLEASE NOTIFY CONTRACTS DEPT VIA EMAIL**

Order By: \_\_\_\_\_

Date Sent to Customer Service: \_\_\_\_\_

Date Received by Customer Service: \_\_\_\_\_

# TOSOH AIA-600 II • VA-CPT SYSTEM, REAGENTS, & CONSUMABLES PRICING

60s-6a high maintenance/high complexity  
 Five-Year Cost Per Test Rates  
 Tosoh Bioscience, Inc.  
 1-800-248-8764

Revised August 04, 2005

## Standard Operating Protocol:

22 days/month, 1 shift, 2 Controls/shift  
 Calibration assay dependent - (30-90 days).  
 Additional Supplies (reagents & consumables) must be purchased for extra operating days & shifts.  
 CONTROL material itself is NOT INCLUDED -supplies to run "controls" are included in the CPT and CPRR.

VA-CPT Pricing is composed of 3 elements - 1) basic system with standard service, 2) reagents, and 3) consumables.

See pricing below and refer to MONTHLY GRID PRICING EXAMPLES BY SYSTEM FOR AVG. Cost Per Test (CPT) & AVG. Cost Per Reportable Result (CPRR).

Please contact Tosoh Bioscience at 1-800-248-8764 for your customized VA-CPT Proposal.

1. FIVE-YEAR MONTHLY RATE INCLUDING 5-DAY, 8:00 AM - 5:00 PM SERVICE FOR BASIC SYSTEM - (does not include any interface costs):

\$1,056.00

2. ADD MONTHLY REAGENT KITS REQUIRED:				3. ADD MONTHLY CONSUMABLES REQUIRED:				Consumables Continued...		Consumables Continued...	
IMMUNOASSAYS:	REAGENT KITS ONLY	Item	Kit	VA-CPT Cost Per Kit	VA-CPT Cost Per Test	Part #	Calibrator & Description	VA-CPT Cost Per Set	SAMPLE DILUTING SOLUTION	Part #	LINEARITY SETS
<b>THYROID HORMONES</b>											
025294	100	ST AIA-PACK TSH	75.00	0.75	020384	AIA-PACK TSH 3rd Gen Cal Set-Six levels, 12x1 mL	50.00	AIA-PACK TSH 3rd Gen SDS, 4x4 mL	020651	50.00	AIA-PACK TSH Linearity
020294	200	AIA-PACK TSH 3rd Gen	150.00	0.75	020384	AIA-PACK TSH 3rd Gen Cal Set-Six levels, 12x1 mL	50.00	AIA-PACK TSH 3rd Gen SDS, 4x4 mL	020651	50.00	AIA-PACK TSH Linearity
025295	100	ST AIA-PACK FT3	75.00	0.75	020385	AIA-PACK FT3 Cal Set-Six levels, 12x1 mL	50.00	AIA-PACK FT3 SDS, 4x1 mL	020652	50.00	AIA-PACK FT3 Linearity
025296	100	ST AIA-PACK FT3	75.00	0.75	020385	AIA-PACK FT3 Cal Set-Six levels, 12x1 mL	50.00	AIA-PACK FT3 SDS, 4x1 mL	020652	50.00	AIA-PACK FT3 Linearity
025297	100	ST AIA-PACK FT4	75.00	0.75	020386	AIA-PACK FT4 Cal Set-Six levels, 12x1 mL	50.00	AIA-PACK FT4 SDS, 4x1 mL	020653	50.00	AIA-PACK FT4 Linearity
025298	100	ST AIA-PACK FT4	75.00	0.75	020386	AIA-PACK FT4 Cal Set-Six levels, 12x1 mL	50.00	AIA-PACK FT4 SDS, 4x1 mL	020653	50.00	AIA-PACK FT4 Linearity
025299	100	ST AIA-PACK TPOAb	180.00	1.80	020390	AIA-PACK TPOAb Cal Set-Six levels, 12x1 mL (order Control & SDS)	30.00	AIA-PACK TPOAb/TgAb Control Set Two levels, 4x4 mL	020490	30.00	AIA-PACK TPOAb/TgAb Control Set
020291	100	AIA-PACK TgAb (order Control & SDS)	180.00	1.80	020391	AIA-PACK TgAb Cal Set-Six levels, 12x1 mL	30.00	AIA-PACK TPOAb/TgAb Control Set Two levels, 4x4 mL	020491	30.00	AIA-PACK TgAb Control Set
<b>CARDIAC MARKERS</b>											
025269	100	ST AIA-PACK CKMB	150.00	1.50	020369	AIA-PACK CKMB Cal Set-Six levels, 12x1 mL	50.00	AIA-PACK CKMB SDS, 4x4 mL	020569	50.00	AIA-PACK CKMB Linearity
025297	100	AIA-PACK MYOGLOBIN	150.00	1.50	020369	AIA-PACK CKMB Cal Set-Six levels, 12x1 mL	50.00	AIA-PACK CKMB SDS, 4x4 mL	020569	50.00	AIA-PACK CKMB Linearity
025205	100	AIA-PACK cTnl 2nd Gen	180.00	1.80	020392	AIA-PACK MYOGLOBIN Cal Set-Six levels, 12x1 mL	50.00	AIA-PACK MYOGLOBIN SDS, 4x4 mL	025597	50.00	AIA-PACK MYOGLOBIN Linearity
025272	100	ST AIA-PACK AFP	150.00	1.50	020371	AIA-PACK AFP Cal Set-Zero & Positive, 4x1 mL	50.00	AIA-PACK AFP SDS, 4x4 mL	020562	50.00	AIA-PACK AFP Linearity
025273	100	ST AIA-PACK AFP	150.00	1.50	020371	AIA-PACK AFP Cal Set-Zero & Positive, 4x1 mL	50.00	AIA-PACK AFP SDS, 4x4 mL	020562	50.00	AIA-PACK AFP Linearity
025202	100	ST AIA-PACK 27.29	150.00	1.50	020362	AIA-PACK 27.29 Cal Set-Six levels, 12x1 mL	50.00	AIA-PACK 27.29 SDS, 4x4 mL	020602	50.00	AIA-PACK 27.29 Linearity
025286	100	ST AIA-PACK C1425	150.00	1.50	020368	AIA-PACK C1425 Cal Set-Six levels, 12x1 mL	50.00	AIA-PACK C1425 SDS, 4x4 mL	020602	50.00	AIA-PACK C1425 Linearity
025254	100	ST AIA-PACK CEA	150.00	1.50	020364	AIA-PACK CEA Cal Set-Zero & Positive, 4x1 mL	50.00	AIA-PACK CEA SDS, 4x4 mL	020654	50.00	AIA-PACK CEA Linearity
025263	100	ST AIA-PACK PA	180.00	1.80	020363	AIA-PACK PA Cal Set-Zero & Positive, 4x1 mL	50.00	AIA-PACK PA SDS, 4x4 mL	020653	50.00	AIA-PACK PA Linearity
<b>ANEMIA, REPRO, OTHER</b>											
020293	200	AIA-PACK B-12 (Requires pretreatment >)	240.00	1.20	020393	AIA-PACK B-12 Cal Set-Six levels, 12x1 mL	54.00	AIA-PACK B-12 SDS, 4x4 mL	020593	54.00	AIA-PACK B-12 Linearity
025253	100	ST AIA-PACK FER	120.00	1.20	020353	AIA-PACK FER Cal Set-Zero & Positive, 4x1 mL	40.00	AIA-PACK FER SDS, 4x4 mL	020553	40.00	AIA-PACK FER Linearity
020292	200	AIA-PACK FOL (Requires pretreatment >)	240.00	1.20	020392	AIA-PACK FOL Cal Set-Six levels, 12x1 mL	54.00	AIA-PACK FOL SDS, 4x4 mL	020592	54.00	AIA-PACK FOL Linearity
025261	100	ST AIA-PACK BHCG	120.00	1.20	020361	AIA-PACK BHCG Cal Set-Zero & Positive, 4x1 mL	49.00	AIA-PACK BHCG SDS, 4x4 mL	020661	49.00	AIA-PACK BHCG Linearity
025265	100	ST AIA-PACK FSH	120.00	1.20	020365	AIA-PACK FSH Cal Set-Zero & Positive, 4x1 mL	57.00	AIA-PACK FSH SDS, 4x4 mL	020665	57.00	AIA-PACK FSH Linearity
025296	100	ST AIA-PACK LH II	120.00	1.20	020396	ST AIA-PACK LH II Cal Set-Six levels, 12x1 mL	50.00	AIA-PACK LH SDS, 4x4 mL	020596	50.00	AIA-PACK LH Linearity
025255	100	ST AIA-PACK PRL	120.00	1.20	020355	AIA-PACK PRL Cal Set-Zero & Positive, 4x1 mL	49.00	AIA-PACK PRL SDS, 4x4 mL	020555	49.00	AIA-PACK PRL Linearity
025274	100	ST AIA-PACK E2	120.00	1.20	020374	AIA-PACK E2 Cal Set-Six levels, 12x1 mL	50.00	AIA-PACK E2 SDS, 4x4 mL	020574	50.00	AIA-PACK E2 Linearity
025201	100	ST AIA-PACK PROG	120.00	1.20	020381	AIA-PACK PROG Cal Set-Six levels, 12x1 mL	50.00	AIA-PACK PROG SDS, 4x4 mL	020581	50.00	AIA-PACK PROG Linearity
025204	100	ST AIA-PACK TEST	180.00	1.80	020394	AIA-PACK TEST Cal Set-Six levels, 12x1 mL	50.00	AIA-PACK TEST SDS, 4x4 mL	020504	50.00	AIA-PACK TEST Linearity
025297	100	ST AIA-PACK BMG	120.00	1.20	020389	AIA-PACK BMG Cal Set-Six levels, 12x1 mL	50.00	AIA-PACK BMG SDS, 4x4 mL	020559	50.00	AIA-PACK BMG Linearity
025287	100	ST AIA-PACK CORT	120.00	1.20	020387	AIA-PACK CORT Cal Set-Six levels, 12x1 mL	50.00	AIA-PACK CORT SDS, 4x4 mL	020587	50.00	AIA-PACK CORT Linearity
025284	100	ST AIA-PACK PEP	120.00	1.20	020384	AIA-PACK PEP Cal Set-Six levels, 12x1 mL	40.00	AIA-PACK PEP SDS, 4x4 mL	020584	40.00	AIA-PACK PEP Linearity
025266	100	ST AIA-PACK HGH	120.00	1.20	020366	AIA-PACK HGH Cal Set-Six levels, 12x1 mL	50.00	AIA-PACK HGH SDS, 4x4 mL	020566	50.00	AIA-PACK HGH Linearity
025260	100	ST AIA-PACK IRI	120.00	1.20	020360	AIA-PACK IRI Cal Set-Six levels, 12x1 mL	40.00	AIA-PACK IRI SDS, 4x4 mL	020560	40.00	AIA-PACK IRI Linearity
025295	100	ST AIA-PACK IGE II	120.00	1.20	020395	AIA-PACK IGE II Cal Set-Six levels, 12x1 mL	40.00	AIA-PACK IGE II SDS, 4x4 mL	020595	40.00	AIA-PACK IGE II Linearity
025262	100	ST AIA-PACK PAP	120.00	1.20	020362	AIA-PACK PAP Cal Set-Zero & Positive, 4x1 mL	57.00	AIA-PACK PAP SDS, 4x4 mL	020562	57.00	AIA-PACK PAP Linearity

Notes:  
 ST preceding assay name denotes "Short Time" incubation of 10 minutes.  
 \*\*Requires a manual dilution prior to assay - refer to assay procedure manual.



**SECTION VII – OFFER /TECHNICAL DATA SHEETS AND COMMERCIAL SALES PRACTICE FORMAT -  
COMMERCIAL ITEMS**

**CONSUMABLE SUPPLIES IDENTIFICATION SHEET**

Please identify all required materials (including standards, controls, reagents, disposables, etc.), list the assay(s) that each consumable, and the quantity (number of units) of each consumable necessary to perform one hundred (100 assays on the contractor's equipment or frequency of product used, i.e. calibrators, or bottle every two (2) weeks.)

VENDOR NAME: TOSOH Bioscience, Inc.

ANALYZER TYPE: Immunoassay

BRAND NAME: Tosoh AIA-600 II Immunoassay Analyzer

MODEL NUMBER: 019328

	CONSUMABLE NAME	FREQUENCY OF USE	NUMBER/100 ASSAYS
1.	AIA-PACK Substrate Set II	Daily	20 mL/0.2 bottle
2.	AIA-PACK Wash Concentrate	Daily	25 mL/0.01 bottle
3.	AIA-PACK Diluent Concentrate	Daily	400 mL/0.08 bottle
4.	Sample pretreatment cups	Used with B12/Fol/27.29 and BMG	100
5.	Sample cups	Not needed if primary sample tubes are used	100
6.	Standardization cups	One per day for daily maintenance	1
7.	Thermal printer paper	Patient results dependent	0.001 roll
8.	Pipette Tips (1000/bag)	One per patient	100
9.	Pipette Tips (preloaded 5 x 96)	One per patient	100
10.	AIA-PACK (each assay chosen)	1 test/assay run	1 kit of 100 assays
11.	AIA-PACK Calibrator Set	Varies by assay – 30,60,or 90 days	½ box per 30,60, or 90 days
12.	Controls –2 levels NOT SUPPLIED by us	Once each level/24 hours.	1 mL/day each Control
13.			
14.			
15.			

If additional space is needed use separate sheet of paper.

**NOTE:** All consumable supplies (reagents, standards, control, disposables, etc.) required for the proper operation of the contractor's equipment and necessary to perform tests on the equipment provided shall be included, and shall be furnished by the contractor for each clinical laboratory analyzer model.

**THE CONTENTS OF THIS PAGE SHALL BE MADE A PART OF THE PUBLISHED PRICE LIST.**

# AIA-600 II

## Clinical Immunoassay Analyzer

### Consumables & Accessories List

Consumables – see Start Up Kit

Catalog #	Item Name	Unit	Unit/Annual Allowance	List Price
990302	LineConditioner,ABC	1 ea.	1 per installation	400.00
<b>Common Reagents</b>				
020968	AIA-PACK Sub.Set II	2 Sets, 1000 tests	2 per installation	50.00
020955	AIA-PACK Wash Concentrate Set	4 x 100 mL each	1 per installation	50.00
020956	AIA-PACK Diluent Concentrate Set	4 X 100 mL each	1 per installation	40.00
<b>Consumables</b>				
018581	Sample Cups	2 mL (1,000 cups)	1 per installation	57.00
890001	Printer Paper	Thermal,1 roll/pkg.	1 per installation	8.00
020970	Std. Test Cups Set	10 trays of 20 cups		50.00
020971	Sa. Treatment Cups	1 Box (200 cups)	1 per installation	53.00
019215	Pipette Tips	1000/package	1 per installation	45.00
996010	Pre-load. Rack w/tips	50X96	none	435.60
996005	Pre-load. Rack w/tips	5X96	none	43.56
<b>Accessories</b>				
016844	Power Cord	1	1 per installation	N.A.
019216	Tip Rack, 2	1 pkg.	1 pkg. Per installation	8.00
019398	Waste Box	1	1 per installation	N.A.
N.A.	Wash Tray w/screws	1	1 per installation	N.A.
N.A.	Tool Box	1	1 per installation	N.A.
990102	Screwdriver	1	1 per installation	1.86
019217	Bar Code Scan,Hand	1	1 per installation	N.A.
019218	Holder, BC Scan	1	1 per installation	N.A.
019362	Fuse,250V.T6, 3 Am	1		
016480	Mandrel Printer	1	1 per installation	N.A.
019401	Cable, Level Sensors	1	1 per installation	N.A.
019619	Waste btl. Assem/2L	1/package	1 per installation	324.00
990105	Waste tubing	1/package	1 per installation	10.44
018619	30 mL btl. W/ stopper	1/package	2 per installation	6.00
016673	Sample Rack	1/package	1 per installation	46.00
019380	Wash Nozzle Tip	1/package	1 per installation	60.00
019373	Test Cup Adapter	10/package	4 per installation	20.00
019391	Reagent Rack	1/package	1 per installation	16.00
019473	Diluent/Wash Res. 1 L -1 per installation	1/package	2 per installation	24.00
996110	110 mL Btl./stopper	1/package	1 per installation	1.86
996021	Operator's Manual	1	1/student Operator	50.00
990195	AIA Daily Operation	1	1/student Operator	50.00
990196	AIA Method Validation	1	1 per installation	50.00

**Reagents & Supplies Necessary But Not Provided**

*Item*

Control Material  
 Reagent alcohol (90% ETOH)  
 1.0 mL and 5.0 mL volumetric pipettes  
 Reagent grade type 1 water  
 Proteinizing cleaning agent  
 100 mL graduated cylinder  
 0.1 Normal HCL or 0.1 Normal HNO3  
 Refrigerator  
 Bleach (Clorox, unscented)

Contract Administration  
**PO for 600II Installation Order**

<b>Acct#:</b>	<b>Acct. Name:</b>	<b>Ship Date:</b>
---------------	--------------------	-------------------

**Send "NEXT DAY STANDARD" Shipping Service**

Quantity	Catalog	Product Description	Location	Amount
1	NEXIANTS	INSTALL/TROUBLESHTG, NEXIA	REF	\$0.00
2	020968	Substrate Set II	REF	\$0.00
1	020955	Wash Concentrate	REF	\$0.00
1	020956	Diluent Concentrate	REF	\$0.00
2	019473	1 L Reagent Reservoir	MAIN	\$0.00
1	020971	Sample Treatment Cups	MAIN	\$0.00
1	020999	BioRad Assayed Control	REF	\$0.00

IF ANY OF THE FOLLOWING TUMOR MARKERS ASSAYS ARE ORDERED:  
 BMG, 19.9, 27.29, ST BMG, ST 19.9, and/or ST 27.29  
 (020259, 020271, 020202, 025259, 025271, 025202)

**ORDER:**

Quantity	Catalog	Product Description	Location	Amount
0	020988	BioRad Tumor Marker Control	REF	\$0.00

(If more than one of the above markers are ordered OR if CA 125 or ST CA 125 is ordered,  
 order quantity = 2 ) (020288 & 025288)

SO# \_\_\_\_\_ Entered Date: \_\_\_\_\_

**PO#:**

CSS: \_\_\_\_\_

Training Date: \_\_\_\_\_

Install Date: \_\_\_\_\_

Equipment Ship Date: \_\_\_\_\_

Special Notes/Instructions:

IF ANY OF THE FOLLOWING CARDIAC MARKERS ARE ORDERED: ST CK-MB, cTnI, MYO  
 CALL Charlie Sakamoto to order Cardiac Controls directly from BioRad to drop ship to the account.  
 (025269, 025205, 025297)

**NO FREIGHT CHARGE**

**IN THE EVENT OF A BACK ORDER ITEM, PLEASE NOTIFY CONTRACTS DEPT VIA EMAIL**

Order By: \_\_\_\_\_

Date Sent to Customer Service: \_\_\_\_\_

Date Received by Customer Service: \_\_\_\_\_

# TOSOH AIA-1800 • VA-CPT SYSTEM, REAGENTS, & CONSUMABLES PRICING

60-60 high maintenance/high complexity  
 Five-Year Cost Per Test Rates  
 Tosoh Bioscience, Inc.  
 1-800-248-6764

Revised August 04, 2005

### Standard Operating Protocol:

22 days/month, 1 shift, 2 Controls/shift  
 Calibration assay dependent - (30-90 days).  
 Additional supplies (reagents & consumables) must be purchased for extra operating days & shifts.  
 CONTROL material is NOT INCLUDED -supplies to run "controls" are included in the CPT and CPRR.

VA-CPT Pricing is composed of 3 elements - 1) basic system with standard service, 2) reagents, and 3) consumables.  
 See pricing below and refer to MONTHLY GRID PRICING EXAMPLES BY SYSTEM for AVG. Cost Per Test (CPT), & AVG. Cost Per Reportable Result (CPRR).  
 Please contact Tosoh Bioscience at 1-800-248-6764 for your customized VA-CPT Proposal.

1. FIVE-YEAR MONTHLY RATE INCLUDING S-DAY, 8:00 A.M.-5:00 P.M. SERVICE FOR BASIC SYSTEM - (does not include any interface costs):  
 AIA-1800 Std. \$2,382.00  
 AIA-1800 LA \$2,382.00

### 2. ADD MONTHLY REAGENT KITS REQUIRED:

IMMUNOASSAYS:		Part #	Phs. Size	REAGENT KITS ONLY	Item	VA-CPT Cost Per Kit	VA-CPT Cost Per Test	3. ADD MONTHLY CONSUMABLES REQUIRED:			Part #	VA-CPT Cost Per Set	SAMPLE DILUTING SOLUTION	Part #	VA-CPT Cost/Set (2 ea.)	Consumables Continued...	END
<b>THYROID HORMONES</b>																	
ST TSH	025234	100		ST AIA-PACK TSH	75.00	0.75	020384	106.80	AIA-PACK TSH 3rd Gen Cal Set-Six levels, 12x1 mL		020584	50.00	AIA-PACK TSH 3rd GenSDS, 4x4 mL	020651	50.00	AIA-PACK TSH Linearity	
TSH 3rd Gen	025294	200		AIA-PACK TSH 3rd Gen	150.00	0.75	020384	106.80	AIA-PACK TSH 3rd Gen Cal Set-Six levels, 12x1 mL		020584	50.00	AIA-PACK TSH 3rd GenSDS, 4x4 mL	020651	50.00	AIA-PACK TSH Linearity	
ST FT3	025282	100		ST AIA-PACK FT3	75.00	0.75	020382	106.80	AIA-PACK FT3 Cal Set-Six levels, 12x1 mL		020582	50.00	AIA-PACK FT3 SDS, 4x1 mL				
ST T4	025258	100		ST AIA-PACK T4	75.00	0.75	020382	106.80	AIA-PACK T4 Cal Set-Six levels, 12x1 mL		020582	50.00	AIA-PACK T4 SDS, 4x1 mL				
ST FT3	025286	100		ST AIA-PACK FT3	75.00	0.75	020386	106.80	AIA-PACK FT3 Cal Set-Six levels, 12x1 mL		020586	50.00	AIA-PACK FT3 SDS, 4x1 mL				
ST FT4	025268	100		ST AIA-PACK FT4	75.00	0.75	020386	106.80	AIA-PACK FT4 Cal Set-Six levels, 12x1 mL		020586	50.00	AIA-PACK FT4 SDS, 4x1 mL				
ST TU	025270	100		ST AIA-PACK TU	75.00	0.75	020370	106.80	AIA-PACK TU Cal Set-Two levels, 4x5 mL		020490	30.00	AIA-PACK TPOAB/TgAb Control Set Two levels, 4x4 mL				
TPOAb	020290	100		AIA-PACK TPOAb (order Control & SDS)	180.00	1.80	020390	106.80	AIA-PACK TPOAB Cal Set-Six levels, 12x1 mL		020590	50.00	AIA-PACK TPOAB/TgAb SDS 4x100 mL				
TgAb	020291	100		AIA-PACK TgAb (order Control & SDS)	180.00	1.80	020391	106.80	AIA-PACK TgAb Cal Set-Six levels, 12x1 mL		020491	30.00	AIA-PACK TgAb Control Set Two levels, 4x4 mL				
<b>CARDIAC MARKERS</b>																	
ST CKMB	025269	100		AIA-PACK CKMB	150.00	1.50	020369	106.80	AIA-PACK CKMB Cal Set-Six levels, 12x1 mL		020569	50.00	AIA-PACK CKMB SDS, 4x4 mL				
MYOGLOBIN	025297	100		AIA-PACK MYOGLOBIN	150.00	1.50	025397	106.80	AIA-PACK MYOGLOBIN Cal Set-Six levels, 12x1 mL		025597	50.00	AIA-PACK MYOGLOBIN SDS, 4x4 mL				
TROPONIN I/2nd Gen	025205	100		AIA-PACK cTnl 2nd Gen	180.00	1.80	025305	106.80	AIA-PACK cTnl 2nd Gen Cal Set-Six levels, 12x1 mL		025505	50.00	AIA-PACK cTnl 2nd Gen SDS, 4x4 mL				
<b>TUMOR MARKERS</b>																	
ST AFP	025252	100		ST AIA-PACK AFP	150.00	1.50	020352	106.80	AIA-PACK AFP Cal Set-Zero & Positive, 4x1 mL		020552	40.00	AIA-PACK AFP SDS, 4x4 mL	020652	50.00	AIA-PACK AFP Linearity	
ST CA 19.9	025271	100		ST AIA-PACK 19.9	150.00	1.50	020371	106.80	AIA-PACK 19.9 Cal Set-Six levels, 12x1 mL		020571	50.00	AIA-PACK 19.9 SDS, 4x4 mL				
**ST CA 27.29	025202	100		ST AIA-PACK 27.29	150.00	1.50	020302	106.80	AIA-PACK 27.29 Cal Set-Six levels, 12x1 mL		020502	50.00	AIA-PACK 27.29 SDS, 4x4 mL				
ST CA 125	025288	100		ST AIA-PACK CA125	150.00	1.50	020388	106.80	AIA-PACK CA125 Cal Set-Six levels, 12x1 mL		020588	40.00	AIA-PACK CA125 SDS, 4x4 mL				
ST CEA	025254	100		ST AIA-PACK CEA	150.00	1.50	020354	106.80	AIA-PACK CEA Cal Set-Zero & Positive, 4x1 mL		020554	50.00	AIA-PACK CEA SDS, 4x4 mL	020654	50.00	AIA-PACK CEA Linearity	
ST PSA (PA)	025263	100		ST AIA-PACK PA	180.00	1.80	020363	106.80	AIA-PACK PA Cal Set-Zero & Positive, 4x1 mL		020563	50.00	AIA-PACK PA SDS, 4x4 mL	020663	50.00	AIA-PACK PA Linearity	
<b>ANEMIA, REPRO, OTHER</b>																	
B-12	020293	200		AIA-PACK B-12 (Requires pretreatment >)	240.00	1.20	020393	106.80	AIA-PACK B-12 Cal Set-Six levels, 12x1 mL		020593	54.00	AIA-PACK B-12 SDS, 4x4 mL				
ST FER	025253	100		ST AIA-PACK FER (Requires pretreatment >)	120.00	1.20	020353	106.80	AIA-PACK FER Cal Set-Zero & Positive, 4x1 mL		020553	40.00	AIA-PACK FER SDS, 4x4 mL	020653	50.00	AIA-PACK FER Linearity	
FOL	020292	200		AIA-PACK FOL (Requires pretreatment >)	240.00	1.20	020392	106.80	AIA-PACK FOL Cal Set-Six levels, 12x1 mL		020592	54.00	AIA-PACK FOL SDS, 4x4 mL				
ST BHCG	025261	100		ST AIA-PACK BHCG	120.00	1.20	020361	106.80	AIA-PACK BHCG Cal Set-Zero & Positive, 4x1 mL		020561	49.00	AIA-PACK BHCG SDS, 4x4 mL				
ST FSH	025265	100		ST AIA-PACK FSH	120.00	1.20	020365	106.80	AIA-PACK FSH Cal Set-Zero & Positive, 4x1 mL		020565	50.00	AIA-PACK FSH SDS, 4x4 mL	020665	50.00	AIA-PACK FSH Linearity	
ST LH II	025296	100		ST AIA-PACK LH II	120.00	1.20	025396	106.80	ST AIA-PACK LH II Cal Set-Six levels, 12x1 mL		020596	50.00	AIA-PACK LH SDS, 4x4 mL				
ST PRL	025255	100		ST AIA-PACK PRL	120.00	1.20	020355	106.80	AIA-PACK PRL Cal Set-Zero & Positive, 4x1 mL		020555	49.00	AIA-PACK PRL SDS, 4x4 mL	020655	50.00	AIA-PACK PRL Linearity	
ST E2	025274	100		ST AIA-PACK E2	120.00	1.20	025374	106.80	AIA-PACK E2 Cal Set-Six levels, 12x1 mL		020574	50.00	AIA-PACK E2 SDS, 4x4 mL				
ST PROG	025281	100		ST AIA-PACK PROG	120.00	1.20	020381	106.80	AIA-PACK PROG Cal Set-Six levels, 12x1 mL		020581	50.00	AIA-PACK PROG SDS, 4x4 mL				
ST TEST (Testosterone)	025204	100		ST AIA-PACK TEST	180.00	1.80	020384	106.80	AIA-PACK TEST Cal Set-Six levels, 12x1 mL		020584	50.00	AIA-PACK TEST SDS, 4x4 mL				
**ST BMG	025259	100		ST AIA-PACK BMG	120.00	1.20	020359	106.80	AIA-PACK BMG Cal Set-Six levels, 12x1 mL		020559	50.00	AIA-PACK BMG SDS, 4x4 mL				
ST C-PEP	025287	100		ST AIA-PACK C-PEP	120.00	1.20	020387	106.80	AIA-PACK C-PEP Cal Set-Six levels, 12x1 mL		020587	50.00	AIA-PACK C-PEP SDS, 4x4 mL				
ST C-PEP	025284	100		ST AIA-PACK PEH	120.00	1.20	020384	106.80	AIA-PACK PEH Cal Set-Six levels, 12x1 mL		020584	40.00	AIA-PACK PEH SDS, 4x4 mL				
ST HIGH	025266	100		ST AIA-PACK HIGH	120.00	1.20	020366	106.80	AIA-PACK HIGH Cal Set-Six levels, 12x1 mL		020566	50.00	AIA-PACK HIGH SDS, 4x4 mL				
ST IRI (Insulin)	025260	100		ST AIA-PACK IRI	120.00	1.20	020360	106.80	AIA-PACK IRI Cal Set-Six levels, 12x1 mL		020560	40.00	AIA-PACK IRI SDS, 4x4 mL				
ST IGE I	025295	100		ST AIA-PACK IGE I	120.00	1.20	020395	106.80	AIA-PACK IGE I Cal Set-Six levels, 12x1 mL		020595	40.00	AIA-PACK IGE I SDS, 4x4 mL				
ST PAP	025262	100		ST AIA-PACK PAP	120.00	1.20	020362	106.80	AIA-PACK PAP Cal Set-Zero & Positive, 4x1 mL		020562	50.00	AIA-PACK PAP SDS, 4x4 mL	020662	50.00	AIA-PACK PAP Linearity	

Notes:  
 ST, preceding assay name denotes "Short Time" incubation of 10 minutes.  
 \*\*Requires a manual dilution prior to assay - refer to assay procedure manual.



**SECTION VII – OFFER /TECHNICAL DATA SHEETS AND COMMERCIAL SALES PRACTICE FORMAT -  
COMMERCIAL ITEMS**

**CONSUMABLE SUPPLIES IDENTIFICATION SHEET**

Please identify all required materials (including standards, controls, reagents, disposables, etc.), list the assay(s) that each consumable, and the quantity (number of units) of each consumable necessary to perform one hundred (100 assays on the contractor's equipment or frequency of product used, i.e. calibrators, or bottle every two (2) weeks.)

VENDOR NAME: TOSOH Bioscience, Inc.

ANALYZER TYPE: Immunoassay

BRAND NAME: Tosoh AIA-1800 Immunoassay Analyzer

MODEL NUMBER: 019836

	CONSUMABLE NAME	FREQUENCY OF USE	NUMBER/100 ASSAYS
1.	AIA-PACK Substrate Set II	Daily	20 mL/0.2 bottle
2.	AIA-PACK Wash Concentrate	Daily	25 mL/0.01 bottle
3.	AIA-PACK Diluent Concentrate	Daily	400 mL/0.08 bottle
4.	Sample pretreatment cups	Used for B12/Fol/27.29 and BMG	100
5.	Sample cups	Not needed if primary sample tubes are used	100
6.	Standardization cups	Daily	1
7.	Pipette Tips (1000/bag)	One per patient	100
8.	Pipette Tips (preloaded 5 x 96)	One per patient	100
9.	Waste bag, cups (10/package)	Weekly(?) As needed	0.05 of a bag capacity
10.	Waste bag, tips (10/package)	Weekly(?) As needed	0.0625 of a bag capacity
11.	Wash/Diluent Reservoir Filter	Every six months	1
12.	AIA-PACK (each assay chosen)	1 test/assay run	1 kit of 100 assays
13.	AIA-PACK Calibrator Set	Varies by assay – 30,60, or 90 days	½ box per 30,60, or 90 days
14.	Controls –2 levels NOT SUPPLIED by us	Once each level/24 hours.	1 mL/day each Control
15.			

If additional space is needed use separate sheet of paper.

**NOTE:** All consumable supplies (reagents, standards, control, disposables, etc.) required for the proper operation of the contractor's equipment and necessary to perform tests on the equipment provided shall be included, and shall be furnished by the contractor for each clinical laboratory analyzer model.

**THE CONTENTS OF THIS PAGE SHALL BE MADE A PART OF THE PUBLISHED PRICE LIST.**



**AIA-1800**  
Clinical Immunoassay Analyzer  
**Consumables & Accessories List**

Catalog #	Item Name	Unit	Unit/Annual Allowance	List Price
990302	LineConditioner,ABC	1 ea.	1 per installation	400.00
016844	Power Cord	1 ea.	1 per installation	N.A.
018432	Sample Rack 18/10	1 ea. (std 18 LA 10)	1 per installation	32.00
018433	Clip, Tube Holder	180/Std., 10 LA	1 pre installation	N.A.
020101	Sa. Cup Adaptor	Tube 180, St 100 LA	1 per installation	40.00
018581	Sample Cups	2 mL (1,000 cups)	1 per installation	57.00
019216	Tip Rack, 2	1 pkg.	1 per installation	8.00
019215	Pipette Tips	1000/package	1 per installation	45.00
890001	Printer Paper	Thermal,1 roll/pkg.	1 per installation	8.00
020970	Std. Test Cups Set	10 trays of 20 cups		50.00
020971	Sa. Treatment Cups	1 Box (200 cups)	1 per installation	53.00
013647	Dil. Tank, 5L, 2	1 ea.	1 per installation	N.A.
013647	Wash Tank 5L, 2	1 ea.	1 per installation	22.00
016320	Waste Tank, 10L	2 Std, 1 LA	1 or 2 per installation	50.00
019398	Waste Box	1	1 per installation	N.A.
020104	Waste Bag,Cup10/pk	1		29.00
0201051	Waste Bag,Tip 10/pk	1		29.00
996110	100 mL Bottle	1	1 per installation	1.86
N.A.	F.D.Cs/Sys/Para CD, Hex Set, W. tube/O.F	1	1 per installation	N.A.
N.A.	W.Tray, Tool Box	1	1 per installation	N.A.
990100 & 990102	Screwdrivers, +/-	1	1 per installation	3.72
018585	Filters, Wash/Dil,14	1	1 per installation	14.00
019217	Bar Code Scan,Hand	1	1 per installation	N.A.
019218	Holder, BC Scan	1	1 per installation	N.A.
019362	Fuse,250V.T6, 3 Am	1	1 per installation	N.A.
016480	Mandrel Printer	1	1 per installation	N.A.
019401	Cable, Level Sensors	1	1 per installation	N.A.
019619	Waste btl. Assem/2L	1	1 per installation	324.00
990105	Waste tubing	1	1 per installation	10.44
018619	30 mL btl. W/ stopper	1	2 per installation	6.00
996010	Pre-load. Rack w/tips	50X96	1 per installation	435.60
996005	Pre-load. Rack w/tips	5X96	none	43.56
020107	Tip, Wash Probe	1	1 per installation	60.00
019373	Test Cup Adapter, 10	1	4 per installation	20.00
019391	Reagent Rack	1	1 per installation	16.00
019473	Diluent/Wash Res.1L	1	2 per installation	24.00
996021	Operator's Manual	1	1/student Operator	50.00
990195	AIA Daily Operation	1	1/student Operator	50.00
990196	AIA Method Validation	1	1 per installation	50.00

**Reagents & Supplies Necessary But Not Provided**

*Item*

Control Material  
 Reagent alcohol (90% ETOH)  
 1.0 mL and 5.0 mL volumetric pipettes  
 Reagent grade type 1 water  
 Proteinizing cleaning agent  
 100 mL graduated cylinder  
 0.1 Normal HCL or 0.1 Normal HNO<sub>3</sub>  
 Refrigerator  
 Bleach (Clorox, unscented)

Contract Administration

**PO for AIA 1800 Installation Order**

**Acct#:**

**Acct. Name:**

**Ship Date:**

**PO#:**

**Send "NEXT DAY STANDARD" Shipping Service**

Quantity	Catalog	Product Description	Location	Amount
1	NexIA INST	NexIA Installation Kit	REF	\$0.00
2	020968	Substrate Set II	REF	\$0.00
1	020955	Wash Concentrate	REF	\$0.00
1	020956	Diluent Concentrate	REF	\$0.00
1	020971	Sample Treatment Cups	MAIN	\$0.00
1	020999	BioRad Assayed Control	REF	\$0.00

IF ANY OF THE FOLLOWING TUMOR MARKERS ASSAYS ARE ORDERED:  
 BMG, 19.9 AND 27.29 or STBMG, ST 19.9, ST 27.29

**ORDER:**

Quantity	Catalog	Product Description	Location	Amount
0	020988	BioRad Tumor Marker Control	REF	\$0.00

(If more than one analyte is ordered, OR if CA 125 or ST CA 125 is ordered, order quantity = 2)

SO# \_\_\_\_\_

Entered Date: \_\_\_\_\_

CSS: \_\_\_\_\_

PO# \_\_\_\_\_

Training Date: \_\_\_\_\_

Install Date: \_\_\_\_\_

Equipment Ship Date: \_\_\_\_\_

Special Notes/Instructions:

IF ANY OF THE FOLLOWING CARDIAC MARKERS ARE ORDERED: ST CK-MB, cTnI, MYO  
 CALL Charlie Sakamoto to order Cardiac Controls directly from BioRad to drop ship to the account.

**NO FREIGHT CHARGE**

**IN THE EVENT OF A BACK ORDER ITEM, PLEASE NOTIFY CONTRACTS DEPT VIA EMAIL**

Order By: \_\_\_\_\_

Date Sent to Customer Service: \_\_\_\_\_

Date Received by Customer Service: \_\_\_\_\_

# **TOSOH HPLC ANALYZERS**

*Special Item Number 605-1a  
Clinical Chemistry Analyzers*



## G7 HPLC Analyzer

### Automated Glycohemoglobin & β-Thalassemia Analyzer

#### 5 Year Cost Per Reportable Result

The Cost Per Reportable Result (CPRR) pricing includes 5 boxes per year of the Tosoh A1c Glycohemoglobin Controls (2 levels) sufficient to perform Q. C. analysis. The CPRR includes all the items included in our list of expendables except where excluded with explanation. If using G7 for A1c testing on VA-CPT, you may perform B-Thalassemia testing by purchasing separate set of supplies from Tosoh at special VOLUNTARY pricing.

**Pricing is for A1c Testing Only: Minimum Monthly Commitment = Patients x CPRR**

**Minimum Monthly Patient Volume – Operating Protocol: 5 days/week, 1 shift/day**

Patients:											
150	175	200	250	300	350	400	450	500	550	600	650
\$10.05	\$8.75	\$7.75	\$6.50	\$5.50	\$4.85	\$4.45	\$3.95	\$3.65	\$3.40	\$3.15	\$2.95
<u>Cost Per Reportable Result</u>											
6.55	5.94	5.44	4.78	4.18	3.77	3.52	3.17	2.97	2.79	2.61	2.46
<u>Cost Per Test</u>											

Patients:												
700	750	800	850	900	950	1000	1500	2000	2,500	3,000	4000	4500
\$2.80	\$2.65	\$2.55	\$2.40	\$2.30	\$2.25	\$2.20	\$1.70	\$1.45	\$1.30	\$1.20	\$0.98	\$0.91
<u>Cost Per Reportable Result</u>												
\$2.35	\$2.23	\$2.16	\$2.04	\$1.96	\$1.93	\$1.89	\$1.49	\$1.28	\$1.15	\$1.07	\$0.88	\$0.82
<u>Cost Per Test</u>												

The Minimum Monthly Commitment is billed monthly starting upon customer acceptance of the system installation. An annual Standing order (quarterly shipments in advance) details all supplies required to run the commitment. Supplies for Reportable Samples beyond the Minimum Commitment may be purchased quarterly or at the end of the installed year. The average cost per additional reportable sample averages \$0.90 each –additional samples may be added at this rate. Refer to standing order for unit pricing. Refer to the G7 HPLC Analyzer for A1c testing only "Consumables, Accessories, Required List But Not Provided" page for all items supplied with the system for this CPRR.

**Note:** The cost to interface this system to any computer is not included.

**SECTION VII – OFFER /TECHNICAL DATA SHEETS AND COMMERCIAL SALES PRACTICE FORMAT -  
COMMERCIAL ITEMS**

**B. CONSUMABLE SUPPLIES IDENTIFICATION SHEET**

Please identify all required materials (including standards, controls, reagents, disposables, etc.), list the assay(s) that each consumable, and the quantity (number of units) of each consumable necessary to perform one hundred (100 assays on the contractor's equipment or frequency of product used, i.e. calibrators, or bottle every two (2) weeks.)

VENDOR NAME: Tosoh Bioscience, Inc.

ANALYZER TYPE: Chemistry

BRAND NAME: G7 HPLC Analyzer

MODEL NUMBER: 019327

	CONSUMABLE NAME	FREQUENCY OF USE	NUMBER/100 ASSAYS
1.	<b>VARIABLE:</b>		
2.	Filter Element # 019506 5/box	1 filter every 400 aspirations	0.41 filters
3.	Printer Paper # 019563 10 rolls/pkg.	1 roll per 400 aspirations	0.83 roll
4.	Column, HPLC # 019680 1 each	Minimum 1500 aspirations	0.083
5.	Elution Buffer 1 # 019552 1x800 mL	76 tests	2.33
6.	Elution Buffer 2 # 019553 1x800 mL	234 tests	0.75
7.	Elution Buffer 3 #019554 1x800 mL	168 tests	1.08
8.	Hemolysis/Wash # 018431 1x2000 mL	233 tests	0.75
9.	<b>FIXED:</b>		
10.	Tosoh Glyco. Control #992133 8x0.5 mL	Aliquot/freeze, 84 days/box , 2 levels, 5/year	1/84 box per level per day
11.	HbA1c Calibrator Set #018767 5x4 mL	As QC dictates(3-4 weeks), Low & High,4/yr	1/21 set per day
12.	Sample Vials, 1.8 mL #018581 1000 each	For micro sample only	<3 cups
13.	Sample Cup Adapters #019509 10/pkg.	Semi-permanent, re-usable, as needed	0
14.			
15.			

If additional space is needed use separate sheet of paper.

**NOTE:** All consumable supplies (reagents, standards, control, disposables, etc.) required for the proper operation of the contractor's equipment and necessary to perform tests on the equipment provided shall be included, and shall be furnished by the contractor for each clinical laboratory analyzer model.

**THE CONTENTS OF THIS PAGE SHALL BE MADE A PART OF THE PUBLISHED PRICE LIST.**

# G7 HPLC Analyzer

## Automated Glycohemoglobin Analyzer

### Consumables & Accessories, Required List

(The following items are included in the cost-per-reportable result price)

#### A1c Testing Only

#### Consumables

##### Variable with Reportable Results

Catalog #	Item Name	Mo. CPRR Vol.	Description	List Price
019506	Filter Element		5 each	81.50
019563	Printer Paper, Thermal		10 rolls/package	45.00
019680	Column, HPLC		TSK gel Glyco HSi Varient (1/1,500 asp.)	1,500.00
021446	G7 Elution Buffer 1		1x1500mL	100.00
019552	G7 Elution Buffer 1	<1,500	1x800 mL	60.00
019553	G7 Elution Buffer 2	<1,500	1x800 mL	60.00
019554	G7 Elution Buffer 3	<1,500	1x800 mL	60.00
018431	Hemolysis Wash Solution	>1,500	1x2000 mL	120.00

##### Fixed Quantity Per Year Per Analyzer

Catalog #	Item Name	Required Amount	Description	Unit Allowance	List Price
992133*	Tosoh Glycohemoglobin Control	21 days/vial	2 levels, 8 x 0.5 mL	5	275.00
018767	HbA1c Calibrator Set		4 mL (5 each)		220.00
018581**	Sample Cups		1000/pkg	1	57.00
019509	Sample Cup Adaptors		10/pkg	1	80.00

\*Each bottle, when diluted and properly stored, is good for 21 days. Refer to instruction in product insert. Therefore, each box of 8 bottles (4 each of two levels) is good for 84 days. Additional boxes maybe purchased at \$75.00 per box.

\*\*Special labs requiring more sample cups to dilute micro-samples may purchase additional boxes at 57.00 each.

#### Accessories: (These items are shipped no charge with each G7 Plus installation)

System includes 90 position loader and BCR and ABC.

Catalog #	Item Name	Required Amount	Description	Unit Allowance	List Price
*019500	Sample Needle	1	part of system	1 per installation	250.00
018723	Ceramic Buffer Filter	1			23.00
N/A	Reagent Stand	1	part of system	1	N.C.
018624	Reservoir Waste — 10 liter		part of system	1	40.00
N/A	Tool Case	1	each	1	N.C.

\*Replacement no charge if caused by system failure (must be approved by Tosoh Field Service Representative). Bent needles caused by operator(s) require purchase. Only one needle is provided with the system.



## G7 Accessories: (continued)

Catalog #	Item Name	Required Amount	Description	Unit Allowance	List Price
019506	Filter Element	1/400 asps.	bag of 5	1	81.50
N/A	3.5" Diskette/Data — Version xxx		each	1	N.C.
N/A	3.5" disk/System — Version xxx		each	1	N.C.
016666	Connector, Finger Tight		each	2	10.00
N/A	Pump Alignment		each	1	N/A
N/A	Fuses, T4		pack of 4	1	N/A
N/A	16 G Detector Cleaning Needle		each	1	N/A
N/A	Power Cable		each	1	N/A
N/A	Syringe, 25 mL (disposable)	1/set up	box 100	100 vials	180.00
01852401	Tubing, Waste — Tygon		each	1	40.00
018417	Paper, Printer — Thermal	400/roll	10 rolls/box	2	70.00
N/A	Wrench, Double sides 8 x 10 mm		each	1	N/A
N/A	Wrench, 1/4" x 5/16"		each	1	N/A
N/A	Tie Wraps		each	5	N/A
990102	Screwdriver, Phillips		each	1	3.50
997009	Manual, Operators		each	1	50.00
997007	Manual, Method Validation		each	1	50.00
997001	Card, Quick Reference		each	1	20.00
018496	Sample Rack Adapter SYSMEX, 12mm		10/pkg.		10.00
018433	Sample Rack Adapter SYSMEX, 13mm		10/pkg.		10.00
018497	Sample Rack Adapter SYSMEX, 14mm		10/pkg.		10.00
018432	Sample Rack SYSMEX, 16mm		1/pkg.		32.00

## Required List: Reagents, Supplies, and Equipment Not Provided

### Item

Reagent grade type 1 water	Required to make dilutions
Bar Code Labels	Using bar code labels is an option and are printed by user. Labs provide their own bar code printer.
1.0 and 4.0 volumetric pipette	Required to dilute controls & calibrators.
Disp. Tip Micropipetor	Required to dilute controls.
Refrigerator / Freezer (-10F)	Store HPLC columns, calibrators, controls
Bleach (Clorox, unscented)	Cleaning

Contract Administration

**PO for G7 Start-up Kit**

<u>Acct #</u>	<u>Acct Name</u>	<u>Ship Date</u>

Send **3 DAY** Shipping Service

<b>Catalog #</b>	<b>Qty</b>	<b>Description</b>	<b>Location</b>	<b>Cost</b>
019552	2	G7 Elution Buffer HIs Variant No. 1, 800 mL	TBL	\$0.00
019553	1	G7 Elution Buffer HIs Variant No. 2, 800 mL	TBL	\$0.00
019554	1	G7 Elution Buffer HIs Variant No. 3, 800 mL	TBL	\$0.00
018431	1	Hemolysis & Wash Solution, 2L	TBL	\$0.00
019506	1	Filter Element, 5/pkg.	TBL	\$0.00
019563	1	Thermal Printer Paper, 10/pkg.	TBL	\$0.00
018581	1	Sample Cups 1000/bag	TBL	\$0.00
019509	1	Sample Cup Adapters, 10/pkg.	TBL	\$0.00
018496	9	12 mm adapters for sample rack	TBL	\$0.00

SO # \_\_\_\_\_ Entered Date: \_\_\_\_\_ Amount **0.00**

PO # \_\_\_\_\_

Send **"NEXT" DAY STANDARD** Shipping Service

<b>Catalog #</b>	<b>Qty</b>	<b>Description</b>	<b>Location</b>	<b>Cost</b>
018767	1	HbA1c Calibrator Set, Calib. 1:5x4 mL, Calib. 2: 5 x 4 mL	TBL	\$0.00
019680	1	Column, HPLC, TSK gel Glyco HbA1c	TBL	\$0.00
992133	1	Tosoh HbA1c Controls, 8 x 0.5 mL	TBL	\$0.00
992150	1	BioRad Linearity Material	TBL	\$0.00

SO # \_\_\_\_\_ Entered Date: \_\_\_\_\_ Amount **0.00**

PO # \_\_\_\_\_

CSS: \_\_\_\_\_

Training Date: \_\_\_\_\_

Install Date: \_\_\_\_\_

Equipment Ship Date: \_\_\_\_\_

Special Notes/Instruction

**NO FREIGHT CHARGE**

**IN THE EVENT OF A BACK ORDER ITEM, PLEASE NOTIFY CONTRACTS DEPT VIA EMAIL**

Order By: \_\_\_\_\_

Date Sent to Customer Service: \_\_\_\_\_

Date Received by Customer Service: \_\_\_\_\_

**\*PO for Beta-thal Start-up Kit Dec 12**

Acct#: \_\_\_\_\_

Acct. Name: \_\_\_\_\_

Ship Date: \_\_\_\_\_

Send **"NEXT" DAY STANDARD** Shipping Service

Catalog #	Qty	Description	Location	Tosoh List Price	*Gov't Voluntary Price
997050	1	Hb A2/F Controls	MW	\$250.00	<b>\$150.00</b>
020019	1	Hb A2/F Calibrator	MW	\$220.00	<b>\$132.00</b>
997683	1	Beta-thal Kit ***	MW	\$4,040.00	<b>\$1,616.00</b>
019563	1	Thermal Paper	MW	\$45.00	<b>\$36.00</b>
019506	1	Filter Element	MW	\$81.50	<b>\$65.00</b>
018723	1	Line Filters	MW	\$23.00	<b>\$18.40</b>
997010	1	Beta-thal Operator's Manual	MW	\$100.00	<b>\$100.00</b>
997013	1	Beta-thal Training Manual	MW	\$100.00	<b>\$100.00</b>
		*** (Kit includes 1 case Buffer (4 #1, 4 #2, 3 #3), 1 Beta-thal Column, 2 2L bottles of Wash ) (sufficient for 500 tests)			

SO # \_\_\_\_\_

Entered Date: \_\_\_\_\_

Amount **\$4,859.50** **\$2,217.40**

PO # \_\_\_\_\_

CSS: \_\_\_\_\_

Training Date: \_\_\_\_\_

Install Date: \_\_\_\_\_

Equipment Ship Date: \_\_\_\_\_

Special Notes/Instruction

**NO FREIGHT CHARGE**

**\*Eligible Government user must issue a separate Purchase Order to initiate shipment of the Beta-thal Kit.**

**Kit usage of items varies with testing volumes & days of operation.**

**(No credit or replacement is offered for unused or expired material.)**

Order By: \_\_\_\_\_

Date Sent to Customer Service: \_\_\_\_\_

Date Received by Customer Service: \_\_\_\_\_

## A1c 2.2 Plus

### Automated Glycohemoglobin Analyzer

#### 5 Year Cost Per Reportable Result

The new Cost Per Reportable Result (CPRR) pricing includes 5 boxes per year of the Tosoh A1c Glycohemoglobin Controls (2 levels) sufficient to perform Q. C. analysis. The CPRR includes all the items included in our list of expendables except where excluded with explanation.

### A1c Testing Only

Minimum Monthly Volume	Shipped 800 mL Bags											
	150	175	200	250	300	350	400	450	500	550	600	650
Reportable Results 5 days/week, 1 Shift/day												
VA-CPRR	9.75	8.45	7.50	6.15	5.25	4.65	4.20	3.81	3.50	3.23	3.00	2.81
Cost Per Test	6.36	5.73	5.26	4.52	3.99	3.62	3.33	3.06	2.85	2.65	2.48	2.34

Minimum Monthly Volume	Shipped 2000 mL Bottles											
	700	750	800	850	900	950	1000	1500	2000	2,500	3,000	
Reportable Results 5 days/week, 1 Shift/day												
VA-CPRR	2.65	2.54	2.45	2.32	2.20	2.12	2.05	1.54	1.30	1.15	1.05	
Cost Per Test	2.22	2.14	2.07	1.97	1.88	1.81	1.76	1.35	1.31	1.16	1.06	

The Minimum Monthly Commitment is billed monthly starting upon customer acceptance of the system installation. An annual Standing order (quarterly shipments in advance) details all supplies required to run the Commitment. Supplies for Reportable Samples beyond the Minimum Commitment may be purchased quarterly or at the end of the installed year. The average cost per additional Reportable Sample averages \$0.90 each. Refer to the standing order for unit pricing.

Refer to the A1c 2.2 Plus Glycohemoglobin Analyzer "Consumables, Accessories, Required List But Not Provided" for all items supplied with the system for this CPRR.

**Notes: The cost to interface this system to any computer is not included.**

**SECTION VII – OFFER /TECHNICAL DATA SHEETS AND COMMERCIAL SALES PRACTICE FORMAT -  
COMMERCIAL ITEMS**

**B. CONSUMABLE SUPPLIES IDENTIFICATION SHEET**

Please identify all required materials (including standards, controls, reagents, disposables, etc.), list the assay(s) that each consumable, and the quantity (number of units) of each consumable necessary to perform one hundred (100 assays on the contractor's equipment or frequency of product used, i.e. calibrators, or bottle every two (2) weeks.)

VENDOR NAME: Tosoh Bioscience, Inc.

ANALYZER TYPE: Chemistry

BRAND NAME: A1c 2.2 Plus Analyzer

MODEL NUMBER: 018379

	CONSUMABLE NAME	FREQUENCY OF USE	NUMBER/100 ASSAYS
1.	<b>VARIABLE:</b>		
2.	Filter Element # 018550 5/box	1 filter every 400 aspirations	0.41 filters
3.	Printer Paper # 018417 10 rolls/pkg.	1 roll per 400 aspirations	0.83 roll
4.	Column, HPLC # 018577 1 each	Minimum 2500 aspirations	0.07
5.	Elution Buffer 1 # 018572 1x800 mL	<1500 320 tests	0.733
6.	Elution Buffer 1 # 018764 1x2000 mL	>1500 800 tests	0.293
7.	Elution Buffer 2 #018573 1x800 mL	<1500 320 tests	1.0
8.	Elution Buffer 2 #018765 1x2000 mL	>1500 800 tests	0.4
9.	Elution Buffer 3 #018574 1x800 mL	<1500 640 tests	2.25
10.	Elution Buffer 3 #018766 1x2000 mL	>1500 1600 tests	0.90
11.	Hemolysis/Wash # 018430 1x800 mL	<1500 300 tests	0.583
12.	Hemolysis/Wash # 018431 1x2000 mL	>1500 750 tests	0.233
13.	<b>FIXED:</b>		
14.	Tosoh Glyco. Control #992133 8x0.5 mL	Aliquot/freeze, 84 days/box , 2 levels, 5/year	1/84 box per level per day
15.	HbA1c Calibrator Set #018767 5x4 mL	As QC dictates(3-4 weeks), Low & High,4/yr	1/21 set per day
16.	Sample Vials, 1.8 mL #007419 1000 each	For micro sample only	<3 cups

If additional space is needed use separate sheet of paper.

**NOTE:** All consumable supplies (reagents, standards, control, disposables, etc.) required for the proper operation of the contractor's equipment and necessary to perform tests on the equipment provided shall be included, and shall be furnished by the contractor for each clinical laboratory analyzer model.

**THE CONTENTS OF THIS PAGE SHALL BE MADE A PART OF THE PUBLISHED PRICE LIST.**



**SECTION VII – OFFER /TECHNICAL DATA SHEETS AND COMMERCIAL SALES PRACTICE FORMAT -  
COMMERCIAL ITEMS**

**B. CONSUMABLE SUPPLIES IDENTIFICATION SHEET**

Please identify all required materials (including standards, controls, reagents, disposables, etc.), list the assay(s) that each consumable, and the quantity (number of units) of each consumable necessary to perform one hundred (100 assays on the contractor's equipment or frequency of product used, i.e. calibrators, or bottle every two (2) weeks.)

VENDOR NAME: Tosoh Bioscience, Inc.

ANALYZER TYPE: Chemistry

BRAND NAME: A1c 2.2 Plus Analyzer Re-manufactured

MODEL NUMBER: 018379R

	CONSUMABLE NAME	FREQUENCY OF USE	NUMBER/100 ASSAYS
1.	<b>VARIABLE:</b>		
2.	Filter Element # 018550 5/box	1 filter every 400 aspirations	0.41 filters
3.	Printer Paper # 018417 10 rolls/pkg.	1 roll per 400 aspirations	0.83 roll
4.	Column, HPLC # 018577 1 each	Minimum 2500 aspirations	0.07
5.	Elution Buffer 1 # 018572 1x800 mL	<1500 320 tests	0.733
6.	Elution Buffer 1 # 018764 1x2000 mL	>1500 800 tests	0.293
7.	Elution Buffer 2 #018573 1x800 mL	<1500 320 tests	1.0
8.	Elution Buffer 2 #018765 1x2000 mL	>1500 800 tests	0.4
9.	Elution Buffer 3 #018574 1x800 mL	<1500 640 tests	2.25
10.	Elution Buffer 3 #018766 1x2000 mL	>1500 1600 tests	0.90
11.	Hemolysis/Wash # 018430 1x800 mL	<1500 300 tests	0.583
12.	Hemolysis/Wash # 018431 1x2000 mL	>1500 750 tests	0.233
13.	<b>FIXED:</b>		
14.	Tosoh Glyco. Control #992133 8x0.5 mL	Aliquot/freeze, 84 days/box , 2 levels, 5/year	1/84 box per level per day
15.	HbA1c Calibrator Set #018767 5x4 mL	As QC dictates(3-4 weeks), Low & High,4/yr	1/21 set per day
16.	Sample Vials, 1.8 mL #007419 1000 each	For micro sample only	<3 cups

If additional space is needed use separate sheet of paper.

**NOTE:** All consumable supplies (reagents, standards, control, disposables, etc.) required for the proper operation of the contractor's equipment and necessary to perform tests on the equipment provided shall be included, and shall be furnished by the contractor for each clinical laboratory analyzer model.

**THE CONTENTS OF THIS PAGE SHALL BE MADE A PART OF THE PUBLISHED PRICE LIST.**

# A1c 2.2 Plus

## Automated Glycohemoglobin Analyzer

### Consumables & Accessories, Required List

(The following items are included in the cost-per-reportable result price)

#### A1c Testing Only

##### Consumables

###### Variable with Reportable Results

Catalog #	Item Name	Mo. CPRR Vol.	Description	List Price
018550	Filter Element		5 each	72.00
018417	Printer Paper		10 rolls/package	46.00
018577	Column, HPLC		TSK gel Glyco HSi Varient (1/2,500 asp.)	2,500.00
018572	Elution Buffer 1	<1,500	1x800 mL	48.00
018764	Elution Buffer 1	>1,500	1x2000 mL	120.00
018573	Elution Buffer 2	<1,500	1x800 mL	48.00
018765	Elution Buffer 2	<1,500	1x2000 mL	120.00
018574	Elution Buffer 3	<1,500	1x800 mL	48.00
018766	Elution Buffer 3	>1,500	1x2000 mL	120.00
018430	Hemolysis Wash Solution	<1,500	1x800 mL	48.00
018431	Hemolysis Wash Solution	>1,500	1x2000 mL	120.00

###### Fixed Quantity Per Year Per Analyzer

Catalog #	Item Name	Required Amount	Description	Unit Allowance	List Price
*992133	Tosoh Glycohemoglobin Control	21 days/vial	2 levels, 8x0.5 mL	5	275.00
018767	HbA1c Calibrator Set		4 mL (5 each)		220.00

**\*Each bottle, when diluted and properly stored, is good for 21 days. Refer to instruction in product catalog. Therefore, each box of 8 bottles (4 each of two levels) is good for 84 days. Additional boxes maybe purchased at \$75.00 per box.**

007419	Sample Vial	1 Box Cals require 104/year Controls require 528/year	1.8 mL (1,000 pieces)	1	180.00
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**Special labs requiring more vials to dilute micro-samples may purchase additional boxes at 110.00 each.**

##### Accessories: (These items are shipped no charge with each A1c 2.2 Plus installation)

Catalog #	Item Name	Required Amount	Description	Unit Allowance	List Price
018442	Sample Loader — 90 position	1	part of system	1 per installation	8,000.00
018449	Bar Code Reader	1	part of system	1 per installation	2,000.00
017093	Adapter/Sustaining Tube 12.5mmx100mm	4	each	5	15.00
017094	Dilution Sample Adapter	4	5/pkg	1/pkg	64.00
N/A	Reagent Stand	1	part of system	1	N.C.
018624	Reservoir Waste — 10 liter		part of system	1	40.00
N/A	Tool Case	1	each	1	N.C.
<b>One of the following...</b>					
*018162	Sample Needle, Std. 1	1	part of system	1 per installation	184.00
*019219	Sample Needle, Std. 2	1	part of system	1 per installation	290.00

\*Replacement no charge if caused by system failure (must be approved by Tosoh Field Service Representative). Bent needles caused by operator(s) require purchase. Only one needle is provided with the system.



## AIc 2.2 Plus Accessories: (continued)

Catalog #	Item Name	Required Amount	Description	Unit Allowance	List Price
018550	Filter Element	1/400 asps.	bag of 5	1	72.00
017094	Adapter Rings one time)	4 (max. at	each	5	64.00
N/A	3.5" Diskette/Data — Version xxx		each	1	N.C.
N/A	3.5" disk/System — Version xxx		each	1	N.C.
016666	Connector, Finger Tight		each	2	10.00
N/A	Pump Alignment		each	1	N/A
N/A	Fuses, T4		pack of 4	1	N/A
N/A	16 G Detector Cleaning Needle		each	1	N/A
N/A	Power Cable		each	1	N/A
N/A	Syringe, 25 mL	100 is for	box 100	100 vials	180.00
		system setup			
01852401	Tubing, Waste — Tygon		each	1	40.00
018417	Paper, Printer — Thermal	2 rolls for			
		system setup	box/10	2	70.00
N/A	Wrench, Double sides 8 x 10 mm		each	1	N/A
N/A	Wrench, 1/4" x 5/16"		each	1	N/A
N/A	Tie Wraps		each	5	N/A
990102	Screwdriver, Phillips		each	1	3.50
990228	Manual, Operators		each	1	50.00
990229	Manual, Method Validation		each	1	50.00
990241	Card, Quick Reference		each	1	20.00
990233	Guide, Application Instruction		each	1	50.00

## Required List: Reagents, Supplies, and Equipment Not Provided

### Item

Reagent grade type 1 water	Required to make dilutions
Bar Code Labels	Using bar code labels is an option and are printed by user. Labs provide their own bar code printer.
1.0 and 4.0 volumetric pipette	Required to dilute controls & calibrators
Disp. Tip Micropipetor	Required to dilute controls
Refrigerator / Freezer (-10F)	Store HPLC columns, calibrators, controls
Bleach (Clorox, unscented)	Cleaning

**PO for 2.2 Start-up Kit**

800 ml Start up Kit

**Acct #**

**Acct Name**

**Ship Date**

**800 ml**

Send **3 DAY** Shipping Service

Catalog #	Qty	Description	Locatio	Cos
007419	1	Sample Vial, 1.8 mL, 1,000/pkg.	TBL	\$0.0
018417	1	Thermal Printer Paper, 10/pkg.	TBL	\$0.0
018550	1	Filter Element, 5/pkg.	TBL	\$0.0
017094	1	Diluent Sample Adapters- metal rings, 5/pkg	TBL	\$0.0
018572	1	Elution Buffer HSiVariant No. 1, 800 mL	TBL	\$0.0
018573	1	Elution Buffer HSiVariant No. 2, 800 mL	TBL	\$0.0
018574	1	Elution Buffer HSiVariant No. 3, 800 mL	TBL	\$0.0
018430	1	Hemolysis & Wash Solution, 800 mL	TBL	\$0.0
018496	8	12 mm adapters for sample rack	TBL	\$0.0
018433	1	13 mm adapters for sample rack	TBL	\$0.0

SO # \_\_\_\_\_

Entered Date: \_\_\_\_\_

Amount **0.00**

PO # \_\_\_\_\_

Send **"NEXT" DAY STANDARD** Shipping Service

Catalog #	Qty	Description	Locatio	Cos
992133	1	Tosoh HbA1c Controls, 8 x 0.5mL	TBL	\$0.0
018767	1	HbA1c Calibrator Set, Calibrator 1: 5 x 4 mL, Calibrator 2: 5 x 4 mL	TBL	\$0.0
018577	1	Column, HPLC, TSK gel Glyco HSiVariant	TBL	\$0.0
992150	1	Bio-Rad Linearity Material	TBL	\$0.0

Amount **0.00**

SO # \_\_\_\_\_

Entered Date: \_\_\_\_\_

CSS: \_\_\_\_\_

PO # \_\_\_\_\_

Training Date: \_\_\_\_\_

Install Date: \_\_\_\_\_

Equipment Ship Date: \_\_\_\_\_

Special Notes/Instruction

**NO FREIGHT CHARGE**

**IN THE EVENT OF A BACK ORDER ITEM, PLEASE NOTIFY CONTRACTS DEPT VIA EMAIL**

Order By: \_\_\_\_\_

Date Sent to Customer Service: \_\_\_\_\_

Date Received by Customer Service: \_\_\_\_\_

**PO for 2.2 Start-up Kit**

2 Liter 2.2 Start-Up Kit

**Acct #**

**Acct Name**

**Ship Date**

The following items are for larger volume 2.2 Plus users. The original order will determine the buffer volume. All parts are the same EXCEPT for buffers and Hemolysis and Wash.

**2.2 2L**

Send **3 DAY** Shipping Service

Catalog #	Qty	Description	Location	Cost
007419	1	Sample Vial, 1.8 mL, 1,000/pkg.	TBL	\$0.00
018417	1	Thermal Printer Paper, 10/pkg.	TBL	\$0.00
018550	1	Filter Element, 5/pkg.	TBL	\$0.00
017094	1	Diluent Sample Adapters- metal rings, 5/pkg	TBL	\$0.00
018764	1	Elution Buffer HSiVariant No. 1, 2L	TBL	\$0.00
018765	1	Elution Buffer HSiVariant No. 2, 2L	TBL	\$0.00
018766	1	Elution Buffer HSiVariant No. 3, 2L	TBL	\$0.00
018431	1	Hemolysis & Wash Solution, 2L	TBL	\$0.00
018496	8	12 mm adapters for sample rack	TBL	\$0.00
018433	1	13 mm adapters for sample rack	TBL	\$0.00
01866402	1	2 Liter upgrade adapter kit	TBL	\$0.00

SO # \_\_\_\_\_ Entered Date: \_\_\_\_\_ Amount **0.00**

PO # \_\_\_\_\_

Send **"NEXT" DAY STANDARD** Shipping Service

Catalog #	Qty	Description	Location	Cost
992133	1	Tosoh HbA1c Controls, 8 x 0.5mL	TBL	\$0.00
018767	1	HbA1c Calibrator Set, Calibrator 1: 5 x 4 mL, Calibrator 2: 5 x 4 mL	TBL	\$0.00
018577	1	Column, HPLC, TSK gel Glyco HSiVariant	TBL	\$0.00
992150	1	Bio-Rad Linearity Material	TBL	\$0.00

Amount **0.00**

SO # \_\_\_\_\_ Entered Date: \_\_\_\_\_

CSS: \_\_\_\_\_

PO # \_\_\_\_\_

Training Date: \_\_\_\_\_

Install Date: \_\_\_\_\_

Equipment Ship Date: \_\_\_\_\_

Special Notes/Instruction

**NO FREIGHT CHARGE**

**IN THE EVENT OF A BACK ORDER ITEM, PLEASE NOTIFY CONTRACTS DEPT VIA EMAIL**

Order By: \_\_\_\_\_

Date Sent to Customer Service: \_\_\_\_\_

Date Received by Customer Service: \_\_\_\_\_

# A1c 2.2 Plus Automated Glycohemoglobin (Re-manufactured)

Five-Year Cost Per Reportable Result Pricing  
Tosoh Bioscience, Inc.

Revised August 04, 2005

Standard Operating Protocol: 5 days/week, 1 shift/day

**FIVE-YEAR RATES: (Subject To Availability)**

	Shipped 800 mL Bags					Shipped 2.0 Liter Bottles						
	150	175	200	250	300	350	400	450	500	550	600	650
<u>Min. Mo. Volume</u>	6.00	5.23	4.60	3.92	3.30	2.88	2.55	2.40	2.18	2.00	1.87	1.81
<u>CPRR</u>	900.00	915.25	920.00	980.00	990.00	1,008.00	1,020.00	1,080.00	1,090.00	1,100.00	1,122.00	1,176.50
<u>Monthly Cost</u>	3.91	3.79	3.23	2.88	2.51	2.24	2.02	1.93	1.77	1.64	1.55	1.51
CPT												

  

	Shipped 800 mL Bags					Shipped 2.0 Liter Bottles					
	700	750	800	850	900	950	1000	1500	2000	2500	3000
<u>Min. Mo. Volume</u>	1.71	1.69	1.60	1.52	1.44	1.38	1.37	1.07	0.94	0.86	0.79
<u>CPRR</u>	1,197.00	1,267.50	1,280.00	1,292.00	1,296.00	1,311.00	1,370.00	1,605.00	1,880.00	2,150.00	2,370.00
<u>Monthly Cost</u>	1.43	1.35	1.33	1.29	1.23	1.18	1.18	0.93	0.83	0.76	0.71
CPT											

**Notes:**

- Includes 5 boxes/yr. of the Tosoh A1c Glycohemoglobin Control (2 levels) needed to perform QC analysis-follow PKG. INSERT directions/aliquot & freeze.
- Additional box(s) of CONTROL are available for \$75.00 each (List Price \$275.00) for those who choose not to aliquot & freeze.
- If you OPERATE the system more than the allowed 21.67 days or more than 1 shift per day while performing the Minimum Monthly Commitment, additional supplies will need to be purchased separately - see below:.
- The Minimum Monthly Commitment is billed monthly starting upon customer acceptance of the system installation with training on-site.
- An annual Standing Order (quarterly shipments in advance) details all supplies required to run the Commitment. Supplies for Reportable Results beyond the Minimum Monthly Commitment may be purchased quarterly or at the end of the installed year after exhaustion of the quarterly supplies.
- Refer to Quarterly Standing Order Form pricing under ADDITIONAL SUPPLIES to order supplies beyond your Minimum Monthly allowance.
- Refer to the appropriate Glycohemoglobin Analyzer "Consumables, Accessories, Required List But Not Provided" in our Price List for all items supplied with the system for this CPRR. To determine Monthly billing multiply Patient Reportable Results X CPRR from above GRID.

**TOSOH AIA<sup>®</sup>**  
**IMMUNOASSAY**  
**ANALYZERS**

*Ordering Information*

ITEM GROUP	CATALOG #	Systems are assay specific - see product system sheet for listing of assays. ITEM	DESCRIPTION
<b>THYROID ASSAYS</b>			
<b>TSH 3RD Gen</b>	020294*	<b>Thyroid Stimulating Hormone - 3RD Gen</b> AIA-PACK TSH 3RD Gen*	20 cups x 10 trays (200 tests)
	020394	AIA-PACK TSH 3RD Gen Calibrator Set	Six levels, 12 x 1 mL
	020594	AIA-PACK TSH 3RD Gen Sample Diluting Sol.	4x4 mL
<b>ST TSH</b>	025294	ST AIA-PACK TSH *Not available on AIA 360/AIA 600	20 cups x 5 trays (100 tests)
<b>TT3</b>		<b>Triiodothyronine</b>	
<b>ST TT3</b>	025282	ST AIA-PACK TT3	20 cups x 5 trays (100 tests)
	020382	AIA-PACK TT3 Calibrator Set	Six levels, 12 x 1 mL
	020582	AIA-PACK TT3 Sample Diluting Sol.	4 x 4 mL
<b>T4</b>		<b>Thyroxine</b>	
<b>ST T4</b>	025258	ST AIA-PACK T4	20 cups x 5 trays (100 tests)
	020358	AIA-PACK T4 Calibrator Set	Six levels, 12 x 1 mL
	020558	AIA-PACK T4 Sample Diluting Sol.	4x4 mL
<b>FT3</b>		<b>Free Triiodothyronine</b>	
<b>ST FT3</b>	025286	ST AIA-PACK FT3	20 cups x 5 trays (100 tests)
	020386	AIA-PACK FT3 Calibrator Set	Six levels, 12 x 1 mL
<b>FT4</b>		<b>Free Thyroxine</b>	
<b>ST FT4</b>	025268	ST AIA-PACK FT4	20 cups x 5 trays (100 tests)
	020368	AIA-PACK FT4 Calibrator Set	Six levels, 12 x 1 mL
<b>TU</b>		<b>T4 Uptake</b>	
<b>ST TU</b>	025270	ST AIA-PACK TU	20 cups x 5 trays (100 tests)
	020370	AIA-PACK TU Calibrator Set	Two levels, 4 x 5 mL
<b>TPOAb</b>		<b>Anti-Thyroid Peroxidase Antibodies</b>	
	020290	AIA-PACK TPOAb	20 cups x 5 trays (100 tests)
	020390	AIA-PACK Calibrator Set	Six levels, 12 x 1 mL
	020490	AIA-PACK Control Set	Two levels, 4 x 4 mL
	020590	AIA-PACK TPOAb/TgAb Sample Diluting Sol.	4 x 100 mL
<b>TgAB</b>		<b>Anti-Thyroglobulin Antibodies</b>	
	020291	AIA-PACK TgAb	20 cups x 5 trays (100 tests)
	020391	AIA-PACK TgAb Calibrator Set	Six levels, 12 x 1 mL
	020491	AIA-PACK TgAb Control Set	Two levels, 4 x 4 mL

ITEM GROUP	CATALOG #	ITEM	DESCRIPTION
<b>CARDIAC ASSAYS</b>			
<b>CKMB ST CKMB</b>	025269	<b>Creatine Kinase MB</b>	
	020369	ST AIA-PACK CKMB	20 cups x 5 trays (100 tests)
	020569	AIA-PACK CKMB Calibrator Set AIA-PACK CKMB Sample Diluting Sol.	Six levels, 12 x 1 mL 4 x 4 mL
<b>MYOGLOBIN</b>	025297	<b>MYOGLOBIN</b>	
	025397	AIA-PACK MYOGLOBIN	20 cups x 5 trays (100 tests)
	025597	AIA-PACK MYOGLOBIN Calibrator Set AIA-PACK MYOGLOBIN Sample Diluting Sol.	Six levels, 12 x 1 mL 4 x 4 mL
<b>TROP I 2nd Gen</b>	025205	<b>TROPONIN 2nd Gen</b>	
	025305	AIA-PACK cTnI 2nd Gen	20 cups x 5 trays (100 tests)
	025505	AIA-PACK cTnI 2nd Gen Calibrator Set AIA-PACK cTnI 2nd Gen SDS	Six levels, 12 x 1 mL 4 x 4 mL
<b>REPRODUCTIVE HORMONE ASSAYS</b>			
<b>BHCG ST BHCG</b>	025261	<b>Human Chorionic Gonadotropin (Total Beta)</b>	
	020361	ST AIA-PACK BHCG	20 cups x 5 trays (100 tests)
	020561	AIA-PACK BHCG Calibrator Set	Zero & positive, 4 x 1 mL
	020661	AIA-PACK BHCG Sample Diluting Sol. AIA-PACK BHCG Linearity Set	4 x 4 mL SDS, 2 x 4 mL / CVM, 2 x 2 mL
<b>FSH ST FSH</b>	025265	<b>Follicle Stimulating Hormone</b>	
	020365	ST AIA-PACK FSH	20 cups x 5 trays (100 tests)
	020565	AIA-PACK FSH Calibrator Set	Zero & positive, 4 x 1 mL
	020665	AIA-PACK FSH Sample Diluting Sol. AIA-PACK FSH Linearity Set	4 x 4 mL SDS, 2 x 4 mL / CVM, 2 x 2 mL
<b>LHII ST LHII</b>	025296	<b>Luteinizing Hormone II</b>	
	025396	ST AIA-PACK LHII	20 cups x 5 trays (100 tests)
	020596	ST AIA-PACK LHII Calibrator AIA-PACK LH Sample Diluting Sol.	Six levels, 12 x 1 mL 4 x 4 mL
<b>PRL ST PRL</b>	025255	<b>Prolactin</b>	
	020355	ST AIA-PACK PRL	20 cups x 5 trays (100 tests)
	020555	AIA-PACK PRL Calibrator Set	Zero & positive, 4 x 1 mL
	020655	AIA-PACK PRL Sample Diluting Sol. AIA-PACK PRL Linearity Set	4 x 4 mL SDS, 2 x 4 mL / CVM, 2 x 2 mL
<b>E2 ST E2</b>	025274	<b>Estradiol</b>	
	025374	ST AIA-PACK E2	20 cups x 5 trays (100 tests)
	020574	ST AIA-PACK E2 Calibrator AIA-PACK E2 Sample Diluting Sol.	Six levels, 12 x 1 mL 4 x 4 mL



ITEM GROUP	CATALOG #	ITEM	DESCRIPTION
<b>REPRODUCTIVE HORMONE ASSAYS, cont.</b>			
<b>PROG</b>		<b>Progesterone</b>	
<b>ST PROG</b>	025281	ST AIA-PACK PROG	20 cups x 5 trays (100 tests)
	020381	AIA-PACK PROG Calibrator Set	Six levels, 12 x 1 mL
	020581	AIA-PACK PROG Sample Diluting Sol.	4 x 4 mL
<b>ST Testosterone</b>	025204	<b>Testosterone</b>	
	025304	ST AIA-PACK TEST	20 cups x 5 trays (100 tests)
	025504	ST AIA-PACK TEST Calibrator Set	Six levels, 12 x 1 mL
		ST AIA-PACK TEST Sample Diluting Sol	4 x 4 mL
<b>TUMOR MARKER ASSAYS</b>			
<b>AFP</b>		<b>Alpha Fetoprotein</b>	
<b>ST AFP</b>	025252	ST AIA-PACK AFP	20 cups x 5 trays (100 tests)
	020352	AIA-PACK AFP Calibrator Set	Zero & positive, 4 x 1 mL
	020552	AIA-PACK AFP Sample Diluting Sol.	4 x 4 mL
	020652	AIA-PACK AFP Linearity Set	SDS, 2 x 4 mL / CVM, 2 x 2 mL
<b>CA 125</b>			
<b>ST CA 125</b>	025288	ST AIA-PACK CA125	20 cups x 5 trays (100 tests)
	020388	AIA-PACK CA125 Calibrator Set	Six levels, 12 x 1 mL
	020588	AIA-PACK CA125 Sample Diluting Sol.	4 x 4 mL
<b>CEA</b>		<b>Carcinoembryonic Antigen</b>	
<b>ST CEA</b>	025254	ST AIA-PACK CEA	20 cups x 5 trays (100 tests)
	020354	AIA-PACK CEA Calibrator Set	Zero & positive, 4 x 1 mL
	020554	AIA-PACK CEA Sample Diluting Sol.	4 x 4 mL
	020654	AIA-PACK CEA Linearity Set	SDS, 2 x 4 mL / CVM, 2 x 2 mL
<b>PSA</b>		<b>Prostate Specific Antigen</b>	
<b>ST PSA</b>	025263	ST AIA-PACK PA	20 cups x 5 trays (100 tests)
	020363	AIA-PACK PA Calibrator Set	Zero & positive, 4 x 1 mL
	020563	AIA-PACK PA Sample Diluting Sol.	4 x 4 mL
	020663	AIA-PACK PA Linearity Set	SDS, 2 x 4 mL / CVM, 2 x 2 mL
<b>CA 27.29</b>		<b>CA 27.29</b>	
<b>ST CA 27.29</b>	025202	ST AIA-PACK 27.29	20 cups x 5 trays (100 tests)
	020302	AIA-PACK 27.29 Calibrator Set	6 levels, 2 sets 12 x 1 mL
	020502	AIA-PACK 27.29 Sample Diluting Sol.	4 x 100 mL bottles
<b>CA 19.9</b>		<b>CA 19.9</b>	
<b>ST CA 19.9</b>	025271	ST AIA-PACK 19.9	20 cups x 5 trays (100 tests)
	020371	AIA-PACK 19.9 Calibrator Set	Six levels, 12 x 1 mL
	020571	AIA-PACK 19.9 Sample Diluting Solution	4 x 4 mL

ITEM GROUP	CATALOG #	ITEM	DESCRIPTION
<b>ANEMIA ASSAYS</b>			
<b>B-12</b>	020293	<b>B-12</b> AIA-PACK B-12	20 cups x 10 trays (200 tests)
	020393	AIA-PACK B-12 Calibrator Set	Six levels, 12 x 1 mL
	020593	AIA-PACK B-12 Sample Diluting Sol.	4 x 4 mL
	020706	AIA-PACK B-12 Pretreatment Set	
<b>FOL</b>	020292	<b>Folate</b> AIA-PACK FOL	20 cups x 10 trays (200 tests)
	020392	AIA-PACK FOL Calibrator Set	Six levels, 12 x 1 mL
	020592	AIA-PACK FOL Sample Diluting Sol.	4 x 4 mL
	020707	AIA-PACK FOL Pretreatment Set	
<b>FER ST FER</b>	025253	<b>Ferritin</b> ST AIA-PACK FER	20 cups x 5 trays (100 tests)
	020353	AIA-PACK FER Calibrator Set	Zero & positive, 4 x 1 mL
	020553	AIA-PACK FER Sample Diluting Sol.	4 x 4 mL
	020653	AIA-PACK FER Linearity Set	SDS, 2 x 4 mL / CVM, 2 x 2 mL
<b>ADDITIONAL ASSAYS</b>			
<b>BMG ST BMG</b>	025259	<b>Beta-Microglobulin</b> ST AIA-PACK BMG	20 cups x 5 trays (100 tests)
	020359	AIA-PACK BMG Calibrator Set	Six levels, 12 x 1 mL
	020559	AIA-PACK BMG Sample Diluting Concentrate	4 x 10 mL
<b>CORT ST CORT</b>	025287	<b>Cortisol</b> ST AIA PACK CORT	20 cups x 5 trays (100 tests)
	020387	AIA-PACK CORT Calibrator Set	Six levels, 12 x 1 mL
	020587	AIA-PACK CORT Sample Diluting Sol.	4 x 4 mL
<b>C-PEP</b>	020284	<b>C-Peptide</b> AIA-PACK C-PEP	20 cups x 10 trays (200 tests)
	020384	AIA-PACK C-PEP Calibrator Set	Six levels, 12 x 1 mL
	020584	AIA-PACK C-PEP Sample Diluting Sol.	4 x 100 mL
<b>ST C-PEP</b>	025284	ST AIA PACK C-PEP	20 cups x 5 trays (100 tests)
<b>HGH ST HGH</b>	025266	<b>Human Growth Hormone</b> ST AIA-PACK HGH	20 cups x 5 trays (100 tests)
	020366	AIA-PACK HGH Calibrator Set	Six levels, 12 x 1 mL
	020566	AIA-PACK HGH Sample Diluting Sol.	4 x 4 mL
<b>IRI ST IRI</b>	025260	<b>Insulin</b> ST AIA-PACK IRI	20 cups x 5 trays (100 tests)
	020360	AIA-PACK IRI Calibrator Set	Six levels, 12 x 1 mL
	020560	AIA-PACK IRI Sample Diluting Sol.	4 x 4 mL

ITEM GROUP	CATALOG #	ITEM	DESCRIPTION
<b>ADDITIONAL ASSAYS, cont.</b>			
<b>IGE II</b> <b>ST IGE II</b>	025295	<b>Immunoglobulin E</b>	20 cups x 5 trays (100 tests)
	020395	ST AIA-PACK IGE II	Six levels, 12 x 1 mL
	020595	AIA-PACK IGE II Calibrator Set AIA-PACK IGE II Sample Diluting Sol.	4 x 4 mL _____
<b>PAP</b> <b>ST PAP</b>	025262	<b>Prostatic Acid Phosphatase</b>	20 cups x 5 trays (100 tests)
	020362	ST AIA-PACK PAP	Zero & positive, 4 x 1 mL
	020562	AIA-PACK PAP Calibrator Set	4 x 4 mL
	020662	AIA-PACK PAP Sample Diluting Sol. AIA-PACK PAP Linearity Set	Calibration verification/linearity sets

ITEM GROUP	CATALOG #	ITEM	DESCRIPTION
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**AIA-1800 AUTOMATED IMMUNOASSAY SYSTEM**

**Common Reagents**

020968	AIA-PACK Substrate Set II	2 Sets, (1000 tests)
020955	AIA-PACK Wash Concentrate Set	4 x 100 mL each (1,300 tests)
020956	AIA-PACK Diluent Concentrate Set	4 X 100 mL each (2,600 tests)

**Consumables**

018581	Sample Cups	2 mL (1,000 cups)
020970	Standardization Test Cups Set	10 trays of 20 cups
020971	Sample Treatment Cups	1 Box (200 cups)
019215	Pipette Tips	1000/package
996010	Pre-loaded Rack w/tips	50X96
996005	Pre-loaded Rack w/tips	5X96
020104	Waste Bag, Cup	10/package
020105	Waste Bag, Tip	10/package
018585	Wash/Diluent Reservoir Filter	10/package

**Accessories**

996110	100 mL Bottle with stopper	1/package
013647	Diluent/Wash Reservoir 5 Liter	1/package
016320	Waste Reservoir, 10 L	1/package
020103	Waste Box	1/package
018433	Sample Rack Adapter Ring	Sysmex, 13 mm ID for 10 pcs
018432	Sample Rack	Sysmex, 12 mm ID for 10 tests
019216	Tip rack, Empty	1/package
250006	CD-R, Blank	20/package
020101	Sample cup adapter	10/package
020107	Wash Nozzle Tip	5/package

ITEM GROUP	CATALOG #	ITEM	DESCRIPTION
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AIA- 600 II AUTOMATED IMMUNOASSAY SYSTEM

**Common Reagents**

020968	AIA-PACK Substrate Set II	2 Sets, 1000 tests
020955	AIA-PACK Wash Concentrate Set	4 x 100 mL each
020956	AIA-PACK Diluent Concentrate Set	4 X 100 mL each

**Consumables**

018581	Sample Cups	2 mL (1,000 cups)
890001	Printer Paper	Thermal, 1 roll/package
020970	Standardization Test Cups Set	10 trays of 20 cups
020971	Sample Treatment Cups	1 Box (200 cups)
019215	Pipette Tips	1000/package
996010	Pre-loaded Rack w/tips	50X96
996005	Pre-loaded Rack w/tips	5X96

**Accessories**

019619	Waste bottle assembly 2 liter	1/package
990105	Waste tubing	1/package
018619	30 mL bottle with stopper	1/package
016673	Sample Rack	1/package
019380	Wash Nozzle Tip	1/package
019373	Test Cup Adapter	10/package
019391	Reagent Rack	1/package
019473	Diluent/Wash Reservoir 1 liter	1/package
996110	110 mL Bottle with stopper	1/package

ITEM GROUP	CATALOG #	ITEM	DESCRIPTION
<b>AIA -360 Immunoassay Analyzer</b>			
		<b>Common Reagents</b>	
	020968	AIA-PACK Substrate Set II	2 Sets, 1000 tests
	020955	AIA-PACK Wash Concentrate Set	4 x 100 mL each
	020956	AIA-PACK Diluent Concentrate Set	4 X 100 mL each
		<b>Consumables</b>	
	018581	Sample Cups	2 mL (1,000 cups)
	020970	Standardization Test Cups Set	10 trays of 20 cups
	019563	Thermal Printer Paper	10 rolls/pack
	018585	Wash/Diluent Reservoir Filter	10/package
		<b>Accessories</b>	
	021067	Diluent Bottle	500 mL
	021068	Wash Solution Bottle	1000 mL
	021069	Waste Fluid Bottle	1000 mL
	020107	Wash Nozzle Tip	5/pkg
	996110	Bottle, 110 mL, with Stopper	1/pkg
<b>A1c 2.2 Plus Glycohemoglobin Analyzer</b>			
		<b>Consumables</b>	
	007419	Sample Vial	1.8 ml (1,000 vials)
	017093	Dilution Sample Sustaining Tube	10 ml (50 pieces/bag)
	018550	Filter Element	5 each
	018767	HbA1c Calibrator Set	4ml (5 each)
	018417	Printer Paper	10 rolls/package
	018577	Column, HPCL	TSK gel Glyco HSi Variant
	018572	Elution Buffer 1	1x800ml
	018573	Elution Buffer 2	1x800ml
	018574	Elution Buffer 3	1x800ml
	018430	Hemolysis Wash Solution	1x800ml
	018764	Elution Buffer 1	1x2000ml
	018765	Elution Buffer 2	1x2000ml
	018766	Elution Buffer 3	1x2000ml
	018431	Hemolysis Wash Solution	1x2000ml
	992133	2.2 Controls	Two levels, 8 x 0.5 mL
		<b>Accessories</b>	
	018534	Sample Loader-90 Position	Each
	018449	Bar Code Reader	Each
	017094	Dilution Sample Adapter	5 pcs / bag, metal specification
	018432	Sample Rack	Sysmex, 12 mm ID for 10 tests
	018433	Sample Rack Adapter Ring	Sysmex, 13 mm ID for 10 pcs
	018496	Sample Rack Adapter Ring	Sysmex, 12 mm ID for 10 pcs
	018497	Sample Rack Adapter Ring	Sysmex, 14 mm ID for 10 pcs

ITEM GROUP	CATALOG #	ITEM	DESCRIPTION
<b>G7</b>		Consumables	
<b>HbA1c</b>	019680	TSK gel G7 Variant HSi Column	Each
	021446	Elution Buffer #1	1 x 1500 mL
	019552	Elution Buffer #1	1 x 800 mL
	019553	Elution Buffer #2	1 x 800 mL
	019554	Elution Buffer #3	1 x 800 mL
	992133	Tosoh HbA1c Controls	4 x 0.5 mL
	018767	Tosoh HbA1c Calibrator Set	5 x 4 mL
<b>Common</b>	018431	Hemolysis/ Wash Solution	1 x 2 L
<b>Beta-thal</b>	997050	Beta thal controls (A2/F)	8 x 0.5 mL (4 low; 4 high)
	020019	Beta thal Calibrator	8 x 0.2 mL
	019682	Case of Elution Buffers	Buffer 1 - 3 x 800 mL; Buffer 2 - 4 x 800 mL; Buffer 3 - 3 x 800 mL
		Elution Buffer #1	1 x 800 mL
		Elution Buffer #2	1 x 800 mL
		Elution Buffer #3	1 x 800 mL
	019681	TSK gel Beta-thal Column	1 each
	997683	Beta thal Kit*	
		Kit includes: 1 Case of Elution Buffers	
		1 Column; 2 x 2L Hemolysis Wash Solution	
		<b>Accessories</b>	
	019509	Sample Cup Adapters	10/pack
	018581	Sample Cups	1000/bag
	019563	Thermal Printer Paper	10 rolls/pack
	018432	Sample Rack (16 mm - 10 sample)	Each
	018496	Sample Rack Adapter Ring (12 mm)	10/pack
	018433	Sample Rack Adapter Ring (13 mm)	10/pack
	018497	Sample Rack Adapter Ring (14 mm)	10/pack
	018723	Line filter for buffer lines	Each
	019506	Filter Element	5/pack

#### INSTRUMENT PRICING

NEW	INSTRUMENTS
AIA-600II	019328
G7	019327
AIA- 1800	019836
AIA-1800	019837
AIA-360	019945

Standard model  
Laboratory Automation

ITEM GROUP	CATALOG #	ITEM	DESCRIPTION
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**REFURBISHED**

**INSTRUMENTS**

A1c 2.2 Plus

018379R

**A1c 2.2 Plus Glycohemoglobin Analyzer**

**Consumables**

007419	Sample Vial	1.8 ml (1,000 vials)
017093	Dilution Sample Sustaining Tube	10 ml (50 pieces/bag)
018550	Filter Element	5 each
018767	HbA1c Calibrator Set	4ml (5 each)
018417	Printer Paper	10 rolls/package
018577	Column, HPCL	TSK gel Glyco HSi Variant
018572	Elution Buffer 1	1x800ml
018573	Elution Buffer 2	1x800ml
018574	Elution Buffer 3	1x800ml
018430	Hemolysis Wash Solution	1x800ml
018764	Elution Buffer 1	1x2000ml
018765	Elution Buffer 2	1x2000ml
018766	Elution Buffer 3	1x2000ml
018431	Hemolysis Wash Solution	1x2000ml
992133	2.2 Controls	Two levels, 8 x 0.5 mL

**Accessories**

018534	Sample Loader-90 Position	Each
018449	Bar Code Reader	Each
017094	Dilution Sample Adapter	5 pcs / bag, metal specification
018432	Sample Rack	Sysmex, 12 mm ID for 10 tests
018433	Sample Rack Adapter Ring	Sysmex, 13 mm ID for 10 pcs
018496	Sample Rack Adapter Ring	Sysmex, 12 mm ID for 10 pcs
018497	Sample Rack Adapter Ring	Sysmex, 14 mm ID for 10 pcs
017094	Dilution Sample Adapter	5 pcs / bag, metal specification
018432	Sample Rack	Sysmex, 12 mm ID for 10 tests
018433	Sample Rack Adapter Ring	Sysmex, 13 mm ID for 10 pcs
018496	Sample Rack Adapter Ring	Sysmex, 12 mm ID for 10 pcs
018497	Sample Rack Adapter Ring	Sysmex, 14 mm ID for 10 pcs



ITEM GROUP	CATALOG #	ITEM	DESCRIPTION
<b>G7</b>		<b>Consumables</b>	
<b>HbA1c</b>	019680	TSK gel G7 Variant HSi Column	Each
	021446	Elution Buffer #1	1 x 1500 mL
	019552	Elution Buffer #1	1 x 800 mL
	019553	Elution Buffer #2	1 x 800 mL
	019554	Elution Buffer #3	1 x 800 mL
	992133	Tosoh HbA1c Controls	4 x 0.5 mL
	018767	Tosoh HbA1c Calibrator Set	5 x 4 mL
<b>Common</b>	018431	Hemolysis/ Wash Solution	1 x 2 L
<b>Beta-thal</b>	997050	Beta thal controls (A2/F)	8 x 0.5 mL (4 low; 4 high)
	020019	Beta thal Calibrator	8 x 0.2 mL
	019682	Case of Elution Buffers	Buffer 1 - 3 x 800 mL; Buffer 2 - 4 x 800 mL; Buffer 3 - 3 x 800 mL
		Elution Buffer #1	1 x 800 mL
		Elution Buffer #2	1 x 800 mL
		Elution Buffer #3	1 x 800 mL
	019681	TSK gel Beta-thal Column	1 each
	997683	Beta thal Kit*	
		Kit includes: 1 Case of Elution Buffers	
		1 Column; 2 x 2L Hemolysis Wash Solution	
		<b>Accessories</b>	
	019509	Sample Cup Adapters	10/pack
	018581	Sample Cups	1000/bag
	019563	Thermal Printer Paper	10 rolls/pack
	018432	Sample Rack (16 mm - 10 sample)	Each
	018496	Sample Rack Adapter Ring (12 mm)	10/pack
	018433	Sample Rack Adapter Ring (13 mm)	10/pack
	018497	Sample Rack Adapter Ring (14 mm)	10/pack
	018723	Line filter for buffer lines	Each
	019506	Filter Element	5/pack
<b>INSTRUMENTS</b>			
<b>NEW</b>	<b>INSTRUMENTS</b>		
AIA-600II	019328		
G7	019327		
AIA- 1800	019836	Standard model	
AIA-1800	019837	Laboratory Automation	
AIA-360	019945		
<b>REFURBISHED</b>	<b>INSTRUMENTS</b>		
A1c 2.2 Plus	018379R		



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