



**Patrick Horgan** is Managing Director of APCO Worldwide in China, based in Beijing. He manages investment and policy related projects for multinationals, governments and industry associations, and has specialist expertise in the telecommunications and IT sectors. Patrick has mostly been living and working in China since 1989 and has advised many of the world's leading companies on their investment and policy issues in the Chinese market.

Patrick joined APCO after working at Jardine Matheson in Hong Kong from 1994-1998. Prior to that, he gained wide-ranging experience in various locations in the Greater China region, for international, local and joint venture companies.

Patrick served as Chairman of the British Chamber of Commerce in China from 2004 to 2006, and also chairs the European Chamber's IT/Telecom Working Group. His work addresses a range of investment and regulatory issues, such as the policy environment for foreign investment in China and the formation of technical standards. He is frequently quoted on these issues in the international media, and called upon for public speaking engagements.

In addition to his professional responsibilities, Patrick is also the Resident Representative in China for the educational charity, Project Trust, and serves on the advisory boards of the international student exchange organization, AIESEC, and the British School of Beijing. Patrick is a graduate of Oxford University, and a Mandarin speaker. In 2007 he was awarded an OBE by the Queen for services to the British business community in China.