

From: cincyglass@fuse.net
To: richard.karney@ee.doe.gov
Sent: 03/27/2003 4:19 PM

Subject: support of 4 regions

I will be brief. Lobbyists for the big companies are once again becoming a problem for the small businesses. We, here at Cincy Glass are in favor of a 4 region system. There are too many Low E glasses in the market areas currently. The homeowner will be the one to suffer. Already, we have seen a problem trying to match different colored Low E's when a homeowner has a seal problem.

Also, Pyrolitic Low E's have better features over the long haul. If you see fading of reflective or Low E products in a big city, I can guarantee you it is a soft coat product. Test results at the time of installation are one thing, but over a long period soft coat products do not hold up like hard coat product. It sounds to me like a Cardinal, Andersen, or Guardian has sold the government on a false bill of goods. Being a distributor to glass shops, we see their failures. We are also tired of telling our customers that we have no idea of what kind or brand of soft coat product they are looking at. You are also giving them control of the after market.

Sincerely,

Michael T. Browne
President, Cincy Glass, Inc.

P.S. Please support the small business by implementing 4 regions. After all, it has been the small businesses that have made America what it is today