

# In This Issue

## Welcome to the Personal Property Management Program

**W**ith a history that spans over 50 years, GSA's Personal Property Management Program has been paramount in providing innovative approaches to property management. To meet the challenges of today's customer agencies, GSA provides solid programs that reduce the burden on staff personnel, provides faster property disposal, and produces a greater rate of return with no need for agencies to maintain a separate business infrastructure.

Following the dynamic changes in inventory processes during the 1990's, current times have proven to be the most challenging ever experienced by Program Managers. Like many Federal programs, property management is faced with unrelenting pressure to do more with less. The challenge for property management officials is to rethink the way they conduct the government's business.

To meet this formidable challenge, GSA's Personal Property Management Program has stayed the course of meeting aggressive goals for streamlining processes, reducing operating costs, increasing asset visibility, and enhancing the quality of service to customer agencies with measured results.

Since the dawn of the 21st Century, GSA's Personal Property Management Program has developed and implemented significant enhancements to the property disposal program such as reduction in screening time by implementing simultaneous screening through the XcessXpress initiative, and enhanced sales through the Internet sales program, GSA AUCTIONS™. Since 2001, sales through GSA AUCTIONS™ have generated over \$50 million in proceeds which translates into dollars returned to the U.S. Treasury, and reduced taxpayer spending.

When you require total disposal solutions that are capable of successfully addressing the current and future challenges of Government-owned personal property, contact GSA's Personal Property Management Program, your total solutions provider.

Best regards,



Joseph H. Jui  
Assistant Commissioner  
Office of Transportation and Property Management  
Director, GSA Services Acquisition Center

## MarkeTips

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