



# **Grain Transportation Report**

A weekly publication of the
Transportation and Marketing Programs/Transportation Services Branch
www.ams.usda.gov/GTR

#### **WEEKLY HIGHLIGHTS**

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**April 17, 2008** 

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The next release is April 24, '08

### $\underline{\textbf{Soaring Diesel Fuel Prices Affect Rail and Truck Transportation}}$

Railroads report sharply higher **fuel surcharges** for cargo moved in May. Railroads base their May fuel surcharges on the average on-highway diesel price during March, which reached \$3.88 per gallon. The weighted average railroad fuel surcharge will be a record 42.2 cents per carload mile, up nearly 20 percent from April, 99 percent from May 2007, and 152 percent higher than the 3-year average. Further increases can be expected as diesel fuel prices continue to increase. During the week ending April 14, U.S. average **diesel fuel prices** increased 10 cents per gallon to reach a record \$4.06—3 percent higher than the previous week, and 41 percent higher than the same week last year. Record diesel fuel prices are making it more difficult for many truckers to stay in the business.

#### High Water Throughout River System Continues to Slow Barge Traffic

This year's combination of northern snow melt and rain has produced flood conditions on much of the nation's navigable rivers. Barges are more difficult to control in the faster currents associated with high water. In addition, barge loading and unloading operations are hampered by flood conditions. Water levels are expected to remain high for the remainder of the month. In an effort to lower water levels in the New Orleans, LA, area, the U.S. Army Corps of Engineers opened portions of the Bonnet Carre Spillway, located about 28 miles north of New Orleans. The seldom-used spillway diverts water to Lake Pontchartrain, and from there into the Gulf of Mexico.

#### TWIC Dashboard Update

The Transportation Security Administration (TSA) has updated the **TWIC Dashboard** which tracks the progression of the enrollment process for the Transportation Workers Identification Credential (TWIC) program. As of April 3, a total of 276,919 maritime workers have pre-enrolled in the program and 203,984 have completed the enrollment process. A total of 132,531 TWIC cards have been printed and, of these, 51,019 cards have been activated. TSA estimates over 1 million workers including longshoremen, truckers, port employees and others will be required to obtain a TWIC card. Enrollment and issuance will continue through the end of the calendar year.

### FMC Questions Southern California Ports' Clean Truck Program

The Ports of Los Angeles and Long Beach and their marine terminal operators recently received a list of questions from the Federal Maritime Commission (FMC) for clarification of the Clean Truck Program (CTP). The CTP will require the ports and terminal operators to form a discussion agreement sanctioned by the FMC, that will allow the two entities to legally discuss and make operational decisions about the program while ensuring anti-trust violations are not committed. The questions posed by FMC range from the costs and operational details to implement the program to the realities of the two ports having different requirements for truckers serving the ports.

#### **Snapshots by Sector**

#### Rail

U.S. railroads originated 26,569 **carloads of grain** during the week ending April 5, up 7 percent from the previous week, 27 percent from the same time last year, and 23 percent from the 3-year average.

#### Ocean

During the week ending April 10, 40 U.S. **grain vessels** were loaded in the Gulf, up 33 percent from last year. Fifty **vessels** are due within the next 10 days, up 28 percent from last year.

As of April 11, the cost of shipping grain from the Gulf to Japan was \$111 per mt, up 2 percent from the previous week. The rate from the PNW to Japan was \$63 per mt, up 2 percent from the previous week.

### Barge

During the week ending April 12, **barge grain movements** totaled 572,000 tons, down 21 percent from the previous week, but 10 percent higher than the same period last year.

#### **Export Sales**

During the week ending April 3, **corn** (.468 mmt), **soybean** (.584 mmt), and **wheat** (.454 mmt) export sales totaled 1.5 mmt—up 30 percent from the previous week but 30 percent lower than this week last year. **Unshipped balances** of 24.5 mmt were 38 percent higher than this week last year.

### Feature Article/Calendar

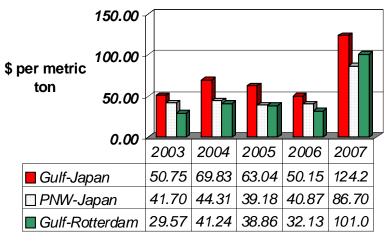
### **Higher Bulk Ocean Rates Boosted Containerized Grain Exports in 2007**

High bulk ocean rates pushed containerized grain exports to record levels during 2007. Ocean rates for shipping bulk commodities reached phenomenal levels in 2007, almost doubling the previous record set in 2004 (figure 1). Although containerized movements are typically more expensive than bulk movements, bulk rates reached such high

levels that exporters could get cheaper ocean rates using containers. Exporters also took advantage of a weak U.S. dollar in 2007 which made U.S. products cost competitive in foreign countries, resulting in increased export activity. Containerized grain exports to Asia reached more than 415,000 twenty-foot equivalent units (TEU—the equivalent of one 20-ft container), 113 percent higher than in 2006. In December, U.S. grain exporters moved nearly 50,000 containers of grain to Asia. Five percent of waterborne grain exports were moved in containers during 2007—1 percentage point higher than in 2006.

Containerized shipments of grain have been growing since 2004 (figure 2); however, many traditionally bulk-grain exporters, encouraged by high bulk rates in 2007, found they liked using containers. Containers offer a higher quality product at destination than bulk transportation provides. Containers require less handling of the cargo and provide greater protection

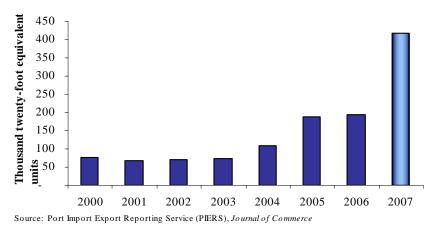
Figure 1. Ocean Bulk Rates Monthly Peak



Source: Baltic Exchange/Drewry Shipping Consultants

from the elements during transport. Additionally, exporters found they could serve markets with containers that they could not serve with bulk shipments. Customers sometimes prefer to receive cargo in smaller shipments reducing overall storage costs.

Figure 2. Containerized Grain Exports To Asia



Limited container availability, however, reduced the number of containers exporters would have used. Though ocean carriers moved some containers to interior locations to serve the export community, many traditionally bulk-grain exporters were forced to move grain in railcars to ocean ports then transload the commodity into containers. Containers are more plentiful at ports because importers have recently built large distribution centers near the ports where they can unload the containers, then use domestic trailers to move products to inland destinations. The containers are quickly returned to the port and either returned to Asia empty,

moved to major interior hub locations, or filled with export cargo at a local transload facility.

The high volume of containerized grain exports will probably continue in 2008; however, the cooling of bulk ocean rates may flatten the tremendous growth seen in 2007. <a href="mailto:april.taylor@usda.gov">april.taylor@usda.gov</a>, <a href="mailto:surajudeen.olowolayemo@usda.gov">surajudeen.olowolayemo@usda.gov</a>

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### **Grain Transportation Indicators**

Table 1

Grain Transport Cost Indicators<sup>1</sup>

|             | Truck | Rail <sup>2</sup> | Barge | Ocean |         |
|-------------|-------|-------------------|-------|-------|---------|
| Week ending |       |                   |       | Gulf  | Pacific |
| 04/16/08    | 272   | 5                 | 227   | 496   | 447     |
| 04/09/08    | 268   | 15                | 231   | 487   | 440     |

<sup>&</sup>lt;sup>1</sup>Indicator: Base year 2000 = 100; Weekly updates include truck = diesel (\$/gallon); rail = nearby secondary rail market (\$/car); barge = Illinois River barge rate (index = percent of tariff rate); and ocean = routes to Japan (\$/metric ton)

Table 2

Market Update: U.S. Origins to Export Position Price Spreads (\$/bushel)

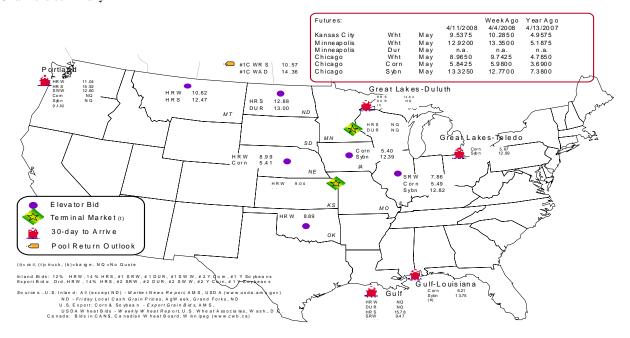
|           |                   | _          |          |
|-----------|-------------------|------------|----------|
| Commodity | OriginDestination | 4/1 1/2008 | 4/4/2008 |
|           |                   |            |          |
| Corn      | ILGulf            | -0.72      | -0.73    |
| Corn      | NEGulf            | -0.80      | -0.76    |
| Soybean   | IAGulf            | -1.36      | -1.36    |
| HRW       | KSGulf            | n/a        | n/a      |
| HRS       | NDPortland        | -3.04      | -2.67    |

Note: nq = no quote

Source: Transportation & Marketing Programs/AMS/USDA

The **grain bid summary** illustrates the market relationships for commodities. Positive and negative adjustments in differential between terminal and futures markets, and the relationship to inland market points, are indicators of changes in fundamental market supply and demand. The map may be used to monitor market and time differentials.

Figure 1
Grain bid summary



The rail indicator is not an index. It is the difference between the nearby secondary rail market bid for this week and the average bid for year 2000 (+) 100.

### **Rail Transportation**

Table 3

Rail Deliveries to Port (carloads)<sup>1</sup>

| Week ending                                   | Mississippi<br>Gulf <sup>2</sup> | Texas Gulf | Cross-Border<br>Mexico | Pacific<br>Northwest | Atlantic &<br>East Gulf | Total   |
|---|----------------------------------|------------|------------------------|----------------------|-------------------------|---------|
| 4/09/2008 <sup>p</sup>                        | 1,310                            | 2,030      | 836                    | 5,387                | 784                     | 10.347  |
| 4/02/2008 <sup>r</sup>                        | 1,403                            | 2,354      | 914                    | 5,944                | 765                     | 11,380  |
| 2008 YTD                                      | 22,416                           | 38,065     | 8,957                  | 82,261               | 15,879                  | 167,578 |
| 2007 YTD                                      | 20,852                           | 23,474     | 11,572                 | 70,737               | 7,777                   | 134,412 |
| 2008 YTD as % of 2007 YTD                     | 108                              | 162        | 77                     | 116                  | 204                     | 125     |
| Last 4 weeks as % of 2007 <sup>3</sup>        | 188                              | 155        | 72                     | 118                  | 220                     | 130     |
| Last 4 weeks as % of 4-year avg. <sup>3</sup> | 142                              | 116        | 58                     | 137                  | 316                     | 129     |
| Total 2007                                    | 62,106                           | 113,459    | 40,725                 | 227,970              | 31,369                  | 475,629 |
| Total 2006                                    | 96,593                           | 99,866     | 45,971                 | 213,682              | 29,334                  | 485,446 |

<sup>&</sup>lt;sup>1</sup>Data is incomplete as it is voluntarily provided; <sup>2</sup> Mississippi Gulf data back to January, 2004 from several new sources has been added resulting in large increases in the numbers reported; <sup>3</sup> Compared with same 4-weeks in 2007 and prior 4-year average.

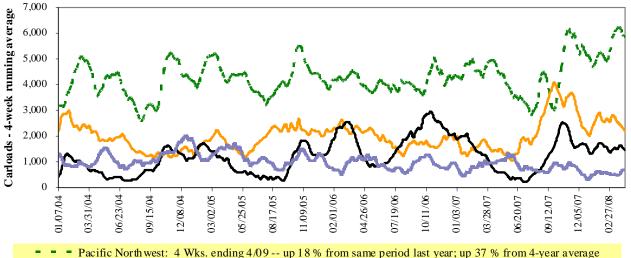
YTD = year-to-date; p = preliminary data; r = re vised data; n/a = not available

Source: Transportation & Marketing Programs/AMS/USDA

Railroads originate approximately 35 percent of U.S. grain shipments. Trends in these loadings are indicative of market conditions and expectations.

Figure 2

Rail Deliveries to Port



Pacific Northwest: 4 Wks. ending 4/09 -- up 18 % from same period last year; up 37 % from 4-year average
 Texas Gulf: 4/09 -- up 55 % from same period last year; up 16 % from 4-year average
 Miss. River: 4/09 -- up 88 % from same period last year; up 42 % from 4-year average
 Cross-border Mexico: 4/09 -- down 28 % from same period last year; down 42 % from 4-year average

Source: Transportation & Marketing Programs/AMS/USDA

Table 4
Class I Rail Carrier Grain Car Bulletin (grain carloads originated)

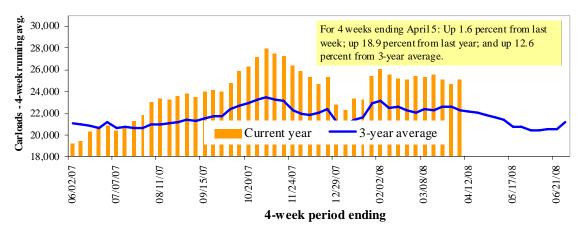
|  | E       | ast     |         | West   |         | U.S. total | Car     | nada    |
|--|---------|---------|---------|--------|---------|------------|---------|---------|
| Week ending                            | CSXT    | NS      | BNSF    | KCS    | UP      |            | CN      | CP      |
| 04/05/08                               | 3,267   | 3,284   | 12,104  | 559    | 7,355   | 26,569     | 5,162   | 3,864   |
| This week last year                    | 3,056   | 2,444   | 8,283   | 724    | 6,357   | 20,864     | 4,114   | 4,058   |
| 2008 YTD                               | 42,618  | 42,259  | 165,054 | 9,882  | 94,088  | 353,901    | 62,667  | 59,225  |
| 2007 YTD                               | 40,712  | 41,796  | 138,371 | 9,106  | 70,136  | 300,121    | 65,313  | 61,552  |
| 2008 YTD as % of 2007 YTD              | 105     | 101     | 119     | 109    | 134     | 118        | 96      | 96      |
| Last 4 weeks as % of 2007 <sup>1</sup> | 102     | 96      | 127     | 100    | 131     | 119        | 93      | 93      |
| Last 4 weeks as % of 3-yr avg. 1       | 98      | 90      | 125     | 104    | 114     | 113        | 99      | 95      |
| Total 2007                             | 147,937 | 166,780 | 536,362 | 33,980 | 292,973 | 1,178,032  | 250,852 | 240,401 |

As a percent of the same period in 2007 and the prior 3-year average. YTD = year-to-date.

Source: Association of American Railroads (www.aar.org)

Figure 3

Total Weekly U.S. Class I Railroad Grain Car Loadings



Source: Association of American Railroads

Table 5

Rail Car Auction Offerings<sup>1</sup> (\$/car)<sup>2</sup>

| Week ending                       |           |           |         | Delivery  | period  |         |            |          |
|-----------------------------------|-----------|-----------|---------|-----------|---------|---------|------------|----------|
| 4/12/2008                         | Apr-08    | Apr-07    | May-08  | May-07    | Jun-08  | Jun-07  | Jul-08     | Jul-07   |
| BNSF <sup>3</sup>                 |           |           |         |           |         |         |            |          |
| COT grain units                   | no of fer | no offer  | no bids | no b id s | no bids | no bids | n o of fer | 0        |
| COT grain single-car <sup>5</sup> | no of fer | no of fer | 027     | 0         | 010     | 0       | 18 82      | 016      |
| $UP^4$                            |           |           |         |           |         |         |            |          |
| GCAS/Region 1                     | no of fer | no of fer | no bids | no b id s | no bids | no bids | no of fer  | no offer |
| GCAS/Region 2                     | no of fer | no of fer | no bids | no b id s | no bids | no bids | no of fer  | no offer |

<sup>&</sup>lt;sup>1</sup>Auction offerings are for single-car and unit train shipments only.

 $Source: \ Transportation \ \& \ Marketing \ Programs/AMS/USDA \, .$ 

Rail service may be ordered directly from the railroad via **auction** for guaranteed service, or via tariff for nonguaranteed service, or through the secondary railcar market.

<sup>&</sup>lt;sup>2</sup>Average premium/discount to tariff, last auction

<sup>&</sup>lt;sup>3</sup>BNSF - COT = Certificate of Transportation; north grain and south grain bids were combined effective the week ending 6/24/06.

<sup>&</sup>lt;sup>4</sup>UP - GCAS = Grain C ar Allocation System

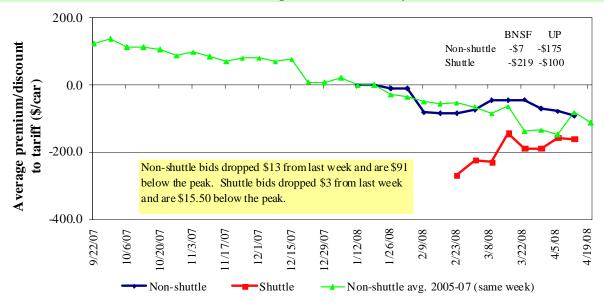
 $Region\ 1\ includes:\ AR, IL,\ LA,\ MO,\ NM,\ OK,\ TX,\ W\ I,\ and\ Duluth,\ M\ N.$ 

Region 2 includes: CO, IA, KS, MN, NE, WY, and Kansas City and St. Joseph, MO.

 $<sup>^{5}</sup>$ Range is shown because average is not available. Not available = n/a.

The **secondary rail market** information reflects trade values for service that was originally purchased from the railroad carrier as some form of guaranteed freight. The **auction and secondary rail** values are indicators of rail service quality and demand/supply.

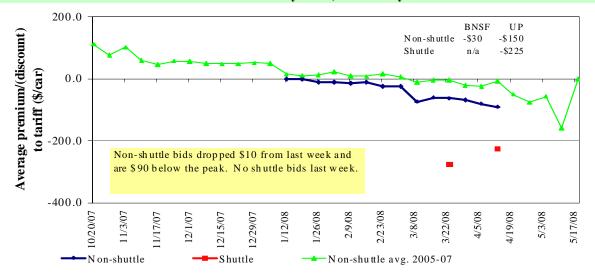
Figure 4
Bids/Offers for Railcars to be Delivered in April 2008, Secondary Market



Non-shuttle bids include unit-train and single-car bids. n/a = not available.

Source: Transportation & Marketing Programs/AMS/USDA

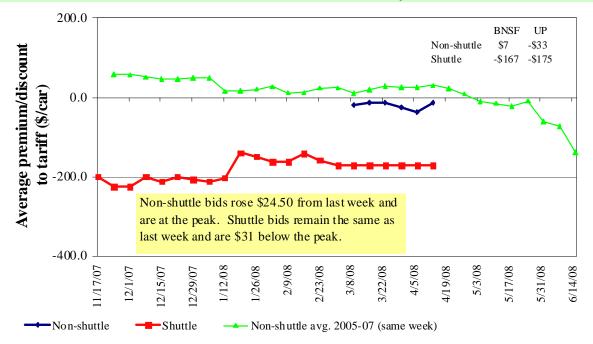
Figure 5
Bids/Offers for Railcars to be Delivered in May 2008, Secondary Market



 $Non-shuttle\ bids\ include\ unit-train\ and\ single-car\ bids.\ n/a=not\ available.$ 

 $Source:\ Transportation\ \&\ Marketing\ Programs/AMS/USDA$ 

Figure 6
Bids/Offers for Railcars to be Delivered in June 2008, Secondary Market



Non-shuttle bids include unit-train and single-car bids. n/a = not available.

 $Source: \ Transportation \ \& \ Marketing \ Programs/AMS/USDA$ 

Table 6
Weekly Secondary Rail Car Market (\$/car)<sup>1</sup>

| Week ending                |        |        | Deliver | y period |        |         |
|----------------------------|--------|--------|---------|----------|--------|---------|
| 4/12/2008                  | Apr-08 | May-08 | Jun 08  | Jul 08   | Aug-08 | Sept-08 |
| Non-shuttle                |        |        |         |          |        |         |
| BNSF-GF                    | -7     | -30    | 7       | 0        | 175    | 175     |
| Change from last week      | -2     | -20    | 7       | 0        | 50     | 50      |
| Change from same week 2006 | 68     | -27    | 38      | 30       | 167    | 129     |
| UP-Pool                    | -175   | -150   | -33     | -25      | -25    | n/a     |
| Change from last week      | -24    | 0      | 42      | 25       | n/a    | n/a     |
| Change from same week 2006 | n/a    | 55     | 167     | 143      | 75     | n/a     |
| Shuttle <sup>2</sup>       |        |        |         |          |        |         |
| BNSF-GF                    | -219   | n/a    | -167    | -125     | n/a    | n/a     |
| Change from last week      | -56    | n/a    | 0       | n/a      | n/a    | n/a     |
| Change from same week 2006 | 62     | n/a    | 83      | 67       | n/a    | n/a     |
| UP-Pool                    | -100   | -255   | -175    | -88      | n/a    | n/a     |
| Change from last week      | 50     | n/a    | 0       | n/a      | n/a    | n/a     |
| Change from same week 2006 | 188    | 0      | 50      | n/a      | n/a    | n/a     |

<sup>&</sup>lt;sup>1</sup>Average premium/discount to tariff, \$/car-last week

Note: Bids listed are market INDICATORS only & are NOT guaranteed prices,

n/a = not available; GF = guaranteed freight; Pool = guaranteed pool

Sources: Transportation and Marketing Programs/AMS/USDA

Data from Atwood/ConAgra, Harvest States Co-op, James B. Joiner Co., Tradewest Brokerage Co.

<sup>&</sup>lt;sup>2</sup>Shuttle bids are a new data series; prior to this we provided only non-shuttle rates.

Table 7

Tariff Rail Rates for Unit and Shuttle Train Shipments<sup>1</sup>

| Effective date:               |                    |                    |          | As % of same    | Rate per   | Rate per            |
|-------------------------------|--------------------|--------------------|----------|-----------------|------------|---------------------|
| 4/7/2008                      | Origin region      | Destination region | Rate/car | month last year | metric ton | bushel <sup>2</sup> |
| <u>Unit train<sup>1</sup></u> |                    |                    |          |                 |            |                     |
| Wheat                         | Chicago, IL        | Albany, NY         | \$2,322  | 100             | \$25.60    | \$0.70              |
|                               | Kansas City, MO    | Galveston, TX      | \$2,338  | 110             | \$25.77    | \$0.70              |
|                               | South Central, KS  | Galveston, TX      | \$2,995  | 113             | \$33.01    | \$0.90              |
|                               | Minneapolis, MN    | Houston, TX        | \$3,214  | 100             | \$35.43    | \$0.96              |
|                               | St. Louis, MO      | Houston, TX        | \$2,905  | 113             | \$32.02    | \$0.87              |
|                               | South Central, ND  | Houston, TX        | \$4,149  | 111             | \$45.73    | \$1.24              |
|                               | Minneapolis, MN    | Portland, OR       | \$3,840  | 100             | \$42.33    | \$1.15              |
|                               | South Central, ND  | Portland, OR       | \$3,840  | 100             | \$42.33    | \$1.15              |
|                               | Northwest, KS      | Portland, OR       | \$4,540  | 99              | \$50.04    | \$1.36              |
|                               | Chicago, IL        | Richmond, VA       | \$2,353  | 99              | \$25.94    | \$0.71              |
| Com                           | Chicago, IL        | Baton Rouge, LA    | \$3,260  | 116             | \$35.93    | \$0.91              |
|                               | Council Bluffs, IA | Baton Rouge, LA    | \$3,107  | 116             | \$34.25    | \$0.87              |
|                               | Kansas City, MO    | Dalhart, TX        | \$3,204  | 110             | \$35.32    | \$0.90              |
|                               | Minneapolis, MN    | Portland, OR       | \$3,350  | 103             | \$36.93    | \$0.94              |
|                               | Evansville, IN     | Raleigh, NC        | \$2,708  | 121             | \$29.85    | \$0.76              |
|                               | Columbus, OH       | Raleigh, NC        | \$2,597  | 123             | \$28.63    | \$0.73              |
|                               | Council Bluffs, IA | Stockton, CA       | \$5,280  | 104             | \$58.20    | \$1.48              |
| Soybeans                      | Chicago, IL        | Baton Rouge, LA    | \$3,309  | 116             | \$36.47    | \$0.99              |
| •                             | Council Bluffs, IA | Baton Rouge, LA    | \$3,156  | 116             | \$34.79    | \$0.95              |
|                               | Minneapolis, MN    | Portland, OR       | \$4,160  | 105             | \$45.86    | \$1.25              |
|                               | Evansville, IN     | Raleigh, NC        | \$2,708  | 121             | \$29.85    | \$0.81              |
|                               | Chicago, IL        | Raleigh, NC        | \$3,308  | 117             | \$36.46    | \$0.99              |
| Shuttle Train                 | -                  | -                  |          |                 |            |                     |
| Wheat                         | St. Louis, MO      | Houston, TX        | \$2,277  | 119             | \$25.10    | \$0.68              |
|                               | Minneapolis, MN    | Portland, OR       | \$3,540  | 100             | \$39.02    | \$1.06              |
| Com                           | Fremont, NE        | Houston, TX        | \$2,448  | 108             | \$26.98    | \$0.69              |
|                               | Minneapolis, MN    | Portland, OR       | \$3,348  | 106             | \$36.90    | \$0.94              |
| Soybeans                      | Council Bluffs, IA | Houston, TX        | \$2,612  | 108             | \$28.79    | \$0.78              |
| ·                             | Minneapolis, MN    | Portland, OR       | \$3,503  | 106             | \$38.61    | \$1.05              |

A unit train refers to shipments of at least 52 cars. Shuttle train rates are available for qualified shipments of

Sources: www.bnsf.com, www.cpr.ca, www.csx.com, www.uprr.com

<sup>75-110</sup> cars that meet railroad efficiency requirements.

<sup>&</sup>lt;sup>2</sup>Approximate load per car = 100 short tons (90.72 metric tons): corn 56 lbs./bu., wheat & soybeans 60 lbs./bu.

Table 8
Tariff Rail Rates for U.S. Bulk Grain Shipments to U.S.-Mexico Border Crossings

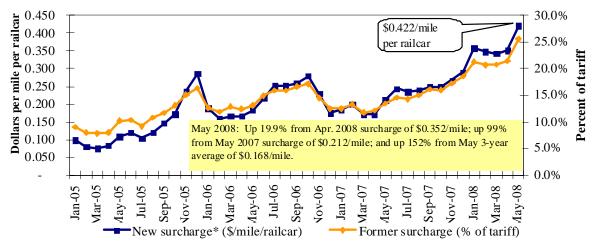
| Effective date: |        | U.S. Dulk Grain | ompinent.         | , to C.B. 141     | As % of    | CI OSSIIIGS |                     |
|-----------------|--------|-----------------|-------------------|-------------------|------------|-------------|---------------------|
| Effective dute  | Origin | Border          | Train             | Tariff            | same month | Rate per    | Rate per            |
| Commodity       | _      |                 | size <sup>1</sup> | rate <sup>2</sup> |            | _           | bushel <sup>3</sup> |
| Commodity       | state  | crossing region |                   |                   | last year  | metric ton  |                     |
| Wheat           | KS     | Brownsville, TX | Shuttle           | \$3,582           | 121        | \$36.60     | \$1.00              |
|                 | ND     | Eagle Pass, TX  | Unit              | \$4,900           | 108        | \$50.07     | \$1.36              |
|                 | OK     | El Paso, TX     | Shuttle           | \$2,463           | 110        | \$25.17     | \$0.68              |
|                 | OK     | El Paso, TX     | Unit              | \$3,121           | 123        | \$31.89     | \$0.87              |
|                 | AR     | Laredo, TX      | Unit              | \$2,929           | 113        | \$29.93     | \$0.81              |
|                 | IL     | Laredo, TX      | Unit              | \$4,072           | 120        | \$41.61     | \$1.13              |
|                 | MT     | Laredo, TX      | Shuttle           | n/a               | n/a        | n/a         | n/a                 |
|                 | TX     | Laredo, TX      | Shuttle           | \$2,828           | 124        | \$28.90     | \$0.79              |
|                 | MO     | Laredo, TX      | Shuttle           | \$3,450           | 121        | \$35.25     | \$0.96              |
|                 | WI     | Laredo, TX      | Unit              | \$4,312           | 119        | \$44.06     | \$1.20              |
| Corn            | NE     | Brownsville, TX | Shuttle           | \$4,318           | 115        | \$44.12     | \$1.12              |
|                 | NE     | Brownsville, TX | Unit              | \$4,217\4         | 105        | \$43.09     | \$1.09              |
|                 | IA     | Eagle Pass, TX  | Unit              | \$4,570           | 115        | \$46.69     | \$1.18              |
|                 | MO     | Eagle Pass, TX  | Shuttle           | \$4,066\4         | 106        | \$41.55     | \$1.05              |
|                 | NE     | Eagle Pass, TX  | Shuttle           | \$4,466\\^4       | 105        | \$45.63     | \$1.16              |
|                 | IA     | Laredo, TX      | Shuttle           | \$4,486           | 115        | \$45.84     | \$1.16              |
| Soybean         | IA     | Brownsville, TX | Shuttle           | \$4,167           | 118        | \$42.58     | \$1.16              |
|                 | MN     | Brownsville, TX | Shuttle           | \$4,365           | 117        | \$44.60     | \$1.21              |
|                 | NE     | Brownsville, TX | Shuttle           | \$3,958           | 118        | \$40.44     | \$1.10              |
|                 | NE     | Eagle Pass, TX  | Shuttle           | \$4,041           | 118        | \$41.29     | \$1.12              |
|                 | IA     | Laredo, TX      | Unit              | \$4,209           | 118        | \$43.01     | \$1.17              |

<sup>&</sup>lt;sup>1</sup>A unit train refers to shipments of at least 52 cars. Shuttle train are available for qualified shipments of 75--110 cars that meet railroad efficiency requirements.

Sources: www.bnsf.com, www.uprr.com

Figure 7

Railroad Fuel Surcharges, North American Weighted Average<sup>1</sup>



<sup>&</sup>lt;sup>1</sup> Weighted by each Class I railroad's proportion of grain traffic for the prior year.

 $Sources: \ www.bnsf.com, \ www.cn.ca, \ www8.cpr.ca, \ www.csx.com, \ www.kcsi.com, \ www.nscorp.com, \ www.uprr.com, \ www.nscorp.com, \ www.nscorp.com,$ 

<sup>&</sup>lt;sup>2</sup>Rates are based upon published tariff rates for high-capacity rail cars.

<sup>&</sup>lt;sup>3</sup>Approximate load per car = 97.87 metric tons: Corn 56 lbs/bu, Wheat & Soybeans 60 lbs/bu

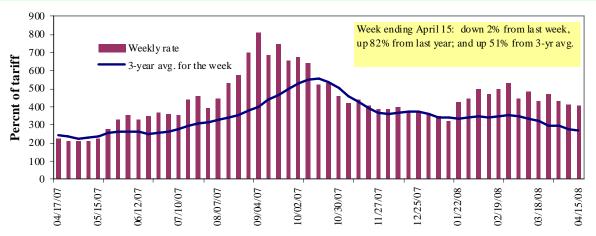
<sup>&</sup>lt;sup>4</sup>High-capacity rate not available, rate estimated using published low-capacity tariff rate x 1.08

<sup>\*</sup> Mileage-based fuel surcharges from December 2004 through March 2007 are estimated.

## **Barge Transportation**

Figure 8

Illinois River Barge Freight Rate<sup>1,2</sup>



<sup>1</sup>Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); <sup>2</sup>4-week moving average of the 3-year average.

Source: Transportation & Marketing Programs/AMS/USDA

Table 9 **Weekly Barge Freight Rates: Southbound Only** 

|                   |                          | Twin<br>Cities | Mid-<br>Mississippi | Illinois<br>River | St. Louis | Cincinnati | Lower<br>Ohio | Cairo-<br>Memphis |
|-------------------|--------------------------|----------------|---------------------|-------------------|-----------|------------|---------------|-------------------|
| Rate <sup>1</sup> | 4/15/2008                | 467            | 446                 | 408               | 304       | 361        | 359           | 286               |
|                   | 4/8/2008                 | -              | 449                 | 416               | 319       | 389        | 394           | 301               |
| \$/ton            | 4/15/2008                | _              | 23.74               | 18.91             | 12.12     | 16.94      | 14.49         | 8.99              |
|                   | 4/8/2008                 | -              | 23.87               | 19.31             | 12.72     | 18.23      | 15.91         | 9.46              |
| Curren            | t week % change fr       | om the sam     | e week:             |                   |           |            |               |                   |
|                   | Last year                | 58             | 76                  | 82                | 81        | 84         | 82            | 87                |
|                   | 3-year avg. <sup>2</sup> | 45             | 54                  | 51                | 47        | 61         | 59            | 49                |
| Rate <sup>1</sup> | May                      | 435            | 411                 | 395               | 335       | 350        | 352           | 292               |
|                   | July                     | 458            | 431                 | 415               | 373       | 405        | 405           | 368               |

<sup>&</sup>lt;sup>1</sup>Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); <sup>2</sup>4-week moving average; ton = 2,000 pounds.

Source: Transportation & Marketing Programs/AMS/USDA

#### Calculating barge rate per ton:

(Index \* 1976 tariff benchmark rate per ton)/100

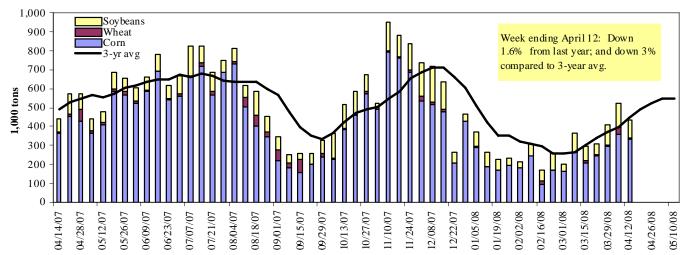
Select applicable index from market quotes included in tables on this page. The 1976 benchmark rates per ton are provided in map (see figure 9).

Figure 9 **Benchmark tariff rates** 



Figure 10

Barge Movements on the Mississippi River<sup>1</sup> (Locks 27 - Granite City, IL)



<sup>&</sup>lt;sup>1</sup> The 3-year average is a 4-week moving average.

Source: U.S. Army Corps of Engineers (www.mvr.usace.army.mil/mvrimi/omni/webrpts/default.asp)

Table 10 **Barge Grain Movements (1,000 tons)** 

| Week ending 4/12/2008                  | Corn   | Wheat | Soybeans | Other | Total  |
|--|--------|-------|----------|-------|--------|
| Mississippi River                      |        |       | -        |       |        |
| Rock Island, IL (L15)                  | 38     | 0     | 27       | 0     | 65     |
| Win field, MO (L25)                    | 179    | 0     | 68       | 0     | 247    |
| Alton, IL (L26)                        | 329    | 10    | 89       | 2     | 430    |
| Granite City, IL (L27)                 | 334    | 9     | 89       | 2     | 435    |
| Illinois River (L8)                    | 120    | 6     | 5        | 11    | 142    |
| Ohio River (L52)                       | 90     | 9     | 31       | 0     | 130    |
| Arkansas River (L1)                    | 0      | 0     | 4        | 3     | 7      |
| Weekly total - 2008                    | 424    | 19    | 125      | 4     | 572    |
| Weekly total - 2007                    | 384    | 20    | 108      | 10    | 522    |
| 2008 YTD <sup>1</sup>                  | 5,519  | 239   | 2,139    | 187   | 8,084  |
| 2007 YTD                               | 5,527  | 355   | 2,137    | 137   | 8,156  |
| 2008 as % of 2007 YTD                  | 100    | 67    | 100      | 136   | 99     |
| Last 4 weeks as % of 2007 <sup>2</sup> | 103    | 58    | 115      | 111   | 103    |
| Total 2007                             | 25,510 | 1,711 | 6,566    | 797   | 34,398 |

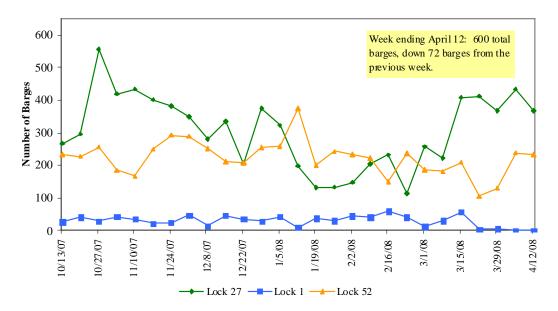
Weekly total, YTD (year-to-date) and calendar year total includes Miss/27, Ohio/52, and Ark/1; "Other" refers to oats, barley, sorghum, and rye.

Note: Total may not add exactly, due to rounding

Source: U.S. Army Corps of Engineers (www.mvr.usace.army.mil/mvrimi/omni/webrpts/default.asp)

<sup>&</sup>lt;sup>2</sup>As a percent of same period in 2007.

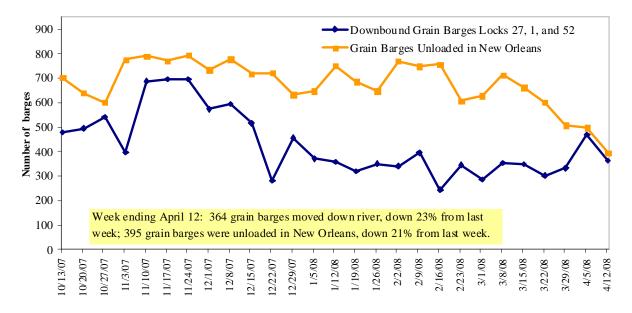
Figure 11
Upbound Empty Barges Transiting Mississippi River Locks 27, Arkansas River Lock and Dam 1, and Ohio River Locks and Dam 52



Source: U.S. Army Corps of Engineers

Figure 12

Grain Barges for Export in New Orleans Region



Source: U.S. Army Corps of Engineers and GIPSA

### **Truck Transportation**

The **weekly diesel price** provides a proxy for trends in U.S. truck rates. Diesel fuel is a significant expense for truck grain movements, accounting for 37 percent of the estimated variable cost.

Table 11

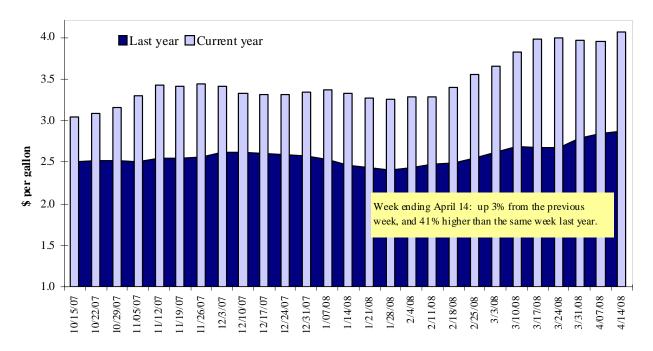
Retail on-Highway Diesel Prices<sup>1</sup>, Week Ending 4/14/08 (US\$/gallon)

|        |                         |       | Chang    | e from   |
|--------|-------------------------|-------|----------|----------|
| Region | Location                | Price | Week ago | Year ago |
| I      | East Coast              | 4.117 | 0.112    | 1.255    |
|        | New England             | 4.239 | 0.118    | 1.368    |
|        | Central Atlantic        | 4.266 | 0.124    | 1.381    |
|        | Lower Atlantic          | 4.043 | 0.107    | 1.191    |
| II     | Midwest <sup>2</sup>    | 4.013 | 0.096    | 1.149    |
| III    | Gulf Coast <sup>3</sup> | 4.000 | 0.106    | 1.151    |
| IV     | Rocky Mountain          | 4.039 | 0.065    | 1.058    |
| V      | West Coast              | 4.176 | 0.124    | 1.220    |
|        | California              | 4.234 | 0.116    | 1.219    |
| Total  | U.S.                    | 4.059 | 0.104    | 1.182    |

<sup>&</sup>lt;sup>1</sup>Diesel fuel prices include all taxes. Prices represent an average of all types of diesel fuel.

Source: Energy Information Administration/U.S. Department of Energy (www.eia.doe.gov)

Figure 13
Weekly Diesel Fuel Prices, U.S. Average



Source: Retail On-Highway Diesel Prices, Energy Information Administration, Dept. of Energy

<sup>&</sup>lt;sup>2</sup>Same as North Central <sup>3</sup>Same as South Central

# **Grain Exports**

Table 12
U.S. Export Balances and Cumulative Exports (1,000 metric tons)

|   |        |       | Wh    | eat   |     |           | Corn   | Soybeans | Total   |
|---|--------|-------|-------|-------|-----|-----------|--------|----------|---------|
| Week ending <sup>1</sup>                        | HRW    | SRW   | HRS   | SWW   | DUR | All wheat |        |          |         |
| Export Balances                                 |        |       |       |       |     |           |        |          |         |
| 4/3/2008  | 2,431  | 786   | 1,023 | 580   | 77  | 4,897     | 15,090 | 4,538    | 24,525  |
| This week year ago                              | 1,277  | 830   | 1,139 | 832   | 114 | 4,193     | 10,247 | 3,394    | 17,834  |
| Cumulative ex ports-marketing year <sup>2</sup> |        |       |       |       |     |           |        |          |         |
| 2007/08 YTD                                     | 11,743 | 4,993 | 7,029 | 3,710 | 992 | 28,466    | 38,906 | 23,142   | 90,514  |
| 2006/07 YTD                                     | 5,567  | 3,126 | 5,412 | 4,228 | 669 | 19,001    | 33,404 | 23,908   | 76,313  |
| YTD 2007/08 as % of 2006/07                     | 211    | 160   | 130   | 88    | 148 | 150       | 116    | 97       | 119     |
| Last 4 wks as % of same period 2006/07          | 205    | 94    | 101   | 79    | 57  | 126       | 157    | 140      | 146     |
| 2006/07 Total                                   | 6,800  | 3,866 | 6,480 | 4,996 | 761 | 22,902    | 53,799 | 30,261   | 106,962 |
| 2005/06 Total                                   | 10,459 | 2,037 | 7,244 | 4,159 | 930 | 24,828    | 54,354 | 25,570   | 104,752 |

<sup>&</sup>lt;sup>1</sup> Current unshipped export sales to date

Note: YTD = year-to-date. Marketing Year: wheat = 6/01-5/31, com & soybeans = 9/01-8/31

Source: Foreign Agricultural Service/USDA (www.fas.usda.gov)

Table 13 **Top 5 Importers**<sup>1</sup> **of U.S. Corn** 

| Week ending 04/03/08                    | Total Comm | Total Commitments <sup>2</sup> |              | Exports <sup>3</sup> |
|---|------------|--------------------------------|--------------|----------------------|
|   | 2007/08    | 2006/07                        | current MY   |                      |
|   | Current MY | Last MY                        | from last MY | 2006/07              |
|   | - 1,0      | 000 mt -                       |              | - 1,000 mt -         |
| Japan                                   | 12,928     | 12,042                         | 7            | 15,640               |
| Mexico                                  | 7,562      | 8,710                          | (13)         | 9,114                |
| Taiwan                                  | 3,099      | 3,299                          | (6)          | 4,517                |
| Korea <sup>4</sup>                      | 8,237      | 2,520                          | 227          | 4,079                |
| Egypt                                   | 2,946      | 2,606                          | 13           | 3,508                |
| Top 5 importers                         | 34,772     | 29,177                         | 19           | 36,858               |
| Total US corn export sales <sup>5</sup> | 53,996     | 43,650                         | 24           |                      |
| % of Projected                          | 85%        | 81%                            |              |                      |
| Change from Last Week                   | 468        | 1,324                          |              |                      |
| Top 5 importers' share of U.S.          |            |                                |              |                      |
| corn export sales                       | 64%        | 67%                            |              |                      |
| USDA forecast, April 2008               | 63,500     | 53,970                         | 18           |                      |
| Corn Use for Ethanol USDA               |            |                                |              |                      |
| forecast, April 2008                    | 78,740     | 53,720                         | 47           |                      |

<sup>(</sup>n) indicates negative number.

<sup>&</sup>lt;sup>2</sup> Shipped export sales to date; new marketing year now in effect for corn and soybeans sales

 $<sup>^{1}</sup>B ased \ on \ FAS \ 2006/07 \ Marketing \ Year \ Ranking \ Reports - www.fas.usda.gov; \ Marketing \ year \ (MY) = Sep \ 1 - Aug \ 31.$ 

 $<sup>^2</sup> Cumulative\ Exports\ (shipped) +\ Outstanding\ Sales\ (unshipped),\ FAS\ Weekly\ Export\ Sales\ Report.$ 

<sup>&</sup>lt;sup>3</sup> FAS Marketing Year Final Reports - www.fas.usda.gov/export-sales/myfi\_rpt.htm.

<sup>&</sup>lt;sup>4</sup>Not included - FAS Press Release: **50,000 mt** on 04/14 to South Korea for 2007/08; 50,000 mt for 2008/09.

<sup>&</sup>lt;sup>5</sup>Not included - FAS Press Release: 116,000 mt on 04/14 to Unknown for 2007/08.

Table 14

Top 5 Importers<sup>1</sup> of U.S. Soybeans

| Week ending 04/03/08           | Total Commitments <sup>2</sup> |         | % change     | Exports <sup>3</sup> |
|--------------------------------|--------------------------------|---------|--------------|----------------------|
|                                | 2007/08                        | 2006/07 | current MY   |                      |
|                                | Current MY                     | Last MY | from last MY | 2006/07              |
|                                | - 1,000                        | mt -    |              | - 1,000 mt -         |
| China <sup>4</sup>             | 12,091                         | 11,068  | 9            | 11,455               |
| Mexico                         | 3,055                          | 3,106   | (2)          | 3,854                |
| Japan                          | 2,402                          | 2,538   | (5)          | 3,159                |
| EU-25                          | 3,445                          | 3,545   | (3)          | 3,551                |
| Taiwan                         | 1,393                          | 1,397   | (0)          | 1,942                |
| Top 5 importers                | 22,385                         | 21,654  | 3            | 23,960               |
| Total US soybean export sales  | 27,680                         | 27,302  | 1            |                      |
| % of Projected                 | 95%                            | 90%     |              |                      |
| Change from last week          | 584                            | 137     |              |                      |
| Top 5 importers' share of U.S. |                                |         |              |                      |
| soybean export sales           | 81%                            | 79%     |              |                      |
| USDA forecast, April 2008      | 29,260                         | 30,430  | (4)          |                      |

<sup>(</sup>n) indicates negative number.

Table 15 **Top 10 Importers**<sup>1</sup> of All U.S. Wheat

| Week ending 04/03/08        | Total Commi | tmen ts <sup>2</sup> | % change     | Exports <sup>3</sup> |
|-----------------------------|-------------|----------------------|--------------|----------------------|
|                             | 2007/08     | 2006/07              | current MY   | _                    |
|                             | Current MY  | Last MY              | from last MY | 2006/07              |
|                             | - 1,        | 000 mt -             |              | - 1,000 mt -         |
| Japan                       | 3,345       | 3,272                | 2            | 3,533                |
| Nigeria                     | 2,115       | 2,113                | 0            | 2,594                |
| Mexico                      | 2,663       | 2,072                | 29           | 2,220                |
| Egypt                       | 3,132       | 2,031                | 54           | 2,092                |
| Philippines                 | 1,670       | 1,785                | (6)          | 1,739                |
| Korea, South                | 1,598       | 1,180                | 35           | 1,195                |
| Taiwan                      | 1,102       | 956                  | 15           | 1,001                |
| Iraq                        | 2,312       | 899                  | 157          | 799                  |
| Yemen                       | 998         | 655                  | 52           | 709                  |
| Algeria                     | 922         | 144                  | 539          | 160                  |
| Top 10 importers            | 16,511      | 11,835               | 40           | 16,041               |
| Total US wheat export sales | 33,363      | 23,194               | 44           | 23,789               |
| % of Projected              | 96%         | 94%                  |              |                      |
| Change from last week       | 454         | 693                  |              |                      |
| Top 10 importers' share of  |             |                      |              |                      |
| U.S. wheat export sales     | 49 %        | 51%                  |              |                      |
| USDA forecast, April 2008   | 34,700      | 24,730               | 40           |                      |

<sup>(</sup>n) indicates negative number.

<sup>&</sup>lt;sup>1</sup>Based on FAS 2006/07 Marketing Year Ranking Reports - www.fas.usda.gov; Marketing year (MY) = Sep 1 - Aug 31.

<sup>&</sup>lt;sup>2</sup>Cumulative Exports (shipped) + Outstanding Sales (unshipped), FAS Weekly Export Sales Report.

 $<sup>^3\,</sup>FAS\,Marketing\,\,Year\,\,Final\,\,Reports$  - www.fas.usda.gov/export-sales/myfi\_rpt.htm .

 $<sup>^4</sup>Not\ included$  - FAS Press Release:  $240{,}000\ mt$  on  $04{/}11$  to China for  $2007{/}08$  .

<sup>&</sup>lt;sup>1</sup>Based on FAS 2006/07 Marketing Year Ranking Reports (except Algeria) - www.fas.usda.gov; Marketing year = Jun 1 - May 31.

 $<sup>^2</sup> Cumulative\ Exports\ (shipped) +\ Outstanding\ Sales\ (unshipped), FAS\ Weekly\ Export\ Sales\ Report.$ 

<sup>&</sup>lt;sup>3</sup> FAS Marketing Year Final Reports - www.fas.usda.gov/export-sales/myfi\_rpt.htm.

Table 16 **Grain Inspections for Export by U.S. Port Region (1,000 metric tons)** 

| Port                     | Week ending |                       |                       | 2008 YTD as   | Last 4-we | eks as % of | Total <sup>1</sup> |
|--------------------------|-------------|-----------------------|-----------------------|---------------|-----------|-------------|--------------------|
| regions                  | 04/10/08    | 2008 YTD <sup>1</sup> | 2007 YTD <sup>1</sup> | % of 2007 YTD | 2007      | 3-yr. avg.  | 2007               |
| <b>Pacific Northwest</b> |             |                       |                       |               |           |             |                    |
| Wheat                    | 109         | 3,533                 | 3,787                 | 93            | 80        | 100         | 11,913             |
| Corn                     | 305         | 3,569                 | 2,290                 | 156           | 187       | 178         | 9,171              |
| Soybeans                 | 184         | 3,311                 | 2,894                 | 114           | 80        | 109         | 7,648              |
| Total                    | 597         | 10,412                | 8,971                 | 116           | 109       | 130         | 28,732             |
| Mississippi Gulf         |             |                       |                       |               |           |             |                    |
| Wheat                    | 60          | 1,302                 | 1,494                 | 87            | 125       | 112         | 6,296              |
| Corn                     | 682         | 10,722                | 9,946                 | 108           | 117       | 125         | 34,832             |
| Soybeans                 | 176         | 6,023                 | 6,051                 | 100           | 147       | 141         | 14,930             |
| Total                    | 918         | 18,047                | 17,491                | 103           | 125       | 128         | 56,058             |
| Texas Gulf               |             |                       |                       |               |           |             |                    |
| Wheat                    | 175         | 2,201                 | 1,348                 | 163           | 236       | 198         | 8,558              |
| Corn                     | 0           | 796                   | 411                   | 193           | 107       | 61          | 1,441              |
| Soybeans                 | 0           | 92                    | 59                    | 157           | 0         | 994         | 108                |
| Total                    | 175         | 3,089                 | 1,818                 | 170           | 211       | 165         | 10,107             |
| <b>Great Lakes</b>       |             |                       |                       |               |           |             |                    |
| Wheat                    | 29          | 53                    | 103                   | 52            | 40        | 53          | 2,721              |
| Corn                     | 1           | 13                    | 43                    | 30            | 3         | 3           | 894                |
| Soybeans                 | 0           | 6                     | 0                     | n/a           | n/a       | 114         | 510                |
| Total                    | 30          | 72                    | 146                   | 49            | 32        | 38          | 4,125              |
| Atlantic                 |             |                       |                       |               |           |             |                    |
| Wheat                    | 0           | 151                   | 290                   | 52            | 0         | 1           | 1,281              |
| Corn                     | 0           | 375                   | 158                   | 237           | 147       | 95          | 699                |
| Soybeans                 | 1           | 243                   | 184                   | 132           | 232       | 38          | 564                |
| Total                    | 1           | 769                   | 633                   | 121           | 23        | 35          | 2,544              |
| U.S. total from ports    | 2           |                       |                       |               |           |             |                    |
| Wheat                    | 373         | 7,187                 | 6,920                 | 104           | 104       | 118         | 30,770             |
| Corn                     | 988         | 15,475                | 12,849                | 120           | 132       | 133         | 47,036             |
| Soybeans                 | 361         | 9,674                 | 9,187                 | 105           | 114       | 128         | 23,760             |
| Total                    | 1,722       | 32,336                | 28,956                | 112           | 120       | 128         | 101,566            |

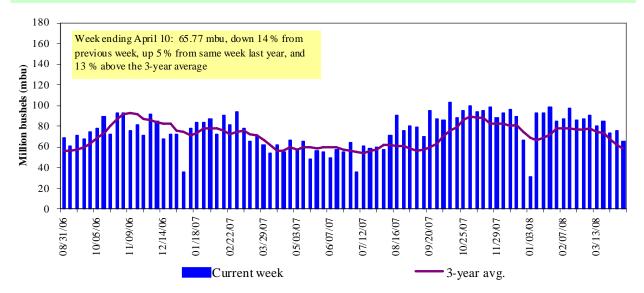
<sup>&</sup>lt;sup>1</sup> Includes weekly revisions, some regional totals may not add exactly due to rounding.

Source: Grain Inspection, Packers and Stockyards Administration/USDA (www.gipsa.usda.gov); YTD= year-to-date; n/a = not applicable

The United States exports approximately one-quarter of the grain it produces. On average, it includes nearly 45 percent of U.S.-grown wheat, 35 percent of U.S.-grown soybeans, and 20 percent of the U.S.-grown corn. Approximately 48 percent of these U.S. export grain shipments departed through the Mississippi Gulf region in 2007.

<sup>&</sup>lt;sup>2</sup> Total includes only port regions shown above

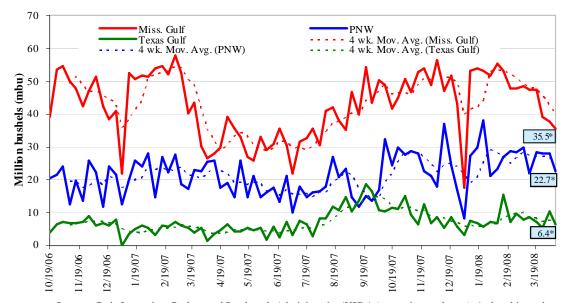
Figure 14
U.S. grain inspected for export (wheat, corn, and soybeans)



Source: Grain Inspection, Packers and Stockyards Administration/USDA (www.gipsa.usda.gov)

Note: 3-year average consists of 4-week running average

Figure 15
Weekly U.S. Grain Inspections: U.S. Gulf and PNW (wheat, corn, and soybeans)



 $Source: \ \ Grain\ Inspection,\ Packers\ and\ S\ tockyards\ Administration/USDA\ (www.gipsa.usda.gov);\ *mbu,\ this\ week.$ 

| April 10: % change from:  | MS Gulf | TX Gulf | U.S. Gulf | PNW     |
|---------------------------|---------|---------|-----------|---------|
| Last week                 | down 6  | down 40 | down 13   | down 18 |
| Last year (same week)     | up 27   | up 81   | up 33     | down 12 |
| 3-yr avg. (4-wk mov. avg. | up 13   | up 43   | up 17     | up 11   |

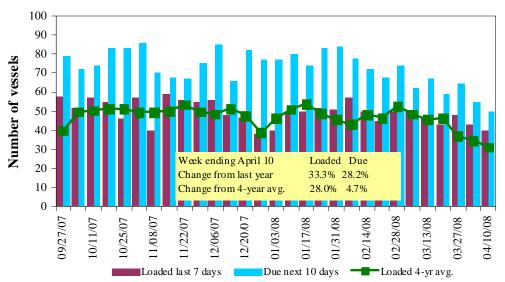
# **Ocean Transportation**

Table 17
Weekly Port Region Grain Ocean Vessel Activity (number of vessels)

|            |         |        |          | Pacific   | Vancouver |
|------------|---------|--------|----------|-----------|-----------|
|            |         | Gulf   |          | Northwest | B.C.      |
|            |         | Loaded | Due next |           |           |
| Date       | In port | 7-days | 10-days  | In port   | In port   |
| 4/10/2008  | 32      | 40     | 50       | 6         | 7         |
| 4/3/2008   | 35      | 43     | 55       | 17        | 3         |
| 2007 range | (1555)  | (2761) | (3987)   | (316)     | (015)     |
| 2007 avg.  | 33      | 44     | 64       | 8         | 7         |

Source: Transportation & Marketing Programs/AMS/USDA

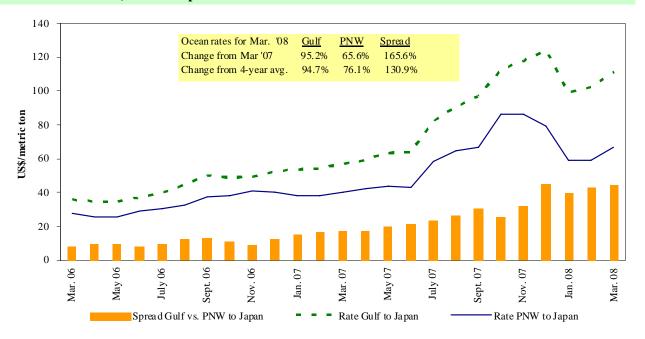
Figure 16
U.S. Gulf<sup>1</sup> Vessel Loading Activity



 $Source: Trans \, portation \, \& \, Marketing \, Programs / AMS/USDA$ 

<sup>&</sup>lt;sup>1</sup>U.S. Gulf includes Mississippi. Texas. and East Gulf.

Figure 17 **Grain Vessel Rates, U.S. to Japan** 



Source: Baltic Exchange (www.balticexchange.com)/ Drewry Shipping Consultants Ltd (www.drewry.co.uk)/O'Neil Commodity Consulting

Table 18

Ocean Freight Rates For Selected Shipments, Week Ending 4/12/2008

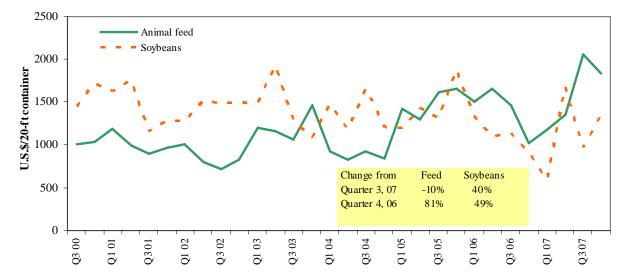
| Export      | Import                | Grain           | Loading      | Volume loads  | Freight rate      |
|-------------|-----------------------|-----------------|--------------|---------------|-------------------|
| region      | region                | types           | date         | (metric tons) | (US\$/metric ton) |
| U.S. Gulf   | Algeria               | Hvy Grain       | Feb 1/10     | 30,000        | 67.50             |
| U.S. Gulf   | Algeria               | Hvy Grain       | Jan 1/10     | 30,000        | 80.00             |
| U.S. Gulf   | Ch ina                | Grain           | Mar 25/30    | 50,000        | 95.00             |
| U.S. Gulf   | Morocco               | Hvy Grain       | Feb 5/15     | 25,000        | 62.75             |
| U.S. Gulf   | Pakistan <sup>1</sup> | Wheat           | Mar 10/25    | 9,260         | 220.39            |
| U.S. Gulf   | Spain                 | Hvy Grain       | Dec 7/15     | 35,000        | 82.00             |
| Brazil      | Europe                | So yb ean Me al | Mar 3/10     | 28,000        | 64.00             |
| Brazil      | Russia                | Soybeans        | Nov 29/Dec 3 | 25,000        | 95.00             |
| Brazil      | Belgium               | Hvy Grain       | Apr 4/14     | 50,000        | 67.50             |
| River Plate | Algeria               | Soybeans        | Dec 7/14     | 20,000        | 100.50            |
| River Plate | Egypt Mediterranean   | So yb ean Me al | Dec 25/Jan 5 | 23,000        | 116.00            |
| River Plate | Libya                 | Corn            | Mar 1/10     | 25,000        | 77.00             |
| River Plate | Poland                | So yb ean Me al | Jan 15/30    | 23,000        | 115.00            |
| River Plate | Romania               | So yb ean Me al | Jan 8/16     | 25,000        | 117.25            |
| River Plate | United Kingdom        | Grains          | Dec 1/10     | 25,000        | 105.00            |
| River Plate | Turkey                | So yb ean Me al | Oct 1/15     | 18,000        | 98.00             |

Rates shown are for metric ton (2,204.62 lbs. = 1 metric ton), F.O.B., except where otherwise indicates; op = option

Source: Maritime Research Inc. (www.maritime-research.com)

<sup>&</sup>lt;sup>1</sup>75 percent of food aid from the United States is required to be shipped on U.S.-flag vessels.

Figure 18
Ocean Rates¹ for Containerized Shipments to Selected Asian Countries



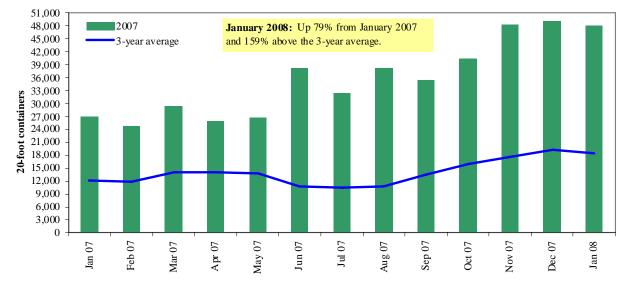
<sup>&</sup>lt;sup>1</sup>Rates are weighted by shipping line market share and destination country. Rates provided are publicly filed tariff rates, not those negotiated in a confidential service contract.

Countries include: Animal Feed: Bangkok-Thailand (11%), Busan-Korea (13%), Hong Kong (23%), Kaohsiung/Keelung-Taiwan (38%), Tokyo-Japan (16%). Soybeans: Bangkok-Thailand (1%), Busan-Korea, (1%), Kaohsiung/Keelung-Taiwan (96%), Tokyo-Japan (2%) Source: Ocean Rate Bulletin, Quarter 4, 2007, Transportation & Marketing Programs/AMS/USDA

Container ocean freight rates – average rate per twenty-foot equivalent unit (TEU) weighted by shipping line market share and trade route.

During 2007, containers were used to transport 5 percent of total U.S. waterborne grain exports, and 9 percent of U.S. grain exports to Asia.

Figure 19
Monthly Shipments of Containerized Grain to Asia



Source: Port Import Export Reporting Service (PIERS), Journal of Commerce

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Ocean Rate Bulletin

http://www.ams.usda.gov/tmd/Ocean/index.asp

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