



INTERNATIONAL MARKET INSIGHTS

January 2007

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The projects listed in this report are now being actively processed by the ADB. For more information on these projects, the name of the ADB project officer is indicated in the project brief. The U.S Commercial Service Liaison Office to the ADB is ready to provide assistance to U.S. firms upon request.

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FOREWORD

This International Market Insight (IMI) is a compilation of development projects funded by the Asian Development Bank (ADB). It is released monthly to alert U.S. firms of new consulting services projects under the ADB Technical Assistance (TA) programs. Technical Assistance is used to prepare and implement projects and support advisory and regional activities of the bank. In 2005, U.S. firms - including many small consulting firms - succeeded in winning US\$46 million of ADB-funded national Technical Assistance contracts from a total consulting budget of US\$410 million. These IMIs can be the firm's link to these opportunities.

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LOAN PROJECTS

A. Cambodia

Project Name : GMS Rehabilitation of the Railway in Cambodia
Project No. : REG37269-01
Executing Agency : Ministry of Public Works and Transport
Contact: DR. YIT BUNNA, Project Director
Fax : +855 23 427 132
E-mail: pwrc@camnet.com.kh
Tel. No.: +855 23 723 613
Railway Rehabilitation Management Office
2nd Floor, Eastern Building
cor. Norodom Blvd. & St. 106 (Wat Phnom)
Phnom Penh, Cambodia

Loan Amount (US\$M): 42.0
Sector/Sub-sector : Transport & Communications / Railways

Objectives and Scope: The proposed Project will restore the Cambodia's railway infrastructure by rehabilitating its existing track and reestablishing Cambodia's rail connection with Thailand. This will be initiated in 2007 for completion in 2009. The railway's operations will be improved through restructuring, which is ongoing and will be completed in 2007 with award to a private railway operator of a concession to operate the railway commercially for a period of 33 years under a PPP arrangement. Restructuring is implemented through an ADTA that advises the Government on the future structure of the railway sub-sector and provides transaction advisory for selection of the PPP Railway Operator. The PPP Railway Operator will be selected after competitive international bidding for the concession. The rehabilitation investment and the associated restructuring will together set the stage for efficient rail services, which in turn realizes the Project's objectives: improving the transport sector's efficiency by increasing the diversity of transport modes and routes, and resurrecting the railway on a sustainable basis.

Procurement:

Goods: The procurement, financed from the ADB and OFID loans, will be done in accordance with ADB's Procurement Guidelines. Civil works contracts will be procured through international competitive bidding. Contracts for supply and works with an estimated value less than \$1.0 million will be procured through national competitive bidding using the Government's standard operating procedures and procurement manual, which are acceptable to ADB. Supply and small works contracts will use shopping for contracts with an estimated value of less than \$100,000.

Services: The Project will require 104 person-months of international and 176 person-months of national consultant inputs. The MPWT will engage an international consulting firm for preparation of construction supervision, quality assurance, environmental supervision and monitoring, resettlement supervision and monitoring, socioeconomic impact assessment, and project performance monitoring. All recruitment will be in accordance with ADB's Guidelines on the Use of Consulting Services by Asian Development Bank and Its Borrowers using quality- and cost-based selection and simplified technical proposal.

Environmental Category: B

Project Processing Stage: Approved by the Bank: 13 Dec 2006

Project Officer: Peter Broch (632-6421)
Infrastructure Division, SERD

B. Indonesia

Project Name : Poverty Reduction and Millennium Development Goals Acceleration Program

Project No. : INO40003-01

Executing Agency : National Development Planning Agency
Contact:Dr. Dedi M. Masykur Riyadi, Deputy Minister
Fax: 62 21 3145374
Ministry of Human Resources and Cultural
JL. Taman Suropati No. 2
Jakarta, Indonesia

Loan Amount (US\$M): 200.0

Sector/Sub-sector : Law, Economic Management & Public Policy / Economic Management

Objectives and Scope: The Project impacts will be to accelerate progress towards achieving the Millennium Development Goals (MDG) in education, and health and contribute to the Government's poverty reduction agenda, and gender equality. The program's outcome is the improvement of access, equity, and quality of service delivery in the education and health sectors within an enhanced national framework for MDG acceleration. It will be implemented in accordance with national priorities as reflected in the current medium term development plan (RPJM). The program will assist the Government in the re-orientation of fiscal expenditures to the social sectors and the reduction of regional disparities.

Procurement:

Goods: The loan proceeds will be used to finance the full foreign exchange costs (excluding local duties and taxes) of items produced and procured in ADB member countries, excluding ineligible items and imports financed by other bilateral and multilateral sources. In accordance with the provisions of ADB's Simplification of Disbursement Procedures and Related Requirements for Program Loans, the loan proceeds will be disbursed to the Borrower. No supporting import documentation will be required if the value of Indonesia's total imports minus imports from nonmember countries, ineligible imports, and imports financed under other official development assistance is equal to or greater than the amount of the loan disbursed during the given year. The Government will certify its compliance with this formula with its withdrawal request. Otherwise, import documentation under existing procedures will be required. ADB reserves the right to audit the use of loan proceeds and verify the accuracy of the Government's certification.

Services: Not required.

Environmental Category: C

Project Processing Stage: MRM Completed: 24 Nov 2006

Project Officer: Alfredo Perdiguero (632-6828)
Social Sectors Division, SERD

C. Lao

Project Name : Basic Education Sector Development Program
Project No. : LAO32312-01
Executing Agency : Ministry of Education
Contact:Mr. Khamhoung Sacklokham, Director General
Fax: 856-21 216006
Dept of Planning and International Cooperation
Vientiane, Lao, PDR

Loan Amount (US\$M): 8.9
Sector/Sub-sector : Education / Basic Education

Objectives and Scope: The objective of the program grant is to support policy actions that contribute to (i) ensuring increased resource mobilization to the education sector including rationalizing budgetary allocations for education; (ii) the design and implementation of an outcome-oriented budgeting and financial management system that will also lead to preparation of a Medium Term Expenditure Framework (MTEF) for education; (iii) providing a more relevant and integrated curriculum for school education; (iv) strengthening teacher management through preparation of a recruitment and deployment plan and through development of a TMIS; and (v) strengthening capacity for decentralized planning. These policy actions support expanded access, equity, and quality of education, and will also strengthen capacity of Ministry of Education and the provincial and district level bodies responsible for education administration for more effective decentralized planning, management, financial reporting and budgeting for the school sector.

The above policy actions directly complement the activities that will be supported under the components of the project grant. The policy actions also support some broader sector goals, as agreed with the government and other development partners. However, only those policy areas that are directly relevant to Basic Education Sector Development Program activities are identified as conditionalities for tranche release.

Procurement:

Goods: The program grant may be used to finance the foreign exchange cost of items produced and procured in ADB member countries, excluding items included in a list of ineligible items and imports financed by other bilateral and multilateral sources. In accordance with provisions of ADB's Simplification of Disbursement Procedure and related Requirements for Program Loans, the proceeds of the program grant will be disbursed to the Government as the Recipient. The Recipient will certify that the volume of eligible imports exceeds the amount of ADB's projected disbursements under the program grant in a given period. ADB will have the right to audit the use of the grant proceeds and to verify the accuracy of the Recipient's certification.

Services: No consulting services required.

Environmental Category: C

Project Processing Stage: Board Circulation Completed: 29 Nov 2006

Project Officer: Sukhdeep Brar (632-6395)
Social Sectors Division, SERD

D. Maldives

Project Name : Capacity Building for Institutional Development
Project No. : MLD39658-02
Executing Agency : Ministry of Finance and Treasury
Fax : + (960) 331 4379
Tel. No. : + (960) 334 9269
Ministry of Finance and Treasury
Ameenee Magu
Male', Republic of Maldives
Loan Amount (US\$M): 1.5
Sector/Sub-sector : Law, Economic Management & Public Policy / Public Finance & Expenditure Management

Objectives and Scope: The TA for Capacity Building for Institutional Development (Project) will support capacity building initiatives for the MOFT (Department of Inland Revenue and Department of Budget), the Public Services Division, and the Public Enterprise Commission and is tentatively to include: (i) strengthening of the revenue administration, (ii) developing fiscal management reforms, (iii) strengthening civil service management, and (iv) enhancing SOE reform.

Procurement:

Goods: tbd

Services: The TA Project will finance a total of up to 26 person-months of international and 66 person-months of national consulting services as well as 30 person-months of Program Director. Consulting services will comprise \$905,000 of the total of \$1.725 million available under the TA Project. All international and national consultants will be engaged by the Government. It is proposed that two separate international consulting firms be recruited by the Government to execute various components of the PRMRP: one firm for components 1 (Fiscal Management Reform), 2 (Strengthening Revenue Administration), and 5 (Treasury Management); and the other for component 3 (Civil Service Management and Service Delivery). Recruitment for consultancy services for Component 4 (SOE Reform) will be supported under a separate TA. Component 1: Fiscal Framework - (a) Fiscal Management and Expenditure Expert (2 person-months, international, supported by 3 person-months, national). Expert will have more than 10 years of demonstrated experience in fiscal management and in designing medium term fiscal frameworks. (b) Budget Advisor (2 person-months, international, supported by 2 person-months, national). Advisor will have at least 10 years of proven experience in budget preparation and management in developing countries, and be familiar with issues of budget

programming, budget classification, and in addressing reporting of contingent liabilities, government guarantees, etc., and their impact on the budget.

Component 2: Revenue Administration - (a) Tax Administration and Training Specialist (8 person-months, international, supported by 24 person-months, national). The Specialist will have more than 10 years of demonstrated experience in tax administration, in particular, with BPTs. The Specialist will also have familiarity with issues around establishing and managing Large Taxpayers Units in developing countries. (b) Utility Market Specialist (1 person-month, international, supported by 2 person-months, national). The Specialist will have at least 5 years of proven experience in the electricity market, particularly in the pricing functions. Component 3: Public Service Reforms and Service Delivery - (a) Public Sector Remuneration Specialist (2 person-months, international, supported by 12 person-months, national). The Specialist will have at least 15 years of experience of working in designing remuneration structures in line with performance standards in public sector organizations. (b) Personnel Management Expert (2 person-months, international, 6 person-months, national). The Expert will have 15 years or more of experience in human resource management in public sector organizations. (c) Investment Specialist (2 person-months, international, 3 person-months, national). The Specialist will have had more than 10 years of experience in analyzing medium to large scale investment projects in the public and private sectors. The Specialist will also be familiar with the necessary protocols of investment appraisal in the public sector, including application of relevant investment criteria to projects. (d) Machinery-of-Government Advisor (MOG) (2 person-months, each international and national). The MOG Advisor will possess at least 7 years experience in reviewing MOG issues in developing countries. (e) Fiscal Specialist (1.5 person-months, international, supported by 1.5 person-months, national). The Specialist, with around 10 years of professional experience, will have proven expertise in local governance, sub-national financing, and implementation of fiscal deconcentration initiatives in developing countries. (f) Information Technology (IT) Specialist (5 person-months, national). The Specialist will possess at least 7 years experience in instituting relevant IT systems in public sector environments. Component 4: Covered by a separate technical assistance, Privatization and Restructuring of State-Owned Enterprises. Component 5: Treasury Management - (a) Treasury Expert (1.5 person-months, international, supported by 1.5 person-months, national). The Expert will have demonstrated familiarity with the management of T-bills and its markets. Expert will also ideally be familiar with treasury functions in developing countries. Component 6: Program Management and Unallocated Pool of Funds for Short-Term Assignments. The objective of this component is to provide for program management as well as focused short-term advisory support to various project-related activities, as and when a specific need is identified. The national Program Director (30 person-months, national) will be based at the executing agency, and will oversee the entire management of the program, including assisting in the recruitment of national consultants, working closely with the international consultants to ensure that program outcomes are delivered, and will manage the overall program administration, including fulfilling reporting requirements.

Environmental Category: To be determined.

Project Processing Stage: Appraisal Completed: 5 Oct 2006

Project Officer: Bruno Carrasco (632-5978)
Governance, Finance and Trade Division, SARD

E. Vietnam

E.1. Project Name : Multi-Tranche Financing Facility Mong Duong Thermal Power General Project
Project No. : VIE39595-01
Executing Agency : Electricity Viet Nam
Contact: MR. TRAN VAN DUOC, Vice Pres.,
Thermal Power Proj.
Fax : +844 934 3715
18 Tran Nguyen Han
Hanoi, Viet Nam

Loan Amount (US\$M): 932.0
Sector/Sub-sector : Energy / Conventional Energy Generation (other than hydropower)

Objectives and Scope: The Project will (i) provide adequate and reliable power supply to meet part of Viet Nam's rapidly growing electricity demand in an environmentally sustainable manner; (ii) contribute towards increasing the share of thermal power generation capacity in Viet Nam, thereby correcting the current dry season imbalance of hydropower plants; and (iii) by the inclusion of common facilities to be shared by each of Mong Duong 1 and 2 thermal power projects, it facilitates the construction of Mong Duong 2 by a private sector developer under a build, operate and transfer arrangement. The project will provide for appropriate capacity building in number of areas, and incorporate all necessary environment and social safeguards.

Procurement:

Goods: Equipment and materials to be financed under the MFF will be procured in accordance with ADB's Procurement Guidelines. International competitive bidding (ICB) will be used for the engineering, procurement and construction (EPC) contract of the power plant and common facilities, for supply contracts estimated to cost the equivalent of or more than \$1.0 million, and for civil works contracts valued at more than \$3 million. National competitive bidding (NCB)/Limited international bidding will be used for supply contracts valued at less than \$1 million. Civil works contracts estimated at less than \$3.0 million will be procured following NCB procedures acceptable to ADB. Miscellaneous goods and civil works contracts valued at less than \$100,000 will be procured using shopping procedures. Contract packages will be prepared to ensure maximum competition under ICB. Similar contractual arrangements and specifications will be applied to other subprojects.

Services: Consulting services will be required for (i) reviewing technical designs; (ii) preparation of bid document for the engineering, procurement and construction (EPC) contract; (iii) supervision of site preparation; (iv) monitoring implementation of the resettlement plan; (v) implementation of the environmental management plan; (vi) socioeconomic impact assessment of the health situation; (vii) project performance monitoring; and (viii) supervision of the EPC contractor. The consultants will be selected and engaged by EVN in accordance with ADB's Guidelines on the Use of Consultants by Asian Development Bank and Its Borrowers. Services will be provided through consulting firms following international competition using the quality- and cost-based selection (QCBS) method. Individual experts may be recruited based on bio data submitted in response to specific terms of reference for the assignment. Two recruitments of consulting services will be undertaken for the Project. The first recruitment of consultants will

be to assist in the preparation of bid documents for selection of the EPC contractor, negotiations and award of EPC contract; preparation of civil works bid documents, bidding, award of contract and supervision of civil works; assist in the implementation of resettlement plans; and implementation and supervision of environmental management plans. This recruitment will undertake during the implementation of the first loan. The second recruitment of consultants will be to assist EVN in the overall management of the Project, supervision of the EPC contract and civil works contracts. This recruitment will be undertaken prior to approval of the second loan. The total consulting inputs will be 820 person months comprising 556 person months of international consultancy services and 264 person months of national consultancy services.

Environmental Category: A

Project Processing Stage: SRC Completed: 27 Sep 2006

Project Officer: Anthony J. Jude (632-6317)
Infrastructure Division, SERD

E.2. Project Name : GMS Kunming-Haiphong Transport corridor: Yen Vien-Lao Cai Railway Upgrading Project
Project No. : REG39175-01
Executing Agency : Ministry of Transport
Contact:MR. TRAN VAN TUY, Deputy Director
Fax: +844 942 0144
E-mail: rpmu@hn.vnn.vn
Tel. No.:+844 942 6703
Viet Nam Railway Corporation
95-97 Le Duan Street, Hanoi, Viet Nam
Loan Amount (US\$M): 60.0
Sector/Sub-sector : Transport & Communications / Railways

Objectives and Scope: The Project is designed to promote sustainable economic growth by rehabilitating 285 kilometers of railway line from Yen Vien station in the northern suburbs of Hanoi to Lao Cai on the border with the People's Republic of China (the PRC). The Project will develop a safe, efficient, and environmentally sustainable railway transport system in the northwest region of Viet Nam, enhance connectivity with the PRC through the Kunming-Hai Phong transport corridor, and assist with institutional reform of the railway sub-sector.

Procurement:

Goods: The procurement, financed from the ADB and AFD loans, will be done in accordance with ADB's Procurement Guidelines. Civil works contracts have been packages according to three subsections of the Project route. Each package will include all works on the subsection, including track, bridges, realignment, embankment stabilization, station upgrading, and safety works. The civil works contracts will be procured by international competitive bidding (ICB) among prequalified bidders. The procurement of the DGTPE-financed package of rails, track switches, and fittings will be undertaken in accordance with the Government of France's procurement rules. Other supply contracts that are not expected to exceed \$100,000 in value will be procured through shopping.

Services: The Government will engage an international consulting firm supported by national consultants for detailed project design, preparation of technical specifications and bid documents, construction supervision, and quality assurance. Additional responsibilities include environmental supervision and management, updating, implementation and monitoring of the resettlement plan, socioeconomic impact assessment, and project performance monitoring. It is envisaged that 200 person-months of international consultants and 524 person-months of national consultants will be required. International consultants for the Project will be recruited using the quality- and cost-based method and a full technical proposal in accordance with ADB's Guidelines on the use of Consultants.

Environmental Category: To be determined.

Project Processing Stage: Board Circulation Completed: 28 Nov 2006

Project Officer: John R. Cahoon (632-6444)
Social Sectors Division, SERD

Advisory & Operational Technical Assistance (AOTA)

A. Afghanistan

Project Name : Inter-Ministerial Commission for Energy
Project No. : AFG39402-01
Executing Agency : Ministry of Finance
Contact: Ghazaal Habibyar
Ministry of Finance
Pashtunistan Watt, Kabul, Afghanistan
TA Amount (US\$'000): 2,000.0
Sector/Sub-sector : Energy / Energy Sector Development

Objectives and Scope: Component 1: Establishment of the ICE Secretariat. This component will physically establish the ICE Secretariat office located at the Ministry of Energy and Water. In addition to establishing working groups at the four noted ministries, the Secretariat will serve as the point of contact for energy reform in Afghanistan to provide accurate information, facilitate market-relationships, coordinate energy project development, and build regional linkages. Component 2: Establishment of a Commercial Advisory Team. This component will assist Government in the immediate economic assessment of energy sector development to accelerate the implementation of ongoing projects and identify energy investments that will facilitate reshaping the sector to become market-based and sustainable.

Consulting Services: The TA will engage 60 person months of international and 294 person-months of domestic consultancy. The international consultants will have extensive experience in energy planning, commercial operations, sector restructuring, and transition-government reform. The domestic consultants will have expertise in the areas mentioned above in addition to being well versed in the current energy situation of the country. Emphasis will be placed on international expertise for the first 12 months of operations to then be carried out by domestic experts.

Recruitment of Consultants: Recruitment of consultants is expected to take place in late January 2007.

Project Processing Stage:

Fact-Finding Mission Completed: 19 Nov 2006

Project Officer: Robert Gordon Rinker (632-5535)
Afghanistan Resident Mission

B. Cambodia

B.1. Project Name : Institutional Strengthening of the Cambodian National Petroleum Authority
Project No. : CAM40079-01
Executing Agency : Cambodian National Petroleum Authority
TA Amount (US\$'000): 1,000.0
Sector/Sub-sector : Energy / Energy Sector Development

Objectives and Scope: The objective of the TA is to strengthen the capacity of the Cambodia National Petroleum Authority (CNPA) and other relevant government institutions for the management of field development and production stages of petroleum operations. The TA will result in efficient exploitation of the oil and gas resources, and provide clarity on the operational framework in the sector contributing to the development of public private partnerships, and improved and efficient access to energy resources in the region.

Consulting Services: The TA will require assistance of about 22 person-months of international and about 8 person-months of national consulting services. An international consulting firm will be engaged by ADB in accordance with the Guidelines on the Use of Consultants by ADB and its Borrowers. The international consulting firm will be responsible for making suitable arrangements for national consultants and will be responsible to ADB for the total scope of the TA.

Recruitment of Consultants: The TA will be implemented over a period of 12 months starting in April 2007.

Project Processing Stage: For President's Consideration: 14 Dec 2006

Project Officer: Sujata Gupta (632-6575)
Infrastructure Division, SERD

B.2. Project Name : Capacity Development of Female Commune Council Networks
Project No. : CAM37256-03
Executing Agency : Department of Local Administration, Ministry of Interior
TA Amount (US\$'000): 200.0
Sector/Sub-sector : Law, Economic Management & Public Policy / Subnational Government Administration

Objectives and Scope: The TA piggybacked to the proposed CAM: Commune Council Development Project will support the advancement of gender equity in local governance. It will strengthen the capacity of elected women councilors and women and children focal points (WCFPs) in six target provinces by activating women networking forums within districts and communes.

Consulting Services: A qualified national non-government organization, the Women for Prosperity, will be recruited through single-source selection for a period not exceeding 18 months to implement the TA activities.

Recruitment of Consultants: Recruitment of Consultants expected to take place in March 2007.

Project Processing Stage: Approved by the Bank: 12 Dec 2006

Project Officer: Joao Pedro Farinha Fernandes (632-6346)
Governance, Finance, and Trade Division, SERD

C. Indonesia

Project Name : Capacity Building in Water Resources in the Decentralized Environment
Project No. : INO39281-01
Executing Agency : Asian Development Bank
TA Amount (US\$'000): 1,000.0
Sector/Sub-sector : Agriculture & Natural Resources / Water Resources Management

Objectives and Scope: The primary outcome of the TA will be improved capacity development among water resources sector stakeholders. The impact of the TA will be to contribute to sustainable management of the natural resources in Indonesia. The TA will build on previous and ongoing capacity building initiatives between the ADB and GOI and support, and compliment ongoing and proposed ADB loans in the water resources sector. The TA will comprise five components, namely (i) Strengthening DGWR Capacity Development Processes; (ii) Regional Water Resources Agency Capacity Development; (iii) Nationwide Capacity Building Needs Assessments for the Water Resources Agencies (WRA); (iv) Support for Selected Water Resources Capacity Development for WRA and Civil Society Stakeholders; and (v) Support to Bappenas and DGWR.

Consulting Services: ADB will mobilize a team of consultants (Total 20 International and 100 national person months) to support implementation of the TA. The consultants will be engaged by ADB using individual recruitment and, for the firm, Quality Based Selection procedures in accordance with the Guidelines on the Use of Consultants by Asian Development Bank and Its Borrowers. The core international team shall consist of expertise in the capacity development process, monitoring of CD programs and institutional and water resources expertise hired as a core team through individual recruitment process. The core team shall visit Indonesia on a quarterly basis to provide training and guidance to the TA national consultants, national and regional WRA and CSO stakeholders, and monitor TA implementation. A total of 100 person months of national consultant inputs will be mobilized to support the activities under the TA.

Recruitment of Consultants: Recruitment of consultants expected to take place in Jan 2007.

Project Processing Stage: Fact-Finding Mission Completed: 11 Nov 2006

Project Officer: Christopher I. Morris (632-6225)
Agriculture, Environment & Natural Resources Division, SERD

D. Marshall Islands

Project Name : **Building Capacity for Independent CSP and CPA Results Management – RMI Pacific Pilot**
Project No. : **RMI40596-01**
Executing Agency : **Office of the Chief Secretary**
TA Amount (US\$'000): **150.0**
Sector/Sub-sector : **Law, Economic Management & Public Policy / National Government Administration**

Objectives and Scope: The proposal will build both RMI country policy analytical capacities and, at the same time, continue to strengthen country demand for an independent monitoring of, and management for, development results.

Consulting Services: A. International Consultants (international on an intermittent basis over 3 years). Six international consultants will be hired as resource persons for 0.5 months each in the following professional disciplines: (i) a public policy specialist and macroeconomist; (ii) a public policy environmentalist; (iii) a public policy governance specialist; (iv) a public policy public services delivery specialist; (v) a public policy private sector development specialist; and (vi) a public policy social protection and gender specialist. B. Domestic Consultant (on an intermittent basis over 3 years, two months). A domestic consultant who has experience in the formulation of development policy will be recruited to work on an intermittent basis for a total period of 2 months over the next 3 years.

Recruitment of Consultants: 2007

Project Processing Stage: Approved by the Bank: 5 Dec 2006

Project Officer: Stephen J. Pollard (632-6184)
Office of the Director General, PARD

E. Mongolia

Project Name : Strengthening the Pension System
Project No. : MON40608-01
Executing Agency : Ministry of Finance (formerly Ministry of Finance & Economy)
Contact: Mr. Kh. Ragchaa
Fax: +976-51-2622-89
E-mail: khasagr2001@yahoo.co.uk
Tel. No.:+976-51-2622-89
Dir., Fin. Policy and Coordination Dept.
Ministry of Finance
Govt. Bldg. 2, United Nations St. 5/1
Ulaanbaatar 210646, Mongolia

TA Amount (US\$'000): 650.0
Sector/Sub-sector : Finance / Pensions, Insurance, Social Security & Contractual Savings

Objectives and Scope: The objective of the TA is to improve the access of households (including the poor) to long-term financial instruments by restructuring the pension system. The TA will review (i) the merits and shortcomings of the current pension system; (ii) the strategies to restructure the said system; (iii) the measures to expand its coverage; (iv) the investment policies and guidelines for the restructured pension fund with analysis of existing problems in the capital markets; and (v) the recommendations on necessary legal amendments to implement the restructuring strategies.

Consulting Services: The TA will engage four international consultants for a total of 14 person-months including a (i) pension system expert/team leader (5.0 person-months); (ii) fund management expert (4.5 person-months); (iii) legal expert (2.5 person-months); and (iv) an actuarial expert (2.0 person-months). Four domestic consultants, who will each have background in the aforementioned four areas, will also be recruited for a total of 20 person-months. The consultants will be recruited through their firms and selected under the quality-and-cost-based-selection (QCBS) method using the simplified technical proposal in accordance with ADB's Guidelines on the Use of Consultants and other arrangements satisfactory to ADB on engagement of domestic consultants. Separate budget will be provided to engage resource persons to cover specific areas or to participate in seminars and conferences.

Recruitment of Consultants: Recruitment of Consultants expected to take place on February 2007.

Project Processing Stage: Fact-Finding Mission Completed: 17 Nov 2006

Project Officer: Masashi Tanabe (632-5688)
Regional Cooperation, Governance, and Finance Division, EARD

F. Philippines

Project Name : **Strengthening Investment Climate and Competitiveness**
Project No. : **PHI40538-01**
Executing Agency : **National Economic and Development Authority**
12 Saint Josemaria Escriva Drive, Ortigas Center, Pasig
City 1605 PHILIPPINES

TA Amount (US\$'000): **800.0**
Sector/Sub-sector : **Law, Economic Management & Public Policy / Economic Management**

Objectives and Scope: The TA will support the DPSP program by (i) providing Government with timely economic policy analysis and advice on investment policy and competitiveness issues, and (ii) strengthening institutional capacity in Government to deepen the investment climate reform agenda, to implement the reforms and monitor progress and impact.

Consulting Services: Consulting Services requirements being finalized.

Recruitment of Consultants: Requirements for Consulting Services to be completed after Second Management Review Meeting.

Project Processing Stage: Fact-Finding Mission Completed: 7 Sep 2006

Project Officer: Kelly Bird (632-5214)
Governance, Finance, and Trade Division, SERD

G. Uzbekistan

Project Name : **CSP Monitoring for Poverty Reduction**
Project No. : **UZB40613-01**
Executing Agency : **Ministry of Economy**
TA Amount (US\$'000): **300.0**
Sector : **Multi-sector**

Objectives and Scope: The overall objective of the Project is to help the Government to strengthen its institutional capacity for results-based monitoring of the CSP and measuring its impact on poverty reduction. The expected outcomes of the TA are: (i) introduction of the results-based M&E system within the Government for conducting annual review of the CSP implementation; and (ii) introduction of a methodology for measuring the CSP impact on poverty and the implementation of the I-WISP. The key outputs of the TA will include: (i) identification and endorsement of key results-based indicators that would enable to measure the progress of the CSP implementation and its impact on poverty reduction; (ii) development and implementation of a methodology for collecting, processing and analyzing indicators for monitoring the CSP impact in line with its four strategic priorities; (iii) improvement of the MOE's capacity to carry out results-based monitoring on a regular basis and provide quality advice to policy decision-makers.

Consulting Services: The TA will be carried out in two phases over 18 months, commencing in February 2007 and ending in July 2008. A total of 36 person-months (p/m) of individual

consulting services will be required: 6 p/m of international and 30 p/m of domestic. The international consultants will include expertise in the results-based planning and monitoring (3 p/m) and HBS data processing (3 p/m). The domestic consultants will have expertise in the following areas: results-based planning and monitoring (9 p/m); HBS data processing (4 p/m); poverty monitoring (4 p/m); impact assessment (6 p/m); socio-economic survey (4 p/m) and training (3 p/m).

Recruitment of Consultants: ADB will engage individual consultants in accordance with the Guidelines on the Use of Consultants by Asian Development Bank and Its Borrowers and other arrangements satisfactory to ADB for engaging domestic consultants. The consultants will procure office equipment in accordance with ADB's Guidelines for Procurement. The TA will be carried out in two phases over 18 months, commencing in February 2007 and ending in July 2008.

Project Processing Stage: Beginning of Fact-finding Mission: Dec 2006.

Project Officer: Rustam A. Abdukayumov (632-5508)
Uzbekistan Resident Mission

H. Vietnam

Project Name : Water Sector Review
Project No. : VIE40621-01
Executing Agencies: Ministry of Agriculture and Rural Development
Ministry of Environment & Natural Resources
TA Amount (US\$'000): 780.0
Sector/Sub-sector : Agriculture & Natural Resources / Water Resources Management

Objectives and Scope: The impact of the Viet Nam Water Sector Review (the Review) will be increased contribution of water resources management to poverty reduction and national development. Its outcome will be a common framework to guide development decisions in the water resources sector in Viet Nam over the coming 10-years. The framework will represent a consensus among the different Government agencies and stakeholders from the external funding agencies, NGO community, and private sector. It is expected that the framework will lead to enhanced coordination of policy reform and development of a sound institutional framework for integrated water resources management (IWRM) and development in Viet Nam.

Consulting Services: The Review will be carried out over 8 months from April to November 2007. The TA will finance a team of international and national consultants to help the Task Force carry out the Review. ADB, as coordinator for the external funding agencies and other development partners will provide overall supervision of the team and administer the TA. The consultants will provide 69.5 person-months of national and 19.5 person-months of international consultant inputs, including 5 person-months provided in parallel under World Bank financing. The international water sector specialist will act as Team leader to manage the Review in close collaboration with MoNRE, the lead coordinating agency on the Government side. Expertise will be required in water policy and institutions, natural resource and development economics, water supply and sanitation, irrigation, water resources, ground water, water quality, sociology, disaster management, industrial water management, environment, energy, river navigation, data management, and monitoring and evaluation. The World Bank will recruit an International

Irrigation Specialist (5 pm) who will operate as a member of the Consultants team and will report to, and be supervised by, the Team Leader.

ADB will select and engage the firm of international and national consultants using the quality- and cost-based selection method and biodata technical proposals, in accordance with ADB's Guidelines on the Use of Consultants (2006).

Recruitment of Consultants: A consulting firm, or association of firms, will be engaged to provide consulting services in second quarter of 2007. The tentative closing date for expressions of interest is 2 February 2007.

Project Processing Stage: For President's Consideration: 14 Dec 2006

Project Officer: Ian Fox (632-5519)
Vietnam Resident Mission

PROJECT PREPARATION TECHNICAL ASSISTANCE (PPTA)

A. Kyrgyz Republic

Project Name : Agricultural Land Improvement Project
Project No. : KGZ39612-01
Executing Agency : Ministry of Agriculture, Water Resources and Processing Industry
TA Amount (US\$'000): 700.0
Sector/Sub-sector : Agriculture & Natural Resources / Agriculture Production, Agroprocessing, & Agrobusiness

Objectives and Scope: The technical assistance will help the Government design an investment project to address constraints to increase agricultural productivity and profitability in the regions in the Chui, Issyk Kul, Naryn, and Talas Oblasts in the northern part of the Kyrgyz Republic. The TA will be divided into two phases. The key output in phase 1 (3 months) will be an analysis of the growth and development of agriculture in each region, including a detailed assessment of the current productivity of land; an outline of the key issues, constraints, and opportunities; the geographical focus, broad scope, and potential linkages with existing government, private sector institutions, and aid-funded activities identified; and alternative design approaches identified and initially assessed. Phase 2 will produce a detailed feasibility study in accordance with the terms of reference, including possible co-financing packages.

Consulting Services: It is estimated that approximately 72 person-months of consulting services (24 person-months international and 48 person-months domestic) will be required. The proposed international experts will include a team leader-economist-institutional specialist, rural engineer, environment specialist, social development specialist, and others as needed. The proposed domestic experts will include an economist-deputy team leader, institutional specialist, irrigation systems specialist, agronomist, sustainable land management, agriculture-livestock specialist, agribusiness specialist, rural sociologist, environmental specialist and others as needed. The services of a firm will be engaged in accordance with ADB's Guidelines on the Use of Consultants and other arrangements acceptable to ADB for engaging domestic consultants. It is expected that a simplified technical proposal using the quality- and cost-based selection procedure will be adopted for recruiting the consulting firm.

Recruitment of Consultants: Recruitment of Consultants expected to take place in March 2007.

Environmental Analysis: To Be Determined

Project Processing Stage:

Fact-Finding Mission Completed: 30 Nov 2006

Project Officer: Robert Everitt (632-6719)
Agriculture, Environment, and Natural Resources Div, CWRD

B. VIETNAM

Project Name : **Quality and Safety Enhancement of Agriculture Products**
Project No. : **VIE39421-01**
Executing Agency : **Ministry of Agriculture and Rural Development**
TA Amount (US\$'000): **500.0**
Sector/Sub-sector : **Agriculture & Natural Resources / Agriculture Production, Agroprocessing, & Agrobusiness**

Objectives and Scope: The proposed Project will contribute to the country's sustainable and equitable agricultural growth by increasing the competitiveness of agriculture and agro-based products and improving linkages among stakeholders (producers, traders, product processors and consumers). It will increase commodity and product values along their supply chains, and facilitate more upstream capture of rents arising from increased values. The expected outcome of the TA is a detailed project proposal for enhancing the quality and safety of agricultural products, and will lead to (i) improved quality and safety standards of agricultural and agro-based products, (ii) increased number of viable small- and medium-sized enterprises entering in agriculture and agro-industry, and (iii) improved capacity of farmers, central and local-level government institutions, and private enterprises in promoting and adapting to the relevant market value chains.

Consulting Services: The Technical Assistance will require 29 person-months (pm) of international and 36 pm of national consultants in agriculture economics, agronomy, agricultural research and extension, SME credit, agribusiness, agricultural marketing, financial and economic analyses, social development, and environmental assessment. The international agriculture economist will lead the TA consultant team. An international consulting firm will provide all the international and national consulting services required. The consultants will be engaged by ADB in accordance with the Guidelines on the Use of Consultants by ADB and Its Borrowers. The quality-and-cost-based selection method will be used for the selection.

Recruitment of Consultants: Requirements for Consulting Services to be completed during Fact-Finding mission.

Environmental Analysis: To Be Determined

Project Processing Stage: Beginning of Fact-finding Mission: Dec 2006.

Project Officer: Masahiro Otsuka (632-6485)
Agriculture, Environment & Natural Resources Division, SERD

REGIONAL

A. Project Name : **Natural Resource Management Sector Studies**
Project No. : **REG40258-01**
Executing Agency : **Asian Development Bank**
TA Amount (US\$'000) : **150.0**
Activity Type : **Study**

Objectives and Scope: The goal is to enhance environmentally sustainable social and economic development planning in Afghanistan and Pakistan. The purpose is to provide high quality knowledge on the natural resources sector to ensure enhanced consideration of natural resources and environmental factors during the country partnership strategy process.

Consulting Services: The SSTA will require one international consultant and a number of local consultants. The international consultants will provide an estimated input of up to 4 person-months with expertise and experience in natural resources management, as well as experience with project preparation and programming. Up to 8 person-months of inputs from domestic consultants, with expertise in (i) land and water management, and (ii) natural resources economics will be required. The consultants will be selected and engaged by ADB on an individual basis, in accordance with the ADB's Guidelines on the Use of Consultants.

Recruitment of Consultants: Recruitment of consultants expected to take place in January 2007.

Project Processing Stage: Submission for President's Consideration: Dec 2006.

Project Officer: Robert Everitt (632-6719)
Agriculture, Environment, and Natural Resources Div, CWRD

B. Project Name : **Energy Sector Development Program (Phase I)**
Project No. : **REG40293-01**
Executing Agency : **Asian Development Bank**
Contact : **Ajay Guha**
Tel. No. : **+ 632 632 6516**
TA Amount (US\$'000) : **400.0**
Activity Type : **Others**

Objectives and Scope: The RETA aims to (i) provide a forum for disseminating the reformulated energy sector strategy to its DMCs and assist in its implementation, and (ii) conduct small scale but focused studies on selected topics relevant to ADB's operations in the energy sector. The RETA would promote sound implementation of the energy sector strategy and identify strategies that would help build regulatory expertise in the region.

Consulting Services: Consulting services yet to be determined.

Recruitment of Consultants: Requirements for consulting services to be determined.

Project Processing Stage: Fact-finding to be scheduled.

Project Officer: Ajay Guha (632-6516)
Energy, Transport and Water Division

C. Project Name : **SSTA for Establishing Renewable Energy, Energy Efficiency and Greenhouse Gas Mitigation Investment Funds**
Project No. : **REG40620-01**
Executing Agency : **Asian Development Bank**
TA Amount (US\$'000) : **150.0**
Activity Type : **Others**

Objectives and Scope: The purpose of the SSTA is to develop a framework for ADB to support the establishment of several renewable energy, energy efficiency, and greenhouse gas mitigation investment funds, via (1) a review of the investment attractiveness of projects identified through the REACH initiatives at ADB, and (2) a fund design feasibility study, which will also include the development of a call for proposals in order to solicit investment fund proposals from qualified private equity fund managers.

Consulting Services: The tasks to be performed under the TA will require 3 months of consulting services. An international consultant will be engaged on an individual basis and should have expertise and experiences in (i) financial structuring of private equity and/or debt-based investment funds; (ii) evaluation of fund managers; (iii) investing directly or through funds in emerging markets, preferably in Asia; (iv) working with multilateral development banks such as ADB. Knowledge of Clean Development Mechanism (CDM), renewable energy (RE), energy efficiency (EE), or other greenhouse gas mitigation projects, and power sector is desirable. The international consultant must demonstrate that he/she has access to a network of institutions and trusts that invest in private equity funds in emerging markets to facilitate discussions about possibly investing in an ADB-sponsored fund. He/she will be responsible for the overall management of the small-scale technical assistance (SSTA), timely delivery of the technical assistance outputs, and consistency in quality of the outputs. The consultant will liaise closely with relevant staff within Private Sector Capital Markets and Financial Sectors Division (PSCM) and Energy, Transport, and Water Division (RSID).

Recruitment of Consultants: Requirements for Consulting Services to be completed during Fact-finding mission.

Project Processing Stage: Fact-finding to be scheduled.

Project Officer: Shin M. Kim (632-6429)
Capital Markets and Financial Sectors Division

D. Project Name : **Energy For All**
Project No. : **Asian Development Bank**
TA Amount (US\$'000) : **2,500.0**
Activity Type : **Others**

Objectives and Scope: The purpose of the TA is to undertake pilot/demonstration projects or financing modalities in 2-3 DMCs that are scalable, replicable, and will have the most significant long-term impacts on increasing new access to electricity for the poor. The RETA will focus on models that involve the private sector, financial institutions, and community-based organizations and will be based on studies that were done under ADB's previous work in renewable energy, energy efficiency, and greenhouse gas abatement, as well as other best practices in the region.

Consulting Services: Consulting services yet to be determined.

Recruitment of Consultants: Requirements for consulting services to be determined.

Project Processing Stage: Staff Review Committee Meeting to be scheduled.

Project Officer: Samuel Tumiwa (632-6624)
Energy, Transport and Water Division

E. Project Name : **Technical Assistance to Support the Boao Forum for Asia in Promoting Regional Cooperation and Integration in Asia**
Project No. : **REG40228-01**
Executing Agency : **Asian Development Bank**
TA Amount (US\$'000) : **100.0**
Activity Type : **Others**

Objectives and Scope: The purpose of this RETA is to strengthen the role of the Boao Forum for Asia in promoting regional cooperation and integration in the four RCI pillars (regional/subregional economic cooperation programs, trade and investment, money and finance, and regional public goods). This will be done through the organization of a session in the Boao Forum's Annual Meeting on Asian Economic Integration and publication of an Annual Report on Regional Cooperation and Integration in Asia.

Consulting Services: 2 person-months of international consulting (economist with substantial knowledge of regional public goods).

Recruitment of Consultants: Recruitment is expected to take place in January 2007.

Project Processing Stage: Fact-finding to be scheduled.

Project Officer: Cuong Minh Nguyen (632-6460)
Office of Regional Economic Integration

F. Project Name : **Asia Pacific Sustainable Development Summit 2007**
Project No. : **REG40120-01**
Executing Agency : **Asian Development Bank**
TA Amount (US\$'000) : **600.0**
Activity Type : **Conference**

Objectives and Scope: The main purpose of the RETA is to improve knowledge, understanding and awareness of emerging medium to long-term needs and issues in the Asia Pacific, particularly in the focal and priority areas of ADB and its shareholders. In the process, this RETA will build/strengthen ADB's partnership with the development leaders, experts and practitioners from the region and the world. Further, the RETA will also support demonstration of ADB's knowledge leadership in the region.

Consulting Services: Consulting services requirements will be determined in the course of implementation.

Recruitment of Consultants: Recruitment of consultants expected to take place in February 2007.

Project Processing Stage: Fact-finding to be scheduled.

Project Officer: Albab Akanda (632-6784)
Operations Coordination Unit

VI. In-country Embassy and Commercial Officers:

COUNTRY	EMBASSY POST	COMMERCIAL POST
Afghanistan	American Embassy, Kabul The Great Masoud Road between Radio Afghanistan & Ministry of Public Health, Kabul, Afghanistan Tel.: (93-20) 130-0436 Fax: (93-20) 130-1364 <i>Ronald E. Neumann, Ambassador</i>	c/o American Embassy, Kabul The Great Masoud Road between Radio Afghanistan & Ministry of Public Health, Kabul, Afghanistan Tel.: (93) 070-108-364 <i>Douglas P. Climan, Economic Officer</i> Email: ClimanDP@state.gov
Cambodia	U.S. Embassy, Phnom Penh 16, Street 228 (between 51 & 63) Phnom Penh, Cambodia Tel.: (855-23) 216-436; 216-438 Fax: (855-23) 216-437 <i>Joseph Mussomeli, Ambassador</i>	Economic/Commercial Section U.S. Embassy, Phnom Penh 16, Street 228 (between 51 & 63) Phnom Penh, Cambodia Tel.: (855-23) 216 436/8 ext.128 Fax: (855-23) 216-811 <i>Donald Coleman, Commercial Officer</i> Email: ColemanDB2@state.gov
Indonesia	U.S. Embassy JI, Merdeke Selatan 4-5 Jakarta 10110 Indonesia Tel.: (62-21) 3435-9000 Fax: (62-21) 385-7189 <i>B. Lynn Pascoe, Ambassador</i>	U.S. Commercial Service Wisma Metropolitan II 3/F JI, Jendral Sudirmankav. 29-31 Jakarta 12920 Indonesia Tel.: (62-21) 526-2850 ext 3001 (62-21) 344-2211 Fax: (62-21) 526-2855; 385-1132 <i>Richard Rothman, Senior Commercial Officer</i> Email: Richard.Rothman@mail.doc.gov
Kyrgyz Republic	U.S. Embassy 171 Prospect Mira 720016, Bishkek Tel.: (996-312) 551-241/42 Fax: (996-312) 551-264 <i>Ms. Marie L. Yovanovitch, Ambassador</i>	Commercial Section U.S. Embassy 171 Prospect Mira 720016, Bishkek Tel.: (996-312) 551-241/42 Fax: (996-312) 551-264 <i>Salvatore Amodeo, Commercial/Political Officer</i> BISNIS, U.S. Dept. of Commerce American Embassy in Kyrgyzstan, Bishkek, 720016, Prospect Mira 171, Kyrgyzstan Ph: (996-312) 551-241 Ext. 4564 Email: AmodeoSA@state.gov
Maldives	c/o U.S. Embassy 210 Galle Road Colombo 3, Sri Lanka	c/o U.S. Embassy 210 Galle Road Colombo 3, Sri Lanka

Tel.: (9411) 2448-007
Fax: (9411) 247-1092
Jeffrey J. Lunstead, Ambassador

Tel.: (9411) 2448-007
Fax: (9411) 247-1092
Richard Merrin, Economic and Commercial Officer
Email: commercialcolombo@state.gov

Marshall Islands U.S. Embassy
Oceanside Mejen Weto,
Long Island, Majuro
Republic of the Marshall Islands
Tel.: (692) 247-4011
Fax: (692) 247-4012
Greta N. Morris, Ambassador

U.S. Embassy, Majuro
PO Box 1379, Oceanside Mejen Weto,
Long Island, Majuro
Republic of the Marshall Islands
Tel.: (692) 247-4011
Fax: (692) 247-4012
Helen Reed-Rowe, Economic Officer
Email: Reed-RoweHP@state.gov

Mongolia U.S. Embassy
Micro Region II, Big Ring Road
Ulaanbaatar 13, Mongolia
Tel.: (976-11) 329-095
Fax: (976-11)320-776
E-mail: receptionist@usembassy.mn
Pamela J. Slutz, Ambassador

Commercial Section
U.S. Embassy
P.O. Box 1021
Ulaanbaatar 13, Mongolia
Tel.: (976-11) 329-095
Fax: (976-11) 320-776
Megan T. Myers, Economic/Commercial Officer
Email: MyersMT@state.gov

Philippines U.S. Embassy
1201 Roxas Blvd.,
Ermita 1200 Manila
Tel.: (63-2) 528-6300
Fax: (63-2) 522-4361
Kristie Kenney, Ambassador

U.S. Commercial Service
American Business Center
Ayala Life– FGU Center
25/F, 6811 Ayala Avenue,
Makati City 1226 Metro Manila
Tel.: (63-2) 888-4088
Fax: (63-2) 888-6606
Judy Reinke, Senior Commercial Officer
E-mail: Judy.Reinke@mail.doc.gov

Uzbekistan U.S. Embassy
82 Chilanarskaya Street
Tashkent 700115
Uzbekistan
Tel.: (998-71) 120-5450
Fax: (998-71) 120-6335
Jon Purnell, Ambassador

Jahangir Kakharov
BISNIS Representative in Uzbekistan
Uzbekistan Banking Association Building,
13th floor,
1, Khodjaev Street, Tashkent, Uzbekistan, 700027
Tel.: 998 71 138 69 76: Fax: 998 71 138 69 77

Erika Olson, Political and Economic Officer
U.S. Embassy Tashkent
Email: OlsonE@state.gov

Vietnam

Hanoi

U.S. Embassy
7 Lang Ha Street, Ba Dinh District
Hanoi, Vietnam
Tel.: (84-4) 772-1500
Fax: (84-4) 772-1510
Michael W. Marine, Ambassador

U.S. Commercial Service
3/F, Rose Garden Tower
6 Ngoc Khanh,
Hanoi, Vietnam
Tel.: (84-4) 831-4650 ext. 116
Fax: (84-4) 831-4540
Brent Omdahl, Commercial Officer
Email: Brent.Omdahl@mail.doc.gov

Ho Chi Minh City

U.S. Consulate General
4 Le Duan Blvd., District 1
Ho Chi Minh City, Vietnam
Tel.: (84-8) 822-9433
Fax: (84-8) 822-9434
Seth D. Winnick, Consul General

U.S. Commercial Service
9/F, Saigon Center
65 Le Loi Blvd., District 1
Ho Chi Minh City, Vietnam
Tel.: (84-8) 825-0490
Fax: (84-8) 825-0491
William Marshak, Principal Commercial Officer
E-mail: William.Marshak@mail.doc.gov

Submitting Expressions of Interest

Selection of consultants for technical assistance grant is based on the consultant's prior Expression of Interest (EOI). A good EOI should reflect the firm's experience and expertise in relation to the ADB project being sought. It is important for a U.S. firm to emphasize this or similar project experience in the country or in a similar geographic area rather than state a general profile of its consulting activities. When submitting an EOI, the project name should exactly match the one listed in this report to avoid confusion. Each project requires a separate EOI.

An EOI should be submitted on-line through the ADB website at <http://www.adb.org>. Firms may send a hardcopy follow-up to the Director, Central Operations Services 1 Division or to the Director, Central Operations Services 2 Division, with a copy to the ADB Project Officer.

Registering Consulting Firms and/or Individual Consultants

Prior to submitting an EOI, consulting firms and individual consultants are required to register themselves online at <http://www.adb.org/consulting> - DACON (Data on Consulting Firms) system, or the DICON (Data on Individual Consultants) system. Otherwise, their EOIs will not be accepted.

ADB's DACON (<http://www.adb.org/Consulting/dacon.asp>) is a database of firms and other organizations from the ADB's member countries that are qualified to provide consulting services for ADB projects. The DACON contains information on the experience and capacity of the firms and organizations. ADB requires firms or organizations to register on the DACON so that the ADB can consider them for short-listing for a technical assistance project. The term "firm or organization" covers all sources of consultants, such as consulting firms, government agencies, public sector organizations, national and international institutions and non-government organizations.

The DICON (<http://www.adb.org/Consulting/dicon.asp>) system contains the names of persons who are citizens of ADB's member countries; are at the forefront of their respective fields; and may be practicing consultants or employees, whose organizations are prepared to release them for short periods to serve ADB; or retired persons with special experience who are still active.

U.S. Advocacy Center Liaison Office to the Asian Development Bank (AC/ADB) And the U.S. Executive Directors to the ADB Office (USED)

U.S. firms are encouraged to keep in contact with the **U.S. Advocacy Center Liaison Office to the Asian Development Bank (AC/ADB)** especially when they decide to participate in the procurement activities in ADB. This office works closely with the Office of the U.S. Executive Director to the ADB (USED) to increase American awareness of, and participation in, the ADB's procurement activities.

If you have any concerns you wish AC/ADB to help you with, you may get in touch with the following contact persons:

Mr. Kenneth Reidbord
Senior Commercial Officer
Email: Kenneth.Reidbord@mail.doc.gov

Ms. Cecile S. Santos
Senior Commercial Specialist
Email: Cecile.Santos@mail.doc.gov

U.S. firms may also notify their interest in pursuing ADB business opportunities by sending a copy of their EOI to AC/ADB to the following addresses:

Attention: Kenneth Reidbord,
Senior Commercial Officer
U.S. Embassy Manila – CS/ADB
PSC 500 Box 33
FPO AP 96515-1000,

or international mailing address:

25th Floor Ayala Life-FGU Center
6811 Ayala Avenue,
Makati City, Metro Manila
Philippines 1226
Phone: (63-2) 887-1345; Fax: (63-2) 887-1164
E-mail: manila.adb.office.box@mail.doc.gov.