

To Whom It May Concern,

I've been an Independent Business Owner(IBO) affiliated with Quixtar for several years and have sponsored a dozen or more IBO's. When I was shown the business opportunity I was very clearly told that this was not a "get rich quick scheme" and that it required consistent hard work, and that it could give me time and financial independence if I was committed to it. I've told prospects the same exact information I was told. I also accurately tell them how much it costs, and that they can get their money back if they do not wish to continue.

Here are comments regarding some select proposed rules:

1. Seven-day waiting period: eliminate this since any new IBO can get his/her registration fee and the money spent on any products they have bought; as such, the IBO is totally protected from any sort of confusion;
 - * since we sponsor people in groups, the seven day period would hinder people who are excited about this opportunity and want to share the business model concept with others immediately; those new people have the same protection if they are not satisfied with the business
 - * we want to help people start making money right away, and the seven day period would prevent that from happening
 - * very often a prospect is explained the business opportunity over the course of a couple interviews, business overviews, etc before they even make a decision, so they've had time to think about the business and ask questions; in addition, we never force anyone to join.

2. Provide 10 references: eliminate this since this would invade these IBO's right of privacy by giving names, phone numbers, addresses, etc
 - * it would penalize the person who is trying to sponsor a new IBO, since any of the IBO references might try to register the new prospect
 - * prospective IBO's meet many IBO's at Business Overviews and other activities where they can ask as many questions about the business in a non-threatening or coercive environment and get honest answers

3. Litigation list: this is ludicrous, since it doesn't prove anything; this should be eliminated!
 - * in this litigious society anyone can bring a lawsuit against anyone or any company without any grounds of legitimacy; look at how many lawsuits are brought against Wal-Mart, Microsoft, Sister Theresa, etc
 - * a lawsuit brought against an IBO, other corporate entity, or Quixtar does not mean that there is anything improper with respect to the business model

4. Specific earnings disclosure: we already disclose that in the "average monthly gross income for active IBO's"; the FTC already defines what an "active IBO" is anyway!

5. Financial substantiation: the FTC already approves what we can tell people they can reasonably expect to earn IF they follow the guidelines on how they can be profitable; this is in a document we leave with prospects, and we show them examples of specific incomes they can earn IF they follow the steps we show them—all of these are conservatively lower than what IBO's actually earn
- * don't forget that the amount of money an IBO makes is a function of many parameters: how many new IBO's they sponsor, how fast they sponsor new IBO's how productive the new IBO's are in sponsoring other IBO's, how much retail business they generate, etc.
 - * the new IBO has no business seeing my specific income from Quixtar—would you show someone YOUR income if you had a side business and were encouraging them to join you?

My IBO business and the mentoring and training organization I am affiliated in conjunction with Quixtar whose subsidiaries supply products is an honest and ethical business! We want to help families and individuals make a better life for their families, the communities they live in, and the population as a whole. To that end we do not trick, deceive, or distort what we've been told by the FTC we can tell prospects. Please implement rules that good after non-ethical businesses that do not operate like Quixtar.

Sincerely,

Mr. Joubert