

United States Department of Agriculture

Foreign Agricultural Service

February 2002



# Export Directory of U.S. Food Distribution Companies

A guide to sourcing mixed containers of food products.

NORTHEAST ASIA AND CHINA EDITION



AgExport Services Division http://www.fas.usda.gov/agexport/exporter.html

#### Introduction

The *Export Directory of U.S. Food Distribution Companies* is made available by the AgExport Services Division (AGX) of the Foreign Agricultural Service (FAS), U.S. Department of Agriculture (USDA).

The purpose of the directory is to provide a list of U.S. suppliers of mixed containers of grocery products to potential foreign buyers. The inclusion of a particular company in the directory does not imply USDA's endorsement of the company's products and/or services.

If a U.S. supplier would like to be included in future editions of the *Export Directory of U.S. Food Distribution Companies*, please contact:

Anne Almond - (202) 690-2853 - <u>AlmondA@usda.gov</u> or Jennifer-Claire Klotz - (202) 720-8557 - Klotz@usda.gov

Recommendations on improving the directory are also welcome.

The Export Directory of U.S. Food Distribution Companies is available on line at: <a href="http://www.fas.usda.gov/buying.html">http://www.fas.usda.gov/buying.html</a>. The Web site also includes additional information on buying U.S. products.

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Company Name:	American Fine Food Corp. (AFFCO)
Address:	2841 N.W. 10 <sup>th</sup> Ave. Miami, FL 33172
Phone:	(305) 392-5000
Fax:	(305) 392-5400
Web site:	N/A
E-mail:	affco@affcointl.com
Contact:	Fadi Ladki
Title:	Export Manager
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Product Representation Consolidation Freight Forward and Distribution Services
Exporter Description:	N/A
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa and Middle East Northeast Asia and China Southeast Asia and India
Products Currently Exporting:	Beverages Fruit Products Grocery Products Vegetable Products
Additional Information on Product Line:	National brands and private label available.
Classification of Any Product Line:	N/A

Company Name:	American Food Service International
Address:	2220 Florida Ave., South Minneapolis, MN 55426
Phone:	(952) 582-8842
Fax:	(952) 582-8846
Web site:	N/A
E-mail:	paul@bellboycorp.com
Contact:	Paul Miller
Title:	General Manager
Sales Volume:	\$10 million
Number of Employees:	200
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Product Fruit Products Grocery Product Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Local language labeling and restaurant supplies available.
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

Company Name:	Bell Export Foods Group
Address:	Pier 19 North 325 N. Columbus Blvd. Philadelphia, PA 19106
Phone:	(215) 829-9090
Fax:	(215) 829-9050
Web site:	N/A
E-mail:	bellxport@wolfpack.net
Contact:	Ron Davis
Title:	President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Africa/Middle East Northeast Asia and China Southeast Asia and India North America
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Local language labeling available.
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

Company Name:	Bethco International, Inc.
Address:	7 School St. Bethel, CT 06801-1855
Phone:	(203) 790-6940
Fax:	(203) 791-1389
Web site:	http://www.bethco.com
E-mail:	jimroden@bethco.com
Contact:	James Roden
Title:	President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Product Representation Consolidation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India
Products Currently Exporting:	Beverages Dairy Products and Eggs Frozen Products Fruit Products Grocery Products Ingredients Pasta and Bakery Products Perishables Snack Foods Specialty Foods
Additional Information on Product Line:	Local language labeling, private label, and food service products available.
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food Kosher Food Service

Company Name:	Crown Products Co.
Address:	3500 North Causeway Blvd., Suite 1548 Metairie, LA 70002
Phone:	(504) 837-5343
Fax:	(504) 831-1219
Web site:	N/A
E-mail:	crown@crown-products.com
Contact:	Mr. Keelee
Title:	President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Product Representation Consolidation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
Products Currently Exporting:	Beverages Grocery Products Snack Foods
Additional Information on Product Line:	Local language labeling, pet food and commodity items available.
Classification of Any Product Line:	Not Certified Organic/Natural Foods Kosher Food Service

Company Name:	Essex Exports, Inc.
Address:	550 S.W. 12 <sup>th</sup> Ave. Deerfield Beach, FL 33442-3110
Phone:	(954) 698-9333
Fax:	(954) 698-6766
Web site:	N/A
E-mail:	N/A
Contact:	Francis Mahfood
Title:	N/A
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Northeast Asia and China Southeast Asia and India Australia and Oceania North America
Products Currently Exporting:	Beverages Fish and Seafood Products Fruit Products Grocery Products Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	N/A

Company Name:	Export Trade of America, Inc.
Address:	45 East 20 <sup>th</sup> St. New York, NY 10003
Phone:	(212) 673-5000
Fax:	(212) 777-6513
Web site:	http://www.groceries-usa.com
E-mail:	sales@groceries-usa.com
Contact:	Henry Lapidos
Title:	President
Sales Volume:	\$9 million
Number of Employees:	15
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
Products Currently Exporting:	Beverages Fruit Products Grocery Products Ingredients Pasta and Bakery Products Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Low-fat, fat-free, and GMO-free items available.
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

Company Name:	F C Bloxom & Co.
Address:	2250 Occidental Ave. S. Seattle, WA 98134-1414
Phone:	(206) 624-1000
Fax:	(206) 382-1315
Web site:	http://www.fcbloxom.com
E-mail:	antonioe@fcbloxom.com
Contact:	Antonio Esteves
Title:	N/A
Sales Volume:	N/A
Number of Employees:	20
Business/Export Services:	Product Representation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	All Regions
Products Currently Exporting:	Fruit Products Grocery Products Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food

Company Name:	Falcon Export Services, Inc.
Address:	5455 West Davis (Highway 105 West) Conroe, TX 77304
Phone:	(936) 441-0134
Fax:	(936) 441-0188
Web site:	http://www.l-a-teste.com
E-mail:	lateste@lcc.net
Contact:	Luis Teste
Title:	President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Meat and Poultry Products Pasta and Bakery Products Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Local language labeling available.
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

Company Name:	Foodtown International, Inc.
Address:	145 Talmadge Rd. Edison, NJ 08818-0532
Phone:	(732) 287-2400
Fax:	(732) 287-2406
Web site:	http://www.foodinternational.com
E-mail:	wclark@foodinternational.com
Contact:	William Clark
Title:	President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Product Representation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
Products Currently Exporting:	Beverages Dairy Products and eggs Fish and Seafood Products Frozen Products Grocery Products Ingredients Pasta and Bakery Products Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Private label, grocery non-food items, local language labeling, and date labeling available.
Classification of Any Product Line:	Kosher Food Service

Company Name:	Frontier Foods International of Pennsylvania
Address:	100 Packer Ave. Philadelphia, PA 19148
Phone:	(215) 334-9284
Fax:	(215) 334-9217
Web site:	http://www.frontierfoodsint.com
E-mail:	<u>Istingel@frontierfoodsint.com</u>
Contact:	Joe Pollack
Title:	Plant Manager
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania North America
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Foods Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Local language labeling available.
Classification of Any Product Line:	Halal Food Service

Company Name:	General Produce Co. Ltd.
Address:	P.O. Box 308 Sacramento, CA 95812-0308
Phone:	(916) 441-6431
Fax:	(916) 441-2483
Web site:	http://www.generalproduce.com
E-mail:	genproduce@aol.com
Contact:	Thomas O. Chan
Title:	CEO
Sales Volume:	\$70 million
Number of Employees:	220
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Central America and South America Northeast Asia and China Southeast Asia and India Australia and Oceania North America
Products Currently Exporting:	Dairy Products and Eggs Fruit Products Grocery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	N/A

Company Name:	Global Food Resources
Address:	2107 Hendricks Ave., Suite 218 Jacksonville, FL 32207
Phone:	(904) 396-7007
Fax:	(904) 396-6277
Web site:	http://www.gfr.cc
E-mail:	hw@gfr.cc or global@gfr.cc
Contact:	Heather C. Wilson
Title:	Director of Export Development
Sales Volume:	\$8 million
Number of Employees:	9
Business/Export Services:	N/A
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
Products Currently Exporting:	Beverages Grocery Products Snack Foods Specialty Foods
Additional Information on Product Line:	National brands, private label (non-perishable) for retail and food service, health and beauty aids, and general merchandise available.
Classification of Any Product Line:	Food Service

Company Name:	Global Merchandising Corp.
Address:	5 Dorman Ave. San Francisco, CA 94124-1806
Phone:	(415) 285-8336
Fax:	(415) 641-0952
Web site:	http://www.globalexporter.com
E-mail:	lori@globalexporter.com
Contact:	Jim Connell, Sr.
Title:	Vice-President
Sales Volume:	\$20 million
Number of Employees:	12
Business/Export Services:	Export Management Product Representation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Specialty Foods Vegetable Products
Additional Information on Product Line:	The company exhibits at trade shows in Asia promoting and selling the products of its principals.
Classification of Any Product Line:	Kosher Halal Food Service

Company Name:	I M C Intermarket Co., Inc.
Address:	P.O. Box 987 Hermiston, OR 97838-0987
Phone:	(541) 567-3389
Fax:	(541) 567-8340
Web site:	N/A
E-mail:	imcusa@ucinet.com
Contact:	Anna Radenmacher
Title:	President
Sales Volume:	More than \$2 million
Number of Employees:	4
Business/Export Services:	Broker Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Northeast Asia and China Southeast Asia and India Australia and Oceania
Products Currently Exporting:	Fish and Seafood Products Ingredients Pasta and Bakery Products
Additional Information on Product Line:	Mainly ingredients for bakery and snack food. Starting to increase activity in functional food ingredients.
Classification of Any Product Line:	Certified Organic Kosher Food Service

Company Name:	J A I Inc.
Address:	840 Hinckley Rd., Suite 125 Burlingame, CA 94010
Phone:	(650) 692-4680
Fax:	(650) 692-1771
Web site:	http://www.jaiinc.com
E-mail:	jai@netwiz.net
Contact:	Ronald P. Hostetter
Title:	Secretary/Treasurer
Sales Volume:	\$1.3 million
Number of Employees:	1
Business/Export Services:	Export Management Product Representation Consolidation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Northeast Asia and China Southeast Asia and India Australia and Oceania
Products Currently Exporting:	Beverages Grocery Products Pasta and Bakery Products Snack Foods Specialty Foods
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food Kosher Halal

Company Name:	Jetpac Group Ltd.
Address:	1500 North Market, Suite B-100 Shreveport, LA 71107
Phone:	(318) 221-5026
Fax:	(318) 424-5077
Web site:	N/A
E-mail:	akonrad@jetpacgroup.com
Contact:	Al Konrad
Title:	N/A
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	N/A
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
Products Currently Exporting:	Meat and Poultry Products
Additional Information on Product Line:	Break bulk (charters entire ship) and containers, frozen meat and poultry
Classification of Any Product Line:	Halal

Company Name:	Kemach Food Products Corp.
Address:	9920 Farragut Rd. Brooklyn, NY 11236-2399
Phone:	(718) 272-5655
Fax:	(718) 272-6226
Web site:	N/A
E-mail:	kemach@dellepro.com
Contact:	Sam Salzman
Title:	President
Sales Volume:	\$3.5 million
Number of Employees:	10
Business/Export Services:	N/A
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
Products Currently Exporting:	Beverages Grocery Products Pasta and Bakery Products Snack Foods Specialty Foods
Additional Information on Product Line:	Kemach brand, strictly kosher, full grocery line of products from traditional to upscale available.
Classification of Any Product Line:	Not Certified Organic/Natural Food Kosher Food Service

Company Name:	Marsh International, Inc.
Address:	9800 Crosspoint Blvd. Indianapolis, IN 46256-3350
Phone:	(317) 594-2698
Fax:	(317) 598-3994
Web site:	http://www.marsh.net
E-mail:	excmmb@marsh.net
Contact:	Mohamed Bouras
Title:	Directory of International Sales
Sales Volume:	\$2 million
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India North America
Products Currently Exporting:	Beverages Fish and Seafood Products Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Local language labeling available.
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

Company Name:	Meat Commodities, Inc.
Address:	339 Merrimon Ave. Asheville, NC 28801
Phone:	(828) 258-0120
Fax:	(828) 259-9004
Web site:	http://www.meat-comm.com
E-mail:	info@meat-comm.com
Contact:	Greg Thomasson
Title:	Export Sales
Sales Volume:	N/A
Number of Employees:	9
Business/Export Services:	Product Representation Consolidation
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Central America and South America Northeast Asia and China North America
Products Currently Exporting:	Frozen Products Meat and Poultry Products Perishables
Additional Information on Product Line:	N/A
Classification of Any Product Line:	N/A

Company Name:	New Venture International LLC
Address:	750 Miller Drive, S.E., Suite B-3 Leesburg, VA 22075-8920
Phone:	(703) 779-9700
Fax:	(703) 779-9300
Web site:	http://www.newventureinternational.com
E-mail:	bonniew@newventureinternational.com
Contact:	Bonnie Wolfe
Title:	President
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India North America
Products Currently Exporting:	Dairy Products and Eggs Frozen Products Fruit Products Grocery Products Ingredients Meat and Poultry Products Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Private label available.
Classification of Any Product Line:	Kosher Halal Food Service

Company Name:	Paramount Export Co.
Address:	175 Filbert St., Suite 210 Oakland, CA 94612
Phone:	(510) 839-0150
Fax:	(510) 839-1002
Web site:	http://www.paramountexport.net
E-mail:	fb@paramountexport.net
Contact:	Karl Kersten
Title:	Manager, Food & Beverage
Sales Volume:	More than \$100 million
Number of Employees:	75
Business/Export Services:	Export Management Product Representation Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Southeast Asia and India Australia and Oceania
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Local language labeling available.
Classification of Any Product Line:	Certified Organic Not Certified Organic/Natural Food Kosher Halal Food Service

Company Name:	Sandygren International, Inc.
Address:	12513 42 <sup>nd</sup> Ave., N.E. Seattle, WA 98125-4620
Phone:	(206) 363-9320
Fax:	(206) 363-9341
Web site:	N/A
E-mail:	sandygren@home.com
Contact:	Wesley Sandygren
Title:	N/A
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Product Representation Broker Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Northeast Asia and China Australia and Oceania
Products Currently Exporting:	Fruit Products Perishables Vegetable Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	Certified Organic

Company Name:	Sun International Export Corp.
Address:	2040 N.W. 96 <sup>th</sup> Ave. Miami, FL 33172
Phone:	(305) 436-9444
Fax:	(305) 436-9399
Web site:	http://www.sunexp.com
E-mail:	mitchb@sunexp.com
Contact:	Mitchell R. Byalick
Title:	Director
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	Export Management Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Western Europe Eastern Europe and Russia Central America and South America Africa/Middle East Northeast Asia and China Australia
Products Currently Exporting:	Dairy Products and Eggs Fruit Products Perishables Vegetable Products
Additional Information on Product Line:	Private label and local language labeling available.
Classification of Any Product Line:	Food Service

Company Name:	SuperValu International
Address:	495 E. 19 <sup>th</sup> St. Tacoma, WA 98421
Phone:	(253) 593-3198
Fax:	(253) 593-7828
Web site:	http://www.supervaluinternational.com
E-mail:	Yuling.lin@supervalu.com
Contact:	Yu-Ling Lin
Title:	Director of Marketing
Sales Volume:	N/A
Number of Employees:	50
Business/Export Services:	Export Management Product Representation Broker Services Consolidation Freight Forward and Distribution Services
Exporter Description:	Experienced Exporter (Regularly completing more than 6 export transaction per year.)
Regions of Interest:	Eastern Europe and Russia Central America and South America Northeast Asia and China Southeast Asia and India North America
Products Currently Exporting:	Beverages Dairy Products and Eggs Fish and Seafood Products Frozen Products Fruit Products Grocery Products Meat and Poultry Products Pasta and Bakery Products Perishables Snack Foods Specialty Foods Vegetable Products
Additional Information on Product Line:	Local language labeling, pet food, non-grocery items (such as health and beauty aids) available. Also provides product sourcing, store design and remodeling, contract packing, category management, and retail store training.
Classification of Any Product Line:	Not Certified Organic/Natural Food Kosher Food Service

Company Name:	Western Family Foods, Inc.
Address:	P.O. Box 4057 Portland, OR 97208-4057
Phone:	N/A
Fax:	(503) 684-3469
Web site:	http://www.westernfamily.com
E-mail:	N/A
Contact:	Charlie Rotta
Title:	Group Vice-President, International
Sales Volume:	N/A
Number of Employees:	N/A
Business/Export Services:	N/A
Exporter Description:	N/A
Regions of Interest:	Northeast Asia and China Southeast Asia and India
Products Currently Exporting:	Grocery Products
Additional Information on Product Line:	N/A
Classification of Any Product Line:	N/A

# **Listings by Product Groups:**

#### **Beverages**

All Caribbean Food Service American Fine Food Corp. (AFFCO) American Food Service International Bell Export Foods Group Bethco International, Inc. Cosmopolitan Design Corp. Crown Products Co. Essex Exports, Inc. Export Trade Of America, Inc. Falcon Export Services, Inc. Foodtown International, Inc. Frontier Foods International of Pennsylvania Global Food Resources Global Merchandising Corp. J A I Inc. Kemach Food Products Corp. Marsh International, Inc. Paramount Export Co. Sun International Export Corp. SuperValu International

### **Dairy Products and Eggs**

American Food Service International
Bell Export Foods Group
Bethco International, Inc.
Cosmopolitan Design Corp.
Falcon Export Services, Inc.
Foodtown International, Inc.
Frontier Foods International of Pennsylvania
General Produce Co. Ltd.
Global Merchandising Corp.
New Venture International LLC
Paramount Export Co.
Sun International Export Corp.
SuperValu International

#### **Fish and Seafood Products**

All Caribbean Food Service
American Food Service International
Bell Export Foods Group
Essex Exports, Inc.
Falcon Export Services, Inc.
Foodtown International, Inc.
Frontier Foods International of Pennsylvania
Global Merchandising Corp.
I M C Intermarket Co., Inc.
Marsh International, Inc.
Paramount Export Co.
SuperValu International

#### **Frozen Products**

American Food Service International Bell Export Foods Group Bethco International, Inc. Cosmopolitan Design Corp. Falcon Export Services, Inc.
Foodtown International, Inc.
Frontier Foods International of Pennsylvania
Global Merchandising Corp.
Marsh International, Inc.
Meat Commodities, Inc.
New Venture International LLC
Paramount Export Co.
SuperValu International

#### **Fruit Products**

All Caribbean Food Service American Fine Food Corp. (AFFCO) American Food Service International Bell Export Foods Group Bethco International, Inc. Essex Exports, Inc.
Export Trade Of America, Inc. F C Bloxom & Co. Falcon Export Services, Inc. Frontier Foods International of Pennsylvania General Produce Co. Ltd. Marsh International, Inc. New Venture International LLC Paramount Export Co. Sandygren International, Inc. Sun International Export Corp. SuperValu International

#### **Grocery Products**

All Caribbean Food Service American Fine Food Corp. (AFFCO) American Food Service International Bell Export Foods Group Bethco International, Inc. Crown Products Co. Essex Exports, Inc. Export Trade Of America, Inc. F C Bloxom & Co. Falcon Export Services, Inc. Foodtown International, Inc. Frontier Foods International of Pennsylvania General Produce Co. Ltd. Global Food Resources Global Merchandising Corp. JAIInc. Kemach Food Products Corp. Marsh International, Inc. New Venture International LLC Paramount Export Co. SuperValu International Western Family Foods, Inc.

## Ingredients

American Food Service International Bethco International, Inc. Export Trade Of America, Inc. Foodtown International, Inc. Frontier Foods International of Pennsylvania Global Merchandising Corp. I M C Intermarket Co., Inc.

#### **Meat and Poultry Products**

All Caribbean Food Service
American Food Service International
Bell Export Foods Group
Falcon Export Services, Inc.
Frontier Foods International of Pennsylvania
Global Merchandising Corp.
Jetpac Group Ltd.
Marsh International, Inc.
Meat Commodities, Inc.
New Venture International LLC
Paramount Export Co.
SuperValu International

#### **Pasta and Bakery Products**

American Food Service International
Bell Export Foods Group
Bethco International, Inc.
Export Trade Of America, Inc.
Falcon Export Services, Inc.
Foodtown International, Inc.
Frontier Foods International of Pennsylvania
Global Merchandising Corp.
I M C Intermarket Co., Inc.
J A I Inc.
Kemach Food Products Corp.
Marsh International, Inc.
Paramount Export Co.
SuperValu International

#### **Perishables**

All Caribbean Food Service
American Food Service International
Bell Export Foods Group
Bethco International, Inc.
Cosmopolitan Design Corp.
Frontier Foods International of Pennsylvania
General Produce Co. Ltd.
Marsh International, Inc.
Meat Commodities, Inc.
Paramount Export Co.
Sandygren International, Inc.
Sun International Export Corp.
SuperValu International

#### **Snack Foods**

American Food Service International Bell Export Foods Group Bethco International, Inc. Crown Products Co. Export Trade Of America, Inc. Falcon Export Services, Inc. Foodtown International, Inc. Frontier Foods International of Pennsylvania General Produce Co. Ltd. Global Food Resources J A I Inc. Kemach Food Products Corp. Marsh International, Inc. New Venture International LLC Paramount Export Co. SuperValu International

#### **Specialty Foods**

All Caribbean Food Service American Food Service International Bell Export Foods Group Cosmopolitan Design Corp. Export Trade Of America, Inc. Falcon Export Services, Inc. Foodtown International, Inc. Frontier Foods International of Pennsylvania General Produce Co. Ltd. Global Food Resources Global Merchandising Corp. JAIInc. Kemach Food Products Corp. Marsh International, Inc. New Venture International LLC Paramount Export Co. Sun International Export Corp. SuperValu International

# **Vegetable Products**

All Caribbean Food Service American Fine Food Corp. (AFFCO) American Food Service International Bell Export Foods Group Essex Exports, Inc. Export Trade Of America, Inc. F C Bloxom & Co. Falcon Export Services, Inc. Foodtown International, Inc. Frontier Foods International of Pennsylvania General Produce Co. Ltd. Global Merchandising Corp. Marsh International, Inc. New Venture International LLC Paramount Export Co. Sandygren International, Inc. Sun International Export Corp. SuperValu International