# U.S. DEPARTMENT OF COMMERCE

## U.S. PRODUCT LITERATURE CENTER



### DEFENSE SYSTEMS & EQUIPMENT INTERNATIONAL (DSEi)

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Alvarado specializes in security turnstiles and gates for access control. Featuring superior styling and rugged reliability, our equipment is easily integrated with virtually any access control system and is used to secure thousands of facilities around the world. Products include barrier and barrier-free optical turnstiles, waist high tripod turnstiles, maximum-security full height turnstiles and security gates, and specialized lane management software.

Jonathan Watson, Dir of Intl Sales jwatson@alvaradomfg.com www.alvaradomfg.com



American Systems is an employee-owned firm that provides software, hardware, and network solutions to clients in government, defense, and telecoms around the world. American Systems has broad experience developing leading edge intrusion detection system software and offers a complete spectrum of services related to vulnerability assessments, from preliminary prototyping, to research on current and emerging scanning and vulnerability tool sets.

Michele Hanson, UK Managing Dir. michele.hanson@americansystems.com www.americansystems.com



Enterprise Security

In today's global business landscape, security is no longer a luxury. It's a necessity. Diebold Enterprise Security understands the challenges you face in today's ever-evolving marketplace. Simply put, Diebold Enterprise Security is the expert in providing scalable, customizable security solutions – integrated multi-site access control, CCTV and communications solutions. One unified system. One unified partnership. Anywhere in the world.

Paul Drawbridge, Sales & Mktg Dir paul.drawbridge@diebold.com www.diebold.com



Globafone provides global wireless solutions, including satellite phones from Inmarsat, Iridium and Globalstar. Amongst the first to offer global GSM subscription, Globafone provides 130 countries of GSM roaming through 3 major network operators. Globafone maintains partnerships with firms in Singapore, Japan, South Korea, Ireland and the UK. Clients include Fortune 500 companies and news organizations, as well as the U.S. government and military.

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The U.S. Commercial Service is the trade promotion unit of the U.S. Department of Commerce. Our office at the American Embassy in London is part of a network that includes 108 Export Assistance Centers in the U.S. and offices in over 150 markets worldwide. Our specialists match U.S. companies with international business partners and offer business facilitation, counseling and market research services.

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NABCO manufactures Total Containment Vessels for transporting explosives. The FAA-designed Threat Containment Unit and Suspect Luggage Containment Vessels are designed for security personnel to quickly and safely contain suspect items. This year NABCO introduces the Mobile Thermal Treatment Unit for use by law enforcement, military and private organizations to treat or deactivate live ammunition, pyrotechnics, illegal drugs and other confiscated material.

Christine Gibala, Manager cgibala@nabcoinc.com www.nabcoinc.com



Voss Industries specializes in design, development and manufacture of band clamps, V-retainer couplings, sheet metal and machined flanges, AS1895 joints, metallic seals and axial load bulge formed shapes. Capabilities include CNC machining, precision stamping, roll forming, axial-load bulge forming, deep drawing, seam, resistance and fusion welding, metal finishing and mil-spec painting.

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Wall Industries designs, manufactures and markets a full line of AC/DC and DC/DC power conversion products with an emphasis on modified standard and customized power solutions. With thousands of standard products and a multimarket experience base, Wall specializes in responding to customer needs by providing accessible technical support, design assistance, and rapid turn around.

John Regan, General Manager jregan@wallindustries.com www.wallindustries.com



Apex Mills is a leading supplier of warp knit fabrics designed for industrial applications. Apex Mills supplies programs of various sizes, expediting innovative solutions while responding to customers' dynamic needs and opportunities. This expertise has been achieved through sixty years of supplying mesh, netting, spacer fabrics and tricot solutions to an array of consumer, industrial and government related industries.

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Brookwood Companies Inc. is an integrated textile and product company whose Marketing and Manufacturing Divisions service a diverse marketplace with a wide variety of technically oriented products. The technical capabilities of our manufacturing facilities to dye, print, coat, and laminate are recognized worldwide. Brookwood is known for its extensive, in-house expertise in high-tech and high-fashion fabric development.

Matthew Morris, VP Ind & Military mattmorris@brookwoodcos.com www.brookwoodcos.com



We blanket the world. Since 1865!"

For years Faribault Mills has provided the American military with the highest quality wool, cotton and acrylic throws and blankets. Proudly made in the U.S.A. for 140 years to meet individual specifications, our products are rapidly expedited and delivered to military bases worldwide. Our expertise includes lodging blankets, housing blankets, military blankets, decorative throws, hospital blankets, institutional blankets and thermal blankets.

Michael Harris, President & CEO mharris@faribaultmills.com www.faribaultmills.com

#### M HERCULITE

For almost 60 years, Herculite has been a leading manufacturer of high performance flexible composites for use in Military, DHS, Mobile Tent & Portable Structures, Shade & Protective Fabrics, Transportation & Safety, Healthcare, and Flexible Sign & Graphics. Our fabrics can be custom engineered, and we are committed to exceptional quality. Our state-of-the-art manufacturing facility serves customers in the EU, Middle East, Africa, Asia and South America.

Peter McKernan, President pmckernan@herculite.com www.herculite.com



Burlington WorldWide provides textile solutions for various aspects of the military market. With over 40 years experience in the uniform market, we create fabrics with the most cutting-edge fabric technologies. We have been a long-time supplier for all branches of the U.S. Military and many other foreign militaries. We aggressively develop new technologies, such as temperature regulation, odor absorption, pest repellency, and fire retardancy.

Ashley Bullock, Jr., Sales Manager ashley.bullock@itg-global.com www.burlington.com



The Office of Textiles and Apparel is a division of the International Trade Administration. OTEXA develops and recommends policy positions affecting trade in textiles and apparel participates in multilateral and bilateral trade agreement negotiations and OTEXA evaluates the consultations. current state of the industry and works to improve exports of U.S. textile and apparel companies in foreign markets.

www.otexa.ita.doc.gov Mary-Lynn\_Landgraf@ita.doc.gov



Milliken & Company has provided the U.S. Military with a variety of engineered products for 60+ years. We work closely with industry and top military product developers to create products that provide solutions. Milliken is regarded as a leading textile and chemical research company, and has become a "go-to" organization when the military is seeking new technology. Our products are used in FR protection, outerwear, and PT and dress uniforms.

John Farrall, Director of Marketing john.farrall@milliken.com www.millikenmilitary.com



Cooley Engineered Membranes, a division of the Cooley Group, is a preferred supplier of products in the most punishing climate extremes around the world. Cooley Engineered Membranes is a leading manufacturer of advanced membranes used in the fabrication of products for the United States military, including infrared reflective temper tents, vehicle covers, fuel and water containment bladders and rigid inflatable boats.

Diane Rose, Advertising Manager rosed@cooleygroup.com www.cooleygroup.com



Fiber-Line, Inc. was established to produce high quality and cost-effective products by adding performance to high performance fibers. Our R&D teams are continuously evaluating new fibers and coatings in an effort to combine the two, resulting in improved performance. By building better performance into the fibers themselves, the results are finished goods that last longer, perform better and meet specific requirements.

Bart Broos, Manager Intl Sales bbroos@fiber-lineinc.com www.fiber-lineinc.com



Narricot Industries is the world's leading manufacturer and supplier of woven nylon and polyester MIL-SPEC tapes and webbing for the military market. Narricot products adhere to the strictest specifications. Narricot is recognized throughout the world for having the highestquality products while delivering outstanding customer service. Narricot military products are manufactured to spec. in all widths, types, and classess to fit your needs.

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Newtex is a pioneer and leading global producer of high temperature textiles for thermal management and fire protection. Our comprehensive product line has been used in a variety of military applications, including insulation, sound dampening, welding, fire fighting and many others. Our Zetex(R) and ZetexPlus(R) fabrics are recognized globally for their performance. Many of our products are mil-spec certified and USCG approved.

Jerry Joliet, CEO jjoliet@newtex.com www.newtex.com



Safety Components, an International Textile Group company, is a global technology provider and leader in the development and manufacture of automotive air bag fabrics, air bag cushions, innovative technical fabrics for fire fighting and specialty applications, and a range of diversified cut and sewn products. The company maintains state-of-the-art, low cost production and marketing facilities in North America, Europe, China and South Africa.

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The NC Department of Commerce works to improve the economic well-being and quality of life for all North Carolinians. This is carried out by serving existing business and industry, providing international trade assistance, recruiting new jobs and investment, encouraging entrepreneurship and innovation, marketing the state and its brand, supporting workforce development, strengthening communities, and promoting tourism, film and sports development.

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Phifer Incorporated is the world's largest producer of aluminum and fiberglass insect screening products. Over the past 50 years, the product line has extended into a broad line of related products, including fabrics designed for interior and exterior shading applications. Phifer's state of the art facility is ISO certified and the International Sales team is fluent in multiple languages and has experience exporting products to over 150 countries.

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Tactical & Survival Specialities, Inc began supporting the U.S. Military, Special Operations community over 25 years ago. TSSI expanded its customer focus to include logistical support for conventional military, law enforcement, and disaster professionals in the U.S. and in over 25 allied nations. TSSI offers a full line of tactical and operational support equipment, product training, and one of the most comprehensive tactical equipment catalogs.

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