If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

## Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

### **INSTRUCTIONS**

1. General – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . . " line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . . ," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Materials Consumed – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

- 3. Contract Work Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.
- 4. Resales Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

Line No.	Materials, parts, and supplies	Census material code	Unit of measure for quantities		and of material	cost, including delivery cost (freight-in)  (E)		
	(A)	(B)	(C-1)	(C-2)	(D)	Millions	sands	Dollars
1	Ammonia, synthetic anhydrous	287312 3	<b>│</b>	100% NH <sub>3</sub>		\$	 	
2	Ammonium nitrate	287314 9	Short	100% NH <sub>4</sub> NO <sub>3</sub>			 	
3	Nitric acid	287311 5	tons	100% HNO <sub>3</sub>			   	
4	Sulfuric acid, except spent acid	281931 6	<b>1</b>	100% H₂SO₄			 	
5	Carbon black feedstock	291184 0	Thousand barrels				 	
6	Natural gas used as a raw material	131152 1	Million cu. ft.				   	
7	High explosives; including PETN, TNT, azides, and fulminates	289216 4					 	
8	Paper and paperboard containers; including fiber drums, shipping sacks, and other paper packaging supplies, etc.	260091 4					 	
9	Cost of all other materials and components,	970099 8						
10	<b>TOTAL</b> Sum of lines 1–9 should equal item 10, line a					\$	       	   

Item 18A - Not applicable to this report

# Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

#### **INSTRUCTIONS**

 General – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

 Valuation of Products – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

### 3. Contract Work

a. Government-owned, contractor-operated plants – Receipts for explosives, propellants, and blasting accessories produced in Government-owned, contractor-operated plants and receipts for operation and maintenance of such plants should be reported on line 16, Census product code 93000 00 8.

- **b.** Other contract operators -
  - (1) Products made by others for you from your materials – Report such products on the specific lines of this section as if they were made in this establishment.
  - (2) Products that you made from materials owned by others Report the amount that you received for "commission or contract receipts" on line 14, Census product code 93000 00 8.

    Do not report on the specific product lines for these products.
- 4. Resales Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."
- 5. Detailed Data Reported Elsewhere Items denoted by an asterisk (\*) require totals for groups of products covered in the more frequent Current Industrial Reports (CIR). If you report on these forms, the sum of the detailed CIR products should equal the total reported on this census form.

**NOTE:** Only CIR totals are requested; do not duplicate detail reported on the CIR.

Τ					l luit of	Products shipped and other rec			eipts
	Products and services *Item corresponds to products reported on Current Industrial Reports		product code	measure for quantities	Quantity 583	Value, f.o.b. plant (E)			
	(A)			(B)	(C)	(D)	Millions		
1 (	Government-	INDUSTRIAL EXPLOSIVES	Ammonium nitrate, fuel sensitized, except slurry	28920 17 1	Thousand pounds		\$	     	
() ()	Operated (GOCO) plants report on line 13)		Other industrial explosives, including water gel and slurries, permissibles, dynamites, black blasting powder, shaped charges, liquid oxygen explosives, nitroglycerin sold as such, plastic explosives, etc.	28920 19 7				                 	
3		caps, squibs, igi	nitors, detonating primers,	28920 54 4				     	
1		military detonat	ors, jet starters, fuse and	28920 59 3				   	     
5 0	Carbon black (cl	black (channel and furnace process only) (28950)			† Thousand			   	
3 0	Carbon black (be	one and lamp pro	ocess only)	28163 88 9	pounds			 	
3 N	(corresponds to the value of item codes 3111-3143 and 3151-3168 as reported on Current Industrial Reports Form MA28B, Inorganic Fertilizer Materials and Related Products,			28731 00 8				 	 
F N T	PRODUCTS MADE IN THIS ESTABLISH-	with a sales valu cannot be assign above. Specify u For all remaining	e of \$50,000 or more which ned to one of the lines nit of measure for quantity.					           	
3				18				 	
9				26				 	
ס				34				 	
1				42				 	
2				59				i I	
	1 1 ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( )	Explosives (Government-Owned, Contractor-Operated (GOCO) plants report on line 13) (28920)  Carbon black (black) Synthetic ammod (corresponds to 3151-3168 as report MA28B, Inorgan for 1997)*  ALL OTHER PRODUCTS MADE IN THIS ESTABLISH-MENT  Bandary	*Item corresponds to pon Current Industrial Current Industrial Contractor-Operated (GOCO) plants report on line 13) (28920)  Blasting accessor caps, squibs, igness, detonating the contractor on line 13) (28920)  Carbon black (channel and furnation of the captosive assential corresponds to the value of item 3151-3168 as reported on Current MA28B, Inorganic Fertilizer Mater for 1997)*  ALL OTHER PRODUCTS MADE IN THIS above. Specify under the captor of the captor	*Item corresponds to products reported on Current Industrial Reports  (A)  Explosives (Government Owned, Contractor-Operated (GOCO) plants report on line 13) (28920)  Blasting accessories; including water gel and slurries, permissibles, dynamites, black blasting powder, shaped charges, liquid oxygen explosives, nitroglycerin sold as such, plastic explosives, etc.  Blasting accessories; including blasting caps, squibs, ignitors, detonating primers, fuses, detonating cord, etc.  Other explosives and propellants; including military detonators, jet starters, fuse and explosive assemblies, etc.  Carbon black (channel and furnace process only)  Synthetic ammonia, nitric acid, and ammonium compounds (corresponds to the value of item codes 3111-3143 and 3151-3168 as reported on Current Industrial Reports Form MA28B, Inorganic Fertilizer Materials and Related Products, for 1997)*  ALL OTHER PRODUCTS MAPE IN THIS ESTABLISH-MENT  Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. Specify unit of measure for quantity. For all remaining products, write "Other" and report a single total value.	*Item corresponds to products reported on Current Industrial Reports  (A)  (B)  (Explosives (Government-Owned, Contractor-Operated (GOCO) plants report on line 13) (28920)  (B)  (B)  (COCO) plants report on line 13) (28920)  (COCO) plants report on line 13) (28920	*Item corresponds to products reported on Current Industrial Reports  (A)  (B)  (C)  Explosives (Government-Owned, Contractor-Operated (GOCO) plants report on line 13) (28920)  (B)  Explosives (GOCO) plants report on line 13) (28920)  (C)  Explosives (GOCO) plants report on line 13) (28920)  (C)  Explosives (GOCO) plants report on line 13) (28920)  (C)  Explosives (GOCO) plants report on line 13) (28920)  (C)  Explosives (GOCO) plants report on line 13) (28920)  (C)  Explosives (GOCO) plants report on line 13) (28920)  (C)  Explosives (GOCO) plants report on line 13) (28920)  Explosive (GOCO) plants report on line 13) (28920)  Explosive (GOCO) plants report on line 13) (28920)  Explosive (GOCO) plants report on line 13) (28920) plants report on line 13) (	Products and services "Item corresponds to products reported on Current Industrial Reports  (A)  Explosives (Government-Owned, Contractor-Operated Plants report on line 13) (Z8920)  Blasting accessories; including blasting caps, squibs, ignitors, detonating prowder, shaped charges, liquid oxygen explosives, nitroglycerin sold as such, plastic explosives and propellants; including military detonators, jet starters, fuse and explosive assemblies, etc.  Carbon black (channel and furnace process only) (28950)  Synthetic ammonia, nitric acid, and ammonium compounds (corresponds to the value of item codes 3111-3143 and 3151-3168 as reported on Current Industrial Reports Form MA28B, inorganic Fertilizer Materials and Related Products, above. Specify unit of measure for quantity.  Brook (C)  (D)  Thousand pounds  Thousand pounds  Synthetic ammonia, nitric acid, and ammonium compounds (corresponds to the value of item codes 3111-3143 and 3151-3168 as reported on Current Industrial Reports Form MA28B, inorganic Fertilizer Materials and Related Products, above. Specify unit of measure for quantity.  Brook (C)  (D)  Thousand pounds  Synthetic ammonia, nitric acid, and ammonium compounds (corresponds to the value of item codes 3111-3143 and 3151-3168 as reported on Current Industrial Reports Form MA28B, inorganic Fertilizer Materials and Related Products, above. Specify unit of measure for quantity.  Becribe and report a single total value.  18  26  34  42  42	Products and services *Item corresponds to products reported on Current industrial Reports  (A)  (B)  (C)  (D)  Millions  Explosives INDUSTRIAL INDUSTRIAL INDUSTRIAL Contractor- Operated (GOCO) plants report on line 13) caps, squible, sindros, detonating primers, fuses, detonating caps, squible, sindros, detonating primers, fuses, detonating cord, etc.  Other explosives and propellants; including military detonators, jet starters, fuse and explosive assemblies, etc.  Carbon black (channel and furnace process only) (28950)  Synthetic ammonia, nitric acid, and ammonium compounds (corresponds to the value of item codes 311.3145 and 3151.3168 as reported on Current Industrial Reports or mMA28B, inorganic Fertilizer Materials and Related Products, for 1997).*  ALL OTHER PRODUCTS MADE IN ACT OTHER PRODUCTS MADE IN ACT OTHER PRODUCTS MADE IN ACT OTHER PRODUCTS ACT OTHER PRODUCTS MADE IN ACT OTHER PRODUCTS ACT OTHER PRO	*Item corresponds to products reported on Current Industrial Reports  (A)  (B)  (C)  (C)  (D)  (E)  884    Thousand pounds   Coorractor Operated (GOCO)   Countity of quantities

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		Conque	Unit of measure for	Products shipped and other receipts				
Line No.	Products and services			Census product code	Quantity	Value, f.o.b. plant <b>(E)</b>		
Line			581	quantities			Thou-	
	CONTRACT	(A)	(B)	(C)	(D)	Millions	sands	Dollars
13	CONTRACT WORK	Receipts for work done for others on their own materials	93000 00 8			\$	 	l I
	-	Describe products worked on and kind of work.					 	l 
							1 1	I I
							I I	I I
							1 1	 
	MISCELLA- NEOUS RECEIPTS	Sales of scrap, refuse, electricity, and other miscellaneous receipts (including receipts					 	 
14		for repair work, etc.)	99980 00 5				<u>.</u>	
	RESALES	Sales of products bought and sold without					1 	
		further manufacture, processing, or assembly in this establishment. The cost of					[ [	
15		such items should be reported in item 10, line b.	99989 00 6				! !	
	TOTAL va	alue of shipments and other receipts					l I	
16	Sum of lir	nes 1–15, column (E)	77000 00 8			\$	[ [	

**Items 19–21 –** Not applicable to this report

**REMARKS** – Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION – This report is substantially accurate and has been prepared in accordance with instructions.										
Name of person to contact regarding this report (Print or type)						Area code	Number		Extension	
667 1				Telepho	ne	2				
Name of company				Address (Number and street, city, State, ZIP Code)						
	FROM: Month	Day	Year	TO:	Mont	th	Day		Year	
Period covered	666 1	 	! 	2			I I			
Signature of auth	orized person	Tit	le					Date		