If not shown, please enter your 11-digit Census File Number from the address label on page 1

## Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

## INSTRUCTIONS

1. General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . . " line at the end of this section. If you consumed less than $\$ 25,000$ of a listed material, include the value with "Cost of all other materials . . .," Census material code 9700998.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.
If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.
2. Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.
3. Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.
4. Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 9998900 6, "Resales."

| $\left\|\begin{array}{l} 0 \\ 0 \\ 0 \\ \underset{y}{\leftrightharpoons} \end{array}\right\|$ | Materials, parts, and supplies(A) | Census material code | Unit of measure for quantities <br> (C-1) | Basis(C-2) | Consumption of purchased materials and of materials received from other establishments of your company |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Quantity | Cost, including delivery cost (freight-in) <br> (E) |  |  |
|  |  |  |  |  |  | $\begin{array}{\|r\|r\|} \hline 574 & \\ \hline & \text { Millions } \\ \hline \end{array}$ | $\begin{array}{\|l\|l\|l} \hline \text { I Thou- } \\ \text { o sollars } \\ \text { I sands } \end{array}$ |  |
| 1 | Ammonia, synthetic anhydrous | 2873123 | Short tons | $\begin{gathered} 100 \% \\ \mathrm{NH}_{3} \\ \hline \end{gathered}$ |  | \$ | $\begin{array}{ll} \hline 1 & 1 \\ 1 & 1 \end{array}$ |  |
| 2 | Ammonium nitrate | 2873149 |  | $\begin{gathered} 100 \% \\ \mathrm{NH}_{4} \mathrm{NO}_{3} \\ \hline \end{gathered}$ |  |  | $\begin{array}{ll} 1 & 1 \\ 1 & 1 \end{array}$ |  |
| 3 | Nitric acid | 2873115 |  | $\begin{aligned} & 100 \% \\ & \mathrm{HNO}_{3} \\ & \hline \end{aligned}$ |  |  | 1 |  |
| 4 | Sulfuric acid, except spent acid | 2819316 |  | $\begin{aligned} & 100 \% \\ & \mathrm{H}_{2} \mathrm{SO}_{4} \\ & \hline \end{aligned}$ |  |  | 1 \| |  |
| 5 | Carbon black feedstock | 2911840 | Thousand barrels |  |  |  | $\begin{array}{ll} 1 & 1 \\ 1 & 1 \\ \hline \end{array}$ |  |
| 6 | Natural gas used as a raw material | 1311521 | Million $\mathrm{cu} . \mathrm{ft}$. |  |  |  |  |  |
| 7 | High explosives; including PETN, TNT, azides, and fulminates | 2892164 |  |  |  |  | $\begin{array}{ll} \hline 1 & 1 \\ 1 & 1 \end{array}$ |  |
| 8 | Paper and paperboard containers; including fiber drums, shipping sacks, and other paper packaging supplies, etc. | 2600914 |  |  |  |  | $\begin{array}{ll}1 & 1 \\ 1 & 1 \\ 1 & 1\end{array}$ |  |
| 9 | Cost of all other materials and components, parts, containers, and supplies consumed | 9700998 |  |  |  |  | $1 \quad 1$ |  |
|  | Describe the principal materials, etc., included in this value. |  |  |  |  |  | $\begin{aligned} & 1 \\ & 1 \\ & 1 \\ & 1 \\ & 1 \\ & 1 \\ & 1 \\ & 1 \\ & 1 \\ & 1 \\ & 1 \\ & 1 \\ & 1 \\ & 1 \\ & 1 \\ & 1 \\ & 1 \\ & 1 \\ & 1 \end{aligned}$ |  |
| 10 | TOTAL <br> Sum of lines 1-9 should equal item 10, line a |  |  |  |  | \$ | $\begin{array}{ll}1 & 1 \\ 1 & 1 \\ 1 & 1 \\ 1\end{array}$ |  |

Item 18A - Not applicable to this report
Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

## INSTRUCTIONS

1. General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.
If quantities are requested, please use the unit of measure specified.
If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.
2. Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.
3. Contract Work
a. Government-owned, contractor-operated plants Receipts for explosives, propellants, and blasting accessories produced in Government-owned, contractor-operated plants and receipts for operation and maintenance of such plants should be reported on line 16, Census product code 93000008.
b. Other contract operators -
(1) Products made by others for you from your materials - Report such products on the specific lines of this section as if they were made in this establishment.
(2) Products that you made from materials owned by others - Report the amount that you received for "commission or contract receipts" on line 14, Census product code 93000008. Do not report on the specific product lines for these products.
4. Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 9998900 6, "Resales."
5. Detailed Data Reported Elsewhere - Items denoted by an asterisk (*) require totals for groups of products covered in the more frequent Current Industrial Reports (CIR). If you report on these forms, the sum of the detailed CIR products should equal the total reported on this census form.

NOTE: Only CIR totals are requested; do not duplicate detail reported on the CIR.

Products and services
*Item corresponds to products reported on Current Industrial Reports


| $\mathbf{4}$ |  |
| :--- | :--- |
| $\mathbf{5}$ | Car |
|  |  |

6 Carbon black (bone and lamp process only)

Synthetic ammonia, nitric acid, and ammonium compounds (corresponds to the value of item codes 3111-3143 and 3151-3168 as reported on Current Industrial Reports Form MA28B, Inorganic Fertilizer Materials and Related Products, 7 for 1997)*

| ALL OTHER | Describe and report separately each product |
| :--- | :--- |
| PRODUCTS | with a sales value of $\$ 50,000$ or more which |
| cannot be assigned to one of the lines |  |
| MHDE IN | above. Specify unit of measure for quantity. |
| ESTABLISH- | For all remaining products, write "Other" <br> and report a single total value. |
| MENT | and |


| If not shown, please enter your 11-digit Census File Number from the address label on page 1 |  |  | Census File Number |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued |  |  |  |  |  |  |  |
|  | Products and services(A) |  | $\|$Census <br> product <br> code  <br> 581  <br> (B)  | Unit of measure for quantities <br> (C) | Products shipped and other receipts |  |  |
| $\dot{\square}$ |  |  | Quantity |  | Value | f.o.b. plant <br> (E) |
| $\stackrel{\otimes}{\underset{\leftrightharpoons}{\triangle}}$ |  |  |  |  | $584$ <br> Millions | Thousands I Dollars |
| 13 | CONTRACT WORK | Receipts for work done for others on their own materials. <br> Describe products worked on and kind of work. |  | 93000008 |  |  | \$ | $\begin{array}{ll} 1 & 1 \\ 1 & 1 \end{array}$ |
|  |  |  |  |  |  |  |  | $\begin{array}{ll}1 & 1 \\ 1 & 1 \\ 1 & 1 \\ 1 & 1 \\ 1 & 1 \\ 1 & 1 \\ 1 & 1 \\ 1 & 1 \\ 1 & 1 \\ 1 & 1 \\ 1 & 1 \\ 1 & 1 \\ 1 & 1\end{array}$ |
| 14 | MISCELLANEOUS RECEIPTS | Sales of scrap, refuse, electricity, and other miscellaneous receipts (including receipts for repair work, etc.) | 99980005 |  |  |  | 1 |
| 15 | RESALES | Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b. | 99989006 |  |  |  | $\begin{aligned} & \hline 1 \\ & 1 \\ & 1 \\ & 1 \\ & 1 \\ & 1 \end{aligned}$ |
| 16 | TOTA <br> Sum | alue of shipments and other receipts es 1-15, column (E) | 77000008 |  |  | \$ | , |

Items 19-21 - Not applicable to this report
REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.

| Item 22. CERTIFICATION - This report is substantially accurate and has been prepared in accordance with instructions. |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Name of person to contact regarding this report (Print or type) 667 1 |  |  |  |  |  | Telephone | Area code <br> 2 | Number |  | Extension |
| Name of company |  |  |  |  | Address (Number and street, city, State, ZIP Code) |  |  |  |  |  |
| Period covered |  | Month | Day | $\begin{aligned} & \text { Year } \\ & \hline \end{aligned}$ |  | TO: Mont <br> 2 |  | Day | $\begin{aligned} & \text { Year } \\ & \\ & \hline \end{aligned}$ |  |
| Signature of authorized person |  |  |  | Title |  |  |  |  | Date |  |

