

CITRUS ADMINISTRATIVE COMMITTEE
FEDERAL MARKETING
ORDER NO. 905

+ + + + +

PUBLIC HEARING

+ + + + +

Tuesday,
February 12, 2008

Nora Mayo Hall
Winter Haven, Florida

The above-entitled matter commenced
at the hour of 9:07 a.m.

MODERATOR:

MARC HILLSON, CHIEF ADMINISTRATIVE LAW JUDGE

APPEARANCES:

Heather M. Pichelman, Attorney, USDA

Melissa Schmaedick-USDA Marketing Specialist

Laurel L. May - USDA Marketing Specialist

Suzanne Dash - Agricultural Economist

Christian D. Nissen - USDA Regional Manager

Arthur B. Chadwell - Manager, CAC

Frank M. Hunt, III - Hunt Brothers

Cooperative

Lindsay Raley - Chairman, CAC

Robert E. States - DNE World Fruit Sales

Richard Kinney - Executive Vice President,

Florida Citrus Packers

George F. Hammer, Jr. - Vice Chairman, CAC

Douglas Bournique - Executive Vice

President, Indian River Citrus League

Dr. Harold Browning - Director, University

of Florida, Citrus Reserach &

Education Center

I N D E X

WITNESS	PAGE
Suzanne Dash	11
Arthur Chadwell	28
Lindsay Raley	57
George Hamner	107
Harold Browning	140
Richard Kinney	154
Frank Hunt	179
Robert States	191
Douglas Bournique	197

E X H I B I T S

EXHIBIT NO.	MARK	RECD
1	8	10
2	8	10
3	9	10
4	9	10
5	10	10
6	27	27
7	27	27
8	28	48
9	57	89
10	111	139
11	141	148
12	154	159
13	179	191
14	191	196
15	198	200

1 P-R-O-C-E-E-D-I-N-G-S

2 (9:07 a.m.)

3 JUDGE HILLSON: Good morning.

4 It's February 12th, 2008 and we're in Winter
5 Haven, Florida for a Rule Making hearing,
6 Docket No. AO-85-A10, AMS-FV-07-0132 and FV08-
7 905-1, Oranges, Grapefruits, Tangerines and
8 Tangelos Grown in Florida, Hearing on Proposed
9 Amendment of Marketing Agreement 84 and Order
10 No. 905. My name is Marc Hillson. I'm the
11 Administrative Law Judge assigned to this
12 case.

13 I'm just going to emphasize we
14 don't have a big crowd right now, but any
15 interested person can appear in this
16 proceeding. Anyone can ask questions of any
17 of the witnesses who testifies, within reason.
18 Any testimony in this hearing will be given
19 under oath and there's a sign-up sheet, or
20 there was a sign-up sheet, and anyone who
21 comes in who wants to testify, I'll remind
22 people at breaks that we're willing to hear

1 anybody who wants to testify.

2 Just one or two other preliminary
3 things. I'm not the decision maker in this
4 case. Of course, that goes to the Secretary
5 or the Secretary's designee. I'm basically
6 here to make sure the evidence comes in,
7 testimony and exhibits come in in an orderly
8 fashion and to rule on any objections and that
9 sort of thing.

10 The rules provide that anyone who
11 is here in a representational capacity needs
12 to identify themselves for the record, say
13 their name and who they're representing. So
14 I'm going to start off with you, sir.

15 MR. NISSEN: I'm Christian Nissen.
16 I'm with the Marketing Order Administration
17 Branch. I'm the Regional Manager of the
18 Southeast Marketing Field Office, USDA.

19 MS. PICHELMAN: My name is Heather
20 Pichelman. I'm with the U.S. Department of
21 Agriculture's Office for General Counsel in
22 Washington, D.C., and I'm representing the

1 Secretary.

2 MS. SCHMAEDICK: My name is
3 Melissa Schmaedick. I'm also with the U.S.
4 Department of Agriculture, Marketing Order
5 Administration Branch.

6 MS. MAY: And I'm Laurel May, also
7 with USDA's Marketing Order Administration
8 Branch.

9 MS. DASH: Suzanne Dash with the
10 Economic Analysis Branch.

11 JUDGE HILLSON: Okay. Gentlemen
12 on this side, if you could start over there
13 and introduce yourselves. I presume you're
14 here in a representational, you're
15 representing your organization. So why don't
16 you just identify yourself for the record,
17 please.

18 MR. HUNT: I'm Frank Hunt, III
19 with Hunt Brothers Cooperative from Lake
20 Wales.

21 MR. RALEY: W. Lindsay Raley with
22 Dundee Citrus Growers Association and also

1 Chairman of the Citrus Administrative
2 Committee.

3 MR. CHADWELL: Arthur Chadwell,
4 I'm the Manager of the Citrus Administrative
5 Committee.

6 MR. STATES: And I'm Robert
7 States. I work for DNE World Fruit Sales in
8 the sales capacity.

9 MR. KINNEY: Richard Kinney,
10 Florida Citrus Packers. We're a trade
11 association on the fresh side of the business.

12 JUDGE HILLSON: Is anyone else in
13 the audience here in a representational
14 capacity?

15 (No response.)

16 JUDGE HILLSON: Hearing nothing,
17 we can move on to the next thing, which is to,
18 there are certain preliminary exhibits that
19 the government must introduce. And I guess,
20 Ms. Pichelman, you're going to take care of
21 that.

22 MS. PICHELMAN: Yes, your Honor.

1 The first preliminary exhibit is the Federal
2 Register Notice for the announcement of the
3 Notice of Hearing. It is dated Tuesday,
4 January 29th, 2008, page numbers of the
5 Federal Register Notice are page 5130 through
6 5132.

7 JUDGE HILLSON: Okay. I'm going
8 to mark that as Exhibit 1. Continue, please.

9 (Whereupon Exhibit 1 was
10 marked for
11 identification.)

12 MS. PICHELMAN: Okay. The second
13 exhibit is a press release announcing this
14 hearing entitled USDA Sets Hearing for
15 Proposed Amendments to Florida Citrus
16 Marketing Order. This is dated January 29th,
17 2008.

18 JUDGE HILLSON: Okay. I'll mark
19 that as Exhibit 2.

20 (Whereupon Exhibit 2 was
21 marked for
22 identification.)

1 MS. PICHELMAN: The third exhibit
2 is the Certificate of Officials Notified, and
3 this is dated February 4th, 2008. It is
4 signed by Kathleen M. Finn.

5 JUDGE HILLSON: Okay, that will be
6 Exhibit 3.

7 (Whereupon Exhibit 3 was
8 marked for
9 identification.)

10 MS. PICHELMAN: The fourth is the
11 Certificate of Mailing. This is dated
12 February 6th, 2008 and it's signed by
13 Christian D. Nissen.

14 JUDGE HILLSON: Okay. I'll mark
15 that as Exhibit 4.

16 (Whereupon Exhibit 4 was
17 marked for
18 identification.)

19 MS. PICHELMAN: And finally there
20 is a Certificate Regarding Making News Release
21 Available to Local Newspapers, Television, and
22 Radio Stations, and this is dated January

1 29th, 2008 and signed by Jimmie Turner.

2 JUDGE HILLSON: Okay. I have
3 marked that as Exhibit 5. Do you want to move
4 those five exhibits into evidence?

5 (Whereupon Exhibit 5 was
6 marked for
7 identification.)

8 MS. PICHELMAN: Yes, please.

9 JUDGE HILLSON: Okay. I'll
10 receive Exhibits 1 through 5 into evidence.

11 (Whereupon Exhibits 1
12 through 5 were received
13 into evidence.)

14 MS. PICHELMAN: Thank you, your
15 Honor.

16 JUDGE HILLSON: Okay. Are there
17 any other preliminary matters before you call
18 the first witness?

19 MS. PICHELMAN: No, your Honor.

20 JUDGE HILLSON: Okay. Then why
21 don't you call your first witness, please.

22 MS. PICHELMAN: Okay. I'd like to

1 call Suzanne Dash.

2 JUDGE HILLSON: Why don't you sit
3 up here? It might be easier. Please raise
4 your right hand.

5 Whereupon,

6 SUZANNE DASH

7 having been duly sworn, was called
8 as a witness and was examined and testified as
9 follows:

10 JUDGE HILLSON: Could you please
11 state your name and spell it for the record?

12 THE WITNESS: Suzanne Dash, S-u-z-
13 a-n-n-e, and the last name is D-a-s-h.

14 JUDGE HILLSON: Okay. This is
15 your witness, Ms. Pichelman.

16 MS. PICHELMAN: Good morning, Ms.
17 Dash. Could you please tell us your current
18 job title?

19 THE WITNESS: I'm an Agricultural
20 Economist with the Economic Analysis and
21 Program Planning Branch of the Fruit and
22 Vegetable Programs of the Agriculture

1 Marketing Service of USDA.

2 MS. PICHELMAN: Could you tell us
3 a little bit about your educational background
4 since high school?

5 THE WITNESS: I received a
6 Bachelor's Degree in Agricultural Economics
7 from the University of Illinois in 1978 and a
8 Master's Degree in Agricultural Economics from
9 the University of Wisconsin in 1982.

10 MS. PICHELMAN: And how long have
11 you worked for USDA?

12 THE WITNESS: I have worked for
13 the U.S. Department of Agriculture since 1982.

14 MS. PICHELMAN: And could you
15 briefly describe your current job duties at
16 USDA?

17 THE WITNESS: My duties include
18 providing economic analyses of the impact of
19 changes in marketing order programs for
20 fruits, vegetables, nuts and specialty
21 products. I also conduct analyses of fruits
22 and vegetables that are purchased for domestic

1 feeding programs.

2 MS. PICHELMAN: As a part of your
3 job duties, did you prepare anything for the
4 hearing today?

5 THE WITNESS: For this hearing, I
6 have prepared a report titled Florida Fresh
7 Citrus Statistical Information. The sources
8 for the data used in this report are from the
9 National Agricultural Statistics Service and
10 the Economic Research Service of USDA.

11 MS. PICHELMAN: Ms. Dash, do you
12 support or oppose any of the proposed
13 amendments being presented at the hearing
14 today?

15 THE WITNESS: Concerning the
16 various proposed amendments, I take a neutral
17 position. The purpose of this paper is to
18 introduce NASS and ERS data and other
19 information into the hearing record. These
20 data and graphs are intended for use by
21 participants in this hearing and by USDA in
22 discussing and analyzing the merits of the

1 various proposed amendments.

2 MS. PICHELMAN: Could you take us
3 through your report and describe the tables
4 and the charts that you have within your
5 report?

6 THE WITNESS: The topics covered
7 in this report include bearing acreage, yield,
8 production and utilization and grower prices.
9 Data for Florida citrus and for total citrus
10 grown in the United States are included.

11 Under Grapefruit, this section of
12 the statistical report uses tables and graphs
13 to describe grapefruit marketing. Florida is
14 the major producer of grapefruit in the United
15 States and accounts for most grapefruit sold
16 for processing. Florida also produces about
17 two thirds of the U.S. production that is sold
18 as fresh. Texas and California also produce
19 grapefruit, mostly for the fresh market.
20 Arizona is a minor producer. Texas,
21 California and Arizona accounted for 19, 10
22 and less than one percent respectively of

1 total U.S. production in the 2006-07 season.
2 The grapefruit season begins in September for
3 Florida, October for Texas and in November for
4 Arizona and California.

5 Bearing Acreage and Yield. Table
6 one and charts one and two show grapefruit
7 bearing acreage and yield for Florida and the
8 U.S. Some of the tables that refer to
9 production in tons or pounds, on the back I
10 have the same table in boxes.

11 Table one and charts one and two
12 show grapefruit bearing acreage and yield for
13 Florida and the U.S. Bearing acreage for the
14 U.S. was highest in the first years shown in
15 the table and charts peaking at 199.3 thousand
16 acres in 1982-83. Changes in bearing acreage
17 for the U.S. were more variable in the 1980's
18 than for Florida. U.S. acreage declined and
19 then rose before generally falling since 1996-
20 97. For Florida, bearing acreage peaked in
21 1996-97 at 139.2 thousand acres. It has
22 dropped to less than half that amount in 2006-

1 07.

2 The graph shows that yields, while
3 varying annually, have not shown any trend
4 over the reported time period. Hurricane
5 damage caused the large drop in yield in 2004-
6 05. The average yield for the five year
7 period 2002-03 to 2006-07, dropping the
8 hurricane impacted 2004-05, was 18.05 tons per
9 acre for Florida. For U.S., the figure was
10 16.56.

11 MS. PICHELMAN: Ms. Dash, I notice
12 that in table one, and actually all of your
13 tables and charts, you started with the 1980-
14 81 season. Why did you do that?

15 THE WITNESS: I like to have 25
16 years of data to show trends. Actually, I'm
17 showing for most tables 27 years just starting
18 with the decade 1980.

19 MS. PICHELMAN: Thank you. Please
20 continue.

21 THE WITNESS: Tables two through
22 four and charts three through six show

1 production and utilization for Florida and the
2 U.S. Florida accounts for over 75 percent of
3 U.S. production.

4 For the first half of the time
5 series presented, U.S. and Florida production
6 fluctuated significantly more than in the
7 second half. Since 1999-2000, production has
8 generally been declining, partly due to
9 significant damage to Florida's crop from
10 hurricanes in 2004 and '05, which reduced
11 production by 69 percent in 2004. 2005
12 production was down 53 percent from 2003.

13 In addition, extensive damage to
14 groves has been caused by citrus canker and
15 greening, both of which continue to be
16 extremely serious problems. Florida's
17 grapefruit crop in the 2007-08 season is
18 forecast to decline almost 10 percent from
19 last season to 1.0 million tons or 24.5
20 million boxes.

21 Imports of fresh grapefruit are
22 insignificant. Exports are an important part

1 of the market. Exports have averaged about 45
2 percent of production in recent years.

3 Grower Prices. Table five and
4 charts seven and eight show grower prices.

5 The on-tree fresh price is calculated by NASS
6 based on FOB prices with estimated picking,
7 hauling, packing and grading costs subtracted
8 out. The on-tree price for processing is also
9 derived and is equivalent to processing plant
10 door price minus picking, hauling and sorting
11 costs. The same calculations to come up with
12 grower prices are done to make estimates of
13 on-tree prices for orange, tangerine and
14 tangelo prices.

15 The average on-tree price received
16 by grapefruit growers trended upward, trended
17 slightly up during the 1980's for an average
18 price of \$3.88 per box. Prices declined in
19 the 1990's for an average of \$3.09 per box.
20 Recently, Florida's grapefruit producers have
21 experienced several years of stressful
22 marketing conditions. Hurricanes in 2004 and

1 2005 severely reduced the state's grapefruit
2 crops. In addition, extensive reductions in
3 acreage have resulted from citrus canker and
4 greening. Production declines in the 2004-05
5 and 2005-06 seasons led to higher grower
6 prices.

7 The average Florida grower price
8 for grapefruit sold for fresh was \$19.51 per
9 box in the 2004-05 marketing year and \$13.96
10 in 2005-06. By comparison, the prices for the
11 2003-04 and 2002-03 marketing years were \$7.32
12 and \$5.63 respectively. The price declined to
13 a more historically normal level of \$9.51 per
14 box in 2006-07 because of increased production
15 and high processed inventory levels.

16 Under Oranges, Florida is the
17 major producer of oranges in the United States
18 accounting for almost 80 percent of U.S.
19 production. Most of Florida's production is
20 processed. California is the other
21 significant producer of oranges, mostly for
22 the fresh market. Texas and Arizona are minor

1 producers. California accounts for
2 approximately 19 percent of total U.S.
3 production and Texas and Arizona account for
4 less than one percent. The season begins in
5 October for Florida and Texas and in November
6 for Arizona and California.

7 Bearing Acreage and Yield. Table
8 six and charts nine and 10 show orange bearing
9 acreage and yield for Florida and the U.S.

10 Bearing acreage for Florida declined in the
11 early 1980's to a low of 367.6 thousand acres
12 in 1985-86 and then began to increase again.
13 Bearing acreage peaked at almost 625,000 acres
14 in 1996-97, and since then acreage has trended
15 downward. Since 2002-03, bearing acreage has
16 dropped 19 percent. Because Florida is the
17 major producer, total U.S. bearing acreage has
18 followed the rise and fall of Florida's
19 acreage.

20 Chart nine shows that yields
21 trended up moderately over the time period
22 presented, but have dropped significantly the

1 past three seasons because of weather and
2 disease problems. Yields in Florida averaged
3 12.7 tons for the three seasons from 2004-05
4 to 2006-07. The average yield for the five
5 years prior to 2004-05 at 17.3 tons was almost
6 40 percent higher. Year to year variation
7 since 1980-81 averaged 14 percent.

8 Production and Utilization.

9 Tables seven through nine and charts 11
10 through 15 show orange production and
11 utilization for Florida and the U.S. In the
12 first half of the time series presented, U.S.
13 and Florida production fluctuated
14 significantly more than in the second half.
15 Since 1999-2000, production has generally been
16 declining partly due to significant damage to
17 Florida's crops from hurricanes in 2004-05,
18 which resulted in a production drop of 68.7
19 percent.

20 Removal of acreage because of
21 citrus canker and greening has affected orange
22 groves also. Florida's orange crop is

1 forecast to reach 7.5 million tons or 166
2 million boxes in 2007-08. If realized, it
3 would be the biggest crop since 2003-04, but
4 still small compared with recent pre-hurricane
5 season crops.

6 Less than five percent of
7 Florida's orange production goes to the fresh
8 market. Florida's fresh oranges accounted for
9 less than 20 percent of U.S. production of
10 fresh oranges. Imports of fresh oranges are
11 a small percentage of the fresh market,
12 although inching up in recent years. Imports
13 have accounted for 3.7 percent of the U.S.
14 supply of fresh oranges in the last 10 years.
15 The comparable figure for the 10 years prior
16 to that is 1.3 percent. Exports of fresh
17 oranges have averaged 27 percent of U.S.
18 production in the last decade.

19 Grower Prices. Table 10 and
20 charts 16 and 17 show grower prices. The
21 average on-tree price received by Florida
22 orange growers for oranges sold fresh has

1 varied significantly year to year. However,
2 prices have tended to be lower since 1992-93.
3 Between 1980-81 and 1991-92, prices averaged
4 \$7.62 per box. Between 1992-93 and 2006-07,
5 the average dropped to \$5.76 per box. Prices
6 were very high last season because of
7 California's reduced production after the
8 January 2007 freeze.

9 Tangerines and Tangelos. Florida
10 produces more than half of the fresh
11 tangerines grown in the United States and all
12 the NASS reported production of tangelos.
13 California and Arizona are the other major
14 producers of tangerines. Florida's production
15 of tangerines and tangelos is about four
16 percent of its total orange production, but
17 the state's fresh tangerine and tangelo
18 production is about 50 percent of its fresh
19 orange production. Approximately two-thirds
20 of Florida's tangerines are sold in the fresh
21 market while less than half of the tangelos
22 are sold fresh. The tangerine season begins

1 in October for Florida, and in November for
2 Arizona and California. The tangelo season
3 begins in October.

4 Acreage, Production and
5 Utilization. Tables 11 and 12 and charts 18
6 through 21 show tangerine and tangelo bearing
7 acreage, production for Florida and supply and
8 utilization for the U.S. Similar to oranges,
9 bearing acreage for tangerines and tangelos
10 has been declining. Tangerine and tangelo
11 acreage in Florida peaked in 1996-97 at 42,000
12 acres. It has since dropped in half to 21,000
13 acres in 2006-07. Processed production has
14 similarly declined while fresh use has
15 declined only 27 percent. Florida's tangerine
16 and tangelo crops in the 2007-08 season are
17 forecast at 228,000 tons or 4.8 million boxes,
18 and 59,000 tons, 1.3 million boxes,
19 respectively.

20 Tables 13 and 14 and charts 22 and
21 23 show annual average on-tree prices. Data
22 going back 14 seasons is all that is available

1 from NASS. The average on-tree price received
2 in Florida for tangerines sold fresh peaked in
3 1995-96 at \$17.15 per box. Prices declined
4 through 1999-2000 and then rose to \$16.00 per
5 box in 2006-07. Processed prices have been
6 steadier over the time period shown with a
7 large jump in price in the 2006-07 season.
8 U.S. prices and Florida prices are similar and
9 vary annually in a similar pattern.

10 This concludes my remarks
11 concerning the report presented at this
12 hearing which introduces some supply and
13 demand information for Florida citrus.

14 MS. PICHELMAN: Ms. Dash, did you
15 prepare each of the tables and charts in this
16 report?

17 THE WITNESS: Yes.

18 MS. PICHELMAN: And have you had a
19 chance to review the report?

20 THE WITNESS: Yes.

21 MS. PICHELMAN: Do you believe
22 that the information in this report is

1 accurate to the best of your knowledge?

2 THE WITNESS: I do.

3 MS. PICHELMAN: Thank you. We
4 have no further questions for this witness.

5 JUDGE HILLSON: Okay. I presume
6 you want her written testimony to be marked
7 and introduced into evidence?

8 MS. PICHELMAN: Yes, please, your
9 Honor.

10 JUDGE HILLSON: I'm going to mark
11 that as Exhibit 6 and unless I get an
12 objection, I'm going to receive it into
13 evidence. And likewise, the statistical
14 information I'm going to mark as Exhibit 7 and
15 receive that into evidence.

16 If anyone has questions of Ms.
17 Dash, just remember to please identify
18 yourself before you ask questions. Anyone
19 over here on my right from the industry side
20 have any questions for Ms. Dash? Anyone have
21 any further follow-up questions from the
22 government side on my left?

1 Ms. Dash, you're free to return to
2 your seat. And then, Ms. Pichelman, she was
3 the only government witness you were going to
4 call, right?

5 (Whereupon Exhibits 6
6 and 7 were marked for
7 identification and
8 received into evidence.)

9 MS. PICHELMAN: Yes, your Honor.

10 JUDGE HILLSON: Okay. Now I have
11 a list that was given to me of witnesses
12 testifying on behalf of the industry. Is it
13 going to be in the order that I have here, do
14 you know? Have you seen this list?

15 MR. CHADWELL: Yes.

16 JUDGE HILLSON: I have Mr.
17 Chadwell going first. Is that correct?

18 MR. CHADWELL: Yes.

19 JUDGE HILLSON: Okay. You can
20 either, yes, first we need copies of your
21 statement. And I'll give you the option of
22 testifying from your seat or moving over to

1 the official witness chair.

2 MR. CHADWELL: I'm fine, thanks --
3 here.

4 JUDGE HILLSON: Okay. I'm
5 assuming you're going to want to introduce
6 this into evidence when you're done, so I'm
7 going to mark the package you gave me as
8 Exhibit 8, okay?

9 (Whereupon Exhibit 8 was
10 marked for
11 identification)

12 MR. CHADWELL: Eight?

13 JUDGE HILLSON: Eight. And if
14 you'd please raise your right hand.
15 Whereupon,

16 ARTHUR B. CHADWELL
17 having been duly sworn, was called as a
18 witness and was examined and testified as
19 follows:

20 JUDGE HILLSON: State your name
21 and spell it for the record and then you may
22 go on and --

1 THE WITNESS: My name is Arthur B.
2 Chadwell, C-h-a-d-w-e-l-l. In my testimony I
3 have included four charts and four tables of
4 information that I used to derive my numbers
5 from. Also, I have with my testimony a
6 glossary of terms that are very common to our
7 industry that in my testimony and others will
8 probably be used, and so I thought it may be
9 a good idea to have those as reference.

10 My name is Arthur B. Chadwell. I
11 reside at 723 Success Avenue, Lakeland,
12 Florida. I am the Manager of the Citrus
13 Administrative Committee, which administers
14 Federal Marketing Order No. 905, Oranges,
15 Grapefruit, Tangerines and Tangelos grown in
16 Florida.

17 Due to the number of citrus
18 related terms that will be used in the
19 testimony today, I have included a glossary of
20 terms. I also included four tables which
21 includes by variety for the past ten seasons,
22 bearing acreage, production, production per

1 acre, utilization, both fresh and processed,
2 and on-tree returns. There are also charts
3 for production and fresh shipments for the
4 past ten seasons and a chart of fresh
5 shipments by variety.

6 Citrus Industry Structure and
7 Organizations. Federal Marketing Order No.
8 905 was promulgated in 1939 and was last
9 amended under formal rule making on September
10 8, 1989. The production area for the
11 marketing order is that portion of the state
12 of Florida which is bounded by the Suwannee
13 River, the Georgia border, the Atlantic Ocean
14 and the Gulf of Mexico.

15 The Citrus Administrative
16 Committee (CAC) is comprised of 18 members and
17 their alternates. Nine members and alternates
18 are grower members. Eight members and
19 alternates are shipper members, and one member
20 and alternate represent the public. All
21 members serve one-year terms of office that
22 run from August 1 through July 31. Members

1 may serve a maximum of three consecutive
2 terms.

3 Producer, grower, members are
4 nominated at grower nomination meetings.
5 Handler, shipper, members are nominated at
6 shipper nomination meetings. The committee
7 nominates the public member and alternate.
8 All members and their alternates are appointed
9 by the Secretary of Agriculture and serve at
10 the Secretary's pleasure.

11 Federal Marketing Order 905
12 authorizes grade, size, maturity, quality and
13 volume regulations. Additionally, export
14 regulations include size, capacity, weight,
15 dimensions, marking or pack of the container
16 regulations are authorized. Grade and size
17 requirements are in effect for citrus shipped
18 to destinations outside the production area.
19 Volume regulations may be placed on red
20 grapefruit and specific varieties based on
21 size. Shipping holidays may be authorized
22 during the Thanksgiving and Christmas holiday

1 seasons.

2 Under 8E, grapefruit imports must
3 meet the same or comparable minimum grade,
4 size, quality and maturity requirements, as
5 specified under Federal Marketing Order No.
6 905. Federal Marketing Order 905 only
7 regulates the fresh segment of the Florida
8 citrus industry.

9 In 1935 with the legislative
10 passing of the Florida Citrus Code, the
11 Florida Citrus Commission, (Commission), and
12 the Florida Department of Citrus, (FDOC), were
13 established as an agency of the state
14 government to provide a wide variety of
15 programs involving industry regulation,
16 scientific, market and economic research,
17 advertising, merchandising, public and
18 industry relations and consumer promotions.
19 A 12 member board, the Commission governs the
20 FDOC. The Governor of Florida appoints the
21 Commission, which is made up of seven growers,
22 three grower/processors and two

1 grower/shippers. Each commissioner serves a
2 three year term.

3 The FDOC is a state agency but is
4 unique in that its operations are not funded
5 through the state's general revenue fund but
6 the state charges an administrative fee.
7 Growers of Florida citrus fund the FDOC
8 through an excise tax placed on each box of
9 citrus that moves through commercial channels.
10 The Commission is responsible for setting the
11 annual amount of the excise tax as well as
12 quality standards for all citrus grown, packed
13 or processed in Florida.

14 In 1991 the Florida citrus growers
15 approved in a referendum the Florida Citrus
16 Production Research Marketing Order, which is
17 administered by the Florida Citrus Production
18 Research Advisory Council (FPRAC). The FPRAC
19 consists of 14 grower representatives who work
20 under guidelines established by the marketing
21 order. They are selected from the state's
22 major citrus growing areas and serve four year

1 terms. The tax rate is determined annually by
2 the FCRPAC and funds are disbursed to solve
3 important citrus production problems.

4 This marketing order put into
5 effect regulations which allow growers to tax
6 themselves up to one cent per box of fruit,
7 produce and direct those funds to help
8 researchers solve industry production
9 problems. Funds are awarded as competitive
10 grants selected from proposals submitted by
11 the research community to the FCPRAC each
12 year.

13 There will be more details
14 presented by the testimony of others on the
15 FDOC and the Florida Citrus Production
16 Research Marketing Order and their roles in
17 the fresh segment of the industry.

18 The Florida citrus industry has a
19 number of voluntary organizations that
20 represent the interest of their members before
21 the above mentioned citrus taxing authorities
22 in addition to other regulatory and

1 governmental agencies.

2 The grower organizations range
3 from a statewide organization, Florida Citrus
4 Mutual, to regional organizations, Indian
5 River Citrus League, Gulf Citrus Growers
6 Association and the Peace River Growers
7 Association. Also, the Highlands Citrus
8 Growers Association that represents growers
9 located in Highlands County.

10 The Florida Citrus Packers
11 (Packers), is a voluntary shipper organization
12 that represents the interest of commercial
13 shippers. The Packers also tax their members
14 to fund special projects important to the
15 fresh citrus industry. There will be
16 testimony from the Packers on the proposed
17 amendment to include the authority to
18 establish and conduct research and promotion
19 activities, including paid advertising.

20 Through these organizations and
21 their websites, publications and meetings,
22 Florida citrus growers and shippers are kept

1 up to date on citrus related issues affecting
2 their business.

3 Florida Citrus Grower. The number
4 of citrus growers in Florida was reported to
5 be 7,653 in the 2002 U.S. Census of
6 Agriculture for Florida. The same census
7 report stated there were 871,753 acres of
8 citrus in Florida. Given the citrus acreage
9 and the number of growers reported in the 2002
10 census, the average acreage per grower is 114
11 acres.

12 A small grower, as defined by the
13 Small Business Administration (SBA), is one
14 that grosses less than \$750,000 annually and
15 given the on-tree returns and boxes produced
16 per acre as shown on Tables one, two, three
17 and four, gives support that a small Florida
18 citrus grower is one that has approximately
19 350 acres. Using this as a base for
20 estimating the number of small growers, a case
21 could be made that the majority of Florida
22 citrus growers would meet the SBA definition.

1 Florida Fresh Fruit Shipper. Over
2 the past 25 years, the number of shippers has
3 declined over 50 percent and as of the end of
4 the 2005-06 season, there were 58 commercial
5 shippers. The top 20 shipper's shipments
6 during the 2005-2006 season accounted for over
7 75 percent of the shipments. During the 2006-
8 2007 season, there were 51 commercial
9 shippers, seven fewer shippers, 13 percent
10 reduction, from the previous season and the
11 top 20 shippers shipped 80 percent of the
12 shipments. For the current 2007-08 season,
13 there were 48 shippers and the top 20 shippers
14 have shipped 77 percent of the volume shipped
15 through December 2007 and three of the 48
16 shippers have shipped less than 100 boxes.

17 Also changing is the number of
18 shippers with their own in-house sales
19 agencies. 25 years ago there were only two
20 major sales agencies that marketed fruit for
21 multiple shippers. During the 2005-2006
22 season, only six of the top 20 shippers had

1 their own in-house sales agencies. The
2 consolidation of shippers has been greatest
3 within the marketing cooperatives.

4 Ron Muraro, Extension Economist,
5 University of Florida, IFAS, Citrus Research
6 and Education Center published the Average
7 Packing Charges for Florida Citrus, 2005-2006
8 season, and the average packing charge per box
9 of Florida citrus was \$9.18. This is the most
10 recent published data. The SBA definition of
11 a small shipper is a shipper who grosses less
12 than \$6.5 million. Given the average packing
13 charge and each shipper's shipments during the
14 2005-2006 season, 55 of the 58 shippers, or 94
15 percent of the shippers, could be considered
16 small shippers.

17 Florida Citrus Acreage and
18 Production. Citrus is grown in 28 of
19 Florida's 67 counties. The top 15 counties
20 have 93 percent of the commercial acreage as
21 reported by the Agricultural Statistic Service
22 in the Commercial Citrus Inventory 2006.

1 There were 621,373 acres of commercial citrus
2 in Florida in 2006, compared to 845,260 acres
3 of commercial citrus in 1998, a 26 percent
4 reduction.

5 Of the 223,887 acres lost during
6 this eight year period, 20 percent was orange
7 acreage, 52 percent was grapefruit acreage and
8 47 percent was specialty citrus fruit acreage.
9 During this same time frame, Florida's citrus
10 production decreased 47 percent from over 304
11 million boxes to 162 million boxes. A chart
12 of Florida's citrus production for the past
13 ten seasons is attached as Florida Citrus
14 Production.

15 It must also be noted that
16 Florida's citrus production during the past
17 three seasons has been adversely affected by
18 the 2004-2005 hurricanes whose tracks took
19 them through Florida's citrus producing
20 counties. Also affecting the loss of citrus
21 acreage and therefore production was the
22 pushing of citrus trees to eradicate citrus

1 canker.

2 The bearing acres, production,
3 fresh and processed utilization and on-tree
4 prices (farm gate) for the past 10 seasons are
5 listed in tables one, two, three and four.

6 The sources of the statistical data and
7 definitions used to develop the charts and
8 tables as noted on the tables.

9 The vast majority of citrus
10 produced in Florida is utilized in the
11 production of processed juice products.
12 During the last ten seasons, 88 percent of the
13 citrus produced in Florida was utilized in the
14 production of processed products while 12
15 percent was utilized for fresh.

16 Florida Fresh Shipments. Over the
17 past ten seasons, the fresh segment of the
18 industry utilized five percent of the oranges,
19 39 percent of the grapefruit and 54 percent of
20 the specialty citrus fruit. Of the oranges
21 utilized for fresh shipments, Navel oranges
22 average 40 percent of the orange shipments and

1 10 percent of total fresh citrus shipments
2 each season. Specialty citrus varieties are
3 Temple oranges, tangelos, Fallglo tangerines,
4 Sunburst tangerines and Honey tangerines.

5 During this same 10 seasons, the
6 amount of Florida citrus utilized in fresh
7 channels of trade decreased 43 percent from
8 approximately 33,000,000 boxes shipped in the
9 1997-98 season to less than 19,000,000 boxes
10 shipped in the 2006-2007 season. A chart of
11 Florida's fresh citrus shipments, Fresh
12 Florida Citrus Shipments, is attached. Given
13 these statistics, it's apparent the fresh
14 segment of the industry is not the dominant
15 player within the Florida citrus industry.

16 Over the past four seasons,
17 oranges made up 28 percent, specialty citrus
18 20 percent, export grapefruit 35 percent, and
19 domestic grapefruit 17 percent of Florida's
20 fresh shipments. The past four seasons were
21 chosen as they, in my opinion, represent the
22 current fresh segment of the industry.

1 Grapefruit exports over the past four seasons
2 has averaged 67 percent of the total
3 grapefruit shipped from Florida. The attached
4 Fresh Citrus Shipments by Variety chart
5 illustrates these shipments.

6 The shipment of fresh Florida
7 citrus begins in mid to late September when
8 Fallglo tangerines and Navel oranges are
9 shipped, followed by grapefruit shipments in
10 October. By the first of November, all fresh
11 fruit packinghouses are up and shipping fruit.
12 Fresh fruit shipments peak the second week of
13 December. By mid-January, early tangerines,
14 Fallglo and Sunburst, Navel oranges and
15 tangelo shipments are complete. Offshore
16 export of grapefruit is heaviest from mid-
17 January to the end of April. Honey tangerines
18 and Valencia orange shipments begin in late
19 February. The fresh fruit season ends in late
20 May with small volumes of Valencia oranges
21 shipped through June.

22 Most of the citrus designated for

1 fresh shipments is harvested and packed within
2 two days and is shipped within four to six
3 days. However, in the late spring there are
4 some Valencia oranges placed in cold storage
5 to be marketed during the summer months.
6 Therefore, Florida citrus is in the fresh
7 channel of trade for approximately 10 months
8 each year.

9 The market for fresh Florida
10 citrus extends beyond the borders of the
11 United States. Last season, 59 percent of
12 Florida's fresh shipments went to the United
13 States, 23 percent to the Pacific Rim
14 countries, 12 percent to Europe and the
15 remaining six percent to Canada. Attached is
16 Fresh Shipments by Country chart illustrating
17 these shipments.

18 The interstate movement of fresh
19 citrus from Florida to domestic markets is
20 currently governed by the Code of Federal
21 Regulation, CFR 301.75 Subpart Citrus Canker.
22 This subpart establishes a citrus canker

1 quarantine throughout the state of Florida and
2 outlines requirements of fruit shipped from a
3 quarantine area to other U.S. states and
4 territories.

5 Cost of Production and Grower

6 Returns. In August of 2005, Ron Nuraro
7 published information on production cost for
8 producing oranges and grapefruit for the fresh
9 market. The cost of producing oranges for the
10 fresh market was \$1,000 while the cost of
11 producing grapefruit was \$1,150 per acre.

12 However, it must be noted that since August
13 2005 these costs have greatly increased due to
14 increased energy cost which affects all inputs
15 used in the production, harvesting and packing
16 of citrus for the fresh market.

17 Not included in Ron's cost are the
18 ever increasing regulatory costs to combat
19 citrus canker and greening, which has been
20 estimated as high as \$300 per acre. These two
21 diseases will be discussed later in my
22 testimony. Also, the loss of trees and the

1 very limited supply of replacement trees
2 available to growers to reset their groves is
3 adding to the cost of each box of citrus
4 produced. And as more trees are lost to these
5 diseases, it may become very difficult for
6 growers to cover the cost of production in the
7 future.

8 Grower returns over the past ten
9 seasons have gone from below the cost of
10 production for some varieties, especially
11 Navel oranges, white and red grapefruit,
12 Temple oranges and tangelos to some of the
13 highest returns on record. The highest
14 returns were last season when demand was
15 greater than supply due to the reduced
16 production during the 2004-2005 and 2005-2006
17 seasons caused by the hurricanes in 2004 and
18 2005, coupled with the reduced supply of Navel
19 oranges from California.

20 However, given the projected
21 decrease in citrus production from Florida for
22 the next five years or more, the rising cost

1 of production, it will become much more
2 difficult for growers to cover their cost in
3 the upcoming seasons. For growers producing
4 Navel oranges, specialty citrus and
5 grapefruit, the fresh market is their only
6 viable option as the on-tree prices they
7 receive for that portion of their crop that is
8 utilized for processing will not cover their
9 cost of production. Also, these varieties
10 make up 85 percent of Florida's fresh citrus
11 shipments.

12 There are two major diseases,
13 canker and greening, that are having a
14 devastating affect on Florida's citrus crops.
15 Citrus canker is a bacterial disease that
16 attacks fruits, leaves and stems. Unsightly
17 lesions caused by this disease result in fruit
18 not saleable in fresh markets.

19 Greening, sometimes called HLB, is
20 considered by many to be the most serious,
21 devastating citrus disease. This disease
22 causes a serious and rapid decline of citrus

1 trees that is impossible to contain once it
2 has become established in a planting. Citrus
3 health and crop quality are profoundly
4 affected. Both of these diseases are adding
5 additional cost to production, harvesting and
6 packing of Florida citrus produced for the
7 fresh market. The effects of these two
8 diseases will be discussed in testimony
9 concerning the fourth proposed amendment to
10 include the authority to tax fresh shipments
11 to fund scientific research.

12 These two diseases are the
13 greatest threat to the viability of Florida's
14 citrus industry and finding a cure for these
15 diseases must be put on the fast track or
16 there may not be a citrus industry in Florida
17 within 10 years.

18 Florida has supplied fresh citrus
19 to consumers for over 100 years and I believe
20 there will be a citrus industry in Florida.
21 Research and market development will play an
22 important role in the survival of our

1 industry.

2 JUDGE HILLSON: Okay. Mr.
3 Chadwell, I assume you want this document
4 received into evidence as Exhibit 8?

5 THE WITNESS: Yes.

6 JUDGE HILLSON: And I'm assuming
7 there won't be any objection to that.

8 MS. PICHELMAN: No objection.

9 JUDGE HILLSON: I'm receiving this
10 document as Exhibit 8. First of all, I'll ask
11 Ms. Pichelman, do you have any questions of
12 Mr. Chadwell? I'm asking you first Ms.
13 Pichelman, do you have any questions?

14 (Whereupon Exhibit 8 was
15 received into evidence.)

16 MS. PICHELMAN: Sure.

17 JUDGE HILLSON: Oh, you have a
18 certain order you want to question --

19 MS. PICHELMAN: I'm going to let
20 AMS ask any of their questions first.

21 JUDGE HILLSON: Okay. Once again,
22 just remind you to identify yourself before

1 you ask you your question.

2 MS. SCHMAEDICK: My name is
3 Melissa Schmaedick and thank you for your
4 testimony this morning. It was a very
5 thorough overview of your industry. Thanks.
6 I have just a couple of questions to clarify
7 some terminology.

8 THE WITNESS: Okay.

9 MS. SCHMAEDICK: I know you have a
10 glossary, but just to kind of get it into the
11 hearing record, you used, let's see, an
12 acronym, IFAS?

13 THE WITNESS: IFAS, Institute of
14 Food and Agricultural Science.

15 MS. SCHMAEDICK: Okay. And then
16 you used a term which I know is common within
17 the industry, but maybe not so common up in
18 D.C.

19 THE WITNESS: Okay.

20 MS. SCHMAEDICK: On page six you
21 said pushing of citrus trees. Can you explain
22 what that means?

1 THE WITNESS: Okay. What I, the
2 pushing of citrus trees is where they come in
3 and remove trees from the planted grove and
4 they remove them, what I was referring to was
5 the, was the, the eradication program that
6 Florida was under for a few years where trees
7 with citrus canker were required to be removed
8 from, from the planting.

9 MS. SCHMAEDICK: Okay.

10 THE WITNESS: So it is physically
11 removing trees out of the planting.

12 MS. SCHMAEDICK: Okay. Another
13 question for you, on page nine at the bottom
14 of the page you have a sentence that says, for
15 growers producing Navel oranges, specialty
16 citrus and grapefruit, the fresh market is
17 their only viable option as the on-tree prices
18 they receive for that portion of their crop
19 that is utilized for processing will not cover
20 the cost of the production.

21 So I was trying to understand,
22 let's say Navel oranges for example. Is that

1 a product that could be used in either the
2 fresh or the processed market?

3 THE WITNESS: Navel oranges can be
4 utilized in both fresh and processed. And the
5 reason I made the statement about their
6 pounds, solid, the amount of juice they
7 produce is less than early season and Valencia
8 oranges, and their quality of their juice is
9 somewhat less desirable, so therefore the
10 price that they receive is less than the price
11 that is received for oranges that are utilized
12 for processing.

13 MS. SCHMAEDICK: Okay. Are there
14 distinct differences then in the type of or
15 the variety of citrus grown for processing
16 versus fresh?

17 THE WITNESS: Yes. Navel oranges,
18 speciality which are the tangerines and the
19 Temples and Tangelos, and grapefruit are grown
20 for fresh utilization, whereas early season --
21 and mid-season -- oranges and Valencia oranges
22 are predominantly raised for the processed

1 market. However, a small percentage of those
2 oranges are utilized in fresh, but only three
3 to five percent of those oranges are utilized
4 in the fresh.

5 MS. SCHMAEDICK: And again just to
6 clarify for our understanding, when you talk
7 about the fresh market versus the processed
8 market, can you put it in layman's terms?
9 Fresh means, for example, the whole fruit?

10 THE WITNESS: Fresh is, yes, fresh
11 is, the fresh citrus industry is where they
12 take the whole fruit and they prepare it for
13 market, wash it, wax it and put it in a carton
14 and it is sold in the fresh form as a whole
15 piece of fruit. Processed is what, is the
16 fruit that is utilized in a processing plant
17 where it is squeezed to produce citrus
18 products, mainly orange juice.

19 MS. SCHMAEDICK: Okay. And the
20 term fresh processed, what does that mean? Is
21 that like, for example, fruit that might be
22 peeled and sold in a consumable form?

1 THE WITNESS: In Florida, there is
2 extremely limited amounts of fruit that is
3 fresh cut or prepared to be sold in, without
4 the skin, without the peel.

5 MS. SCHMAEDICK: Okay.

6 THE WITNESS: So that is a, to my
7 knowledge, an extremely small amount. So when
8 we talk about fresh, it's with the peel on,
9 ship the whole fruit.

10 MS. SCHMAEDICK: Okay. And
11 processed predominantly is juice.

12 THE WITNESS: Is juice.

13 MS. SCHMAEDICK: And that's all
14 pasteurized?

15 THE WITNESS: Pasteurized and not
16 from concentrate, correct.

17 MS. SCHMAEDICK: Okay. And --

18 THE WITNESS: And concentrate.

19 MS. SCHMAEDICK: Okay. And
20 growers, do they typically grow both kinds of
21 varieties or is there sort of a segregation
22 between growers that are just processed or

1 just fresh?

2 THE WITNESS: The large
3 percentage, and I would just have to throw out
4 a percentage, but 20 percent of the growers
5 raise fruit for the fresh market, but the vast
6 majority of citrus growers in Florida raise
7 their fruit solely for processed products.
8 And that is mainly your early oranges and your
9 Valencia oranges, but by numbers, the, the
10 greatest number of growers just raise fruit
11 for the processed market.

12 MS. SCHMAEDICK: Okay. Also in
13 your testimony, a couple of times you made a
14 reference to a tax, an excise tax. Now under
15 Federal marketing orders, we use the term
16 assessment. Would you say that that's --

17 THE WITNESS: An assessment, yes.
18 The, the two taxing authorities in Florida,
19 there is an assessment on each box of fruit
20 that is utilized in the commercial channel of
21 trade.

22 MS. SCHMAEDICK: Okay. That, I

1 think, is all the questions I have for now.

2 JUDGE HILLSON: Does anyone else
3 have questions over there?

4 MS. MAY: I just have one that
5 Melissa didn't ask. My name is Laurel May
6 with USDA.

7 Am I correct in understanding that
8 with citrus canker when you push a tree, you
9 don't just push the one tree that's affected,
10 but trees in a certain radius away from that
11 area?

12 THE WITNESS: When the program was
13 in effect, the, if they found an infected tree
14 then trees within a 1,900 feet radius had to
15 be removed. So not only did the diseased
16 tree, was removed but also trees that may not
17 show any symptoms were also removed.

18 MS. MAY: Okay, thank you.

19 JUDGE HILLSON: Anyone else have
20 questions on this side?

21 MR. NISSEN: Chris Nissen -- the
22 program, that's no longer in place.

1 THE WITNESS: It is no longer in
2 effect.

3 MR. NISSEN: So when they take out
4 trees, they're just taking out the single tree
5 or how are they working at that?

6 THE WITNESS: Now, currently?

7 MR. NISSEN: Yes.

8 THE WITNESS: I, I would, I can't
9 really answer that. Some of the growers could
10 better answer that.

11 JUDGE HILLSON: Any further
12 questions from the government side? Anything
13 else you want to say at this point? Okay,
14 thank you for testifying.

15 Who's next? On my list I have Mr.
16 Raley. Does that sound right? Okay. Could
17 you distribute your statement, please? Yes,
18 maybe in the future you can just get all the
19 statements distributed -- so that we don't
20 have to keep popping up and doing this. I'm
21 going to take a break after Mr. Raley. We'll
22 take a ten minute break, so we can do the rest

1 of them during the break.

2 Mr. Raley, if you could please
3 raise your right hand.

4 Whereupon,

5 LINDSAY RALEY

6 having been duly sworn, was called
7 as a witness and was examined and testified as
8 follows:

9 JUDGE HILLSON: Can you please
10 state your name and spell it for the record?

11 THE WITNESS: It's Lindsay Raley,
12 L-i-n-d-s-a-y, R-a-l-e-y.

13 JUDGE HILLSON: Okay, and I'm just
14 going to mark your statement as Exhibit 9,
15 presuming it will be introduced later on, but
16 right now I'm just marking it in case we have
17 any questions on it. So you may give your
18 testimony.

19 (Whereupon Exhibit 9 was
20 marked for
21 identification.)

22 THE WITNESS: Thank you. Good

1 morning. My name is Lindsay Raley. I reside
2 at 208 Palmola Street, Lakeland, Florida. I
3 am the Chairman of the Citrus Administrative
4 Committee, or the CAC, and was the Chairman of
5 the Amendments Study Subcommittee, which
6 recommended the four proposed amendments to
7 the CAC last May. I am also a grower and
8 President and Chairman of the Board of Dundee
9 Citrus Growers Association.

10 Discussions regarding possible
11 amendments to Federal Marketing Order 905, or
12 the order, informally began more than two
13 years ago when the Florida Citrus Packers,
14 known as the Packers, approached the CAC to
15 consider adding marketing, including paid
16 advertising, and production research authority
17 to the order. After receiving a formal
18 request by the Packers last fall, CAC Chairman
19 Daryl Jacobs appointed the Amendment Study
20 Subcommittee, the subcommittee, to thoroughly
21 review the order along with the Packer's
22 request, and develop a list of recommended

1 changes for consideration by the CAC prior to
2 the end of the current 2006-07 season.

3 In addition to the CAC review, the
4 proposed amendments were presented to industry
5 groups for review and consideration, including
6 the Packers, which represents packers of fresh
7 Florida citrus; the Indian River Citrus
8 League, otherwise known as the League, which
9 represents mostly grapefruit growers in
10 Florida; Florida Citrus Mutual, known as
11 Mutual, which represents Florida citrus
12 growers. The proposed amendments were posted
13 on the CAC website for the Florida citrus
14 industry at large to review and there were no
15 comments in opposition.

16 On May 29th, 2007, the CAC met to
17 review and discuss the subcommittee's
18 recommendations to amend the Federal Marketing
19 Order 905, which regulates shipments of fresh
20 oranges, grapefruit, tangerines and tangelos
21 grown in Florida. The CAC, which administers
22 the order, voted unanimously to support four

1 amendment proposals.

2 Proposal Number 1: Reduction of
3 committee representation of producers and
4 shippers affiliated with cooperative marketing
5 organizations.

6 The current language in Section
7 905.23, Selection (a) From the nominations
8 made pursuant to 905.22 (a) or from other
9 qualified persons, the Secretary shall select
10 one member and one alternate member to
11 represent District 2 and two members and two
12 alternate members each to represent District
13 1, 3, 4 and 5 or such other number of members
14 and alternate members from each district as
15 may be prescribed pursuant to 905.14. At
16 least three such members and their alternates
17 shall be affiliated with bona fide cooperative
18 marketing organizations.

19 (b) From the nominations made
20 pursuant to 905.22 (b) or from other qualified
21 persons, the Secretary shall select at least
22 three members and their alternates to

1 represent bona fide cooperative marketing
2 organizations which are handlers, and the
3 remaining members and their alternates to
4 represent handlers who are not affiliated.

5 Proposal Number 1 would revise
6 905.23 Selection to read as follows: Section
7 905.23, Selection (a) From the nominations
8 made pursuant to 905.22 (a) or other qualified
9 persons, the Secretary shall select one member
10 and one alternate member to represent District
11 2 and two members and two alternate members
12 each to represent Districts 1, 3, 4 and 5 or
13 other such number of members and alternate
14 members from each district as may be
15 prescribed pursuant to 905.14. At least two
16 such members and their alternates shall be
17 affiliated with bona fide cooperative
18 marketing organizations.

19 (b) From the nominations made
20 pursuant to 905.22 (b) or from other qualified
21 persons, the Secretary shall select at least
22 two members and their alternates to represent

1 bona fide cooperative marketing organizations
2 which are handlers, and the remaining members
3 and their alternates to represent handlers who
4 are not affiliated.

5 Current language in Section 905.22

6 Nominations. (a) Grower member. (1) The
7 committee shall give public notice of a
8 meeting of producers in each district to be
9 held not later than July 10 of each year for
10 the purpose of making nominations for grower
11 members and alternate grower members. The
12 committee, with the approval of the Secretary,
13 shall prescribe uniform rules to govern such
14 meetings and the balloting thereat. The
15 Chairman of each meeting the names of the
16 persons nominated, and the Chairman and
17 Secretary of each such meeting shall transmit
18 to the Secretary their certification as to the
19 number of votes so cast, the names of the
20 persons nominated and such other information
21 as the Secretary may request. All nominations
22 shall be submitted to the Secretary on or

1 before the 20th day of July.

2 (2) Each nominee shall be a
3 producer in the district from which he is
4 nominated. In voting for nominees, each
5 producer shall be entitled to cast one vote
6 for each nominee in each of the districts in
7 which he is a producer. At least three of the
8 nominees and their alternates so nominated
9 shall be affiliated with a bona fide
10 cooperative marketing organization.

11 (a) Shipper member. (1) The
12 committee shall give public notice of a
13 meeting for bona fide cooperative marketing
14 organizations which are handlers and a meeting
15 for other who are not so affiliated to be held
16 not later than July 10th of each year for the
17 purpose of making nominations for shipper
18 members and their alternates. The committee,
19 with the approval of the Secretary, shall
20 prescribe uniform rules to govern such
21 meetings and the balloting thereof. The
22 Chairman of each such meeting shall publicly

1 announce at the meeting the names of the
2 person nominated and the Chairman and
3 Secretary of each such meeting shall transmit
4 to the Secretary their certification as to the
5 number of votes cast, the weight by volume of
6 those shipments voted and such other
7 information as the Secretary may request. All
8 persons nominated and the Chairman and
9 Secretary of all nominations shall be
10 submitted to the Secretary on or before the
11 20th day of July.

12 (2) Nominations of at least three
13 members and their alternates shall be made by
14 bona fide cooperative marketing organizations
15 which are handlers. Nominations for not more
16 than five members and their alternates shall
17 be made by handlers who are not so affiliated.
18 In voting for nominees, each handler or his
19 authorized representative shall be entitled to
20 cast one vote, which shall be weighted by the
21 volume of fruit by such handler during the
22 then current fiscal period.

1 Proposal 1 would revise Selection
2 905.22 (a) (2) to read as follows: (2) Each
3 nominee shall be a producer in the district
4 from which he is nominated. In voting for
5 nominees, each producer shall be entitled to
6 cast one vote for each nominee in each of the
7 districts in which he is a producer. At least
8 two of the nominees and their alternates so
9 nominated shall be affiliated with a bona fide
10 cooperative marketing organization.

11 Proposal 1 would revise Selection
12 905.22 (b) (2) to read as follows: (2)
13 Nomination of at least two members and their
14 alternates shall be made by bona fide
15 cooperative marketing organizations which are
16 handlers. Nominations for more than five
17 members and their alternates shall be made by
18 handlers who are not so affiliated. In voting
19 for nominees, each handler or his authorized
20 representative shall be entitled to cast one
21 vote, which shall be weighted by volume of
22 fruit by such handler during the then current

1 fiscal period.

2 This amendment would reduce
3 committee representation of producers and
4 shippers affiliated with cooperative marketing
5 organizations from three to two producer
6 members and from three to two shipper members.
7 This revision better represents the make up of
8 the Florida citrus industry.

9 The current order reflects
10 industry memberships and functions of the late
11 1980's and before. At that time, cooperative
12 entities represented a relatively larger
13 proportion of the industry than they currently
14 do and their membership on the committee was
15 structured to ensure accurate representation
16 of cooperative interests. Over time, the
17 representation of cooperatives has decreased
18 and for this reason, the CAC is recommended an
19 adjustment to both producer and shipper
20 cooperative representation on the committee.

21 The Citrus Administrative
22 Committee comprised of 18 members and their

1 alternates. Nine members and alternates are
2 grower members. Eight members and alternates
3 are shipper members, and one member and
4 alternate represent the public. At least
5 three members and their alternates out of the
6 nine grower members and grower member
7 alternates must be affiliated with a bona fide
8 cooperative marketing organization. At least
9 three, but not more than five, shipper members
10 and their alternates must be affiliated with
11 bona fide cooperative marketing organizations
12 which are handlers.

13 The number of cooperative
14 marketing organizations within the Florida
15 citrus industry has declined over the past 20
16 years. Due to the change in cooperative
17 marketing organizations, the CAC recommends
18 reducing the required number of cooperative
19 affiliated members to better represent the
20 present make up of the Florida citrus
21 industry.

22 Proposal Number 2: Authority to

1 appoint the substitute alternates at committee
2 meetings.

3 The current language in Section
4 905.29, Inability of members to serve. (a) An
5 alternate for a member of the committee shall
6 act in the place and stead of such member (1)
7 in his absence, or (2) in the event of his
8 removal, resignation, disqualification or
9 death and until a successor for his unexpired
10 term has been selected.

11 (b) In the event of the death,
12 removal, resignation or disqualification of
13 any person selected by the Secretary as a
14 member or an alternate member of the
15 committee, a successor for the unexpired term
16 of such person shall be selected by the
17 Secretary. Such selection may be made without
18 regard to the provisions of this subpart as to
19 nominations.

20 Proposal 2 would revise Section
21 905.29 Inability of members to serve, by
22 adding a new paragraph (b) to read as follows:

1 Section 905.29 Inability of members to serve.

2 (a) An alternate for a member of the committee
3 shall act in the place and stead of such
4 member (1) in his absence, or (2) in the event
5 of his removal, resignation, disqualification
6 or death and until a successor for his
7 unexpired term has been selected.

8 (b) If both a member and
9 respective alternate are unable to attend a
10 committee meeting, the committee may designate
11 any other alternate present to serve in place
12 of the absent member. If the absent member is
13 a grower, the designated alternate must also
14 be a grower. If the absent member is a
15 handler, the designated alternate must also be
16 a handler.

17 (c) In the event of the death,
18 removal, resignation or disqualification of
19 any person selected by the Secretary as a
20 member or alternate member of the committee,
21 a successor for the unexpired term of such
22 person shall be selected by the Secretary.

1 Such selection may be made without regard to
2 the provisions of this subpart as to
3 nominations.

4 This amendment provides if both a
5 member and his or her alternate cannot attend
6 a committee meeting, another alternate member
7 of the same classification (producer or
8 shipper) could act in their place and stead
9 (substitute) when necessary to obtain a
10 quorum. The substitute alternate should, if
11 possible, represent the same district as the
12 absent member. The absent member or that
13 member's alternate should designate his or her
14 replacement. However, if the absent committee
15 member or their alternate is unable or
16 unwilling to designate a substitute alternate
17 to serve in his or her place, the committee
18 members present could designate the substitute
19 alternate. This amendment would prevent
20 meetings from being canceled due to the lack
21 of a quorum.

22 In supporting this amendment, the

1 CAC recognized that copies of the meeting
2 agenda and discussion materials are
3 distributed to all committee members and
4 alternates prior to each meeting. Therefore,
5 all members and alternates are informed of the
6 issues to be discussed prior to the meetings
7 and are in a position to make decisions at
8 committee meetings. Furthermore, the
9 requirement for the substitute to represent,
10 if possible, the same member classification
11 and district as the absent member and their
12 alternate would ensure continuity of the
13 interests represented at the meeting.

14 The proposal to allow for a
15 substitute alternate to temporarily act in
16 place and in stead of a member and his or her
17 alternate when neither can attend a committee
18 meeting is designed to address the problem of
19 canceling meetings due to a lack of quorum.
20 The CAC proposes that the substitute alternate
21 should be of the same classification (producer
22 or shipper) and, if possible, should represent

1 the same district as the absent member. The
2 absent member or that absent member's
3 alternate should designate his or her
4 replacement. However, if the absent committee
5 member or their alternate is unwilling to
6 designate a substitute alternate to serve in
7 his or her place, the committee members
8 present could designate the substitute
9 alternate.

10 The order requires that, in the
11 absence of a member, his or her alternate may
12 be designated to serve in his or her place at
13 committee meetings. The order requires that
14 ten members or their alternates be present and
15 five of the members or their alternates must
16 be growers to fulfill the requirement of a
17 quorum. At times it is difficult to ensure a
18 quorum will be present so business can be
19 conducted. By allowing other alternates
20 present to sit in the absence of any member or
21 his respective alternate, meetings would not
22 have to be canceled due to the lack of a

1 quorum.

2 The amendment to reduce the number
3 of cooperative members and alternates would
4 have little to no impact on fresh citrus
5 producers or handlers/shippers, as the
6 proposed amendment better reflects the make up
7 of the industry. There would be no impact on
8 consumers.

9 The amendment to allow greater
10 flexibility in seating alternates would have
11 a positive impact since it would be easier to
12 meet the quorum requirements of the order.
13 Also, the flexibility would mean fewer delays
14 in scheduling meetings.

15 Proposal 3: Authority to conduct
16 committee meetings by phone or other means of
17 communication technology.

18 The current language of Section
19 905.34 Procedures of committees. (a) Ten
20 members of the committee shall constitute a
21 quorum. (b) For any decision or
22 recommendation of the committee to be valid,

1 ten concurring votes, five of which must be
2 grower votes, shall be necessary provided that
3 the committee may recommend a regulation
4 restricting the shipment of grapefruit grown
5 in Regulation Area I or Regulation Area II
6 which meets the requirements of the Improved
7 No. 2 grade or the Improved No. 2 Bright grade
8 only upon the affirmative vote of a majority
9 of its members present from the regulation
10 area in which such restrictions would apply.

11 And whenever a meeting to consider
12 a recommendation for release of such grade is
13 requested by a majority of the members from
14 the affected area, the committee shall hold a
15 meeting within a reasonable length of time for
16 the purpose of considering such a
17 recommendation. If after such consideration
18 the requesting area majority present continues
19 to favor such release for their area, the
20 request shall be considered a valid
21 recommendation and transmitted to the
22 Secretary.

1 The votes of each member cast for
2 or against any recommendation made pursuant to
3 this subpart shall be duly recorded. Whenever
4 an assembled meeting is held, each member must
5 vote in person.

6 (c) The committee may, in cases of
7 emergency, vote by telephone and all such
8 votes must be confirmed in writing. Any
9 proposition so voted upon shall first be fully
10 explained to all members or alternates acting
11 as members. When any proposition is submitted
12 to be voted on by telephone, two dissenting
13 votes shall prevent its adoption.

14 (d) The committee shall give the
15 Secretary the same notice of meetings as is
16 given to the members thereof.

17 Proposal 2 would change Section
18 905.34 Procedure of committees, by revising
19 paragraph (c) to read as follows: (c) The
20 committee may provide for meeting by
21 telephone, telegraph or other means of
22 communication and any vote at such a meeting

1 shall be promptly confirmed in writing,
2 provided that if any assembled meeting is
3 held, all votes shall be cast in person.

4 This amendment would give the
5 committee the option to conduct meetings by
6 telephone or by other means of modern
7 communications commonly used within the
8 Florida citrus industry as an alternative to
9 traditional meetings. These meetings would be
10 used only to discuss non-controversial
11 matters. All votes cast during such meetings
12 would be required to be confirmed in writing
13 where fax or e-mail confirmations would be
14 comparable to hand written confirmations.
15 Committee issues requiring lengthy discussion
16 among CAC members, such as approval of the
17 annual budget, would require member attendance
18 at a traditional meeting.

19 Not only would this change save
20 time and money by reducing committee member
21 travel to meeting locations, it would also
22 allow more industry involvement and

1 participation as members would have greater
2 flexibility to participate in meetings without
3 having to leave their workplace.

4 The proposal to provide authority
5 to meet by telephone or other means of
6 communication technology will allow the CAC to
7 take advantage of non-traditional meeting
8 methods and to respond to the Florida citrus
9 industry needs in a timelier manner. This
10 would also allow the CAC to increase their
11 efficiencies by reducing cost and saving the
12 members and manager travel time to meetings.
13 Additionally, the CAC could hold more meetings
14 on issues where there may not be consensus.
15 With additional information shared through
16 additional meetings, consensus could be built
17 within the industry.

18 Currently the order does not allow
19 for meetings to be conducted, except in an
20 emergency, by telephone. Since the Florida
21 citrus industry covers a large geographical
22 section of Florida, attending meetings

1 requires considerable travel time and cost.
2 Providing authority to conduct regular
3 meetings via telephone or other modern means
4 would allow more members to participate and
5 would reduce the costs associated with long
6 distance travel.

7 The authority to meet via
8 conference call or other modern communication
9 technology would allow more timely meeting
10 dates and greater participation due to the
11 reduced travel time by members. Also, the
12 administrative cost could be reduced with less
13 committee travel expenses. The greatest
14 benefit would be the ease with which growers,
15 handlers and consumers could participate in
16 committee meetings. It would encourage more
17 meetings and greater input from the growers,
18 handlers and consumers.

19 It is anticipated that only two of
20 the proposed amendments would have an impact
21 on the cost to the growers, handlers, the
22 committee and/or USDA. The proposal to allow

1 committee meetings by telephone or other means
2 of communication technology and the authority
3 to conduct marketing promotion and research
4 activities.

5 There more likely would be
6 administrative costs saved by the CAC if more
7 meetings are conducted by conference calls due
8 to the reduced travel expenses.

9 Proposal Number 4: Establish
10 authority to establish and conduct research
11 and promotion activities, including paid
12 advertising.

13 Proposal 4 would add a new section
14 to the order, Section 905.54 Marketing,
15 research and development. Section 905.54
16 Marketing, research and development. The
17 committee may, with the approval of the
18 Secretary, establish or provide for the
19 establishment of projects including production
20 research, marketing research and development
21 projects, and marketing promotions including
22 paid advertising, designed to assist, improve

1 or promote the marketing, distribution and
2 consumption of efficient production of fruit.
3 The expenses of such projects shall be paid by
4 funds collected pursuant to Sections 905.40
5 and 905.41.

6 Upon conclusion of each project,
7 but at least annually, the committee shall
8 summarize the program status and
9 accomplishments to its members and the
10 Secretary. A similar report to the committee
11 shall be required for any contracting party or
12 any project carried out under this section.
13 Also, for each project the contracting party
14 shall be required to maintain records of money
15 received and expenditures and such shall be
16 available to the committee and the Secretary.

17 This amendment would authorize the
18 CAC to establish and conduct research and
19 promotional activities, including paid
20 advertising for fresh Florida citrus.
21 Currently, research and promotion for Florida
22 is being done by the Florida Department of

1 Citrus, a state organization. The growers of
2 fresh Florida citrus would like to have the
3 ability to conduct research and promotion
4 activities specifically designed for fresh
5 Florida citrus.

6 The proposal to add marketing
7 promotion, including paid advertising and
8 production and market research is designed to
9 address the need for promotion and research
10 activities that are specific to fresh citrus.
11 Currently, the Florida Department of Citrus
12 has the authority to provide through their
13 taxing authority, research and promotion
14 activities for both the fresh and processed
15 segment of the Florida citrus industry. The
16 processed segment of the Florida citrus
17 industry represents approximately 90 percent
18 of the volume of citrus produced in Florida
19 and therefore is the focus of most of the
20 Florida Department of Citrus's activities.

21 Given the decline in utilization
22 of fresh Florida citrus during the past 10

1 seasons, the CAC feels the fresh segment could
2 be better served with research, promotion and
3 paid advertising programs that are
4 administered by growers and shippers engaged
5 in production and shipment of fresh Florida
6 citrus fruit.

7 An example of a problem facing the
8 fresh segment of the industry is shipping
9 fresh Florida citrus under citrus canker
10 regulations. The canker regulations do not
11 affect the Florida citrus fruit that is
12 converted into juice products, but they
13 require APHIS/USDA packinghouse inspections
14 and certifications before Florida citrus fruit
15 can be shipped into the fresh channels of
16 trade. Continued research is necessary in
17 order to solve the citrus canker problems and
18 the CAC would like to have the ability to fund
19 some of those projects.

20 The order does not have the
21 authority to conduct research, promotion or
22 paid advertising. All post-harvest research

1 promotion and paid advertising within the
2 Florida citrus industry are conducted by the
3 Florida Department of Citrus. In 1991,
4 producers of Florida citrus approved the
5 Florida Citrus Production Research Marketing
6 Order, to fund production research to help
7 solve Florida citrus production problems. The
8 FCPRMO authorizes a maximum of one cent per
9 box tax on each box of Florida citrus produced
10 each season, and these funds can be used for
11 production research on Florida citrus that
12 will be utilized in either the processed or
13 fresh channels of trade.

14 Since the majority of citrus
15 produced in Florida is utilized in the
16 production of processed products,
17 approximately 90 percent, this authority would
18 allow growers of Florida citrus fruit destined
19 for the fresh market to fund projects that
20 would benefit the fresh segments of the
21 industry. There are projects that only
22 benefit the shipments of fresh citrus and may

1 not have a high priority for the entire
2 industry but are essential to the fresh
3 segment. The authority would ensure their
4 funding.

5 This amendment would give the
6 producers and shippers of fresh Florida citrus
7 fruit options for conducting production and
8 marketing research, especially projects that
9 deal with the disease and pest issues facing
10 their industry and have a direct impact on
11 shipping fresh Florida citrus fruit. Also,
12 having the authority to establish fresh fruit
13 promotions and advertising would allow the
14 producers and shippers of fresh Florida citrus
15 fruit to develop programs that will enhance
16 the value of their products and will allow the
17 industry to communicate directly with the
18 consumers about the benefits of consuming
19 fresh Florida citrus fruit.

20 If approved, the assessments paid
21 under the order would increase, but they could
22 also replace assessments paid to the Florida

1 Department of Citrus. Currently, the Florida
2 Department of Citrus assessments range from 16
3 cents to 35 cents per box of Florida citrus
4 fruit. The assessments paid to fund research
5 and promotion projects under the order would
6 most likely be funds fresh Florida citrus
7 growers are currently paying to the Florida
8 Department of Citrus. The benefits from
9 research and promotion programs administered
10 under the order should offset the increase in
11 assessments paid the order.

12 With all the production and
13 shipping challenges faced by the growers of
14 fresh Florida citrus fruit, the CAC believes
15 these proposed amendments are needed for the
16 growers to respond to the ever-changing
17 production and marketing situations. Having
18 the authority to fund production, marketing
19 and promotion projects will help ensure
20 growers survive and are able to provide the
21 consumers with a healthy product at a fair
22 price which will in turn improve grower

1 returns.

2 It is anticipated that only two of
3 the proposed amendments would have an impact
4 on the cost to the growers, handlers, the
5 committee and/or USDA: the proposal to allow
6 committee meetings by telephone or other means
7 of communication technology, and the authority
8 to conduct marketing promotion and research
9 activities.

10 There most likely would be
11 administrative costs saved by the CAC if more
12 meetings are conducted by conference calls due
13 to the reduced travel expenses. However, the
14 administrative cost of the CAC could be
15 increased due to the increased workload for
16 administering research, promotions and
17 advertising programs.

18 Also, the fresh segment of the
19 industry expects there to be more post-harvest
20 research projects in the future due to the
21 increased requirements for shipping Florida
22 citrus fruit from production areas affected by

1 citrus canker and other pests and diseases.
2 On the other hand, there could be no change in
3 the amount of assessments paid since
4 assessments for research, promotion and
5 advertising programs may shift from the FDOC
6 to the order.

7 The proposed amendments to include
8 the authority for research, promotion and paid
9 advertising for the regulated Florida citrus
10 varieties would be implemented by the CAC
11 through the establishment of varietal
12 subcommittees. It is proposed that there be
13 two varietal subcommittees, Orange/Specialty
14 and Grapefruit. The establishment of the two
15 different subcommittees is recommended due to
16 the market differences between orange and
17 specialty varieties from grapefruit.

18 For example, the majority of fresh
19 grapefruit shipped from Florida is shipped
20 offshore compared to very limited offshore
21 shipments of orange and specialty shipments.
22 Also, the majority of grapefruit producers

1 have limited orange or specialty citrus fruit
2 production, while the vast majority of orange
3 and specialty citrus growers do not produce
4 any grapefruit. By having the two
5 subcommittees working closely with the
6 industry, the CAC will be well advised and
7 should be able to develop good programs to
8 recommend to the USDA. The CAC will define
9 the procedures of the subcommittee and use
10 informal rule making to establish rules of
11 operation of the subcommittee.

12 The CAC has met with the Boards of
13 Florida Citrus Mutual, Indian River Citrus
14 League, Gulf Citrus Growers Association and
15 the Florida Citrus Packers to review these
16 four proposed amendments and to notify them of
17 this public hearing. The CAC also met last
18 month and reviewed and discussed these
19 proposed amendments. The Florida Department
20 of Citrus was informed of these proposed
21 amendments and this public hearing. To date,
22 there has not been any opposition expressed to

1 the CAC. Thank you.

2 JUDGE HILLSON: Thank you. Ms.
3 Pichelman, I assume you don't have any
4 objection to my receiving Exhibit 9 into
5 evidence.

6 MS. PICHELMAN: No objection, your
7 Honor.

8 JUDGE HILLSON: Okay. Exhibit 9
9 is received into evidence. Now let me give
10 the government an opportunity to ask questions
11 of this witness.

12 (Whereupon Exhibit 9 was
13 received into evidence.)

14 MS. SCHMAEDICK: Good morning.

15 THE WITNESS: Good morning.

16 MS. SCHMAEDICK: My name is
17 Melissa Schmaedick. The first question I have
18 for you is do you have a copy of the Federal
19 Register? Okay, good. I'll need to refer to
20 that in a minute. So just to clarify,
21 Proposal Number 1 is really just a one word
22 change in a couple of those paragraphs.

1 THE WITNESS: I mean, it's, you
2 need to be a lawyer to understand all this
3 stuff, but the best I can understand it we're
4 reducing the amount of growers, or shipper,
5 cooperative members and handler members. It's
6 a shuffling, just taking it to a smaller
7 amount of representation to represent, or
8 accurately represent the change in the
9 industry.

10 MS. SCHMAEDICK: Okay. So if I
11 understand the language that you read
12 correctly, the number is changing from three
13 to two.

14 THE WITNESS: That's correct.

15 MS. SCHMAEDICK: Okay. Can you
16 tell me a little bit about why the cooperative
17 representation within the industry is maybe
18 decreasing?

19 THE WITNESS: I think it's just
20 due to the overall contracting of the whole
21 industry and there's just, you know, a lot of
22 packinghouses have closed over the last 20

1 years and a lot of those were cooperative
2 packinghouses. Currently, there's -- three of
3 them are sitting here and that's about --

4 JUDGE HILLSON: I'd rather have
5 you testifying at this point. The other guys
6 aren't sworn in.

7 THE WITNESS: Okay, just me.

8 JUDGE HILLSON: When they testify
9 later on, they're free to answer questions --

10 THE WITNESS: Okay.

11 JUDGE HILLSON: -- or amplify or
12 whatever.

13 THE WITNESS: There's just a
14 smaller amount of cooperatives that have just
15 closed over the years.

16 MS. SCHMAEDICK: Okay. And I'm
17 assuming that in the discussion of the
18 proposed changes that cooperatives were
19 included and they're also supportive of this.

20 THE WITNESS: Yes, absolutely.

21 MS. SCHMAEDICK: Okay, good. For
22 Proposal Number 2, which you referred to as

1 the authority to appoint to substitute
2 alternates at committee meeting, I noticed
3 that there was a difference between the
4 language that you referred to in your
5 testimony and the language that was published
6 in the Federal Register.

7 THE WITNESS: Where, where?

8 MS. SCHMAEDICK: So it would be on
9 page --

10 THE WITNESS: What page in my
11 testimony?

12 MS. SCHMAEDICK: Page 7, paragraph
13 B.

14 THE WITNESS: Okay.

15 MS. SCHMAEDICK: Okay, that
16 paragraph is different from the paragraph (b)
17 which appears on, let's see, it would be the
18 second page, page 5131.

19 THE WITNESS: Okay.

20 MS. SCHMAEDICK: Third column, see
21 under Proposal Number 2? So my question for
22 you is this paragraph that's been published in

1 the Federal Register, is this language that
2 you agree with and support?

3 THE WITNESS: Let me read this
4 real quick and I'll let you know.

5 MS. SCHMAEDICK: Okay.

6 THE WITNESS: Would you like me to
7 read it out loud?

8 MS. SCHMAEDICK: Yes, please.

9 THE WITNESS: Okay. As it is
10 written in the Federal Register, page 5131,
11 Proposal Number 2, 905.29 Inability of members
12 to serve, (b) If both a member and his or her
13 respective alternate are unable to attend a
14 committee meeting, such member may designate
15 another alternate to act in his or her place
16 in order to obtain a quorum provided that such
17 alternate represents the same district and
18 group affiliation as the absent member. If
19 the member is unable to designate such an
20 alternate, the committee members present may
21 designate such alternate provided that, to the
22 extent possible, the substitute alternate

1 represents the same district and group
2 affiliation of the absent member.

3 MS. SCHMAEDICK: Is that language
4 that you support?

5 THE WITNESS: Yes.

6 MS. SCHMAEDICK: Okay. For
7 Proposal Number 3, a quick question for you
8 there.

9 THE WITNESS: Okay.

10 MS. SCHMAEDICK: Do you envision a
11 situation where perhaps part of the committee
12 might be meeting in a room and one or two
13 members might join by phone?

14 THE WITNESS: Yes.

15 MS. SCHMAEDICK: And is that
16 something that you would want to make
17 allowable under this proposed language?

18 THE WITNESS: I would assume that
19 would be allowable now, I mean under this
20 current language that's proposed.

21 MS. SCHMAEDICK: Okay. I'm just
22 trying to clarify that that's the intent.

1 THE WITNESS: Yeah, I mean, it
2 wouldn't, I, I don't remember seeing in here
3 where it's specific to everybody has to be by
4 teleconference or part can be in person and
5 other people calling in.

6 MS. SCHMAEDICK: Okay, but that's
7 what you would like to see is that --

8 THE WITNESS: Yes.

9 MS. SCHMAEDICK: -- authority to
10 have part of the group --

11 THE WITNESS: Yes.

12 MS. SCHMAEDICK: -- participate by
13 phone?

14 THE WITNESS: Yes.

15 MS. SCHMAEDICK: And other means
16 of communication, that could be what?

17 THE WITNESS: Video conferencing.

18 MS. SCHMAEDICK: Maybe some future
19 technology.

20 THE WITNESS: Some future
21 technology, yes.

22 MS. SCHMAEDICK: Okay.

1 THE WITNESS: Anything that's
2 available.

3 MS. SCHMAEDICK: All right. And
4 for the folks who might be joining by
5 telephone, could they fax in their written
6 vote or do they have to mail it?

7 THE WITNESS: I'm going to have to
8 defer to the USDA on that because I think in
9 the past we have, I would think fax or e-mail
10 would be adequate, but whatever would be the
11 requirement of the USDA.

12 MS. SCHMAEDICK: Okay. But in
13 your opinion a fax of a signature or an e-mail
14 would then constitute a written vote?

15 THE WITNESS: Yes, yes.

16 MS. SCHMAEDICK: Okay. All right.
17 For Proposal Number 4, and I see here that you
18 have quite a list of people who will also
19 speak to Proposal Number 4, but I wanted to
20 just ask, on page 16 of your testimony you
21 refer to the establishment of varietal
22 subcommittees.

1 THE WITNESS: Yeah.

2 MS. SCHMAEDICK: Can you talk a
3 little bit more about why those varietal
4 subcommittees might need to be formed?

5 THE WITNESS: Well, I think it's
6 better, accurately represent the growers of,
7 of those varieties because as a rule, I mean
8 there are exceptions. As a rule, the
9 grapefruit industry in Florida is
10 predominantly on the east coast of Florida.
11 Most of the grapefruit grown is for, the
12 majority or a good bit of it, is for export.
13 And most grapefruit growers, there's not a
14 large overlap of grapefruit growers. There
15 are grapefruit growers that grow oranges and
16 some specialty, but they are somewhat
17 segregated and the market, their markets are
18 just completely different.

19 And I think it would just more
20 accurately represent those growers. I think
21 the grapefruit growers would like to have a
22 more, more say and more representation of how

1 their research and marketing dollars are being
2 spent instead of kind of just lumping them in
3 with the orange/specialty growers.

4 MS. SCHMAEDICK: Okay, but those
5 subcommittees, would they then report back to
6 the full committee?

7 THE WITNESS: They would have,
8 they would only make recommendations to the
9 full committee.

10 MS. SCHMAEDICK: Okay.

11 THE WITNESS: And then the full
12 committee would vote on the final
13 recommendation.

14 MS. SCHMAEDICK: Okay. In your
15 description of Proposal 4 you talk about the
16 Florida Department of Citrus and their current
17 research and promotion activities.

18 THE WITNESS: Yes.

19 MS. SCHMAEDICK: And you mentioned
20 that there would be a shifting of funds, if
21 you will.

22 THE WITNESS: I think the only,

1 this recommendation only gives the committee
2 to have the authority to tax the growers for
3 research and promotional activities. It would
4 have to be acted on each year. And I don't
5 think the growers or the committee are willing
6 to basically double tax ourselves at the
7 Department of Citrus and at the committee. So
8 there would have to be a portion, a lowering
9 of taxes at the DOC before the committee
10 would, would increase, would tax the fresh
11 fruit grower.

12 MS. SCHMAEDICK: And you mentioned
13 in your testimony that this proposal in
14 particular has also been discussed at large
15 within the industry, but also with people from
16 FDOC.

17 THE WITNESS: Yes, it has been.

18 MS. SCHMAEDICK: And are they
19 generally supportive of it?

20 THE WITNESS: I think they've been
21 somewhat uncommitted. They have not said,
22 come out against it.

1 MS. SCHMAEDICK: And does --

2 THE WITNESS: And I think they
3 would, they're, you know, overall support, I
4 mean you've got to realize that 95 percent, 90
5 percent of the industry is all processed
6 oranges. That's where the vast majority of
7 the Department of Citrus's efforts are, you
8 know, fresh side of the business has always
9 been sort of their red headed stepchild, to
10 some extent, and we don't feel we always get
11 our fair shake there. And this would be a
12 little more of an opportunity for us to be in
13 control of our own destiny. So I don't see it
14 as a real huge issue for the Department
15 because the amount of money, really, in their
16 big picture of, I think it's just fairly
17 small.

18 MS. SCHMAEDICK: Okay, I think
19 I'll stop there.

20 JUDGE HILLSON: Anything else from
21 the government table?

22 MS. MAY: Yes, Laurel May, USDA.

1 I think this is just a clarification. On page
2 five of your testimony, the written testimony
3 in the second paragraph, the one that begins
4 with the number two, I think as you were
5 reading you left out one of the words that you
6 had written in there which was, in the second
7 sentence, nominations for not more than five
8 members.

9 THE WITNESS: Right.

10 MS. MAY: Is that the way you want
11 it? You left out the word not.

12 THE WITNESS: Oh no, it should be
13 not more.

14 MS. MAY: Okay. I just want to
15 make sure we didn't want to nominate more than
16 five members. All right.

17 THE WITNESS: Thank you.

18 MS. MAY: That was my question,
19 thank you.

20 MS. DASH: I have a couple of
21 questions. If a meeting has a quorum, you
22 don't anticipate the committee designating

1 somebody if there's not a member, an alternate

2 --

3 THE WITNESS: I wouldn't, there
4 would be no, that wouldn't be necessary.

5 MS. DASH: Okay. Are there
6 certain areas where it's difficult for the
7 member and the alternate to come insofar that,
8 I mean, is there one area that might be
9 impacted more from this?

10 THE WITNESS: I mean, most of the
11 meetings are held in this area. It's an hour
12 and-a-half, two hour drive from the east coast
13 and an hour and-a-half, two hours from the
14 lower west coast of Florida. I don't think
15 any one area is more affected than the other,
16 but we also have had meetings down on the east
17 coast and other areas also.

18 MS. DASH: Okay, but this isn't an
19 issue that came up from the --

20 THE WITNESS: To a specific area?

21 MS. DASH: Yes.

22 THE WITNESS: No.

1 MS. DASH: Talk more about the
2 reduction in the cooperative representation.
3 You say that you'd like to make this change to
4 reflect the current conditions. I just wanted
5 to clarify, you think that these conditions
6 will continue and you don't foresee a rise in
7 --

8 THE WITNESS: No, no, I don't.

9 MS. DASH: You're a grower?

10 THE WITNESS: I am.

11 MS. DASH: Would you classify
12 yourself as a small grower or a large grower?

13 THE WITNESS: Medium.

14 MS. DASH: Well, it's his answer.
15 And what do you grow?

16 THE WITNESS: I grow oranges,
17 tangerines and grapefruit.

18 MS. DASH: Are you a shipper also?

19 THE WITNESS: I'm a member of a
20 cooperative so yeah, that would be a shipper,
21 yes.

22 MS. DASH: And would the

1 cooperative be classified as a large or a
2 small --

3 THE WITNESS: Large.

4 MS. DASH: All right, thank you.
5 That's all I have.

6 JUDGE HILLSON: Anything else over
7 here?

8 MS. PICHELMAN: Yes, I have a
9 couple of questions and this is a follow-up on
10 Ms. Dash's. Based on the --

11 JUDGE HILLSON: Try to remember to
12 identify, please.

13 MS. PICHELMAN: I'm sorry, Heather
14 Pichelman, USDA OGC. Based on the Small
15 Business Administration definition of a small
16 entity, would you say you're a small business?
17 I know you said medium, but based on that
18 definition?

19 THE WITNESS: The definition that
20 was read, read by Mr. Chadwell --

21 MS. PICHELMAN: Yes.

22 THE WITNESS: -- I would be

1 classified as a large grower, I guess.

2 MS. PICHELMAN: Well, not a small.

3 THE WITNESS: Not a small, how
4 about that?

5 MS. PICHELMAN: You would not be
6 classified as small business, okay. Also,
7 just another clarification. I know Ms.
8 Schmaedick had asked you whether you supported
9 the language in the Federal Register notice
10 that says the proposed amendment for 905.29
11 (b), but just to be completely clear, is it
12 your understanding as the Chairman of the CAC
13 that the language in the Federal Register
14 notice is the proposed language, the proposed
15 amendment and the language in your testimony
16 is not?

17 THE WITNESS: Let me go back and
18 read the language in the testimony, how about
19 that? What page was that one on?

20 MS. PICHELMAN: Your testimony,
21 it's on page seven.

22 THE WITNESS: And that was

1 paragraph (b), correct?

2 MS. PICHELMAN: That's correct.

3 THE WITNESS: I mean, are they --

4 MS. PICHELMAN: I could rephrase
5 my question.

6 THE WITNESS: Well, let me ask you
7 this. I mean, are they, I mean they're worded
8 differently, but are they not substantially
9 saying the same thing or am I missing
10 something?

11 MS. PICHELMAN: For the purposes
12 of USDA to consider, it is the USDA's
13 understanding that this is, in fact, the
14 proposed language in the Federal Register,
15 that this is, in fact, what the CAC wants the
16 USDA to consider. And I know because the
17 wording in your testimony is a little
18 different, I just wanted to confirm that this
19 was, in fact --

20 THE WITNESS: I know Mr. Hamner is
21 going to be addressing Proposals 1, 2 and 3 in
22 more detail.

1 MS. PICHELMAN: Yes.

2 THE WITNESS: And he's the next
3 witness. Maybe I'm going to pass the buck a
4 little bit and let him --

5 MR. HAMNER: Or let me talk to him
6 because I think, I understand what you're
7 asking.

8 JUDGE HILLSON: Also, you are
9 going to have a chance to file a brief
10 afterwards too. Anything that's a little
11 fuzzy, you can clarify there too.

12 MR. HAMNER: I mean, I think this
13 is one --

14 MS. PICHELMAN: Okay, okay. Just
15 one additional question, regarding Proposal 3,
16 I noticed when I was looking at the current
17 language and you had discussed this that right
18 now -- that (c) says the committee may, in
19 cases of an emergency, vote by telephone, et
20 cetera, et cetera.

21 THE WITNESS: Right.

22 MS. PICHELMAN: And now the

1 language is changing a little bit. And in
2 your testimony you were talking about using
3 these other means of communication besides
4 meeting together --

5 THE WITNESS: Right.

6 MS. PICHELMAN: -- for non-
7 controversial issues. So my question for you
8 is whether or not you still want to be using
9 these additional means of communication, for
10 instance teleconferencing, for emergency
11 purposes? Is the intention to keep that --

12 THE WITNESS: Yes, absolutely.

13 MS. PICHELMAN: So it's going --

14 THE WITNESS: But I mean, even,
15 even a controversial issue, you're saying that
16 could be discussed in an emergency situation,
17 yes.

18 MS. PICHELMAN: Well because, I
19 only ask, many times emergency situations
20 could be controversial.

21 THE WITNESS: Controversial, sure.

22 MS. PICHELMAN: So that was my

1 other question.

2 THE WITNESS: Yes, I absolutely
3 would want to keep that and still be able to
4 meet under emergency.

5 MS. PICHELMAN: Okay, I don't have
6 anything further.

7 JUDGE HILLSON: Anything else?
8 Thank you for testifying. Let's take a
9 morning break. It's actually 10:45. Let's
10 come back at 11:00 o'clock and then we'll go
11 to about 12:15 or something like that. Off
12 the record.

13 (Off the record.)

14 JUDGE HILLSON: We remind
15 everybody that this is an open hearing.
16 Anyone can testify and anyone can ask
17 questions. And if there's people who want to
18 testify that aren't signed up to testify, we
19 do have a sign-up sheet that I think you put
20 on the podium, Ms. Schmaedick.

21 MS. SCHMAEDICK: Yes.

22 JUDGE HILLSON: So anyone who

1 hasn't signed up to testify, you're totally
2 welcome, totally free to do so. And with
3 that, I'll move on to the next witness.
4 That's going to be Mr. Hamner. Is that
5 correct?

6 MR. HAMNER: Yes it is, sir.

7 JUDGE HILLSON: Okay, if you could
8 please raise your right hand.

9 Whereupon,

10 GEORGE HAMNER, JR.

11 having been duly sworn, was called
12 as a witness and was examined and testified as
13 follows:

14 JUDGE HILLSON: Could you please
15 state your name and spell it for the record?

16 THE WITNESS: George Hamner, Jr.,
17 H-a-m-n-e-r.

18 JUDGE HILLSON: Okay, and I'm
19 going to mark your written testimony as
20 Exhibit No. 10. You may proceed, Mr. Hamner.

21 (Whereupon Exhibit 10
22 was marked for

1 identification.)

2 THE WITNESS: Thank you, sir.

3 Good morning. What I would like to do is I'm
4 going to be speaking in favor of the Proposals
5 1, 2 and 3. I will take them one at a time.
6 I think it will be easier that way for all of
7 us, rather than trying to go through the whole
8 -- testimony at one time.

9 My name is George Hamner, Jr. I
10 reside at 995 Sandfly Lane, Vero Beach,
11 Florida. I am the Vice-Chairman of the Citrus
12 Administrative Committee and have been a
13 cooperative shipper member or an alternate
14 shipper member for over 20 years. I am
15 President of Vero Producers, Incorporated,
16 which owns groves and the President of Indian
17 River Exchange Packers, who is a major Florida
18 shipper.

19 Proposal Number 1: Reduction of
20 committee representation of producers and
21 shippers affiliated with cooperative marketing
22 organizations.

1 Questions, this came up a minute
2 ago with Mr. Lindsay, with Lindsay Raley. The
3 current language in the order requires that at
4 least three of the nine grower members and/or
5 their alternates and three of the eight
6 shipper members and/or their alternates shall
7 be affiliated with bona fide cooperative
8 marketing organizations (cooperatives).

9 The Florida citrus industry has
10 three types of cooperatives. The citrus
11 grower associations, CGA's, are cooperatives
12 that provide production services to their
13 members. The marketing cooperatives market
14 their member's fruit. In Florida, we also
15 have full service cooperatives that provide
16 production, harvesting, packing and marketing
17 services for their membership.

18 When the order was adopted in
19 1939, agricultural cooperatives were very
20 common and in fact some citrus producing
21 counties had numerous cooperatives. Many of
22 these cooperatives were represented by a

1 single cooperative marketing organization,
2 Seald-Sweet Growers, Inc.

3 During the 1998-99 season, there
4 were 11 citrus grower cooperatives that
5 produced 21 percent of the fresh citrus
6 shipped and each operated their own
7 packinghouse. Last season there were 10
8 grower cooperatives, but only five operated
9 their packinghouses, while the other five
10 grower cooperatives had their citrus packed by
11 other cooperatives.

12 These 10 grower cooperatives
13 produced 22 percent of the citrus utilized for
14 fresh shipments during the 2006-07. By
15 reducing from three to two grower cooperative
16 members and their alternates better represents
17 the grower cooperatives production of citrus
18 by Florida citrus growers producing citrus for
19 the fresh market.

20 During the 1998-99 season, 20
21 cooperatives shipped one-third of the fresh
22 citrus shipments from Florida. Seald-Sweet

1 Growers, Inc., the largest marketing
2 cooperative during the '98-99 season, 14
3 member packinghouses shipped 50 percent of the
4 shipments marketed by the cooperatives.

5 However, last season, 2006-2007
6 season, the cooperatives shipped just 22
7 percent of fresh shipments and Seald-Sweet
8 Growers, Inc. represented four shippers that
9 shipped 49 percent of the cooperative
10 marketing organizations.

11 Given the percentage of fresh
12 shipments marketed by cooperative marketing
13 organizations, the reduction of a cooperative
14 shipper member and the alternate from three to
15 two better represents the cooperative and
16 independent shipper make up of the industry.

17 The recommended change in the
18 proposal will adjust the cooperative's
19 membership on the committee to reflect their
20 production and shipments through the season.
21 However, in the future our industry may be
22 better served if representation of

1 cooperatives on the committee is revisited
2 every three years and adjustments could be
3 made by the committee based on their
4 production and shipments. The order currently
5 allows this type of review and adjustment for
6 grower members.

7 There is no opposition in our
8 industry to this proposal, and in fact, as
9 further evidence to this, I am a member of
10 Seald-Sweet Growers, Inc. Mr. Raley is a
11 member of Dundee Citrus Growers, Inc., and Mr.
12 Hunt is also a member of Seald-Sweet Growers,
13 Inc. So you have a major portion of the
14 cooperative shippers sitting here telling you
15 this is okay with us.

16 Any questions on Proposal 1? I'm
17 going to stop and take questions as we go. I
18 think it will be easier, if that's okay.

19 JUDGE HILLSON: It's okay by me if
20 it's okay with everybody else.

21 MS. PICHELMAN: That's fine with
22 USDA.

1 JUDGE HILLSON: Okay, any
2 questions? Go ahead.

3 MS. SCHMAEDICK: I have a
4 question. This is Melissa Schmaedick with
5 USDA. In your last statement you said that
6 you are suggesting that the representation of
7 cooperatives be revisited every three years.

8 THE WITNESS: Yes, ma'am.

9 MS. SCHMAEDICK: Can you talk
10 about that mechanism? What does revisited
11 mean? How would that happen and what would it
12 involve?

13 THE WITNESS: I assume it would be
14 under a similar circumstance as this. There
15 was discussion given at the, at the CAC as to
16 whether or not we would maintain cooperative
17 status in the cooperative split because of the
18 reduction in cooperatives in Florida. We
19 dropped, we're asking to go from three to two.
20 Three years from now, the committee will
21 discuss it again. If the cooperatives
22 percentages have changed, we may be asking for

1 one member or simply eliminating the
2 cooperative representation at, per se, and go
3 on a membership vote based on either tonnage
4 or something else.

5 MS. SCHMAEDICK: So would you
6 recommend then that the language, the proposed
7 language reflect that intent, to have the
8 authority to --

9 THE WITNESS: I would, personally
10 would recommend it, but the committee has not
11 recommended it yet. The, the committee wants
12 to maintain the, the reduction per se, from
13 three to two.

14 MS. SCHMAEDICK: Okay.

15 THE WITNESS: But the intent, as
16 you asked the question earlier in, I think it
17 was Mr. Chadwell's, that, about the reduction
18 in, or in Mr. Raley's, about the reduction in
19 cooperatives. Unfortunately, the cooperative
20 is, the cooperative organizations are reducing
21 in Florida and there may be a point where it's
22 impractical to separate ourselves in that

1 fashion into the future, but that's, we're not
2 to that point yet.

3 MS. SCHMAEDICK: Okay, and has the
4 reduction mechanism been discussed at the
5 committee level?

6 THE WITNESS: Meaning, meaning
7 going to what, where without, without them
8 being, without cooperative shippers being
9 designated as such, or I don't, I don't
10 understand the question.

11 MS. SCHMAEDICK: Okay, so the
12 committee made, sort of formally recommended
13 adjusting the cooperative representation from
14 three to two.

15 THE WITNESS: Yes, ma'am.

16 MS. SCHMAEDICK: And now in your
17 testimony you're saying that you'd like to
18 include a mechanism to revisit that
19 representation every three years.

20 THE WITNESS: Yes.

21 MS. SCHMAEDICK: So was that --

22 THE WITNESS: That, that, the

1 three years, yes, the revisiting was discussed
2 and everyone is in favor of that.

3 MS. SCHMAEDICK: Okay. And you
4 mentioned that that already happens with the
5 grower members. Is that what you said?

6 MS. MAY: Every fifth year under -
7 -

8 THE WITNESS: Every fifth year, we
9 revisit now every fifth year.

10 MS. MAY: -- under redistricting,
11 okay.

12 THE WITNESS: When we redistrict.

13 MS. SCHMAEDICK: Would you
14 envision that if the committee were to
15 consider cooperative representation, would
16 there have to be a minimum number of votes
17 required, like a majority of vote or a super
18 majority of vote to change that?

19 THE WITNESS: Other, you mean in
20 changing the, into the future to change that?

21 MS. SCHMAEDICK: Yes.

22 THE WITNESS: I would think that

1 it would be a simple majority. That's the way
2 most of our votes are taken.

3 MS. SCHMAEDICK: And what types of
4 criteria would you be looking at when the
5 committee would consider making the change?

6 THE WITNESS: Well, the committee
7 is made up of independents and cooperative
8 members now. The independents are nominated
9 and/or voted upon just like a cooperative
10 member. The process for independents is
11 really no different than a cooperative shipper
12 or grower. So we select people out of our
13 industry and as classifications, if we take
14 then 100 percent out of the industry
15 classified as shippers or growers, it probably
16 would not have any negative effect on the way
17 the committee operates.

18 MS. SCHMAEDICK: Okay, so let me
19 rephrase the question. In the committee's
20 decision making process to reduce cooperative
21 representation from three to two, was that
22 recommendation based on a reduction of, I

1 guess, percentage of --

2 THE WITNESS: Oh, it's a
3 percentage, reduction in the percentage of --
4 represented by the cooperatives versus the
5 total, yes.

6 MS. SCHMAEDICK: Okay. So that
7 same criteria would then be looked at again in
8 three years and you'd say --

9 THE WITNESS: Right.

10 MS. SCHMAEDICK: -- oh, it reduced
11 by so much percent.

12 THE WITNESS: Right, right. I
13 understand where you're going. And yes, we'd
14 take a look on a percentage basis like we did
15 this year.

16 MS. SCHMAEDICK: Now I believe my
17 colleague, Ms. Dash, asked the previous
18 witness about the possibility of cooperative
19 representation increasing in the future.

20 THE WITNESS: You never know.

21 MS. SCHMAEDICK: It's a
22 possibility?

1 THE WITNESS: It's always a
2 possibility.

3 MS. SCHMAEDICK: So that
4 revisiting mechanism could --

5 THE WITNESS: It could go either
6 way, if that's, yes.

7 MS. SCHMAEDICK: Okay. I guess at
8 this point I don't have any further questions
9 on Proposal 1.

10 THE WITNESS: Okay.

11 MS. PICHELMAN: I just have a
12 quick clarification. I know that you were
13 just talking about this testimony, about this
14 revisiting every three years, but again, you
15 stated previously that that is not part of the
16 proposed amendment, that language. The
17 proposed amendment, again, as it is in the
18 Federal Register notice does not --

19 THE WITNESS: It's not in the, we,
20 it's not in the --

21 MS. PICHELMAN: So that's not part
22 of the proposed --

1 THE WITNESS: Right.

2 MS. PICHELMAN: -- proposed

3 amendment --

4 THE WITNESS: Right.

5 MS. PICHELMAN: -- that we're

6 considering today.

7 THE WITNESS: Right.

8 MS. PICHELMAN: Okay.

9 THE WITNESS: Okay.

10 MS. PICHELMAN: Thank you.

11 THE WITNESS: It's looking down

12 the road.

13 JUDGE HILLSON: Any other

14 questions at this time? Ms. May, you look

15 like you want to ask something.

16 MS. MAY: Not of --

17 JUDGE HILLSON: We'll save it for

18 then. Any other questions from the government

19 side at this point?

20 MS. PICHELMAN: No, your Honor.

21 JUDGE HILLSON: Okay, then why

22 don't you proceed.

1 THE WITNESS: Okay, thank you.

2 Proposal 2 is the authority to appoint
3 substitute alternates at committee meetings.

4 The current language in the order
5 provides each member have an alternate with
6 the same qualifications. If the member is not
7 available for a meeting only his or her
8 alternate can be seated. Since the order also
9 requires ten members or their alternates, of
10 which five must be growers, to be present for
11 a quorum, there have been times over the years
12 we did not have a quorum. At those times,
13 those members and alternates that did not come
14 to the meeting may have spent up to half a day
15 of their time to attend a meeting which was
16 cancelled due to lack of a quorum. This
17 proposal could prevent this from happening.

18 The majority of our meetings are
19 held in Lake Wales or Vero Beach. Both sites
20 have a number of grower and shipper members
21 and alternates within half an hour driving
22 time of either meeting site. This proposal

1 could allow for other alternates to be called
2 in so a quorum could be met and the scheduled
3 meeting could be held.

4 Many of the changes we are
5 experiencing in our industry are having an
6 effect on the time growers and shippers have
7 to attend meetings, which for most members and
8 alternates can involve two hours to five hours
9 or even six hours of their time in between the
10 travel and meeting time. Therefore, if this
11 proposal becomes part of the order, we can at
12 least be assured that most likely there will
13 be a quorum and our time will not be wasted.

14 Meetings that are cancelled due to
15 the lack of a quorum are a waste of everyone's
16 time. This recommended change could also save
17 the committee funds as we as members and
18 alternates are paid mileage to attend
19 committee meetings and at today's cost of
20 travel, it is not uncommon for some member's
21 or alternate's travel to exceed \$100 per
22 meeting. It will also be much easier to

1 schedule meetings with the greater flexibility
2 this recommended proposal allows.

3 All members and alternates receive
4 meeting agendas, notices along with background
5 information. The information is supplied
6 prior to the meeting and is also available on
7 the committee's website. Also, many of us
8 have served numerous years as either a member
9 or alternate and are very knowledgeable of the
10 issues that comes before the committee.
11 Therefore, this proposal will not have any
12 adverse effects to the committee and there
13 will be cost savings to the industry.

14 During the development of this
15 amendment, the committee determined that
16 grower alternates should only replace grower
17 members and shipper alternates replace
18 shipper members.

19 The bottom line is that this
20 proposal gives the committee greater
21 flexibility and there is not a down side to
22 the proposal. There is no opposition to this

1 proposal.

2 JUDGE HILLSON: Any questions of
3 the witness with respect to this proposal?

4 THE WITNESS: With regard to this
5 proposal, there was a question of Mr. Raley
6 asked to clarifying the language as it is, was
7 written in his testimony versus the language
8 in the amendment as published. If you, the
9 only question we would have and this is in
10 reading the amendment and, you know, we all
11 make assumptions about things is the, during
12 the development, if you, in my testimony I
13 just said during the development of this
14 amendment, the committee determined that
15 grower alternates should only replace grower
16 members and shipper alternates replace shipper
17 members. There was no, the way, we read this
18 two different ways and this is the concern as
19 to clarification for our part and your part.

20 In page 5131 under section (b) it
21 says provided that such alternate represents
22 the same district and group affiliation as the

1 absent member. And then further down it says,
2 provided that to the extent possible, the
3 substitute alternate represents the same
4 district and group affiliation of the absent
5 member.

6 The intent here is not necessarily
7 to, for us to appoint someone that comes from
8 our same district and same alternate. It's,
9 it's, we're looking to, within the industry
10 there are always loose affiliations between
11 companies that agree or disagree. A lot of
12 what come, when people come together for these
13 meetings, you know, the matters before
14 meetings can become very stale and people just
15 don't want to show up. We may call and say,
16 just like you would proxy a vote, Dan, cover
17 this meeting for, or you know, can you vote
18 for me. We have not been allowed to do that,
19 and that's simply what we're asking.

20 This, the concern is that your
21 language in the, and the way it's published is
22 fairly restrictive in that it says alternate,

1 alternate represents the same district and the
2 same group affiliation. That would mean a co-
3 op member could only call a co-op member the
4 way I read it. And the intent was for a co-op
5 shipper to be able to call another shipper
6 that may not be a co-op that could represent
7 him at that meeting.

8 In the wording of the language
9 here it says that provided we, the person,
10 don't do that ourselves, the committee can, to
11 the extent possible, can do that. To the
12 extent possible, does that mean the committee
13 has that right to say select someone outside
14 of a broader, the definition, group
15 affiliation or the member. And that's what
16 the point of this was, for us to be able to
17 kind of substitute ourselves with people that
18 we, either are like minded or like thinking at
19 times when we're not going to be there other
20 than maybe the alternate, because if our
21 alternate is busy then we're, we have that, a
22 problem.

1 And so when you asked the
2 question, we had not thought about the, what
3 we interpreted, you know, I'm interpreting now
4 is this narrow, the more narrow version of the
5 language as presented in the publication, that
6 was not, we're looking for a little broader,
7 looser is a terrible term, but a broader
8 method of appointing an alternate and/or
9 someone in our place. But we do agree that it
10 should be a grower to grower or a shipper to
11 shipper because that's the way the whole
12 concept of the committee is made up, to avoid
13 the conflicts of shippers versus growers, et
14 cetera.

15 MS. PICHELMAN: This is Heather
16 Pichelman, USDA OGC. Mr. Hamner, the language
17 here is actually what USDA has considered is
18 the CAC's language.

19 THE WITNESS: Right, I --

20 MS. PICHELMAN: It's your
21 language.

22 THE WITNESS: Some of us majored

1 in graduation and not English.

2 MS. PICHELMAN: And so I guess for
3 USDA, USDA needs some clarification from the
4 CAC as to exactly the language that it is
5 proposing to the Agency today. So that is
6 something that needs to be clarified today on
7 the record, exactly the language that you,
8 that the CAC is proposing, whether it's the
9 language that has been noticed or whether CAC
10 is looking to modify, to request a
11 modification of the proposed language. And
12 that would include what Mr. Raley, what he had
13 in his testimony. If -- what your proposed
14 language was.

15 THE WITNESS: Well, I guess, I'm
16 not, you know, I'm probably the wrong one to
17 do that, so I'd have to ask Chris or Doris.
18 But I would say that probably that it, the way
19 I would, would be the alternate represents the
20 same, I would delete the same district and say
21 group affiliation because that's what we're
22 saying. It doesn't necessarily have to be,

1 affiliation means or shipper or grower the way
2 I read it, but not necessarily the same
3 district because that's, we may, that may not
4 be possible.

5 MS. PICHELMAN: Before the end of
6 this hearing, we'd like a clarification --

7 THE WITNESS: Right, that's fine.
8 We'll, we'll be glad to get, right.

9 MS. PICHELMAN: -- whether or not
10 you want to submit to the record later on
11 within the hearing --

12 THE WITNESS: I thought it was a -
13 -

14 MS. PICHELMAN: -- kind of a final
15 --

16 THE WITNESS: -- it was a very
17 good question earlier and so we were trying to
18 do that for you.

19 MS. PICHELMAN: Absolutely

20 THE WITNESS: Okay.

21 MS. PICHELMAN: At the very end
22 we'll just make very, very clear between USDA

1 and CAC the exact language.

2 THE WITNESS: Clear works for us
3 too.

4 MS. PICHELMAN: Okay.

5 THE WITNESS: Okay.

6 JUDGE HILLSON: Are there any
7 other questions of this witness on this
8 proposal?

9 MS. PICHELMAN: No, not on 2.

10 JUDGE HILLSON: Why don't you
11 proceed, please.

12 MR. HAMNER: Proposal 3 is the --

13 JUDGE HILLSON: I'm sorry, Ms.
14 Schmaedick has a question.

15 MS. SCHMAEDICK: Melissa
16 Schmaedick, USDA. For the record, can you
17 tell me whether or not this proposal in
18 particular, as well as all of the other
19 proposals were widely discussed within the
20 industry, with growers and shippers of all
21 sizes?

22 THE WITNESS: Yes, yes, they were,

1 within the CAC membership and even broader
2 than that, so yes.

3 MS. SCHMAEDICK: So everyone is
4 aware of the changes that are being proposed?

5 THE WITNESS: Yes.

6 MS. SCHMAEDICK: Okay.

7 THE WITNESS: As far as I know,
8 yes. I mean, it's been discussed.

9 MS. SCHMAEDICK: Can you give me
10 some examples of how that information was
11 shared?

12 THE WITNESS: I think it goes
13 through the, this proposal has gone through
14 committee meetings at Florida Citrus Mutual,
15 Indian River Citrus League, the CAC and its
16 committee and membership, so it's been
17 presented to a broad spectrum of the industry.

18 MS. SCHMAEDICK: Was the
19 information shared through newsletters or any
20 other type of outreach?

21 THE WITNESS: I'd have to ask
22 those, I'd have to ask each of those

1 organizations how they spread it.

2 MS. SCHMAEDICK: Okay, thank you.

3 THE WITNESS: Proposal 3, the
4 authority to conduct meetings by phone or
5 other means of communication technology.

6 The current language in the order
7 does not allow meetings to be conducted,
8 except in an emergency, by telephone
9 (conference call). Due to the emergencies,
10 over time I've served on committees, we have
11 utilized this provision of the order a few
12 times and it has worked extremely well for the
13 committee. Over the past 10 years, CAC
14 committees have utilized conference calls for
15 most of their meetings and it is a very
16 efficient way of holding meetings.

17 I am a member of a number of
18 industry organizations. Many of these
19 organizations use conference calls as an
20 alternative to traditional meetings. Holding
21 conference call meetings not only saves time
22 and money, but participation increases as

1 well. Conference calls are commonplace within
2 our industry organizations. They are
3 efficient, cost effective and promote
4 increased participation while also promoting
5 openness of meetings.

6 When we discussed the proposed
7 change to the order, it was noted that
8 communication technology is changing rapidly
9 and other forms of communications such as
10 video conferencing and web conferencing could
11 be utilized in the future.

12 This proposal will save everyone
13 money and time and will increase participation
14 in the meetings, which is only positive for
15 the committee. The flexibility conference
16 calls affords could be used to increase grower
17 and shipper participation in meetings.

18 One additional plus for allowing
19 this flexibility is how the committee conducts
20 meetings is that these types of meetings are
21 all inclusive and individuals with handicaps
22 are granted greater access to our meetings.

1 If Proposal 4 is approved by the
2 industry, it is most likely that there could
3 be a number of additional meetings and this
4 proposal will save money and time and
5 encourage greater participation.

6 The committee unanimously approves
7 this proposal and there has been no opposition
8 to this. This may solve the questions raised
9 in Proposal 2, as a matter of fact.

10 JUDGE HILLSON: Any questions of
11 this witness on Proposal 3? Ms. Schmaedick?

12 MS. SCHMAEDICK: Melissa
13 Schmaedick, USDA. I'll ask the same questions
14 of you that I asked Mr. Raley about attendance
15 part of the committee, attending a meeting in
16 person and part by phone, is that something
17 that you envision?

18 THE WITNESS: Yes, ma'am.

19 MS. SCHMAEDICK: Okay, and what
20 about the acceptance of fax or e-mail as
21 written confirmation?

22 THE WITNESS: Yes, ma'am. We

1 would, we would accept that, yes, e-mail as
2 well.

3 MS. SCHMAEDICK: Okay.

4 THE WITNESS: Fax and e-mail.

5 MS. SCHMAEDICK: Those are my
6 questions.

7 JUDGE HILLSON: Anyone else have
8 questions of this witness? Go ahead, Ms.
9 Dash.

10 MS. DASH: Suzanne Dash, USDA.
11 You're a grower and a shipper?

12 THE WITNESS: Yes, ma'am.

13 MS. DASH: Under the SBA
14 guidelines, would you consider yourself --

15 THE WITNESS: Was that 5,000,000?
16 I missed that when I walked in.

17 MS. DASH: 6.5 million for a
18 shipper and \$750,000 for a grower.

19 THE WITNESS: I'm not a small
20 grower or a small shipper.

21 MS. DASH: Okay. And what do you
22 grow?

1 THE WITNESS: Primarily
2 grapefruit.

3 MS. DASH: That's all I have.

4 JUDGE HILLSON: Anyone else?

5 Okay, thank you for your testimony.

6 THE WITNESS: Thank you.

7 JUDGE HILLSON: Is Mr. Kinney the
8 next witness?

9 MR. KINNEY: We're going to let
10 Mr. Browning, Dr. Browning testify. He has a
11 schedule --

12 JUDGE HILLSON: That's fine. Come
13 on up here.

14 MS. PICHELMAN: Your Honor, I
15 don't think Exhibit 10 has been received yet.

16 JUDGE HILLSON: Thank you very
17 much. I had a note to do that. Exhibit 10 is
18 received into evidence.

19 (Whereupon Exhibit 10
20 was received into
21 evidence.)

22 MS. PICHELMAN: Thank you.

1 JUDGE HILLSON: Thank you.

2 DR. BROWNING: Good morning.

3 JUDGE HILLSON: Good morning. Let
4 me swear you in first. Please raise your
5 right hand.

6 Whereupon,

7 HAROLD BROWNING

8 having been duly sworn, was called
9 as a witness and was examined and testified as
10 follows:

11 JUDGE HILLSON: Can you please
12 state your name and spell it for the record,
13 sir?

14 THE WITNESS: Harold Browning, H-
15 a-r-o-l-d, B-r-o-w-n-i-n-g.

16 JUDGE HILLSON: Okay, and this
17 document with the University of Florida
18 letterhead, that's going to be your testimony?

19 THE WITNESS: Correct.

20 JUDGE HILLSON: I'm going to pre-
21 mark that as Exhibit 11. Okay, you may
22 testify.

1 (Whereupon Exhibit 11
2 was marked for
3 identification.)

4 THE WITNESS: Thank you. My name
5 is Harold Browning and I'm the Center Director
6 and Professor at the University of Florida,
7 Citrus Research and Education Center in Lake
8 Alfred. My business address is 700 Experiment
9 Station Road, Lake Alfred, Florida.

10 CREC, the Citrus Research and
11 Education Center, is the oldest and largest
12 off-campus research and education center in
13 the University of Florida's Institute of Food
14 and Agricultural Sciences and is unique among
15 research centers in that it focuses entirely
16 on one commodity, citrus. We are proud of the
17 fact that CREC is the largest citrus research
18 facility in the world and this year we
19 celebrated our 90th anniversary at the center
20 in Lake Alfred.

21 Our mission statement indicates
22 that CREC discovers and delivers innovative

1 solutions that empower citrus and other
2 agricultural interests to conduct responsible
3 and profitable business. CREC fosters
4 scientific excellence and efficient use of
5 resources. We are proud to serve the citrus
6 industry in this capacity.

7 Now more than ever, our Center, as
8 well as USDA/ARS and other research agencies,
9 have been called upon to address potentially
10 devastating diseases affecting citrus growers,
11 both fresh and processed. Citrus canker and
12 greening are our highest priorities and have
13 the potential to debilitate or kill the
14 grower's production unit, the citrus tree. We
15 are resolved to find solutions for growers to
16 save our \$9 billion industry, family
17 businesses, and the 100,000 plus jobs that
18 could be lost.

19 Fortunately, the Florida citrus
20 industry has had in place for about 15 years
21 a production research mechanism which provides
22 research grant funding to support their

1 priority grower concerns. This program is
2 supported by grower dollars and focuses
3 specifically on production issues. Much of
4 our research is enabled by this mechanism.

5 Of Florida's 600,000 acres of
6 citrus groves, approximately 75,000 acres are
7 grown for fresh marketing, and I believe that
8 you have some specific statistics that clarify
9 in detail those acreages because these are
10 estimates. This entails both a different
11 production plan and differential harvesting
12 and post-harvest handling. Fresh fruit is a
13 perishable commodity and necessarily faces
14 circumstances unique and related to a
15 knowledge base that is narrow. Local attention
16 to resolving fresh issues often begins in the
17 field and ends in the packinghouse.

18 It is important to note that while
19 fresh growers support the industry's overall
20 research priorities as reported above, they
21 find themselves in an unenviable situation.
22 The situation directly affects our research

1 efforts as currently the fresh sector of the
2 industry has limited funding resources to
3 address its particular research needs or
4 concerns.

5 With the production research
6 funding mechanism mentioned earlier being
7 focused on growing citrus, there are few
8 opportunities for funding support to address
9 fresh fruit issues. That being the case, it
10 makes sense for the fresh industry to pursue
11 amendments to the Marketing Order that would
12 provide authority to fund their research
13 needs.

14 Historically, the marketing of
15 fresh citrus in Florida has enjoyed a
16 worldwide reputation based on high quality in
17 the production system, as well as professional
18 handling and distribution leading to a highly
19 desirable product in the domestic and
20 international marketplace. Retention of this
21 preferred status requires that emerging
22 challenges to fruit quality, both during

1 production and in post-production, be
2 addressed and resolved and this often requires
3 short-term and sometimes, long-term research
4 efforts.

5 Examples that are affecting the
6 fresh industry today clearly include the
7 production and post-production impacts of the
8 presence of citrus canker in Florida.

9 Research is addressing the survival of canker
10 bacteria on fruit surfaces in an effort to
11 fully understand and communicate the limited
12 risks associated with moving of fruit from
13 groves that have canker. Research also is
14 addressing improved methods for detecting
15 canker in groves and on fruit in the
16 packinghouse so that production practices in
17 the grove and grading practices in the
18 packinghouse can be invoked.

19 Furthermore, in a competitive
20 environment and with challenges from canker,
21 greening and a growing list of new pests and
22 diseases, the management of quality is

1 becoming more difficult. Solutions in this
2 competitive environment will necessarily
3 involve the development of new higher quality
4 fruit varieties that have preferred consumer
5 qualities, are well adapted to Florida's
6 growing conditions and which also are tolerant
7 or resistant to these new pests and diseases.

8 Thus, continuing investment in
9 plant breeding and improvement must be
10 undertaken vigorously as is the case in all
11 other agricultural enterprises. Efforts in
12 all of these areas are unfortunately impaired
13 due to lack of adequate, sustainable funding
14 that allows for continuous commitment to
15 research.

16 Ultimately, the access of Florida
17 fresh fruit into domestic and international
18 markets will be related to our ability to
19 resolve these issues as well as other post-
20 harvest challenges such as post-harvest decay
21 control, improved understanding of nutritional
22 and health benefits of consuming citrus, and

1 the ability to provide phyto-sanitary
2 certification for fruit leaving Florida.
3 These goals can only be accomplished through
4 investment in research. UF, IFAS and our
5 Federal partners in USDA ARS and APHIS are
6 committed to assist in addressing aspects of
7 fresh fruit production, harvesting and
8 marketing that require research. Regulatory
9 compliance also mandates continuing investment
10 in research.

11 Let me be clear. Budgets are
12 extremely tight in public research
13 institutions, as well as in the agricultural
14 sectors. Overall industry priorities are
15 dictated by and will only be accomplished
16 through co-investment in research via direct
17 support allocations. When a segment of the
18 industry has specific research needs in order
19 to remain economically sustainable and viable,
20 these needs can best and perhaps only be
21 addressed through direct funding support as
22 provided in amendment 4. I can understand and

1 appreciate the fresh industry's support for
2 this tool given the current challenges and
3 circumstances. Thank you.

4 JUDGE HILLSON: Okay. I'll
5 receive Exhibit 11 into evidence. You don't
6 have any objection, do you?

7 (Whereupon Exhibit 11
8 was received into
9 evidence.)

10 MS. PICHELMAN: No objection.

11 JUDGE HILLSON: Thank you. Are
12 there any questions for Dr. Browning?

13 MS. SCHMAEDICK: Yes.

14 JUDGE HILLSON: Go right ahead,
15 Ms. Schmaedick.

16 MS. SCHMAEDICK: Good morning.

17 THE WITNESS: Good morning.

18 MS. SCHMAEDICK: Melissa
19 Schmaedick, USDA. So if I understand
20 correctly, you are currently involved in
21 research projects related to citrus canker and
22 greening?

1 THE WITNESS: Correct.

2 MS. SCHMAEDICK: And you see the
3 need for that research to continue if not
4 increase. Is that correct?

5 THE WITNESS: Absolutely, yes.
6 We're on the front end of dealing with both of
7 these diseases in Florida, and so a sustained
8 research effort, probably for a decade or more
9 will be necessary to, to fully address the,
10 the impact of these diseases in Florida.

11 MS. SCHMAEDICK: And in your
12 opinion as a specialist in this area, what
13 would happen if this research wasn't conducted
14 to its full effect?

15 THE WITNESS: We've conducted risk
16 assessments of the diseases of citrus that
17 pose the greatest threat to Florida citrus,
18 and this was done through a panel of, of
19 scientists familiar with most of the major
20 diseases of citrus in the world, and concluded
21 that citrus greening is by far the most
22 serious disease of citrus in the world and has

1 the ability to limit or eliminate production
2 of citrus in the region. So it clearly could
3 have monumental impacts on the Florida citrus
4 industry.

5 And citrus canker, while it
6 doesn't kill trees, has issues related to
7 fruit contamination that could have great
8 impacts on the fresh industry in particular.
9 So they're both very serious issues for the
10 industry.

11 MS. SCHMAEDICK: The question of
12 greening, does that impact both fresh product
13 for the fresh market as well as product for
14 processed?

15 THE WITNESS: Yes, ma'am. All of
16 the varieties, the root stocks and -- that are
17 grown in Florida are susceptible to citrus
18 greening.

19 MS. SCHMAEDICK: But citrus
20 canker, on the other hand, is that more
21 specific to the, its impact on the fresh
22 market?

1 THE WITNESS: As a biological
2 system, it again, affects most of the
3 varieties that we grow here. It affects those
4 varieties differentially, and in some cases
5 with more susceptible varieties, that will
6 cause early fruit drop, so the yield can be
7 reduced regardless of how the fruit is used.
8 But the particular problem for the fresh side
9 is that there are other citrus areas of the
10 world that do not have citrus canker and so
11 there are marketing restrictions placed on
12 fresh fruit that don't exist for the processed
13 side.

14 MS. SCHMAEDICK: That's it for my
15 questions.

16 JUDGE HILLSON: Anyone else on the
17 government side?

18 MR. NISSEN: Chris Nissen, USDA.
19 You state that there are, my question relates
20 to, there are specific differences between the
21 two, the processed and the fresh in terms of
22 research. There are particularly research

1 oriented projects that will much more directly
2 impact the fresh market. Is that correct?

3 THE WITNESS: That's correct, yes.

4 Some of the research that's done maybe equally
5 influences production whether it's going
6 toward fresh or processed utilization, but
7 some of the specific things that would lead to
8 guaranteeing that fruit leaving Florida are
9 clean, are free from contaminants that might
10 affect disease transmission from one place to
11 another, or it could affect human health, are
12 very specifically fresh fruit issues. The
13 handling issues, storage, shipping and those
14 things that lead to quality on receipt of
15 fresh fruit in foreign markets, for example,
16 are, are very specific to fresh fruit and, and
17 have very different consequences on the
18 processed side.

19 MR. NISSEN: A follow-up, I mean,
20 also because you're selling the fruit in a
21 wholesome form and we're using a grade
22 standard that has to do with the appearance of

1 the fruit, there are, particularly, diseases
2 and pests that also affect just the appearance
3 of the fruit that makes it difficult to meet
4 grade. Isn't that correct?

5 THE WITNESS: Absolutely, and a
6 lot of our research, for example, with, with
7 canker, we're looking at the use of wind
8 breaks because they can limit the spread of
9 the disease in the field and keep down the
10 incidence of the disease. But they also
11 affect the incidence of, of wind scar, damage
12 on the fruit due to, to just the wind itself,
13 so there's a plethora of issues that relate to
14 the cosmetic as well as the health issues
15 associated with fresh fruit that are quite
16 different from those with processing.

17 MR. NISSEN: Thank you very much.

18 JUDGE HILLSON: Any further
19 questions?

20 MS. SCHMAEDICK: Not from me.

21 JUDGE HILLSON: Okay. Thank you
22 for testifying, Dr. Browning. Who's going to

1 be the next witness? Why don't you sit near
2 a mike? Please raise your right hand.

3 Whereupon,

4 RICHARD KINNEY

5 having been duly sworn, was called
6 as a witness and was examined and testified as
7 follows:

8 JUDGE HILLSON: Please state your
9 name and spell it for the record.

10 THE WITNESS: Richard Kinney, R-i-
11 c-h-a-r-d, K-i-n-n-e-y.

12 JUDGE HILLSON: Okay, Mr. Kinney.
13 I'm going to mark your written statement as
14 Exhibit 12 and you may proceed.

15 (Whereupon Exhibit 12
16 was marked for
17 identification.)

18 THE WITNESS: Good morning. I am
19 Richard Kinney and I'm a CEO and General
20 Manager of Florida Citrus Packers. We are a
21 trade association of commercial fresh citrus
22 packinghouses. Our members are growers and

1 packers of approximately 35 million cartons of
2 fresh oranges, grapefruit and specialty
3 varieties shipped annually, depending on the
4 season.

5 We support all four proposed
6 amendments. We respectfully request USDA
7 initiate appropriate rule making to allow
8 fresh growers the opportunity to vote on these
9 proposals, especially Amendment Number 4.

10 Florida Citrus Packers and its
11 members request discretionary taxing authority
12 to support initiatives unique to fresh. The
13 fresh industry seeks to utilize all tools
14 available including the Federal Marketing
15 Order, which may provide greater flexibility
16 and support for creating a strategic vision
17 and identity for fresh Florida citrus.

18 These strategic objectives may
19 include: 1) create an optional tool (revenue
20 source) to supplement and/or support fresh
21 programs; 2) establish an efficient or
22 autonomous fresh decision making process and

1 Board accountable to fresh growers; and 3) to
2 provide the structure or system to enhance
3 fresh as premium or value-add. As well, the
4 authority may be utilized to support
5 supplemental programs in marketing, research
6 and new varieties.

7 As regards marketing, fresh citrus
8 fruit represents less than 10 percent of
9 Florida's citrus production. However, fresh
10 growers wish to pursue a strategic vision and
11 identity for fresh, to enhance equity in the
12 term and create greater consumer demand and
13 value to growers.

14 Research: Florida has a state
15 marketing order to generate citrus box tax
16 revenue for scientific research projects.
17 Although revenue from this program has been
18 invaluable to Florida's citrus industry, its
19 programs and priorities are subject to
20 political and market forces and are largely
21 dedicated to the needs of Florida's processed
22 industry. The research priorities of fresh

1 growers and shippers are typically quite
2 different from those of the processed segment.
3 Fresh growers and shippers require funds that
4 can be dedicated to the fresh concerns and
5 priorities.

6 New Varieties: Florida's entire
7 citrus industry has recognized the need for an
8 organized effort to support the development,
9 importation, evaluation and release of new
10 citrus varieties. Toward this end, the FCC
11 approved a contract to fund New Varieties
12 Development & Management Corporation. A
13 funding source may be needed to supplement
14 and/or support fresh variety objectives. The
15 CAC is purely accountable to fresh growers.
16 These funds can be utilized in concert with
17 FDOC funds or independently.

18 A Tool in the Box: The question
19 has been raised about the desirability of dual
20 taxing authorities. Certainly fresh growers
21 would not ever want to be in a position of
22 being double taxed in order to gain focus and

1 control. It should be understood that the
2 Florida Citrus Commission has the authority to
3 tax growers, not the obligation to tax
4 growers. Should Marketing Order 905 be
5 modified to provide a taxing authority for
6 fresh promotion and research, et cetera, it
7 would be another tool in the box for fresh
8 growers.

9 Should the FCC recognize the CAC
10 as a complementary program working to enhance
11 the welfare of Florida's citrus industry, each
12 tax could be adjusted to provide sufficient
13 funds to accomplish those tasks that growers
14 determine are best handled by each respective
15 program. In the unlikely event the FCC
16 refuses to adjust its fresh taxes to a level
17 commensurate with grower desires, the CAC
18 would have complete control to reduce or
19 eliminate its own tax. In such a case, the
20 CAC can simply reduce its own promotional,
21 research or new variety collection to zero.

22 The Citrus Administrative

1 Committee directing Federal Marketing Order
2 905, is comprised of fresh growers. The
3 creation of a taxing authority within this
4 body to support fresh marketing, research and
5 new variety objectives is sensible and
6 practical. Fresh citrus growers and shippers
7 request consideration to provide authority to
8 support priorities particular to their market.
9 Thank you.

10 JUDGE HILLSON: Thank you. I'm
11 going to, without further ado, I'm going to
12 receive Exhibit 12 into evidence and I will
13 ask the government folks if they have any
14 questions of Mr. Kinney.

15 (Whereupon Exhibit 12
16 was received into
17 evidence.)

18 MS. SCHMAEDICK: Yes.

19 JUDGE HILLSON: Go ahead, Ms.
20 Schmaedick.

21 MS. SCHMAEDICK: Melissa
22 Schmaedick, USDA. Mr. Kinney, throughout your

1 testimony you refer to a tax. By saying tax,
2 are you referring to an assessment?

3 THE WITNESS: Yes.

4 MS. SCHMAEDICK: In terms of, how
5 do you see, well, let me see. Currently,
6 right now, if I understand things correctly,
7 there's only one body within Florida that
8 conducts research and promotion activities,
9 that's the Florida Department of Citrus. Is
10 that correct?

11 THE WITNESS: There's a production
12 tax, or a production box research tax that
13 also, that's an entity that also provides
14 money for research. But as, as far as an
15 entity that does both, yes, the Department of
16 Citrus does have both authorities.

17 MS. SCHMAEDICK: Okay.

18 THE WITNESS: Not promotion and
19 research.

20 MS. SCHMAEDICK: Okay, and that's
21 a state program?

22 THE WITNESS: Yes, it's a state,

1 it's under a state marketing order.

2 MS. SCHMAEDICK: Okay. And the
3 Federal Marketing Order, you're wanting to add
4 authority to collect assessments for the
5 purpose of doing research and promotion
6 specific to product that goes to the fresh
7 market?

8 THE WITNESS: That's correct.

9 MS. SCHMAEDICK: Okay. So when
10 you talk about the movement of money,
11 assessments that are collected and the fact
12 that they're, that money that is, assessments
13 that are currently being collected by the
14 state program may no longer be collected by
15 the state program if this authority is passed
16 and then assessments are collected under the
17 Federal program. Is that correct?

18 THE WITNESS: That's correct.

19 MS. SCHMAEDICK: So again, if I
20 understand your testimony correctly, from the
21 industry point of view, the total amount of
22 revenue that's being collected by both the

1 state and Federal organizations, that total
2 amount doesn't really change, where it goes
3 will change.

4 THE WITNESS: That's the
5 impression that most people have and, and we
6 would concur with that. The growers don't
7 necessarily like taxes or assessments, and,
8 and it would, that would be the likely
9 scenario. However, we wouldn't necessarily
10 want to be limited by that provision because
11 if we see a need and we need to raise taxes,
12 for example, on new varieties, we've got to
13 have new varieties to compete in the
14 marketplace. And if, for example, the FCC,
15 DOC does not fund that and it, and it, you
16 know, would require necessarily for us to get
17 results to add additional taxes, we would want
18 that authority there in, you know, in the
19 Marketing Order.

20 And I would defer to those people
21 who pay those taxes who we would be asking for
22 that authority. So we would like the

1 arrangement that it would provide, the
2 authority that would provide in that those
3 people who are going to pay the tax and the
4 results of what it supports, will be directly
5 benefitted by it. So they'd make that
6 decision.

7 MS. SCHMAEDICK: Okay, so there
8 would be a coordination in the decision making
9 process then.

10 THE WITNESS: In, in most
11 instances, but not necessarily every time.

12 MS. SCHMAEDICK: Okay, all right.

13 THE WITNESS: We have, let me just
14 add to that. We have within the Florida
15 Citrus Commission and the Department of Citrus
16 an entity or a structure that is 90 percent
17 processed. So necessarily, and we've been
18 very up front with our, our meetings with them
19 and our communications with them, necessarily
20 they're going to be guided by those entities,
21 proprietary interests that pay 90 percent of
22 the taxes.

1 Our, our objectives and goals may
2 not coincide necessarily every time with what
3 they think is the best for the industry as a
4 whole, and we need as an additional tool the
5 opportunity to support those systems or
6 mechanisms that will help us in particular in
7 our narrow proprietary interests over and
8 above what the DOC or the FCC may think is a
9 goal or objective. Not adversarial, just that
10 it, the structure is difficult for us to deal
11 with oftentimes, because it is process
12 dominated.

13 MS. SCHMAEDICK: Do you see adding
14 authority for research and promotion as being
15 a crucial or vital step to the continued
16 health of the fresh industry?

17 THE WITNESS: Crucial and vital
18 are the very appropriate words. We're
19 struggling to compete in a world market.
20 We're struggling to compete against the word
21 convenience, convenience product. We need new
22 varieties, easy peel, seedless varieties.

1 We've got pressure from diseases. We need to,
2 to the extent in business you can control the,
3 the variables that could affect your business
4 the most, you need to try to do that.

5 And again, this structure, the
6 Federal Marketing Order where only fresh
7 growers and fresh is involved gives us that,
8 that mechanism, that discretion and we need
9 that desperately.

10 MS. SCHMAEDICK: Okay. That's it
11 for my questions.

12 MR. NISSEN: Richard, Chris
13 Nissen, USDA. Talking about the structure,
14 the CAC and the FDOC, they're aware of each
15 other, are they not?

16 THE WITNESS: They are indeed.

17 MR. NISSEN: And there's quite a
18 bit of overlapping membership.

19 THE WITNESS: Yes.

20 MR. NISSEN: And so, I mean, in
21 terms of cooperation and knowing what each
22 other is doing and how this might work in

1 terms of the balancing of the research and the
2 funding, I mean, cooperation between the two
3 groups has occurred in the past, has it not?

4 THE WITNESS: Most definitely. As
5 a matter of fact, the people I work for and
6 many of them sitting at this table today,
7 they're in the processed business and the
8 fresh business. I mean, again, you try to
9 diversify to the extent that you can. You're
10 an orange grower. You're a tangerine grower.
11 You're a grapefruit grower. We have
12 eliminations and so we're all in the business
13 together. And so, yes, that cooperation does
14 occur.

15 MS. DASH: Did the --

16 JUDGE HILLSON: You need to
17 identify, I'm sorry, you need to identify
18 yourself.

19 MS. DASH: I'm sorry. Suzanne
20 Dash, USDA. Did the Florida Citrus Packers
21 have a meeting or meetings with the members to
22 talk about Amendment Number 4?

1 THE WITNESS: Indeed. We are, of
2 course, a trade association. We have various
3 committees and those committees meet on
4 various issues. We galvanize our positions.
5 We talk about the pros and the cons. I've,
6 I've written, myself, a half dozen issue
7 briefs that says here's, here's why we should
8 move on amending the marketing order,
9 Amendment Number 4 in particular, or not and,
10 and it's, this has taken three years. We
11 don't change quickly in this business, but
12 it's taken us three years to get to the point
13 where we are petitioning USDA through the CAC
14 for this authority.

15 So indeed, we, we've been through
16 a lot of time and effort to make sure that
17 we're covering all our bases and communicating
18 to our members. We have a, it was unanimously
19 voted for within our trade association and
20 just for the record, Florida Citrus Packers
21 does represent packinghouses. We have 30
22 packinghouses. We're in almost 90 percent of

1 the fresh volume and we didn't have a single
2 grower/packer within our organization object
3 to, to this. In fact, they were very
4 supportive of us, again, asking for the taxing
5 authority as a tool to potentially help
6 ourselves where we think there's a need.

7 And the other structures that are
8 in place out there could not help us. That's
9 what we're looking for. This tool would
10 provide that mechanism for us to address those
11 issues that can't be addressed under certain,
12 in the, in the current situation that we're
13 facing.

14 MS. DASH: Do you have small and
15 large growers and small and large packers?

16 THE WITNESS: Yes, while, you
17 know, Mr., Mr. Raley himself is a, is a large
18 grower, he represents a co-op. And the co-op
19 is a, is a cooperative of growers that are,
20 you know, I'm a small grower. I'm a member of
21 his co-op. I've got 32 acres so there's lots
22 of those type of growers represented within

1 his structure. And, and so we bring that to
2 the table, not only his cooperative, but
3 there's other cooperatives within our trade
4 association. Again, they're mostly small
5 growers. That's what cooperatives are
6 designed to do, to help smaller growers to
7 compete in a larger market. And, and so,
8 there's that representation there.

9 MS. DASH: Did you, you can give
10 the opinion for yourself as a small grower or
11 what you've heard in meetings with growers and
12 packers, did you feel there was any difference
13 in support for this proposal for small growers
14 versus large growers or small handlers versus
15 large handlers?

16 THE WITNESS: No difference.

17 MS. DASH: And you are a small
18 grower.

19 THE WITNESS: Yes.

20 MS. DASH: That's all I have.

21 JUDGE HILLSON: Anyone else?

22 MR. NISSEN: Chris Nissen, USDA.

1 Richard, you talked about it being a tool in
2 the toolbox. In your opinion, would you say
3 that this is a period of significant change in
4 the citrus industry?

5 THE WITNESS: There's no question
6 we're in a period of significant change. We,
7 we, especially in the fresh side of the
8 business. We, we have awakened to the fact
9 that we have got to respond to the marketplace
10 and we've got to have new tools to do that.
11 And I've mentioned new varieties. We've got
12 to have easy peel, seedless varieties. If
13 we're going to compete long-term, we've got to
14 have disease resistance varieties. We've got
15 to have varieties that, that can meet
16 protocols for access to certain markets.

17 For example, well not to just
18 varieties. We've got to meet the phyto-
19 sanitary requirements for, for those markets
20 on citrus canker, which was mentioned earlier.
21 And we've got to have the tools to do that.
22 It means, for the most part, being able to

1 generate money to, to meet certain objectives
2 so we can continue to have access to market
3 and continue to, to run our packinghouses and
4 put the volume through there in order to give
5 the consumer what he wants.

6 MR. NISSEN: But also in the
7 change, aren't there some significant
8 discussions and changes being discussed at the
9 DOC on how they handle some of their promotion
10 funds and how they're going to continue to do
11 that and other possible options or what they
12 are pursuing?

13 THE WITNESS: You're, thank you
14 Chris, for bringing me around to the point
15 that you probably wanted me to go in the first
16 place. Indeed, the Department of Citrus is
17 thinking of a Federal Marketing Order because
18 of their marketing situation there. The U.S.
19 market is being supplied by half Florida
20 solids and half offshore solids, but they have
21 a state marketing order that taxes Florida
22 growers and that money is used to promote

1 orange juice generically. Now they do put
2 money behind the word Florida, but Florida
3 orange juice, the consumer for the most part
4 perceives orange juice as orange juice as
5 orange juice.

6 So you've got the grower
7 supporting the other 50 percent of the solids
8 out there, the other 50 percent of the orange
9 juice out there with his tax dollars. And so
10 the DOC is now in the, we call it the free
11 riders situation where indeed those, those,
12 that orange juice coming in from Brazil, for
13 example, is getting a free ride on the
14 marketing effort of the DOC and the growers
15 are saying, hey, time out. We are paying for
16 somebody else's marketing. They're
17 benefitting and yet we're having trouble
18 making our ends meet. This isn't going to
19 work, find an alternative.

20 And so the DOC is out considering
21 the possibility of coming to the legislature,
22 to the Federal legislature and amending the

1 marketing order by a national tax if
2 California, Texas and so on would go along
3 with it so that they can generate money from
4 everybody and promote orange juice and
5 everybody benefits, not just, you know, the
6 Florida grower in, in the instance of their
7 own taxes.

8 MR. NISSEN: And should the DOC
9 decide to pursue something like that where
10 they only were promoting orange juice and not
11 working on the fresh, is there any other
12 mechanism right now available to the fresh
13 grower to collect money for promotion and
14 research should the DOC step away from that?

15 THE WITNESS: That, I'm, just you
16 folks, just the Federal Marketing Order.

17 MR. NISSEN: Only if we added it
18 to the Marketing Order.

19 THE WITNESS: Right.

20 MS. PICHELMAN: Heather Pichelman,
21 USDA, Office of General Counsel. I want to go
22 back to something that Ms. Schmaedick had

1 brought up just briefly. Regarding your use
2 of the term tax or creation of a taxing
3 authority, when it comes to Federal Marketing
4 Orders, it's an assessment. You assess, you
5 do not tax. And they are, in fact, they're
6 interchangeable, although I understand it in
7 the street it may be, but I just wanted to
8 clarify whether you understood that the
9 authority that we're looking at is not to
10 actually, a taxing authority, but authority to
11 assess.

12 THE WITNESS: I understand.

13 MS. PICHELMAN: Thank you.

14 JUDGE HILLSON: Anyone else? Ms.
15 Schmaedick?

16 MS. SCHMAEDICK: Melissa
17 Schmaedick, again. I just want to have some
18 help here in understanding, you represent the
19 Florida Citrus Packers. And under the Federal
20 Marketing Order, the committee has members
21 that are growers and handlers, and handlers
22 can be shippers. Are you included in that

1 category of handler/shipper as a packer or are
2 you separate?

3 THE WITNESS: We are shippers.
4 Our trade association represents
5 packinghouses.

6 MS. SCHMAEDICK: Okay.

7 THE WITNESS: But invariably,
8 every packinghouse owner has a base that he
9 works from and they mostly own their own
10 groves, or own grove, or have an affiliation
11 with someone that owns groves. And so it, and
12 while we, under our authority you have to own,
13 lease or operate packinghouses, the base on
14 which those folks operate and conduct business
15 is the grove, and they're almost all growers
16 too. There are a few that just lease
17 packinghouses and, and don't own their own
18 groves, but that's few and far between because
19 then you're subject to the marketplace and so
20 on and so forth.

21 MS. SCHMAEDICK: One element that
22 I find interesting, and I believe it was Mr.

1 Chadwell who brought this up in his
2 introduction, I believe it was actually the
3 packers that proposed this idea of adding
4 research and promotion authority to the
5 marketing order.

6 THE WITNESS: That's correct.

7 MS. SCHMAEDICK: To the committee.

8 THE WITNESS: Yes.

9 MS. SCHMAEDICK: I'm just
10 wondering, is there a general sense also among
11 the producers -- that this is important? Do
12 they see it as being vital, essential to the
13 longevity of their industry?

14 THE WITNESS: Again, Dundee Citrus
15 --

16 MS. SCHMAEDICK: Oh, right, right.

17 THE WITNESS: -- Dundee is
18 representative of, I don't know how many
19 members they have, hundreds, and they
20 represent growers and they're in an official
21 position, I don't want to put words in Mr.
22 Raley's mouth -- but I, their official

1 position in favor of this, this amendment to
2 the marketing order.

3 MS. SCHMAEDICK: Okay, that's it
4 for me. Thank you.

5 JUDGE HILLSON: Okay, that's
6 everyone? Thank you very much for testifying.

7 It's a little bit after noon now.
8 I'm willing, I just want to check. I have on
9 my list, I have Hunt, States and Bournique as
10 the upcoming witnesses. Are there any others
11 that I don't have? I could either do another
12 witness now and then break for lunch, or break
13 for lunch. What do you all want to do? I
14 don't have a strong preference on this one.
15 I guess no one else does.

16 MS. PICHELMAN: I guess -- why
17 don't we say let's break and then -- three
18 afterwards.

19 JUDGE HILLSON: All right.

20 MS. PICHELMAN: But I don't have a
21 preference.

22 JUDGE HILLSON: I think we're

1 going to break. We're going to break for
2 lunch now. Before I go off the record, I know
3 that Ms. Pichelman asked you all to get a
4 position together on something, which I
5 presume you're going to do over lunch, on one
6 of the proposals. Is an hour enough time to
7 each lunch, and if you are all talking, to get
8 yourself together or not? Okay, and there's
9 places close by that we can get to lunch and
10 come back within an hour or so?

11 I've got about three or four
12 minutes after noon. Let's come back at 1:10.
13 We'll break for lunch. Let's go off the
14 record.

15 (Off the record.)

16 JUDGE HILLSON: I have on my list
17 the speakers we're going to have in this
18 order, Mr. Hunt, Mr. States and Mr. Bournique.
19 Does that sound right to you guys?

20 MR. HUNT: That's right.

21 JUDGE HILLSON: Okay, and there's
22 no one else here who is eligible to testify

1 because there's no one else here, basically,
2 just the government folks. So with that, Mr.
3 Hunt, I'll swear you in.

4 MR. HUNT: Thank you very much.

5 Whereupon,

6 FRANK HUNT, III

7 having been duly sworn, was called
8 as a witness and was examined and testified as
9 follows:

10 JUDGE HILLSON: Can you please
11 state your name and spell it for the record?

12 THE WITNESS: Frank Hunt, III, F-
13 r-a-n-k, H-u-n-t.

14 JUDGE HILLSON: Okay, and I'm
15 going to mark your written testimony as
16 Exhibit 13. You may proceed.

17 (Whereupon Exhibit 13
18 was marked for
19 identification.)

20 THE WITNESS: Okay. My name is
21 Frank M. Hunt, III. I'm the President of Hunt
22 Brothers Cooperative in Lake Wales, Florida.

1 Hunt Brothers is a grower, packer and shipper
2 of fresh Florida citrus. Hunt Brothers has
3 been growing citrus in the Lake Wales area
4 since the 1920's, and we are currently in the
5 fourth generation of our family who is
6 involved in the management, ownership,
7 operation of our packinghouse, which ships
8 roughly 1,000,000 cartons of fruit fresh each
9 year off of approximately 5,000 acres of
10 citrus groves. Hunt Brothers also has a
11 significant interest in Florida's Natural
12 Growers, which is a major producer of citrus
13 juice products.

14 I support all four proposed
15 amendments to the Marketing Order 905 and will
16 be speaking specifically to Amendment Number
17 4. Having volunteered my time and expertise
18 to numerous industry organizations and
19 committees, both private and public, I have
20 firsthand knowledge of the importance for
21 producers of Florida citrus for fresh
22 consumption to enjoy representation and

1 control.

2 Having served in various
3 leadership positions on the fresh and
4 processed sides of the industry, I recognize
5 the fresh citrus segment as unique, with its
6 own issues, opportunities and concerns. Due
7 to the small size of the fresh segment
8 relative to the whole, issues of importance to
9 fresh growers are not always prioritized in
10 the same manner by the rest of the industry.
11 This is simply a factor of scale.

12 It is imperative that fresh
13 growers be represented by a body that knows
14 and understands its issues and is willing to
15 help design solutions that will elevate the
16 marketable distinctions of what makes fresh
17 citrus special, and provide a means of
18 researching the specific challenges that could
19 be impediments to horticultural, market or
20 economic success.

21 Florida's citrus industry has
22 suffered a precipitous decline in fresh fruit

1 utilization in recent years. Market and
2 horticultural challenges have intensified,
3 causing an erosion of market share. Fresh
4 growers need an alternative. Although the
5 Florida Department of Citrus maintains a
6 taxing authority to provide research and
7 promotion, it may well be that a program
8 managed and led by fresh growers could better
9 serve specific needs of the fresh segment,
10 interjecting a fresh approach and bias.

11 Many horticultural, cultural,
12 consumer and competitive challenges facing
13 Florida's fresh citrus growers are unique to
14 the fresh segment and of little concern to
15 others. In the past, proposals to identify
16 and support marketable distinctions of fresh
17 citrus were viewed as being in conflict with
18 the interests of the processed sector.

19 As someone with a significant
20 investment in processed and fresh interests,
21 I can tell you that each segment can
22 constructively market to its competitive

1 advantage, while elevating the overall citrus
2 category. Toward this end, fresh citrus
3 challenges require a focused and committed
4 response that can only come from stakeholders
5 who share in the value of the solution.

6 Proposal 4 has been widely
7 discussed among growers of all sizes over the
8 past year. It is largely believed that an
9 expansion of the taxing authority associated
10 with Order 905 would benefit the growers,
11 through added services and accountability.
12 Because members of the Citrus Administrative
13 Committee are elected by fresh growers, they
14 provide balanced representation and leadership
15 and a keen awareness and commitment to the
16 cause of growing and selling fresh Florida
17 citrus.

18 Although Proposal 4 would likely
19 result in an increase in fees levied by the
20 Citrus Administrative Committee, the committee
21 is unlikely to favor an additional tax burden
22 on growers, and is more likely to offset

1 decreased assessments paid to other agencies.
2 Again, growers can rest easy in this assurance
3 as the Citrus Administrative Committee is
4 comprised of growers who have a stake in the
5 success of their policy.

6 Growers deserve the opportunity to
7 affect positive change through the election of
8 leaders who understand their challenges,
9 legitimize their opportunities and share in
10 their successes. Thank you.

11 JUDGE HILLSON: Do you have any
12 questions of Mr. Hunt? Go ahead, Ms.
13 Schmaedick.

14 MS. SCHMAEDICK: Good afternoon.

15 THE WITNESS: Good afternoon.

16 MS. SCHMAEDICK: Melissa
17 Schmaedick with USDA. Mr. Hunt, you mentioned
18 that the cooperative represents growers,
19 packers and shippers. Is that correct?

20 THE WITNESS: Hunt Brothers?

21 MS. SCHMAEDICK: Yes.

22 THE WITNESS: Yes.

1 MS. SCHMAEDICK: And in that
2 capacity, are there members of that
3 cooperative that would qualify as small
4 entities under the SBA definitions?

5 THE WITNESS: Yes.

6 MS. SCHMAEDICK: Yes. And so
7 you're representing that cooperative and its
8 interests.

9 THE WITNESS: That's correct. Let
10 me kind of clarify. Hunt Brothers Cooperative
11 is a family cooperative. There, there are
12 essentially 14 members of the cooperative,
13 which, which are family members or family
14 controlled corporations or organizations that
15 are producing fruit. Some of those members
16 are very small and others are larger. Hunt
17 Brothers' largest member is Hunt Brothers,
18 Inc., which would be 50 percent of our volume.

19 MS. SCHMAEDICK: But within the
20 interest of the cooperative, and you're
21 representing that interest, you're also --

22 THE WITNESS: Right.

1 MS. SCHMAEDICK: -- representing
2 interests of small entities.

3 THE WITNESS: That would be
4 correct.

5 MS. SCHMAEDICK: So my question is
6 in your testimony you say, you talk about
7 needing to be able to control, sort of the
8 destiny of research and promotion activities
9 that are specific to the fresh industry. And
10 do you see that small entities in particular
11 stand to benefit from that type of collective
12 action that is tailored to represent fresh
13 market interests?

14 THE WITNESS: Yeah, I, I think
15 that where you put the fresh fruit growers in
16 the room discussing fresh fruit growers
17 interests, they would certainly be much better
18 represented. And in the current environment
19 we're operating in, many times the fresh fruit
20 interests get lost in the total, in the, this
21 industry is made up predominantly of processed
22 interests and this is really, whether we're

1 talking about marketing or producing, that you
2 have to be sure that whom you're talking to
3 understands you're talking about fresh fruit
4 and not processed because it tends to drift
5 toward the processed side.

6 MS. SCHMAEDICK: I guess my
7 question is if, for example, there's a small,
8 a grower that would qualify as being a small
9 business entity under the SBA definition, in
10 the current situation where research and
11 production activities are under the FDOC, that
12 particular grower's interest is a very small
13 percentage of the overall activities.

14 So my question is if those
15 activities are removed, the activities that
16 are specific to the fresh are moved under the
17 Federal Marketing Order, does that small
18 business entity then stand to gain a certain
19 amount of representation or influence and
20 impact in the, in representing his product in
21 the market? Does that make sense?

22 THE WITNESS: I would think so.

1 MS. SCHMAEDICK: So essentially
2 you could say that maybe small entities stand
3 to benefit proportionally?

4 THE WITNESS: I would think so.

5 MS. SCHMAEDICK: Okay. That was
6 my question. Long way to get there, but
7 that's what I was trying to say. Thanks.

8 JUDGE HILLSON: Any other
9 questions from this side of the room? Go
10 ahead, Ms. May.

11 MS. MAY: Laurel May, USDA. In
12 your testimony you said that in the past some
13 proposals, I guess, by the Florida Department
14 of Citrus have been in conflict with the
15 interests, well, you said the processed
16 sector. That fresh citrus interests and
17 processed citrus interests conflict with each
18 other. How do they conflict with each other?

19 THE WITNESS: We don't really want
20 to get into some of our issues with the
21 Department of Citrus specifically, but you
22 know, again it's, it's trying to get fresh

1 interests, talking about fresh interests and,
2 and addressing those. And so in the past with
3 some of the programs that, that we've had and
4 some of the things, the initiatives we've had,
5 with 90 percent of the interest being in
6 processed, it's been difficult to get programs
7 implemented.

8 One in particular that we, would
9 be fresh squeezed juice that, fresh squeezed
10 was a big part of our, our business. We had
11 some issues concerning food safety and we felt
12 like that we abdicated our responsibility in
13 responding to these in this industry and just
14 kind of let it, let it go. And yet for the
15 fresh segment of the industry, it was a very
16 important part of our business. We shipped a
17 lot of fruit to machines across the country
18 that used to squeeze juice fresh and, and we
19 kind of walked away from that business.

20 Well, the processed side said not
21 to worry. We have NFC pasteurized juice. We
22 can support this market. Reality is it's not,

1 they're not exactly the same products. That's
2 one particular one.

3 When we began trying to bring this
4 back a few years ago -- did not want to talk
5 about the Department of Citrus, the makeup of
6 the commission at the time, there's a strong
7 processed presence that, that didn't want to
8 go there. So we didn't go there.

9 MS. MAY: So then you feel that by
10 adding this authority to the marketing order,
11 that would enhance the fresh industry's --

12 THE WITNESS: The opportunity to
13 look at these possibilities and evaluate them
14 on their own merit and support them or not.

15 MS. MAY: Okay. That makes sense.
16 Okay, thank you.

17 JUDGE HILLSON: Anything else from
18 this side of the room? I'm going to receive
19 your written statement, Mr. Hunt, into
20 evidence as Exhibit 13. Thank you very much
21 for testifying. Now let's move right on to
22 Mr. States.

1 (Whereupon Exhibit 13
2 was received into
3 evidence.)

4 Whereupon,

5 ROBERT E. STATES

6 having been duly sworn, was called
7 as a witness and was examined and testified as
8 follows:

9 JUDGE HILLSON: Can you please
10 state your name and spell it for the record,
11 sir?

12 THE WITNESS: Robert E. States, S-
13 t-a-t-e-s.

14 JUDGE HILLSON: Okay, and Mr.
15 States, I am going to mark your written
16 statement as Exhibit 14, and you may testify
17 now.

18 (Whereupon Exhibit 14
19 was marked for
20 identification.)

21 THE WITNESS: Thank you. My name
22 is Robert E. States and I serve in a sales

1 capacity for DNE World Fruit Sales. DNE World
2 Fruit Sales was formed in 1914 as a receiver
3 and distributor of fresh fruits and vegetables
4 in New York City. The company began investing
5 in Florida citrus groves and packinghouses in
6 the 1920's and today owns and manages
7 approximately 20,000 acres of groves and land
8 holdings in Florida's famous Indian River
9 citrus production region. DNE is a grower,
10 packer, exporter and marketer of fresh Florida
11 citrus and an importer and marketer of citrus
12 fruits from virtually every significant global
13 production area.

14 DNE is the largest single grower
15 of Florida grapefruit and is the exclusive
16 marketer of fresh oranges and tangerines of
17 Waverly Growers Cooperative and Haines City
18 Citrus Growers Association. Fresh grapefruit
19 and specialty varieties require a high rate of
20 fresh utilization in order to return a healthy
21 profit to the grower. As disease pressure and
22 changes in consumer demand have caused a

1 steady decline in fresh movement, the
2 challenges facing growers of varieties
3 intended for fresh consumption have been
4 accentuated. Fresh growers desire the
5 creation and implementation of research and
6 marketing programs that address the specific
7 challenges of the fresh segment.

8 DNE World Fruit Sales has reviewed
9 and studied the four proposed amendments to
10 Marketing Order 905. DNE is supportive of
11 Proposals 1 through 3 as a means of making
12 administration of Marketing Order 905 more
13 conducive to present business practices. DNE
14 is strongly supportive of Proposal 4,
15 providing an expansion of the scope and
16 authority of the marketing order to include
17 research and promotion activities, including
18 paid advertising.

19 Growers of citrus varieties for
20 fresh consumption view the approval of
21 Proposal 4 as the addition of another tool in
22 the box. Growers realize that the Citrus

1 Administrative Committee, a body elected by
2 growers, has the ability to conduct research
3 and promotional programs that are tailored to
4 the unique needs of the fresh sector. Such a
5 tool may or may not be employed, but the
6 minority fresh sector finds solace in
7 possession of the authority.

8 The fresh citrus sector represents
9 10 to 12 percent of Florida's citrus crop. As
10 the minority sector, the priorities of fresh
11 growers may be viewed differently than the
12 needs of the larger industry. Fresh growers
13 would likely be able to identify the special
14 taste and health attributes of fresh citrus
15 and potentially establish programs to leverage
16 this knowledge into a marketable advantage.

17 While fresh fruit research and
18 promotion is encapsulated in the marketing
19 message of the larger industry and its
20 processed orientation, fresh differentiation
21 is a key component of effective promotions.
22 DNE is of the opinion that processed and fresh

1 interests should each promote the marketable
2 strengths of their respective products in an
3 appropriate manner to strengthen grower
4 returns and enhance demand, while elevating
5 consumer awareness and appreciation of citrus.

6 This is best achieved through a
7 board of elected stakeholders who are directly
8 accountable to the electorate and who benefit
9 from the success of the programs. The CAC is
10 the most suitable body through which to
11 accomplish this. Through Marketing Order 905,
12 growers can decide when or if they wish to
13 assess themselves for research and promotion
14 and can avoid double taxation through control
15 of the process.

16 Proposal 4 would make it possible
17 for a fresh focused program administered
18 through the CAC to work in concert with the
19 existing programs of the Florida Department of
20 Citrus or to seek a division of labor that
21 best employs the expertise of each body.

22 Amendment Proposal 4 offers fresh growers a

1 new tool to more directly affect research and
2 promotion programs specifically designed to
3 address our particular market and research
4 needs. Thank you.

5 JUDGE HILLSON: Okay. I'm going
6 to receive Mr. States written statement,
7 Exhibit 14, into evidence and then I will ask
8 the folks on the government side if they have
9 any questions. Ms. Schmaedick, you look like
10 you have, you don't have any questions?

11 (Whereupon Exhibit 14
12 was received into
13 evidence.)

14 MS. SCHMAEDICK: No, I don't have
15 any questions. Thank you.

16 JUDGE HILLSON: No questions? Oh,
17 wait a second.

18 MS. DASH: I just have my standard
19 question about --

20 JUDGE HILLSON: That's Ms. Dash
21 speaking, by the way, for the record.

22 MS. DASH: Sorry, Suzanne Dash,

1 USDA. As a grower, would you consider
2 yourself a small or --

3 THE WITNESS: I'm not a grower
4 myself. I'm a, a sales agent for a company.
5 But I'd say our grower, we'd be a large grower
6 with our acreage, yes.

7 MS. DASH: And as a handler?

8 THE WITNESS: A large handler, we
9 would be a large handler I would say, yes.

10 MS. DASH: That's all.

11 JUDGE HILLSON: No other
12 questions? All right. Thank you for
13 testifying. And Mr. Bournique, I hope I'm
14 pronouncing your name correctly, I guess
15 you're coming up in a second. Please raise
16 your right hand.

17 Whereupon,

18 DOUGLAS C. BOURNIQUE

19 having been duly sworn, was called
20 as a witness and was examined and testified as
21 follows:

22 JUDGE HILLSON: Can you please

1 state and spell your name for the record?

2 THE WITNESS: Douglas C.

3 Bournique, B-o-u-r-n-i-q-u-e.

4 JUDGE HILLSON: Okay, and I've
5 marked your written statement as Exhibit 15.
6 You may proceed to testify.

7 (Whereupon Exhibit 15
8 was marked for
9 identification.)

10 THE WITNESS: My name is Doug
11 Bournique. I reside at 1145 Pegasus Place in
12 Vero Beach, Florida. I am the Executive VP of
13 the Indian River Citrus League. It's the
14 state's oldest grower association. We're 77
15 years old.

16 On behalf of the Indian River
17 Citrus League, its 1000 grower members and 22
18 commercial packinghouses, we submit our
19 support of the Citrus Administrative Committee
20 to initiate rule making to amend Marketing
21 Order 905 to provide taxing authority to
22 support fresh scientific research, market

1 development and/or advertising.

2 The economic vitality of the
3 region is predominantly fresh fruit. The
4 River region is the largest grapefruit region
5 in the world and we export 80 percent of the
6 15,000,000 4/5 bushel cartons that are packed
7 by our member packinghouses that is exported
8 to 24 countries around the world.

9 Our growers and packers are in an
10 extremely competitive business with
11 unprecedented disease pressures and need every
12 possible tool to stay in business. We
13 strongly feel that this amendment would
14 enhance our grower membership's ability to
15 generate a fair return on their packed fresh
16 fruit. Unfortunately at this time as
17 grapefruit growers, the fresh fruit return is
18 the only positive return for our grower
19 membership, as the processed side of the
20 financial equation is all red ink.

21 On behalf of our entire grower
22 membership, we urge your consideration and

1 support of this important amendment for our
2 grower membership. Thank you.

3 JUDGE HILLSON: Thank you, Mr.
4 Bournique. I'm going to receive your written
5 testimony as Exhibit 15, and then I'm going to
6 turn it over to the folks to my left to see if
7 they have any questions of you.

8 (Whereupon Exhibit 15
9 was received into
10 evidence.)

11 MS. SCHMAEDICK: Yes, I have a
12 question.

13 JUDGE HILLSON: Go ahead, Ms.
14 Schmaedick.

15 MS. SCHMAEDICK: Melissa
16 Schmaedick, USDA. Mr. Bournique, thank you
17 for your testimony. You indicate that the
18 Indian River Citrus League represents about
19 1,000 grower members. Do you have any
20 statistics as to what percentage of those
21 grower members might qualify as small
22 businesses?

1 THE WITNESS: Yeah, about three-
2 quarters of our growers are small growers.
3 We're an old region of the state's production,
4 and most of our growers are in the 50 to 200
5 to 250 acre range. We've got about 16 to 18
6 growers that are above the 5,000 acre range,
7 so the vast majority are very small growers as
8 compared to the rest of the state.

9 MS. SCHMAEDICK: And what about
10 the packinghouses you represent?

11 THE WITNESS: Yeah, we have 22
12 packinghouses. We did have, in the questions
13 you asked earlier, we had 43 packinghouses in
14 the year 1999. So this industry is shrinking
15 rapidly. We're down to 22. That's the reason
16 we're urging your support of this for our
17 remaining membership and our packinghouses to
18 be more competitive.

19 But of those packinghouses, the
20 average packinghouse in the River packs
21 somewhere around three-quarters of a million
22 cartons each year. They could pack more.

1 It's just that the, the fresh fruit that's
2 available is becoming less and less due to
3 disease pressure.

4 MS. SCHMAEDICK: So I've asked
5 this question once before, do you see the
6 Proposal 4, adding authority for research and
7 promotion, as being a vital element to the
8 longevity of your industry?

9 THE WITNESS: Absolutely. I think
10 it's, personally and professionally, I think
11 it's long overdue. We've needed this for a
12 long time. I'm glad that we're here. I'm
13 glad you're all here listening to this and we
14 need it as quickly as possible because the
15 industry is in that kind of dire consequences
16 of, of all of our scientific needs, our
17 marketing needs. It needs to be put together
18 as quickly as we can to keep them in business.

19 MS. SCHMAEDICK: And Indian River
20 Citrus League, you said it was predominantly
21 grapefruit.

22 THE WITNESS: Yes, yeah, we're the

1 biggest region in the world for grapefruit
2 production.

3 MS. SCHMAEDICK: Okay.

4 THE WITNESS: We're bigger than
5 Texas and other areas combined, most other
6 areas of the United States.

7 MS. SCHMAEDICK: Okay, thank you.

8 JUDGE HILLSON: Any other
9 questions from this side? Thank you very much
10 for testifying. We already have your exhibit
11 in evidence. I believe so. Now who is going
12 to address what you guys were working on over
13 lunch?

14 MR. CHADWELL: Yes.

15 JUDGE HILLSON: Okay. I need you
16 to identify yourself, again.

17 MR. CHADWELL: Okay.

18 JUDGE HILLSON: You're going to
19 address Ms. Pichelman's question --

20 MR. CHADWELL: Yes.

21 JUDGE HILLSON: -- about what
22 exact language you wanted with respect to

1 Proposal 2, was it?

2 MR. CHADWELL: Yes.

3 JUDGE HILLSON: Was that the one?

4 MS. PICHELMAN: Proposal 2.

5 JUDGE HILLSON: Okay.

6 MS. PICHELMAN: And I guess 1

7 through 4 to insure that we understand this is
8 exactly, that all four proposals, the language
9 in the Federal Register for all four
10 proposals, but specifically 2 since there was
11 some concern that that is what, that that was
12 your intent, that these are the proposed
13 amendments you want USDA to consider.

14 MR. CHADWELL: Yes. Arthur
15 Chadwell, the Manager of Citrus Administrative
16 Committee. I want to, some clarification, the
17 main one, I think we'll start with Proposal
18 Number 2. And in looking at the language on
19 page 5131, I submit that, striking out, should
20 I read the whole, should I read it and then
21 delete what I think should be deleted to make
22 it sound like what we thought we were asking

1 for?

2 JUDGE HILLSON: I think that's
3 your call.

4 MS. PICHELMAN: Yes, maybe state
5 the words you want to delete and then read the
6 whole thing through.

7 MR. CHADWELL: Okay. We would
8 like to delete on the seventh line, district
9 and. And then at the bottom, provided that to
10 the extent possible, the substitute alternate
11 represents the same district and group
12 affiliation of the absent member, strike that.

13 I'm making an assumption that when
14 we refer, when it's referred to as group
15 affiliation, we are referring to group
16 affiliation as growers or shippers. And it's
17 our feeling that by deleting these items, it
18 best represents what we were trying to
19 communicate, that grower members substitutes
20 can be alternates as long as they're growers.
21 Shipper members can be, their alternates can
22 be, must be shipper alternates.

1 MS. PICHELMAN: Would you mind,
2 just for the record, reading it the way, your
3 modifications, so read it exactly the way you
4 want it --

5 MR. CHADWELL: Okay.

6 MS. PICHELMAN: -- to be
7 considered.

8 MR. CHADWELL: Section 905.29
9 Inability of members to serve. (b) If both a
10 member and his or her respective alternate are
11 unable to attend a committee meeting, such
12 member may designate another alternate to act
13 in his or her place in order to obtain a
14 quorum provided that such alternate member
15 represents the same group affiliation as the
16 absent member. If the member is unable to
17 designate such an alternate, the committee
18 members present may designate such alternate.

19 MS. PICHELMAN: Okay, just one
20 question I think. Did you add alternate
21 member, going up to line six, provided that
22 such alternate, you wanted member, the word

1 member inserted as well? Do you see what I'm
2 saying?

3 MR. CHADWELL: Yes.

4 MS. PICHELMAN: So line six will
5 say --

6 MR. CHADWELL: Yes, striking
7 alternate and replacing that with member.

8 MS. PICHELMAN: Oh, I thought you
9 were just adding the word member.

10 MR. CHADWELL: Alternate member,
11 provided that such alternate member
12 represents, yes, alternate member.

13 MS. PICHELMAN: That's the way you
14 read it.

15 MR. CHADWELL: Yes, okay.

16 MS. PICHELMAN: Yes, that is the
17 way you read it.

18 JUDGE HILLSON: Is that it?

19 MS. PICHELMAN: Yes, and just then
20 a confirmation, I'm sorry, did you have --

21 MR. CHADWELL: No, go ahead.

22 MS. PICHELMAN: Just a

1 confirmation then, just for the record,
2 Proposal Number 1 and Number 3 and Number 4
3 are stated the way, they're stated the way you
4 intended to, that you intended for --

5 MR. CHADWELL: Yes, I think, I, I
6 would like to expand on the Proposal 1. When
7 we were discussing, we opened a window for
8 allowing the consideration of a -- of
9 cooperative members by their production, but
10 when I mean production, their shipments. And
11 it was referenced, and this was after this,
12 this was an afterthought. After we submitted
13 the proposal, in the order, grower members
14 have districts and every fifth year the
15 committee looks at how they are portioned and
16 then they can make an adjustment to the
17 proportionate grower members. And they use
18 the volume produced by county, production, the
19 shipments by county and they correspond that
20 to the industry's production and shipments to
21 keep in balance so that districts are the best
22 we can, aligned with what they're actually

1 doing, the amount they're producing, the
2 amount they're shipping fresh. So within the
3 order, every fifth year the committee can
4 reapportion grower seats if needed.

5 When we reflect back on Proposal
6 1, because of the changing of our industry, we
7 thought it may be best to do the same for
8 cooperative members, where we could take their
9 three year average shipments compared to the
10 industry's three year average fresh shipments
11 and use that, and every third year the
12 committee could reapportion the cooperative
13 membership to what, what its representation is
14 of the industry.

15 MS. PICHELMAN: So you're looking
16 to add to your Proposal 1 --

17 THE WITNESS: Yes.

18 MS. PICHELMAN: -- that language
19 to Proposal 1?

20 THE WITNESS: Yes.

21 MS. PICHELMAN: What is the
22 language that you're looking to add?

1 THE WITNESS: I was under the
2 impression that when we brought it up in
3 testimony that then we could add to the record
4 that language at a later date. So I did not
5 prepare language for that at this time. That
6 was an assumption that I had made thinking
7 that we opened the window, you know, we wanted
8 it discussed so we brought it in today, that
9 it could be expanded on later. It's not --

10 MS. PICHELMAN: Your Honor, may I
11 ask just for a brief five minute recess?

12 JUDGE HILLSON: Is that different
13 from a long five minute recess?

14 MS. PICHELMAN: Yes, a brief is
15 much shorter than a long.

16 JUDGE HILLSON: I'll give you five
17 minutes.

18 MS. PICHELMAN: Okay.

19 JUDGE HILLSON: Off the record.

20 (Off the record.)

21 JUDGE HILLSON: And I want to
22 state for the record, that was the longest

1 brief five minute break I have ever given.

2 MS. PICHELMAN: That's fair, your
3 Honor. I apologize. It wasn't as brief as I
4 intended it to be.

5 JUDGE HILLSON: And now that
6 you've had that brief break, how does that
7 impact anything? Are we all done?

8 MS. PICHELMAN: Essentially, when
9 it comes to Proposal 1, if you do want to make
10 some of the modifications that you were
11 talking about, we will need to see language --
12 before the hearing concludes, because we need
13 to be able -- through the hearing system, ask
14 questions about it and let all interested
15 parties, excuse me, that are here discuss it
16 and have -- fully put through the process.

17 So if you do want to make the
18 modification of adding language about a three
19 year review, we will need to have language
20 proposed by you today.

21 JUDGE HILLSON: Who told you that?
22 I'm asking on the record, who told you that?

1 MS. PICHELMAN: Oh, I was talking
2 to Ken Vale in --

3 JUDGE HILLSON: Okay -- if that's
4 what they want to do, I guess I'll give you
5 gentlemen the option. Do you want to take 15
6 minutes to 30 minutes to try to come up with
7 some language? To me, and I don't have an
8 official opinion here, to me these are minor
9 modifications that -- if Ken Vale says
10 something, then I guess you're bound by it.

11 MS. PICHELMAN: I guess, your
12 Honor.

13 JUDGE HILLSON: Yes, Ms. May?

14 MS. MAY: If we provide them with
15 the CFR so they can see how it's been written
16 elsewhere --

17 JUDGE HILLSON: We could provide
18 them, if they want. The question is do they
19 want to take --

20 MS. MAY: Okay.

21 JUDGE HILLSON: -- do they want to
22 the time today. I have nothing on my schedule

1 the rest of the day, but I don't want to take,
2 I don't think it's going to take you guys
3 three hours. It's either going to take you,
4 you're either going to come up with something
5 in 10 or 15 minutes. The only question is
6 whether you're confident enough in it, in what
7 you write that it's going to be the official
8 proposal that you're going to be putting
9 forward. So tell me what you want to do.

10 MR. CHADWELL: I think we'll just
11 leave it stand the way it is.

12 JUDGE HILLSON: Okay.

13 MR. CHADWELL: That was the
14 committee --

15 JUDGE HILLSON: It doesn't prevent
16 you from contending it in your written paper
17 afterwards. Maybe you'll convince Mr. Vale
18 and Mr. -- to change their mind, or not.
19 Okay, so they're done.

20 MR. CHADWELL: On that, on that
21 issue.

22 JUDGE HILLSON: Okay, so is there

1 anything else to talk about now? That was the
2 last --

3 MS. PICHELMAN: That was the last.
4 I guess, I'll ask again. Based on what we
5 have in the record for Proposal 1 as it is in
6 the Federal Register, Proposal 2 as we
7 discussed already with the modifications --

8 MR. CHADWELL: Okay.

9 MS. PICHELMAN: -- Proposal 3,
10 again, as it is in the Federal Register and
11 also Proposal 4 as it is in the Federal
12 Register.

13 MR. CHADWELL: Let me make some
14 comments on Proposal 3.

15 MS. PICHELMAN: Okay.

16 MR. CHADWELL: Just to make sure
17 the record is clear. It was brought up by a
18 couple --

19 JUDGE HILLSON: We should just
20 state for the record that --

21 MR. CHADWELL: Arthur Chadwell,
22 okay, Arthur Chadwell, Manager of Citrus

1 Administrative Committee. Earlier today a
2 couple of the presenters in the question and
3 answer period and in their testimony, in
4 writing we determined, that it was determined
5 to my, what I thought I heard, is that in
6 writing by fax or e-mails would be considered
7 a reply in writing.

8 The other issue would be that in
9 our determination of meeting, conducting
10 meetings by telephone, we had assumed that we
11 would have, we could have a called meeting at
12 a location and we could have members and/or
13 alternates calling in with electronic form of
14 communications, most likely telephone, but
15 other types of communications. And that we
16 also determined that we mostly referenced
17 conference calls and telephone calls as the
18 form that we would be using, but we also left
19 some, it open as, with new technologies such
20 as video conferencing calls and web, maybe web
21 conferencing.

22 So that, we left, there's an

1 opening with new technology that's being
2 developed, that those would also be included
3 in this section.

4 MS. PICHELMAN: Okay, and those
5 are just clarifications, correct? Those
6 aren't modifications, those are just --

7 MR. CHADWELL: They're just
8 clarifications. And then I guess --

9 JUDGE HILLSON: -- call everything
10 a clarification, not a modification.

11 THE WITNESS: Yeah, okay. As a
12 clarification, I guess this would be another
13 clarification. In Proposal 3 at the very end,
14 it's provided that any assembled meeting be
15 held, all votes shall be cast in person. And
16 I am making the assumption that, as we just
17 mentioned, where you'd have a called meeting
18 and you would have people on the conference
19 call, that in person in that case means that
20 their, transmission of their vote in writing
21 or e-mail would constitute them being in
22 person.

1 MS. PICHELMAN: That's, you're
2 asking me, are you --

3 MR. CHADWELL: Well, that's what I
4 --

5 MS. PICHELMAN: -- you're telling
6 me what the committee --

7 MR. CHADWELL: The committee
8 assumes --

9 MS. PICHELMAN: Assumes, okay.

10 MR. CHADWELL: Yes, that if you
11 have a called meeting and you have people,
12 members and/or alternates that use
13 communication other than being at the meeting
14 to be in attendance and a vote was taken, they
15 could, would communicate their position in
16 writing. And writing could be a fax or e-
17 mail, and so that in person, that's how they
18 would communicate their vote.

19 MS. PICHELMAN: That's your
20 intention, okay.

21 MR. CHADWELL: Yes, that's the
22 intention.

1 MS. PICHELMAN: Okay.

2 MR. CHADWELL: And as we discussed
3 it.

4 MS. PICHELMAN: Thank you, thank
5 you.

6 JUDGE HILLSON: Done?

7 MR. CHADWELL: I think so.

8 JUDGE HILLSON: And how about on
9 this side?

10 MS. PICHELMAN: The only other
11 thing is that USDA has one proposed amendment.

12 JUDGE HILLSON: Okay. Did you
13 want to have someone testify or do you just
14 want to --

15 MS. PICHELMAN: No, we'll have no
16 one testify. It's just the proposed
17 amendment, Number 5, to make other such
18 changes as they be necessary to the order to
19 conform with any amendment thereto that may
20 result from the hearing.

21 JUDGE HILLSON: Okay. You don't
22 have any questions of the USDA on that?

1 That's sort of standard language. Okay.

2 The only other thing remaining to
3 be done is to set a schedule for briefing,
4 which means you folks filing a brief. How
5 much time do you anticipate, I guess I'll just
6 ask you, Mr. Chadwell, since you're the, I
7 guess the lead man on your team over there,
8 how much time do you need, do you think, or do
9 you want? Some folks tell me they want to do
10 it in a week because it's urgent and some
11 folks need more time.

12 Usually, you wait until you have
13 the transcript and the transcript generally
14 takes two to three weeks to get posted. Three
15 weeks, let's say, to get posted on the
16 internet where it's accessible to anybody.
17 And then most people want, you know, X amount
18 of days after that.

19 MR. CHADWELL: I would assume that
20 maybe 20 working days, four weeks.

21 JUDGE HILLSON: After the
22 transcript or from now?

1 MR. CHADWELL: After receipt of
2 the transcript, a minimum of 20 working days,
3 four weeks to six weeks, something like that.

4 JUDGE HILLSON: Okay. I'm not
5 being rude, I'm just trying to get my calendar
6 up. I forgot my paper calendar today and I
7 know I have a calendar over here somewhere on
8 this thing.

9 Okay, so today is the 12th. If I
10 assume that the transcript will be up by about
11 March 4th, which is three weeks from today,
12 why don't I just say March 31st.

13 MR. CHADWELL: 31st.

14 JUDGE HILLSON: Does that make the
15 most sense, March 31st? And on March 31st,
16 both, I invite at that same time when you
17 submit your brief, and you won't be submitting
18 anything, but other than, I would ask both
19 sides -- I ask the government and the citrus
20 folks to submit any transcript corrections
21 that you want.

22 There's been a lot of technical

1 terms used today. There's been a few words
2 that have been mispronounced that I'd be
3 fascinated to see how it is in the transcript,
4 but I invite both parties also by March 31st
5 to submit any transcript corrections.

6 And at that point when I get the
7 submitted transcript corrections, I certify
8 the record and I'm done with it. And then it
9 all goes down to the Secretary and his
10 designees.

11 I just want to make sure no one
12 else here wants to testify, and unless someone
13 has a really good reason to keep on going, I'm
14 going to call this hearing closed. Thank you
15 very much.

16 (Whereupon at 2:13 p.m.
17 the hearing was closed.)

18
19
20
21
22

A	
abdicated 189:12	97:6,20
ability 81:3 82:18 146:18 147:1 150:1 194:2 199:14	achieved 195:6
able 85:20 88:7 109:3 129:5,16 170:22 186:7 194:13 211:13	acre 16:9 30:1 36:16 44:11,20 201:5,6
above-entitled 1:16	acreage 14:7 15:5,7 15:12,13,16,18,20 19:3 20:7,9,10,13 20:14,15,17,19 21:20 24:4,7,9,11 29:22 36:8,10 38:17,20 39:7,7,8 39:21 197:6
absence 68:7 69:4 72:11,20	acres 15:16,21 20:11,13 24:12,13 36:7,11,19 39:1,2 39:5 40:2 143:5,6 168:21 180:9 192:7
absent 69:12,12,14 70:12,12,14 71:11 72:1,2,2,4 93:18 94:2 128:1,4 205:12 206:16	acreages 143:9
absolutely 91:20 108:12 109:2 132:19 149:5 153:5 202:9	act 68:6 69:3 70:8 71:15 93:15 206:12
accentuated 193:4	acted 99:4
accept 138:1	acting 75:10
acceptance 137:20	action 186:12
access 136:22 146:16 170:16 171:2	activities 35:19 79:4 79:11 80:19 81:4 81:10,14,20 86:9 98:17 99:3 160:8 186:8 187:11,13 187:15,15 193:17
accessible 219:16	adapted 146:5
accomplish 158:13 195:11	add 79:13 81:6 161:3 162:17 163:14 206:20 209:16,22 210:3
accomplished 147:3 147:15	added 173:17 183:11
accomplishments 80:9	adding 45:3 47:4 58:15 68:22 164:13 176:3 190:10 202:6 207:9 211:18
account 20:3	addition 17:13 19:2 34:22 59:3 193:21
accountability 183:11	additional 47:5
accountable 156:1 157:15 195:8	77:15,16 107:15 108:9 136:18 137:3 162:17 164:4 183:21
accounted 14:21 22:8,13 37:6	Additionally 31:13 77:13
accounting 19:18	address 71:18 81:9 141:8 142:9 144:3 144:8 149:9 168:10 193:6 196:3 203:12,19
accounts 14:15 17:2 20:1	addressed 145:2 147:21 168:11
accurate 26:1 66:15	addressing 106:21 145:9,14 147:6 189:2
accurately 90:8	adequate 96:10 146:13
	adjust 114:18 158:16
	adjusted 158:12
	adjusting 118:13
	adjustment 66:19 115:5 208:16
	adjustments 115:2
	administered 33:17 82:4 85:9 195:17
	administering 86:16
	administers 29:13 59:21
	administration 5:16 6:5,7 36:13 104:15 193:12
	administrative 1:1 1:22 4:11 7:1,4 29:13 30:15 33:6 58:3 66:21 78:12 79:6 86:11,14 111:12 158:22 183:12,20 184:3 194:1 198:19 204:15 215:1
	ado 159:11
	adopted 112:18
	adoption 75:13
	advantage 77:7 183:1 194:16
	adversarial 164:9
	adverse 126:12
	adversely 39:17
	advertising 32:17 35:19 58:16 79:12 79:22 80:20 81:7 82:3,22 83:1 84:13 86:17 87:5,9 193:18 199:1
	advised 88:6
	Advisory 33:18
	affect 46:14 82:11 152:10,11 153:2 153:11 165:3 184:7 196:1
	affiliated 60:4,17 61:4,17 62:4 63:9 63:15 64:17 65:9 65:18 66:4 67:7,10 67:19 111:21 112:7
	affiliation 93:18 94:2 127:22 128:4 129:2,15 131:21 132:1 175:10 205:12,15,16 206:15
	affiliations 128:10
	affirmative 74:8
	affords 136:16
	afternoon 184:14 184:15
	afterthought 208:12
	agencies 35:1 37:19 37:20 38:1 142:8 184:1
	agency 32:13 33:3 131:5
	agenda 71:2
	agendas 126:4
	agent 197:4
	ago 37:19 58:13 112:2 190:4
	agree 93:2 128:11 130:9
	Agreement 4:9
	agricultural 2:6 11:19 12:6,8 13:9 38:21 49:14 112:19 141:14 142:2 146:11 147:13
	Agriculture 6:4 11:22 12:13 31:9 36:6
	Agriculture's 5:21
	ahead 116:2 138:8 148:14 159:19 184:12 188:10 200:13 207:21
	Alfred 141:8,9,20
	aligned 208:22
	allocations 147:17
	allow 34:5 71:14 73:9 76:22 77:6,10 77:18 78:4,9,22 83:18 84:13,16 86:5 125:1 135:7 155:7
	allowable 94:17,19
	allowed 128:18
	allowing 72:19 136:18 208:8
	allows 115:5 126:2 146:14
	alternate 30:20 31:7 60:10,12,14 61:10 61:11,13 62:11 67:4 68:5,14 69:2 69:9,11,13,15,20 70:5,6,10,13,15,16 70:19 71:12,15,17 71:20 72:3,5,6,9 72:11,21 93:13,15 93:17,20,21,22 102:1,7 111:13 114:14 124:5,8 126:9 127:21 128:3,8,22 129:1 129:20,21 130:8 131:19 205:10 206:10,12,14,17 206:18,20,22 207:7,10,11,12
	alternates 30:17,17

30:19 31:8 60:16 60:22 61:3,16,22 62:3 63:8,18 64:13 64:16 65:8,14,17 67:1,1,2,5,7,10 68:1 71:4,5 72:14 72:15,19 73:3,10 75:10 92:2 112:5,6 113:16 124:3,9,13 124:21 125:1,8,18 126:3,16,17 127:15,16 205:20 205:21,22 215:13 217:12	100:15 161:21 162:2 187:19 209:1,2 219:17 amounts 53:2 amplify 91:11 AMS 48:20 AMS-FV-07-0132 4:6 analyses 12:18,21 Analysis 6:10 11:20 analyzing 13:22 and-a-half 102:12 102:13 and/or 78:22 86:5 112:4,6 120:9 130:8 155:20 157:14 199:1 215:12 217:12 anniversary 141:19 announce 64:1 announcement 8:2 announcing 8:13 annual 24:21 33:11 76:17 annually 16:3 25:9 34:1 36:14 80:7 155:3 answer 56:9,10 91:9 103:14 215:3 anticipate 101:22 219:5 anticipated 78:19 86:2 anybody 5:1 219:16 AO-85-A10 4:6 APHIS 147:5 APHIS/USDA 82:13 apologize 211:3 apparent 41:13 appear 4:15 appearance 152:22 153:2 APPEARANCES 2:1 appears 92:17 apply 74:10 appoint 68:1 92:1	124:2 128:7 appointed 31:8 58:19 appointing 130:8 appoints 32:20 appreciate 148:1 appreciation 195:5 approach 182:10 approached 58:14 appropriate 155:7 164:18 195:3 approval 62:12 63:19 76:16 79:17 193:20 approved 33:15 83:4 84:20 137:1 157:11 approves 137:6 approximately 20:2 23:19 36:18 41:8 43:7 81:17 83:17 143:6 155:1 180:9 192:7 April 42:17 area 30:10 31:18 44:3 55:11 74:5,5 74:10,14,18,19 102:8,11,15,20 149:12 180:3 192:13 areas 33:22 86:22 102:6,17 146:12 151:9 203:5,6 Arizona 14:20,21 15:4 19:22 20:3,6 23:13 24:2 arrangement 163:1 ARS 147:5 Arthur 2:8 3:3 7:3 28:16 29:1,10 204:14 214:21,22 asked 105:8 117:16 121:17 127:6 130:1 137:14 178:3 201:13 202:4 asking 48:12 107:7 116:19,22 128:19	162:21 168:4 204:22 211:22 217:2 aspects 147:6 assembled 75:4 76:2 216:14 assess 174:4,11 195:13 assessment 54:16 54:17,19 160:2 174:4 assessments 84:20 84:22 85:2,4,11 87:3,4 149:16 161:4,11,12,16 162:7 184:1 assigned 4:11 assist 79:22 147:6 associated 78:5 145:12 153:15 183:9 association 6:22 7:11 35:6,7,8 58:9 88:14 154:21 167:2,19 169:4 175:4 192:18 198:14 associations 112:11 assume 48:3 89:3 94:18 116:13 219:19 220:10 assumed 215:10 assumes 217:8,9 assuming 28:5 48:6 91:17 assumption 205:13 210:6 216:16 assumptions 127:11 assurance 184:2 assured 125:12 Atlantic 30:13 attached 39:13 41:12 42:3 43:15 attacks 46:16 attend 69:9 70:5 71:17 93:13 124:15 125:7,18 206:11	attendance 76:17 137:14 217:14 attending 77:22 137:15 attention 143:15 Attorney 2:2 attributes 194:14 audience 7:13 August 30:22 44:6 44:12 authorities 34:21 54:18 157:20 160:16 authority 35:17 47:10 58:16 67:22 73:15 77:4 78:2,7 79:2,10 81:12,13 82:21 83:17 84:3 84:12 85:18 86:7 87:8 92:1 95:9 99:2 117:8 124:2 135:4 144:12 155:11 156:4 158:2,5 159:3,7 161:4,15 162:18 162:22 163:2 164:14 167:14 168:5 174:3,9,10 174:10 175:12 176:4 182:6 183:9 190:10 193:16 194:7 198:21 202:6 authorize 80:17 authorized 31:16,21 64:19 65:19 authorizes 31:12 83:8 autonomous 155:22 available 9:21 24:22 45:2 80:16 96:2 124:7 126:6 155:14 173:12 202:2 Avenue 29:11 average 16:6 18:15 18:17,19 19:7 21:4 22:21 23:5 24:21
-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

25:1 36:10 38:6,8 38:12 40:22 201:20 209:9,10 averaged 18:1 21:2 21:7 22:17 23:3 42:2 avoid 130:12 195:14 awakened 170:8 awarded 34:9 aware 134:4 165:14 awareness 183:15 195:5 a-n-n-e 11:13 a-r-o-l-d 140:15 a.m 1:17 4:2	basically 5:5 99:6 179:1 basis 121:14 Beach 111:10 124:19 198:12 bearing 14:7 15:5,7 15:12,13,16,20 20:7,8,10,13,15,17 24:6,9 29:22 40:2 becoming 146:1 202:2 began 20:12 58:12 190:3 192:4 begins 15:2 20:4 23:22 24:3 42:7 101:3 143:16 behalf 27:12 198:16 199:21 believe 25:21 47:19 121:16 143:7 175:22 176:2 203:11 believed 183:8 believes 85:14 benefit 78:14 83:20 83:22 183:10 186:11 188:3 195:8 benefits 84:18 85:8 146:22 173:5 benefitted 163:5 benefitting 172:17 best 26:1 90:3 147:20 158:14 164:3 195:6,21 205:18 208:21 209:7 better 56:10 66:7 67:19 73:6 82:2 97:6 113:16 114:15,22 182:8 186:17 beyond 43:10 bias 182:10 big 4:14 100:16 189:10 bigger 203:4 biggest 22:3 203:1	billion 142:16 biological 151:1 bit 12:3 90:16 97:3 97:12 107:4 108:1 165:18 177:7 board 32:19 58:8 156:1 195:7 Boards 88:12 body 159:4 160:7 181:13 194:1 195:10,21 bona 60:17 61:1,17 62:1 63:9,13 64:14 65:9,14 67:7,11 112:7 border 30:13 borders 43:10 bottom 50:13 126:19 205:9 bound 212:10 bounded 30:12 Bournique 2:17 3:7 177:9 178:18 197:13,18 198:3 198:11 200:4,16 box 18:18,19 19:9 19:14 23:4,5 25:3 25:5 33:8 34:6 38:8 45:3 54:19 83:9,9 85:3 156:15 157:18 158:7 160:12 193:22 boxes 15:10 17:20 22:2 24:17,18 36:15 37:16 39:11 39:11 41:8,9 Branch 5:17 6:5,8 6:10 11:21 Brazil 172:12 break 56:21,22 57:1 109:9 177:12,12 177:17 178:1,1,13 211:1,6 breaks 4:22 153:8 breeding 146:9 brief 107:9 210:11 210:14 211:1,3,6 219:4 220:17	briefing 219:3 briefly 12:15 174:1 briefs 167:7 Bright 74:7 bring 169:1 190:3 bringing 171:14 broad 134:17 broader 129:14 130:6,7 134:1 Brothers 2:9 6:19 179:22 180:1,2,10 184:20 185:10,17 185:17 brought 174:1 176:1 210:2,8 214:17 Browning 2:19 3:5 139:10,10 140:2,7 140:14 141:5 148:12 153:22 buck 107:3 budget 76:17 Budgets 147:11 built 77:16 burden 183:21 bushel 199:6 business 7:11 36:2 36:13 72:18 100:8 104:15,16 105:6 141:8 142:3 165:2 165:3 166:7,8,12 167:11 170:8 175:14 187:9,18 189:10,16,19 193:13 199:10,12 202:18 businesses 142:17 200:22 busy 129:21 B-o-u-r-n-i-q-u-e 198:3 B-r-o-w-n-i-n-g 140:15	CAC 2:8,11,16 30:16 58:4,7,14,18 59:1,3,13,16,21 66:18 67:17 71:1 71:20 76:16 77:6 77:10,13 79:6 80:18 82:1,18 85:14 86:11,14 87:10 88:6,8,12,17 89:1 105:12 106:15 116:15 131:4,8,9 133:1 134:1,15 135:13 157:15 158:9,17 158:20 165:14 167:13 195:9,18 CAC's 130:18 calculated 18:5 calculations 18:11 calendar 220:5,6,7 California 14:18,21 15:4 19:20 20:1,6 23:13 24:2 45:19 173:2 California's 23:7 call 10:17,21 11:1 27:4 78:8 128:15 129:3,5 135:9,21 172:10 205:3 216:9,19 221:14 called 11:7 28:17 46:19 57:6 110:11 125:1 140:8 142:9 154:5 179:7 191:6 197:19 215:11 216:17 217:11 calling 95:5 215:13 calls 79:7 86:12 135:14,19 136:1 136:16 215:17,17 215:20 Canada 43:15 canceled 70:20 72:22 canceling 71:19 cancelled 124:16 125:14 canker 17:14 19:3
B				
b 2:8 3:12 28:16 29:1,10 60:19,20 61:19,20 65:12 68:11,22 69:8 73:21 92:13,16 93:12 105:11 106:1 127:20 206:9 Bachelor's 12:6 back 15:9 24:22 98:5 105:17 109:10 173:22 178:10,12 190:4 209:5 background 12:3 126:4 bacteria 145:10 bacterial 46:15 balance 208:21 balanced 183:14 balancing 166:1 balloting 62:14 63:21 base 36:19 143:15 175:8,13 based 18:6 31:20 104:10,14,17 115:3 117:3 120:22 144:16 214:4 bases 167:17				
C				
c 69:17 75:6,19,19 107:18 197:18 198:2				

21:21 40:1 43:21 43:22 44:19 46:13 46:15 50:7 55:8 82:9,10,17 87:1 142:11 145:8,9,13 145:15,20 148:21 150:5,20 151:10 153:7 170:20 capacity 5:11 7:8,14 31:14 142:6 185:2 192:1 care 7:20 carried 80:12 carton 52:13 cartons 155:1 180:8 199:6 201:22 case 4:12 5:4 36:20 57:16 144:9 146:10 158:19 216:19 cases 75:6 107:19 151:4 cast 62:19 63:5 64:5 64:20 65:6,20 75:1 76:3,11 216:15 category 175:1 183:2 cause 151:6 183:16 caused 16:5 17:14 45:17 46:17 192:22 causes 46:22 causing 182:3 celebrated 141:19 census 36:5,6,10 cent 34:6 83:8 center 2:22 38:6 141:5,7,11,12,19 142:7 centers 141:15 cents 85:3,3 CEO 154:19 certain 7:18 48:18 55:10 102:6 168:11 170:16 171:1 187:18 certainly 157:20 186:17	Certificate 9:2,11 9:20 certification 62:18 64:4 147:2 certifications 82:14 certify 221:7 cetera 107:20,20 130:14 158:6 CFR 43:21 212:15 CGA's 112:11 Chadwell 2:8 3:3 7:3,3 27:15,17,18 28:2,12,16 29:2,10 48:3,12 104:20 176:1 203:14,17 203:20 204:2,14 204:15 205:7 206:5,8 207:3,6,10 207:15,21 208:5 213:10,13,20 214:8,13,16,21,21 214:22 216:7 217:3,7,10,21 218:2,7 219:6,19 220:1,13 Chadwell's 117:17 chair 28:1 Chairman 2:11,16 7:1 58:3,4,8,18 62:15,16 63:22 64:2,8 105:12 challenges 85:13 144:22 145:20 146:20 148:2 181:18 182:2,12 183:3 184:8 193:2 193:7 chance 25:19 107:9 change 67:16 75:17 76:19 87:2 89:22 90:8 103:3 114:17 119:18,20 120:5 125:16 136:7 162:2,3 167:11 170:3,6 171:7 184:7 213:18 changed 116:22 changes 12:19	15:16 59:1 91:18 125:4 134:4 171:8 192:22 218:18 changing 37:17 90:12 108:1 119:20 136:8 209:6 channel 43:7 54:20 channels 33:9 41:7 82:15 83:13 charge 38:8,13 charges 33:6 38:7 chart 20:20 30:4 39:11 41:10 42:4 43:16 charts 14:4 15:6,11 15:15 16:13,22 18:4 20:8 21:9 22:20 24:5,20 25:15 29:3 30:2 40:7 check 177:8 CHIEF 1:22 chosen 41:21 Chris 55:21 131:17 151:18 165:12 169:22 171:14 Christian 2:7 5:15 9:13 Christmas 31:22 circumstance 116:14 circumstances 143:14 148:3 citrus 1:1 2:15,18 2:20 6:22 7:1,4,10 8:15 13:7 14:9,9 17:14 19:3 21:21 25:13 29:12,17 30:6,15 31:17 32:8 32:10,11,12 33:7,9 33:12,14,15,17,22 34:3,15,18,21 35:3 35:5,5,7,10,15,22 36:1,3,4,8,8,18,22 38:5,7,9,17,18,22 39:1,3,8,9,12,13 39:16,19,20,22,22	40:9,13,20 41:1,2 41:6,11,12,15,17 42:4,7,22 43:6,10 43:19,21,22 44:16 44:19 45:3,21 46:4 46:10,14,15,21,22 47:2,6,14,16,18,20 49:21 50:2,7,16 51:15 52:11,17 54:6 55:8 58:3,9 58:13 59:7,7,10,11 59:13 66:8,21 67:15,20 73:4 76:8 77:8,21 80:20 81:1 81:2,5,10,11,15,16 81:18,22 82:6,9,9 82:11,14,17 83:2,3 83:4,5,7,9,11,14 83:18,22 84:6,11 84:14,19 85:1,2,3 85:6,8,14 86:22 87:1,9 88:1,3,13 88:13,14,15,20 98:16 99:7 111:11 112:9,10,20 113:4 113:5,10,13,17,18 113:18,22 115:11 134:14,15 141:7 141:10,16,17 142:1,5,10,11,14 142:19 143:6 144:7,15 145:8 146:22 148:21 149:16,17,20,21 149:22 150:2,3,5 150:17,19 151:9 151:10 154:20,21 155:10,17 156:7,9 156:15,18 157:7 157:10 158:2,11 158:22 159:6 160:9,16 163:15 163:15 166:20 167:20 170:4,20 171:16 174:19 176:14 180:2,3,10 180:12,21 181:5 181:17,21 182:5	182:13,17 183:1,2 183:12,17,20 184:3 188:14,16 188:17,21 190:5 192:5,9,11,11,18 193:19,22 194:8,9 194:14 195:5,20 198:13,17,19 200:18 202:20 204:15 214:22 220:19 Citrus's 81:20 100:7 City 192:4,17 clarification 101:1 105:7 122:12 127:19 131:3 132:6 204:16 216:10,12,13 clarifications 216:5 216:8 clarified 131:6 clarify 49:6 52:6 89:20 94:22 103:5 107:11 143:8 174:8 185:10 clarifying 127:6 classification 70:7 71:10,21 classifications 120:13 classified 104:1 105:1,6 120:15 classify 103:11 clean 152:9 clear 105:11 132:22 133:2 147:11 214:17 clearly 145:6 150:2 close 178:9 closed 90:22 91:15 221:14,17 closely 88:5 coast 97:10 102:12 102:14,17 Code 32:10 43:20 coincide 164:2 cold 43:4
-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

colleague 121:17	75:14,20 76:5,15	communications	103:4,5 146:6	consideration 59:1
collect 161:4 173:13	76:20 78:13,16,22	76:7 136:9 163:19	conductive 193:13	59:5 74:17 159:7
collected 80:4	79:1,17 80:7,10,16	215:14,15	conduct 12:21	199:22 208:8
161:11,13,14,16	86:5,6 92:2 93:14	community 34:11	35:18 73:15 76:5	considered 38:15
161:22	93:20 94:11 98:6,9	companies 128:11	78:2 79:3,10 80:18	46:20 74:20
collection 158:21	98:12 99:1,5,7,9	company 192:4	81:3 82:21 86:8	130:17 206:7
collective 186:11	101:22 107:18	197:4	135:4 142:2	215:6
column 92:20	111:12,20 114:19	comparable 22:15	175:14 194:2	considering 74:16
combat 44:18	115:1,3 116:20	32:3 76:14	conducted 72:19	123:6 172:20
combined 203:5	117:10,11 118:5	compared 22:4 39:2	77:19 79:7 83:2	consists 33:19
come 5:7 18:11 50:2	118:12 119:14	87:20 201:8 209:9	86:12 135:7	consolidation 38:2
99:22 102:7	120:5,6,17 124:3	comparison 19:10	149:13,15	constitute 73:20
109:10 124:13	125:17,19 126:10	compete 162:13	conducting 84:7	96:14 216:21
128:12,12 139:12	126:12,15,20	164:19,20 169:7	215:9	constructively
178:10,12 183:4	127:14 129:10,12	170:13	conducts 136:19	182:22
212:6 213:4	130:12 134:14,16	competitive 34:9	160:8	consumable 52:22
comes 4:21 5:6	135:13 136:15,19	145:19 146:2	conference 78:8	consumer 32:18
126:10 128:7	137:6,15 159:1	182:12,22 199:10	79:7 86:12 135:9	146:4 156:12
174:3 211:9	174:20 176:7	201:18	135:14,19,21	171:5 172:3
coming 172:12,21	183:13,20,20	complementary	136:1,15 215:17	182:12 192:22
197:15	184:3 194:1	158:10	216:18	195:5
commenced 1:16	198:19 204:16	complete 42:15	conferencing 95:17	consumers 47:19
commensurate	206:11,17 208:15	158:18	136:10,10 215:20	73:8 78:15,18
158:17	209:3,12 213:14	completely 97:18	215:21	84:18 85:21
comments 59:15	215:1 217:6,7	105:11	confident 213:6	consuming 84:18
214:14	committees 73:19	compliance 147:9	confirm 106:18	146:22
commercial 33:9	75:18 135:10,14	component 194:21	confirmation	consumption 80:2
35:12 37:4,8 38:20	167:3,3 180:19	comprised 30:16	137:21 207:20	180:22 193:3,20
38:22 39:1,3 54:20	committee's 120:19	66:22 159:2 184:4	208:1	contain 47:1
154:21 198:18	126:7	concentrate 53:16	confirmations	container 31:15
commission 32:11	commodity 141:16	53:18	76:13,14	contaminants 152:9
32:11,19,21 33:10	143:13	concept 130:12	confirmed 75:8	contamination
158:2 163:15	common 29:6 49:16	128:20 182:14	76:1,12	150:7
190:6	49:17 112:20	204:11	conflict 182:17	contending 213:16
commissioner 33:1	commonly 76:7	concerning 13:15	188:14,17,18	continue 8:8 16:20
commitment	commonplace	25:11 47:9 189:11	conflicts 130:13	17:15 103:6 149:3
146:14 183:15	136:1	concerns 143:1	conform 218:19	171:2,3,10
committed 147:6	communicate 84:17	144:4 157:4 181:6	cons 167:5	continued 82:16
183:3	145:11 205:19	concert 157:16	consecutive 31:1	164:15
committee 1:1 7:2,5	217:15,18	195:18	consensus 77:14,16	continues 74:18
29:13 30:16 31:6	communicating	concluded 149:20	consequences	continuing 146:8
58:4 60:3 62:7,12	167:17	211:12	152:17 202:15	147:9
63:12,18 66:3,14	communication	concludes 25:10	consider 58:15	continuity 71:12
66:20,22 68:1,5,15	73:17 75:22 77:6	211:12	74:11 106:12,16	continuous 146:14
69:2,10,10,20 70:6	78:8 79:2 86:7	conclusion 80:6	119:15 120:5	contract 157:11
70:14,17 71:3,8,17	95:16 108:3,9	concur 162:6	138:14 197:1	contracting 80:11
72:4,7,13 73:16,20	135:5 136:8	concurring 74:1	204:13	80:13 90:20
73:22 74:3,14 75:6	217:13	conditions 18:22	considerable 78:1	control 100:13

146:21 158:1,18 165:2 181:1 186:7 195:14 controlled 185:14 controversial 108:7 108:15,20,21 convenience 164:21 164:21 converted 82:12 convince 213:17 cooperation 165:21 166:2,13 cooperative 2:10 6:19 60:4,17 61:1 61:17 62:1 63:10 63:13 64:14 65:10 65:15 66:4,11,16 66:20 67:8,11,13 67:16,18 73:3 90:5 90:16 91:1 103:2 103:20 104:1 111:13,21 112:7 113:1,15 114:2,9 114:12,13,15 115:14 116:16,17 117:2,19,20 118:8 118:13 119:15 120:7,9,11,20 121:18 168:19 169:2 179:22 184:18 185:3,7,10 185:11,12,20 192:17 208:9 209:8,12 cooperatives 38:3 66:17 91:14,18 112:8,10,11,13,15 112:19,21,22 113:4,8,10,11,12 113:17,21 114:4,6 115:1 116:7,18,21 117:19 121:4 169:3,5 cooperative's 114:18 coordination 163:8 copies 27:20 71:1 copy 89:18	Corporation 157:12 corporations 185:14 correct 27:17 53:16 55:7 90:14 106:1,2 110:5 140:19 149:1,4 152:2,3 153:4 160:10 161:8,17,18 176:6 184:19 185:9 186:4 216:5 corrections 220:20 221:5,7 correctly 90:12 148:20 160:6 161:20 197:14 correspond 208:19 cosmetic 153:14 cost 44:5,7,9,10,14 44:17 45:3,6,9,22 46:2,9 47:5 50:20 77:11 78:1,12,21 86:4,14 125:19 126:13 136:3 costs 18:7,11 44:13 44:18 78:5 79:6 86:11 Council 33:18 Counsel 5:21 173:21 counties 38:19,19 39:20 112:21 countries 43:14 199:8 country 43:16 189:17 county 35:9 208:18 208:19 couple 49:6 54:13 89:22 101:20 104:9 214:18 215:2 coupled 45:18 course 5:4 167:2 cover 45:6 46:2,8 50:19 128:16 covered 14:6 covering 167:17	covers 77:21 co-investment 147:16 co-op 129:3,4,6 168:18,18,21 create 155:19 156:12 creating 155:16 creation 159:3 174:2 193:5 CREC 141:10,17,22 142:3 criteria 120:4 121:7 crop 17:9,17 21:22 22:3 46:7 47:3 50:18 194:9 crops 19:2 21:17 22:5 24:16 46:14 crowd 4:14 crucial 164:15,17 cultural 182:11 cure 47:14 current 11:17 12:15 37:12 41:22 59:2 60:6 62:5 64:22 65:22 66:9 68:3 73:18 94:20 98:16 103:4 107:16 112:3 124:4 135:6 148:2 168:12 186:18 187:10 currently 43:20 56:6 66:13 77:18 80:21 81:11 85:1,7 91:2 115:4 144:1 148:20 160:5 161:13 180:4 cut 53:3 C-h-a-d-w-e-l-l 29:2 c-h-a-r-d 154:11	Daryl 58:19 Dash 2:6 3:2 6:9,9 11:1,6,12,17 13:11 16:11 25:14 26:17 26:20 27:1 101:20 102:5,18,21 103:1 103:9,11,14,18,22 104:4 121:17 138:9,10,10,13,17 138:21 139:3 166:15,19,20 168:14 169:9,17 169:20 196:18,20 196:22,22 197:7 197:10 Dash's 104:10 data 13:8,18,20 14:9 16:16 24:21 38:10 40:6 date 36:1 88:21 210:4 dated 8:3,16 9:3,11 9:22 dates 78:10 day 63:1 64:11 124:14 213:1 days 43:2,3 219:18 219:20 220:2 deal 84:9 164:10 dealing 149:6 death 68:9,11 69:6 69:17 debilitate 142:13 decade 16:18 22:18 149:8 decay 146:20 December 37:15 42:13 decide 173:9 195:12 decision 5:3 73:21 120:20 155:22 163:6,8 decisions 71:7 decline 17:18 46:22 81:21 181:22 193:1 declined 15:18 18:18 19:12 20:10	24:14,15 25:3 37:3 67:15 declines 19:4 declining 17:8 21:16 24:10 decrease 45:21 decreased 39:10 41:7 66:17 184:1 decreasing 90:18 dedicated 156:21 157:4 defer 96:8 162:20 define 88:8 defined 36:12 definitely 166:4 definition 36:22 38:10 104:15,18 104:19 129:14 187:9 definitions 40:7 185:4 Degree 12:6,8 delays 73:13 delete 131:20 204:21 205:5,8 deleted 204:21 deleting 205:17 delivers 141:22 demand 25:13 45:14 156:12 192:22 195:4 Department 5:20 6:4 12:13 32:12 80:22 81:11,20 83:3 85:1,2,8 88:19 98:16 99:7 100:7,14 160:9,15 163:15 171:16 182:5 188:13,21 190:5 195:19 depending 155:3 derive 29:4 derived 18:9 describe 12:15 14:3 14:13 description 98:15 deserve 184:6 design 181:15
D				
d 2:7 3:1 9:13 75:14 damage 16:5 17:9 17:13 21:16 153:11 Dan 128:16				

designate 69:10 70:13,16,18 72:3,6 72:8 93:14,19,21 206:12,17,18	92:16 97:18 106:18 120:11 127:18 143:10 152:17 153:16 157:2 210:12	46:17,21,21 84:9 149:22 152:10 153:9,10 170:14 192:21 199:11 202:3	dollars 98:1 143:2 172:9	E
designated 42:22 69:13,15 72:12 118:9	differential 143:11	diseased 55:15	domestic 12:22 41:19 43:19 144:19 146:17	e 2:12 3:1,12 191:5 191:12,22 217:16
designating 101:22	differentially 151:4	diseases 44:21 45:5 46:12 47:4,8,12,15 87:1 142:10 145:22 146:7 149:7,10,16,20 153:1 165:1	dominant 41:14	earlier 117:16 132:17 144:6 170:20 201:13 215:1
designed 71:18 79:22 81:4,8 169:6 196:2	differentiation 194:20	disqualification 68:8,12 69:5,18	dominated 164:12	early 20:11 42:13 51:7,20 54:8 151:6
designee 5:5	differently 106:8 194:11	dissenting 75:12	door 18:10	ease 78:14
designees 221:10	difficult 45:5 46:2 72:17 102:6 146:1 153:3 164:10 189:6	distance 78:6	Doris 131:17	easier 11:3 73:11 111:6 115:18 125:22
desirability 157:19	dimensions 31:15	distinct 51:14	double 99:6 157:22 195:14	east 97:10 102:12 102:16
desirable 51:9 144:19	dire 202:15	distinctions 181:16 182:16	Doug 198:10	easy 164:22 170:12 184:2
desire 193:4	direct 34:7 84:10 147:16,21	distribute 56:17	Douglas 2:17 3:7 197:18 198:2	economic 6:10 11:20 12:18 13:10 32:16 181:20 199:2
desires 158:17	directing 159:1	distributed 56:19 71:3	downward 20:15	economically 147:19
desperately 165:9	directly 84:17 143:22 152:1 163:4 195:7 196:1	distribution 80:1 144:18	dozen 167:6	Economics 12:6,8
destinations 31:18	Director 2:19 141:5	distributor 192:3	Dr 2:19 139:10 140:2 148:12 153:22	Economist 2:6 11:20 38:4
destined 83:18	disagree 128:11	district 60:11,12,14 61:10,14 62:8 63:3 65:3 70:11 71:11 72:1 93:17 94:1 127:22 128:4,8 129:1 131:20 132:3 205:8,11	drive 102:12	education 2:22 38:6 141:7,11,12
destiny 100:13 186:8	discovers 141:22	diversify 166:9	drift 187:4	educational 12:3
detail 106:22 143:9	discretion 165:8	division 195:20	drive 102:12	effect 31:17 34:5 55:13 56:2 120:16 125:6 149:14
details 34:13	discretionary 155:11	DNE 2:12 7:7 192:1 192:1,9,14 193:8 193:10,13 194:22	driving 124:21	effective 136:3 194:21
detecting 145:14	discuss 59:17 76:10 116:21 211:15	DOC 99:9 162:15 164:8 171:9 172:10,14,20 173:8,14	drop 16:5 21:18 151:6	effects 47:7 126:12
determination 215:9	discussed 44:21 47:8 71:6 88:18 99:14 107:17 108:16 118:4 119:1 133:19 134:8 136:6 171:8 183:7 210:8 214:7 218:2	document 48:3,10 140:17	dropped 15:22 20:16,22 23:5 24:12 116:19	efficiencies 77:11
determine 158:14	discussing 13:22 186:16 208:7	doing 56:20 161:5 165:22 209:1	dropping 16:7	efficient 80:2 135:16 136:3 142:4 155:21
determined 34:1 126:15 127:14 215:4,4,16	discussion 71:2 76:15 91:17 116:15		dual 157:19	effort 145:10 149:8 157:8 167:16 172:14
devastating 46:14 46:21 142:10	discussions 58:10 171:8		due 17:8 21:16 29:17 44:13 45:15 67:16 70:20 71:19 72:22 78:10 79:7 86:12,15,20 87:15 90:20 124:16 125:14 135:9 146:13 153:12 181:6 202:2	efforts 100:7 144:1 145:4 146:11
develop 40:7 58:22 84:15 88:7	disease 21:2 46:15		duly 11:7 28:17 57:6 75:3 110:11 140:8 154:5 179:7 191:6 197:19	eight 18:4 28:12,13 30:18 39:6 67:2 112:5
developed 216:2			Dundee 6:22 58:8 115:11 176:14,17	
development 47:21 79:15,16,20 126:14 127:12,13 146:3 157:8,12 199:1			duties 12:15,17 13:3	
dictated 147:15			D-a-s-h 11:13	
difference 92:3 169:12,16			D.C 5:22 49:18	
differences 51:14 87:16 151:20				
different 87:15				

either 27:20 51:1 83:12 117:3 122:5 124:22 126:8 129:18 177:11 213:3,4	72:17 84:3 85:19 entails 143:10 enterprises 146:11 entire 84:1 157:6 199:21 entirely 141:15 entities 66:12 163:20 185:4 186:2,10 188:2 entitled 8:14 63:5 64:19 65:5,20 entity 104:16 160:13,15 163:16 187:9,18 environment 145:20 146:2 186:18 envision 94:10 119:14 137:17 equally 152:4 equation 199:20 equity 156:11 equivalent 18:9 eradicate 39:22 eradication 50:5 erosion 182:3 ERS 13:18 especially 45:10 84:8 155:9 170:7 essential 84:2 176:12 essentially 185:12 188:1 211:8 establish 35:18 79:9 79:10,18 80:18 84:12 88:10 155:21 194:15 established 32:13 33:20 47:2 establishes 43:22 establishment 79:19 87:11,14 96:21 estimated 18:6 44:20 estimates 18:12 143:10 estimating 36:20	et 107:19,20 130:13 158:6 Europe 43:14 evaluate 190:13 evaluation 157:9 event 68:7,11 69:4 69:17 158:15 everybody 95:3 109:15 115:20 173:4,5 everyone's 125:15 ever-changing 85:16 evidence 5:6 10:4 10:10,13 26:7,13 26:15 27:8 28:6 48:4,15 89:5,9,13 115:9 139:18,21 148:5,9 159:12,17 190:20 191:3 196:7,13 200:10 203:11 exact 133:1 203:22 exactly 131:4,7 190:1 204:8 206:3 examined 11:8 28:18 57:7 110:12 140:9 154:6 179:8 191:7 197:20 example 50:22 52:9 52:21 82:7 87:18 152:15 153:6 162:12,14 170:17 172:13 187:7 examples 134:10 145:5 exceed 125:21 excellence 142:4 exceptions 97:8 Exchange 111:17 excise 33:8,11 54:14 exclusive 192:15 excuse 211:15 Executive 2:14,17 198:12 exhibit 3:12 8:1,8,9 8:13,19,20 9:1,6,7 9:15,16 10:3,5	26:11,14 28:8,9 48:4,10,14 57:14 57:19 89:4,8,12 110:20,21 139:15 139:17,19 140:21 141:1 148:5,7 154:14,15 159:12 159:15 179:16,17 190:20 191:1,16 191:18 196:7,11 198:5,7 200:5,8 203:10 exhibits 5:7 7:18 10:4,10,11 27:5 exist 151:12 existing 195:19 expand 208:6 expanded 210:9 expansion 183:9 193:15 expects 86:19 expenditures 80:15 expenses 78:13 79:8 80:3 86:13 experienced 18:21 experiencing 125:5 Experiment 141:8 expertise 180:17 195:21 explain 49:21 explained 75:10 export 31:13 41:18 42:16 97:12 199:5 exported 199:7 exporter 192:10 exports 17:22 18:1 22:16 42:1 expressed 88:22 extends 43:10 Extension 38:4 extensive 17:13 19:2 extent 93:22 100:10 128:2 129:11,12 165:2 166:9 205:10 extremely 17:16 53:2,7 135:12	147:12 199:10 e-mail 76:13 96:9 96:13 137:20 138:1,4 216:21 e-mails 215:6
F				
			F 2:16 179:12 faced 85:13 faces 143:13 facility 141:18 facing 82:7 84:9 168:13 182:12 193:2 fact 106:13,15,19 112:20 115:8 137:9 141:17 161:11 166:5 168:3 170:8 174:5 factor 181:11 fair 85:21 100:11 199:15 211:2 fairly 100:16 128:22 fall 20:18 58:18 Fallglo 41:3 42:8,14 falling 15:19 familiar 149:19 family 142:16 180:5 185:11,13,13 famous 192:8 far 134:7 149:21 160:14 175:18 farm 40:4 fascinated 221:3 fashion 5:8 118:1 fast 47:15 favor 74:19 111:4 119:2 177:1 183:21 fax 76:13 96:5,9,13 137:20 138:4 215:6 217:16 FCC 157:10 158:9 158:15 162:14 164:8 FCPRAC 34:11 FCPRMO 83:8 FCRPAC 34:2	

FDOC 32:12,20 33:3,7 34:15 87:5 99:16 157:17 165:14 187:11	132:7 139:12 Finn 9:4 first 8:1 10:18,21 15:14 17:4 21:12 27:17,20 42:10 48:10,12,20 75:9 89:17 140:4 171:15	81:20,22 82:5,9,11 82:14 83:2,3,4,5,7 83:9,11,15,18 84:6 84:11,14,19,22 85:1,3,6,7,14 86:21 87:9,19 88:13,15,19 97:9 97:10 98:16 102:14 111:11,17 112:9,14 113:18 113:22 116:18 117:21 134:14 140:17 141:6,9 142:19 144:15 145:8 146:16 147:2 149:7,10,17 150:3,17 152:8 154:20 155:10,17 156:14 158:2 160:7,9 163:14 166:20 167:20 171:19,21 172:2,2 173:6 174:19 179:22 180:2,21 182:5 183:16 188:13 192:5,10 192:15 195:19 198:12	143:2 folks 96:4 159:13 173:16 175:14 179:2 196:8 200:6 219:4,9,11 220:20 followed 20:18 42:9 follows 11:9 28:19 57:8 61:6 65:2,12 68:22 75:19 110:13 140:10 154:7 179:9 191:8 197:21 follow-up 26:21 104:9 152:19 food 49:14 141:13 189:11 forces 156:20 forecast 17:18 22:1 24:17 foreign 152:15 foresee 103:6 forgot 220:6 form 52:14,22 152:21 215:13,18 formal 30:9 58:17 formally 118:12 formed 97:4 192:2 forms 136:9 forth 175:20 Fortunately 142:19 forward 213:9 fosters 142:3 found 55:13 four 16:22 23:15 29:3,3,20 33:22 36:17 40:5 41:16 41:20 42:1 43:2 58:6 59:22 88:16 114:8 155:5 178:11 180:14 193:9 204:8,9 219:20 220:3 fourth 9:10 47:9 180:5 FPRAC 33:18,18 frame 39:9 Frank 2:9 3:6 6:18 179:6,12,21	free 27:1 91:9 110:2 152:9 172:10,13 freeze 23:8 fresh 7:11 13:6 14:18,19 17:21 18:5 19:8,22 22:7 22:8,10,10,11,14 22:16,22 23:10,17 23:18,20,22 24:14 25:2 30:1,3,4 32:7 34:17 35:15 37:1 40:3,15,16,17,21 41:1,6,11,11,13,20 41:22 42:4,6,10,12 42:19 43:1,6,9,12 43:16,18 44:8,10 44:16 46:5,10,18 47:7,10,18 50:16 51:2,4,16,20 52:2 52:4,7,9,10,10,11 52:14,20 53:3,8 54:1,5 59:6,19 73:4 80:20 81:2,4 81:10,14,22 82:1,5 82:8,9,15 83:13,19 83:20,22 84:2,6,11 84:12,14,19 85:6 85:14 86:18 87:18 99:10 100:8 113:5 113:14,19,21 114:7,11 142:11 143:7,12,16,19 144:1,9,10,15 145:6 146:17 147:7 148:1 150:8 150:12,13,21 151:8,12,21 152:2 152:6,12,15,16 153:15 154:21 155:2,8,12,13,17 155:20,22 156:1,3 156:7,9,11,22 157:3,4,14,15,20 158:6,7,16 159:2,4 159:6 161:6 164:16 165:6,7 166:8 168:1 170:7 173:11,12 180:2,8
Federal 1:1 8:1,5 29:14 30:7 31:11 32:5,6 43:20 54:15 58:11 59:18 89:18 92:6 93:1,10 105:9 105:13 106:14 122:18 147:5 155:14 159:1 161:3,17 162:1 165:6 171:17 172:22 173:16 174:3,19 187:17 204:9 214:6,10,11	flexibility 73:10,13 77:2 126:1,21 136:15,19 155:15 Florida 1:13 2:15 2:20 4:5,8 7:10 8:15 13:6 14:9,13 14:16 15:3,7,13,18 15:20 16:9 17:1,2 17:5 19:7,16 20:5 20:9,10,16 21:2,11 21:13 22:21 23:9 24:1,7,11 25:2,8 25:13 29:12,16 30:12 32:7,10,11 32:12,20 33:7,13 33:14,15,17 34:15 34:18 35:3,10,22 36:3,4,6,8,17,21 37:1 38:5,7,9,17 39:2,13 40:10,13 40:16 41:6,12,15 42:3,6 43:6,9,19 44:1 45:21 47:6,16 47:18,20 50:6 53:1 54:6,18 58:2,13 59:7,10,10,11,13 59:21 66:8 67:14 67:20 76:8 77:8,20 77:22 80:20,21,22 81:2,5,11,15,16,18	Florida's 17:9,16 18:20 19:19 20:18 21:17,22 22:7,8 23:14,20 24:15 38:19 39:9,12,16 39:19 41:11,19 43:12 46:10,14 47:13 141:13 143:5 146:5 156:9 156:18,21 157:6 158:11 180:11 181:21 182:13 192:8 194:9 fluctuated 17:6 21:13 FOB 18:6 focus 81:19 157:22 focused 144:7 183:3 195:17 focuses 141:15	fee 33:6 feeding 13:1 feel 100:10 169:12 190:9 199:13 feeling 205:17 feels 82:1 fees 183:19 feet 55:14 felt 189:11 fewer 37:9 73:13 fide 60:17 61:1,17 62:1 63:9,13 64:14 65:9,14 67:7,11 112:7 field 5:18 143:17 153:9 fifth 119:6,8,9 208:14 209:3 figure 16:9 22:15 file 107:9 filing 219:4 final 98:12 132:14 finally 9:19 financial 199:20 find 142:15 143:21 172:19 175:22 finding 47:14 finds 194:6 fine 28:2 115:21	

180:21 181:3,5,7,9 181:12,16,22 182:3,8,9,10,13,14 182:16,20 183:2 183:13,16 186:9 186:12,15,16,19 187:3,16 188:16 188:22 189:1,9,9 189:15,18 190:11 192:3,10,16,18,20 193:1,3,4,7,20 194:4,6,8,10,12,14 194:17,20,22 195:17,22 198:22 199:3,15,17 202:1 209:2,10 front 149:6 163:18 fruit 2:12 7:7 11:21 34:6 37:1,20 39:8 40:20 42:11,11,12 42:19 44:2 46:17 52:9,12,15,16,21 53:2,9 54:5,7,10 54:19 64:21 65:22 80:2 82:6,11,14 83:18 84:7,11,12 84:15,19 85:4,14 86:22 88:1 99:11 112:14 143:12 144:9,22 145:10 145:12,15 146:4 146:17 147:2,7 150:7 151:6,7,12 152:8,12,15,16,20 153:1,3,12,15 156:8 180:8 181:22 185:15 186:15,16,19 187:3 189:17 192:1,2 193:8 194:17 199:3,16 199:17 202:1 fruits 12:20,21 46:16 192:3,12 fulfill 72:16 full 98:6,9,11 112:15 149:14 fully 75:9 145:11	149:9 211:16 functions 66:10 fund 33:5,7 35:14 47:11 82:18 83:6 83:19 85:4,18 144:12 157:11 162:15 funded 33:4 funding 84:4 142:22 144:2,6,8 146:13 147:21 157:13 166:2 funds 34:2,7,9 80:4 83:10 85:6 98:20 125:17 157:3,16 157:17 158:13 171:10 further 26:4,21 56:11 109:6 115:9 122:8 128:1 153:18 159:11 Furthermore 71:8 145:19 future 45:7 56:18 86:20 95:18,20 114:21 118:1 119:20 121:19 136:11 fuzzy 107:11 FV08 4:6 <hr/> G <hr/> gain 157:22 187:18 galvanize 167:4 gate 40:4 general 5:21 33:5 154:19 173:21 176:10 generally 15:19 17:8 21:15 99:19 219:13 generate 156:15 171:1 173:3 199:15 generation 180:5 generically 172:1 gentlemen 6:11 212:5	geographical 77:21 George 2:16 3:4 110:10,16 111:9 Georgia 30:13 getting 172:13 give 27:21 57:17 62:7 63:12 75:14 76:4 84:5 89:9 134:9 169:9 171:4 210:16 212:4 given 4:18 27:11 36:8,15 38:12 41:12 45:20 75:16 81:21 114:11 116:15 148:2 211:1 gives 36:17 99:1 126:20 165:7 glad 132:8 202:12 202:13 global 192:12 glossary 29:6,19 49:10 go 28:22 105:17 109:10 111:7 115:17 116:2,19 117:2 122:5 138:8 148:14 159:19 171:15 173:2,21 178:2,13 184:12 188:9 189:14 190:8,8 200:13 207:21 goal 164:9 goals 147:3 164:1 goes 5:4 22:7 134:12 161:6 162:2 221:9 going 4:13 5:14 7:20 8:7 24:22 26:10,12,14 27:3 27:13,17 28:5,7 48:19 56:21 57:14 96:7 106:21 107:3 107:9 108:13 110:4,19 111:4 115:17 118:7 121:13 129:19	139:9 140:18,20 152:5 153:22 154:13 159:11,11 163:3,20 170:13 171:10 172:18 178:1,1,5,17 179:15 190:18 191:15 196:5 200:4,5 203:11,18 206:21 213:2,3,4,7 213:8 221:13,14 good 4:3 11:16 29:9 57:22 88:7 89:14 89:15,19 91:21 97:12 111:3 132:17 140:2,3 148:16,17 154:18 184:14,15 221:13 govern 62:13 63:20 governed 43:20 government 7:19 26:22 27:3 32:14 56:12 89:10 100:21 123:18 151:17 159:13 179:2 196:8 220:19 governmental 35:1 Governor 32:20 governs 32:19 grade 31:12,16 32:3 74:7,7,12 152:21 153:4 grading 18:7 145:17 graduation 131:1 grant 142:22 granted 136:22 grants 34:10 grapefruit 14:11,13 14:14,15,19 15:2,6 15:12 17:17,21 18:16,20 19:1,8 29:15 31:20 32:2 39:7 40:19 41:18 41:19 42:1,3,9,16 44:8,11 45:11 46:5 50:16 51:19 59:9 59:20 74:4 87:14	87:17,19,22 88:4 97:9,11,13,14,15 97:21 103:17 139:2 155:2 166:11 192:15,18 199:4,17 202:21 203:1 Grapefruits 4:7 graph 16:2 graphs 13:20 14:12 great 150:7 greater 45:15 73:9 77:1 78:10,17 126:1,20 136:22 137:5 155:15 156:12 greatest 38:2 47:13 54:10 78:13 149:17 greatly 44:13 greening 17:15 19:4 21:21 44:19 46:13 46:19 142:12 145:21 148:22 149:21 150:12,18 grosses 36:14 38:11 group 93:18 94:1 95:10 127:22 128:4 129:2,14 131:21 205:11,14 205:15 206:15 groups 59:5 166:3 grove 50:3 145:17 175:10,15 groves 17:14 21:22 45:2 111:16 143:6 145:13,15 175:10 175:11,18 180:10 192:5,7 grow 53:20 97:15 103:15,16 138:22 151:3 grower 14:8 18:3,4 18:12 19:5,7 22:19 22:20 30:18 31:3,4 33:19 35:2 36:3,10 36:12,18 44:5 45:8 58:7 62:6,10,11
---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

67:2,6,6 69:13,14 74:2 85:22 99:11 103:9,12,12 105:1 112:4,11 113:4,8 113:10,12,15,17 115:6 119:5 120:12 124:20 126:16,16 127:15 127:15 130:10,10 132:1 136:16 138:11,18,20 143:1,2 158:17 166:10,10,11 168:18,20 169:10 169:18 172:6 173:6,13 180:1 187:8 192:9,14,21 195:3 197:1,3,5,5 198:14,17 199:14 199:18,21 200:2 200:19,21 205:19 208:13,17 209:4 growers 6:22 18:16 22:22 32:21 33:7 33:14 34:5 35:5,6 35:8,8,22 36:4,9 36:20,22 45:2,6 46:2,3 50:15 53:20 53:22 54:4,6,10 56:9 58:9 59:9,12 72:16 78:14,17,21 81:1 82:4 83:18 85:7,13,16,20 86:4 88:3,14 90:4 97:6 97:13,14,15,20,21 98:3 99:2,5 113:2 113:18 114:1,8 115:10,11,12 120:15 124:10 125:6 130:13 133:20 142:10,15 143:19 154:22 155:8 156:1,10,13 157:1,3,15,20 158:3,4,8,13 159:2 159:6 162:6 165:7 168:15,19,22 169:5,6,11,13,14	171:22 172:14 174:21 175:15 176:20 180:12 181:9,13 182:4,8 182:13 183:7,10 183:13,22 184:2,4 184:6,18 186:15 186:16 192:17,18 193:2,4,19,22 194:2,11,12 195:12,22 199:9 199:17 201:2,2,4,6 201:7 205:16,20 grower's 142:14 187:12 grower/packer 168:2 grower/processors 32:22 grower/shippers 33:1 growing 33:22 144:7 145:21 146:6 180:3 183:16 grown 4:8 14:10 23:11 29:15 33:12 38:18 51:15,19 59:21 74:4 97:11 143:7 150:17 guaranteeing 152:8 guess 7:19 105:1 121:1 122:7 131:2 131:15 177:15,16 187:6 188:13 197:14 204:6 212:4,10,11 214:4 216:8,12 219:5,7 guided 163:20 guidelines 33:20 138:14 Gulf 30:14 35:5 88:14 guys 91:5 178:19 203:12 213:2 <hr/> H <hr/> H 3:12 140:14	Haines 192:17 half 15:22 17:4,7 21:12,14 23:10,21 24:12 124:14,21 167:6 171:19,20 Hall 1:12 Hammer 2:16 Hamner 3:4 106:20 107:5,12 110:4,6 110:10,16,20 111:9 130:16 133:12 hand 11:4 28:14 57:3 76:14 87:2 110:8 140:5 150:20 154:2 197:16 handicaps 136:21 handle 171:9 handled 158:14 handler 31:5 64:18 64:21 65:19,22 69:15,16 90:5 197:7,8,9 handlers 61:2,4 62:2,3 63:14 64:15 64:17 65:16,18 67:12 78:15,18,21 86:4 169:14,15 174:21,21 handlers/shippers 73:5 handler/shipper 175:1 handling 143:12 144:18 152:13 happen 116:11 149:13 happening 124:17 happens 119:4 Harold 2:19 3:5 140:7,14 141:5 harvest 146:20 harvested 43:1 harvesting 44:15 47:5 112:16 143:11 147:7 hauling 18:7,10	Haven 1:13 4:5 headed 100:9 health 47:3 146:22 152:11 153:14 164:16 194:14 healthy 85:21 192:20 hear 4:22 heard 169:11 215:5 hearing 1:4 4:5,8,18 7:16 8:3,14,14 13:4,5,13,19,21 25:12 49:11 88:17 88:21 109:15 132:6,11 211:12 211:13 218:20 221:14,17 Heather 2:2 5:19 104:13 130:15 173:20 heaviest 42:16 held 62:9 63:15 75:4 76:3 102:11 124:19 125:3 216:15 help 34:7 83:6 85:19 164:6 168:5 168:8 169:6 174:18 181:15 hey 172:15 high 12:4 19:15 23:6 44:20 84:1 144:16 192:19 higher 19:5 21:6 146:3 highest 15:14 45:13 45:13 142:12 Highlands 35:7,9 highly 144:18 Hillson 1:22 4:3,10 6:11 7:12,16 8:7 8:18 9:5,14 10:2,9 10:16,20 11:2,10 11:14 26:5,10 27:10,16,19 28:4 28:13,20 48:2,6,9 48:17,21 55:2,19 56:11 57:9,13 89:2	89:8 91:4,8,11 100:20 104:6,11 107:8 109:7,14,22 110:7,14,18 115:19 116:1 123:13,17,21 127:2 133:6,10,13 137:10 138:7 139:4,7,12,16 140:1,3,11,16,20 148:4,11,14 151:16 153:18,21 154:8,12 159:10 159:19 166:16 169:21 174:14 177:5,19,22 178:16,21 179:10 179:14 184:11 188:8 190:17 191:9,14 196:5,16 196:20 197:11,22 198:4 200:3,13 203:8,15,18,21 204:3,5 205:2 207:18 210:12,16 210:19,21 211:5 211:21 212:3,13 212:17,21 213:12 213:15,22 214:19 216:9 218:6,8,12 218:21 219:21 220:4,14 historically 19:13 144:14 HLB 46:19 hold 74:14 77:13 holding 135:16,20 holdings 192:8 holiday 31:22 holidays 31:21 Honey 41:4 42:17 Honor 7:22 10:15 10:19 26:9 27:9 89:7 123:20 139:14 210:10 211:3 212:12 hope 197:13 horticultural
----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

181:19 182:2,11	86:3 149:10	including 35:19	126:13 128:9	insure 204:7
hour 1:17 102:11,12	150:12,21 152:2	58:15 59:5 79:11	133:20 134:17	intended 13:20
102:13 124:21	187:20 211:7	79:19,21 80:19	135:18 136:2	193:3 208:4,4
178:6,10	impacted 16:8	81:7 155:14	137:2 142:6,16,20	211:4
hours 102:13 125:8	102:9	193:17	144:2,10 145:6	intensified 182:2
125:8,9 213:3	impacts 145:7 150:3	inclusive 136:21	147:14,18 150:4,8	intent 94:22 117:7
huge 100:14	150:8	Incorporated	150:10 155:13	117:15 128:6
human 152:11	impaired 146:12	111:15	156:18,22 157:7	129:4 204:12
hundreds 176:19	impediments	increase 20:12	158:11 161:21	intention 108:11
Hunt 2:9,9 3:6 6:18	181:19	77:10 84:21 85:10	164:3,16 170:4	217:20,22
6:18,19 115:12	imperative 181:12	99:10 136:13,16	176:13 180:18	interchangeable
177:9 178:18,20	implementation	149:4 183:19	181:4,10,21 186:9	174:6
179:3,4,6,12,21,21	193:5	increased 19:14	186:21 189:13,15	interest 34:20 35:12
180:1,2,10 184:12	implemented 87:10	44:13,14 86:15,15	194:12,19 201:14	180:11 185:20,21
184:17,20 185:10	189:7	86:21 136:4	202:8,15 209:6,14	187:12 189:5
185:16,17 190:19	importance 180:20	increases 135:22	industry's 143:19	interested 4:15
hurricane 16:4,8	181:8	increasing 44:18	148:1 190:11	211:14
hurricanes 17:10	important 17:22	121:19	208:20 209:10	interesting 175:22
18:22 21:17 39:18	34:3 35:14 47:22	independent 114:16	infected 55:13	interests 66:16
45:17	143:18 176:11	independently	influence 187:19	71:13 142:2
H-a-m-n-e-r 110:17	189:16 200:1	157:17	influences 152:5	163:21 164:7
H-u-n-t 179:13	importation 157:9	independents 120:7	informal 88:10	182:18,20 185:8
	importer 192:11	120:8,10	informally 58:12	186:2,13,17,20,22
	imports 17:21 22:10	Indian 2:18 35:4	information 13:7,19	188:15,16,17
	22:12 32:2	59:7 88:13 111:16	25:13,22 26:14	189:1,1 195:1
I	impossible 47:1	134:15 192:8	29:4 44:7 62:20	interjecting 182:10
idea 29:9 176:3	impractical 117:22	198:13,16 200:18	64:7 77:15 126:5,5	international
identification 8:11	impression 162:5	202:19	134:10,19	144:20 146:17
8:22 9:9,18 10:7	210:2	indicate 200:17	informed 71:5	144:20 146:17
27:7 28:11 57:21	improve 79:22	indicates 141:21	88:20	internet 219:16
111:1 141:3	85:22	individuals 136:21	initiate 155:7	interpreted 130:3
154:17 179:19	improved 74:6,7	industry 26:19	198:20	interpreting 130:3
191:20 198:9	145:14 146:21	27:12 29:7 30:6	initiatives 155:12	interstate 43:18
identify 5:12 6:16	improvement 146:9	32:8,15,18 34:8,17	189:4	introduce 6:13 7:19
26:17 48:22	Inability 68:4,21	34:18 35:15 40:18	ink 199:20	13:18 28:5
104:12 166:17,17	69:1 93:11 206:9	41:14,15,22 47:14	innovative 141:22	introduced 26:7
182:15 194:13	inching 22:12	47:16,20 48:1 49:5	input 78:17	57:15
203:16	incidence 153:10,11	49:17 52:11 59:4	inputs 44:14	introduces 25:12
identity 155:17	include 12:17 14:7	59:14 66:8,10,13	inserted 207:1	introduction 176:2
156:11	31:14 35:17 47:10	67:15,21 73:7 76:8	insignificant 17:22	invaluable 156:18
IFAS 38:5 49:12,13	87:7 118:18	76:22 77:9,17,21	insofar 102:7	invariably 175:7
147:4	131:12 145:6	81:15,17 82:8 83:2	inspections 82:13	inventory 19:15
II 74:5	155:19 193:16	83:21 84:2,10,17	instance 108:10	38:22
III 2:9 6:18 179:6	included 14:10 29:3	86:19 88:6 90:9,17	173:6	investing 192:4
179:12,21	29:19,20 44:17	90:21 97:9 99:15	instances 163:11	investment 146:8
Illinois 12:7	91:19 174:22	100:5 112:9	Institute 49:13	147:4,9 182:20
illustrates 42:5	216:2	114:16,21 115:8	141:13	invite 220:16 221:4
illustrating 43:16	includes 29:21	120:13,14 125:5	institutions 147:13	invoked 145:18
impact 12:18 73:4,7				involve 116:12
73:11 78:20 84:10				

involved 148:20 165:7 180:6	139:4,7,12,16 140:1,3,11,16,20 148:4,11,14	185:10 189:14,19 202:15	106:14 107:17 108:1 112:3 117:6 117:7 122:16	200:6 215:18,22 legislative 32:9 legislature 172:21 172:22
involvement 76:22	151:16 153:18,21 154:8,12 159:10 159:19 166:16 169:21 174:14 177:5,19,22 178:16,21 179:10 179:14 184:11 188:8 190:17 191:9,14 196:5,16 196:20 197:11,22 198:4 200:3,13 203:8,15,18,21 204:3,5 205:2 207:18 210:12,16 210:19,21 211:5 211:21 212:3,13 212:17,21 213:12 213:15,22 214:19 216:9 218:6,8,12 218:21 219:21 220:4,14	kinds 53:20 Kinney 2:14 3:5 7:9 7:9 139:7,9 154:4 154:10,12,19 159:14,22 know 27:14 49:9,16 90:21 93:4 100:3,8 104:17 105:7 106:16,20 121:20 122:12 127:10 128:13,17 130:3 131:16 134:7 162:16,18 168:17 168:20 173:5 176:18 178:2 188:22 210:7 219:17 220:7 knowing 165:21 knowledge 26:1 53:7 143:15 180:20 194:16 knowledgeable 126:9 known 58:14 59:8 59:10 knows 181:13 K-i-n-n-e-y 154:11	124:4 127:6,7 128:21 129:8 130:5,16,18,21 131:4,7,9,11,14 133:1 135:6 203:22 204:8,18 209:18,22 210:4,5 211:11,18,19 212:7 219:1 large 16:5 25:7 54:2 59:14 77:21 97:14 99:14 103:12 104:1,3 105:1 168:15,15,17 169:14,15 197:5,8 197:9 largely 156:20 183:8 larger 66:12 169:7 185:16 194:12,19 largest 114:1 141:11,17 185:17 192:14 199:4 late 42:7,18,19 43:3 66:10 Laurel 2:4 6:6 55:5 100:22 188:11 Law 1:22 4:11 lawyer 90:2 layman's 52:8 lead 152:7,14 219:7 leaders 184:8 leadership 181:3 183:14 leading 144:18 League 2:18 35:5 59:8,8 88:14 134:15 198:13,17 200:18 202:20 lease 175:13,16 leave 77:3 213:11 leaves 46:16 leaving 147:2 152:8 led 19:5 182:8 left 26:22 101:5,11	length 74:15 lengthy 76:15 lesions 46:17 letterhead 140:18 let's 49:11 50:22 92:17 109:8,9 177:17 178:12,13 190:21 219:15 level 19:13 118:5 158:16 levels 19:15 leverage 194:15 levied 183:19 likewise 26:13 limit 150:1 153:8 limited 45:1 53:2 87:20 88:1 144:2 145:11 162:10 Lindsay 2:11 3:4 6:21 57:5,11 58:1 112:2,2 line 126:19 205:8 206:21 207:4 list 27:11,14 56:15 58:22 96:18 145:21 177:9 178:16 listed 40:5 listening 202:13 little 12:3 73:4 90:16 97:3 100:12 106:17 107:4,10 108:1 130:6 177:7 182:14 Local 9:21 143:15 located 35:9 location 215:12 locations 76:21 long 12:10 78:5 188:6 202:11,12 205:20 210:13,15 longer 55:22 56:1 161:14
J				
Jacobs 58:19 January 8:4,16 9:22 23:8 42:17 Jimmie 10:1 job 11:18 12:15 13:3 jobs 142:17 join 94:13 joining 96:4 Jr 2:16 110:10,16 111:9 Judge 1:22 4:3,11 6:11 7:12,16 8:7 8:18 9:5,14 10:2,9 10:16,20 11:2,10 11:14 26:5,10 27:10,16,19 28:4 28:13,20 48:2,6,9 48:17,21 55:2,19 56:11 57:9,13 89:2 89:8 91:4,8,11 100:20 104:6,11 107:8 109:7,14,22 110:7,14,18 115:19 116:1 123:13,17,21 127:2 133:6,10,13 137:10 138:7	juice 40:11 51:6,8 52:18 53:11,12 82:12 172:1,3,4,4 172:5,9,12 173:4 173:10 180:13 189:9,18,21 July 30:22 62:9 63:1,16 64:11 jump 25:7 June 42:21			
K				
Kathleen 9:4 keen 183:15 keep 56:20 108:11 109:3 153:9 202:18 208:21 221:13 Ken 212:2,9 kept 35:22 key 194:21 kill 142:13 150:6 kind 49:10 98:2 129:17 132:14				
L				
L 2:4 labor 195:20 lack 70:20 71:19 72:22 124:16 125:15 146:13 Lake 6:19 124:19 141:7,9,20 179:22 180:3 Lakeland 29:11 58:2 land 192:7 Lane 111:10 language 60:6 62:5 68:3 73:18 90:11 92:4,5 93:1 94:3 94:17,20 105:9,13 105:14,15,18				

longest 210:22	149:19 180:12	47:7,21 50:16 51:2	177:2 180:15	168:10 173:12
longevity 176:13	majored 130:22	52:1,7,8,13 54:5	187:1,17 190:10	mechanisms 164:6
202:8	majority 36:21 40:9	54:11 81:8 83:19	193:6,10,12,16	medium 103:13
long-term 145:3	54:6 74:8,13,18	87:16 97:17	194:18 195:11	104:17
170:13	83:14 87:18,22	112:13 113:19	198:20 202:17	meet 32:3 36:22
look 121:14 123:14	88:2 97:12 100:6	150:13,22 152:2	marketplace 144:20	73:12 77:5 78:7
190:13 196:9	119:17,18 120:1	156:20 159:8	162:14 170:9	109:4 153:3 167:3
looked 121:7	124:18 201:7	161:7 164:19	175:19	170:15,18 171:1
looking 107:16	maker 5:3	169:7 171:2,19	markets 43:19	172:18
120:4 123:11	makeup 190:5	181:19 182:1,3,22	46:18 97:17	meeting 62:8,15,17
128:9 130:6	making 4:5 9:20	186:13 187:21	146:18 152:15	63:13,14,22 64:1,3
131:10 153:7	30:9 62:10 63:17	189:22 196:3	170:16,19	69:10 70:6 71:1,4
168:9 174:9	88:10 120:5,20	198:22	marking 31:15	71:13,18 74:11,15
204:18 209:15,22	155:7,22 163:8	marketable 181:16	57:16	75:4,20,22 76:2,18
looks 208:15	172:18 193:11	182:16 194:16	Master's 12:8	76:21 77:7 78:9
loose 128:10	198:20 205:13	195:1	materials 71:2	92:2 93:14 94:12
looser 130:7	216:16	marketed 37:20	matter 1:16 137:9	101:21 108:4
loss 39:20 44:22	man 219:7	43:5 114:4,12	166:5	124:7,14,15,22
lost 39:5 45:4	managed 182:8	marketer 192:10,11	matters 10:17 76:11	125:3,10,22 126:4
142:18 186:20	management	192:16	128:13	126:6 128:17
lot 90:21 91:1	145:22 157:12	marketing 1:1 2:3,4	maturity 31:12 32:4	129:7 137:15
128:11 153:6	180:6	4:9 5:16,18 6:4,7	maximum 31:1 83:8	166:21 206:11
167:16 189:17	manager 2:7,8 5:17	8:16 12:1,19 14:13	Mayo 1:12	215:9,11 216:14
220:22	7:4 29:12 77:12	18:22 19:9,11	ma'am 116:8	216:17 217:11,13
lots 168:21	154:20 204:15	29:14 30:7,11	118:15 137:18,22	meetings 31:4,6
loud 93:7	214:22	31:11 32:5,6 33:16	138:12 150:15	35:21 62:14 63:21
low 20:11	manages 192:6	33:20 34:4,16 38:3	mean 52:20 73:13	68:2 70:20 71:6,8
lower 23:2 102:14	mandates 147:9	54:15 58:11,15	90:1 94:19 95:1	71:19 72:13,21
lowering 99:8	manner 77:9 181:10	59:18 60:4,18 61:1	97:7 100:4 102:8	73:14,16 75:15
lumping 98:2	195:3	61:18 62:1 63:10	102:10 106:3,7,7	76:5,9,9,11 77:2
lunch 177:12,13	Marc 1:22 4:10	63:13 64:14 65:10	107:12 108:14	77:12,13,16,19,22
178:2,5,7,9,13	March 220:11,12	65:15 66:4 67:8,11	116:11 119:19	78:3,16,17 79:1,7
203:13	220:15,15 221:4	67:14,17 79:3,14	129:2,12 134:8	86:6,12 102:11,16
L-i-n-d-s-a-y 57:12	mark 3:12 8:8,18	79:16,20,21 80:1	152:19 165:20	124:3,18 125:7,14
	9:14 26:10,14 28:7	81:6 83:5 84:8	166:2,8 208:10	125:19 126:1
	57:14 110:19	85:17,18 86:8 98:1	meaning 118:6,6	128:13,14 134:14
	140:21 154:13	111:21 112:8,13	means 49:22 52:9	135:4,7,15,16,20
	179:15 191:15	112:16 113:1	73:16 75:21 76:6	135:21 136:5,14
	marked 8:10,21 9:8	114:1,10,12 143:7	77:5 78:3 79:1	136:17,20,20,22
	9:17 10:3,6 26:6	144:11,14 147:8	86:6 95:15 108:3,9	137:3 163:18
	27:6 28:10 57:20	151:11 155:14	132:1 135:5	166:21 169:11
	110:22 141:2	156:5,7,15 158:4	170:22 181:17	215:10
	154:16 179:18	159:1,4 161:1,3	193:11 216:19	meets 74:6
	191:19 198:5,8	162:19 165:6	219:4	Melissa 2:3 6:3 49:3
	market 14:19 18:1	167:8 171:17,18	mechanism 116:10	55:5 89:17 116:4
	19:22 22:8,11	171:21 172:14,16	118:4,18 122:4	133:15 137:12
	23:21 32:16 43:9	173:1,16,18 174:3	142:21 143:4	148:18 159:21
	44:9,10,16 46:5	174:20 176:5	144:6 165:8	174:16 184:16

200:15	166:21 167:18	119:16 220:2	161:10 193:1	202:14 203:15
member 30:19 31:7	174:20 176:19	minor 14:20 19:22	moves 33:9	211:11,12,19
32:19 60:10,10	183:12 185:2,12	212:8	moving 27:22	219:8,11
61:9,10 62:6 63:11	185:13,15 198:17	minority 194:6,10	145:12	needed 85:15
67:3,6 68:5,6,14	200:19,21 205:19	minus 18:10	multiple 37:21	157:13 202:11
68:14 69:2,4,8,12	205:21 206:9,18	minute 56:22 89:20	Muraro 38:4	209:4
69:12,14,20,20	208:9,13,17 209:8	112:1 210:11,13	Mutual 35:4 59:10	needing 186:7
70:5,6,12,12,15	215:12 217:12	211:1	59:11 88:13	needs 5:11 77:9
71:10,11,16 72:1,2	membership 66:14	minutes 178:12	134:14	131:3,6 144:3,13
72:5,11,20 75:1,4	112:17 114:19	210:17 212:6,6		147:18,20 156:21
76:17,20 93:12,14	117:3 134:1,16	213:5	N	182:9 194:4,12
93:18,19 94:2	165:18 199:19,22	mispronounced	N 3:1	196:4 202:16,17
102:1,7 103:19	200:2 201:17	221:2	name 4:10 5:13,19	202:17
111:13,14 114:3	209:13	missed 138:16	6:2 11:11,13 28:20	negative 120:16
114:14 115:9,11	memberships 66:10	missing 106:9	29:1,10 49:2 55:5	neither 71:17
115:12 117:1	membership's	mission 141:21	57:10 58:1 89:16	neutral 13:16
120:10 124:5,6	199:14	moderately 20:21	110:15 111:9	never 121:20
126:8 128:1,5	member's 70:13	MODERATOR	140:12 141:4	new 68:22 79:13
129:3,3,15 135:17	72:2 112:14	1:20	154:9 179:11,20	145:21 146:3,7
168:20 185:17	125:20	modern 76:6 78:3,8	191:10,21 197:14	156:6 157:6,9,11
199:7 205:12	mentioned 34:21	modification	198:1,10	158:21 159:5
206:10,12,14,16	98:19 99:12 119:4	131:11 211:18	names 62:15,19	162:12,13 164:21
206:16,21,22	144:6 170:11,20	216:10	64:1	170:10,11 192:4
207:1,7,9,10,11,12	184:17 216:17	modifications 206:3	narrow 130:4,4	196:1 215:19
members 30:16,17	merchandising	211:10 212:9	143:15 164:7	216:1
30:18,18,19,21,22	32:17	214:7 216:6	NASS 13:18 18:5	News 9:20
31:3,5,8 34:20	merit 190:14	modified 158:5	23:12 25:1	newsletters 134:19
35:13 60:11,12,13	merits 13:22	modify 131:10	national 13:9 173:1	Newspapers 9:21
60:14,16,22 61:3	message 194:19	money 76:20 80:14	Natural 180:11	NFC 189:21
61:11,11,13,14,16	met 59:16 88:12,17	100:15 135:22	Navel 40:21 42:8,14	nine 20:8,20 21:9
61:22 62:2,11,11	125:2	136:13 137:4	45:11,18 46:4	30:17 50:13 67:1,6
63:18 64:13,16	method 130:8	160:14 161:10,12	50:15,22 51:3,17	112:4
65:13,17 66:6,6,22	methods 77:8	171:1,22 172:2	near 154:1	Nissen 2:7 5:15,15
67:1,2,2,3,5,6,9,19	145:14	173:3,13	necessarily 128:6	9:13 55:21,21 56:3
68:4,21 69:1 70:18	Mexico 30:14	month 88:18	131:22 132:2	56:7 151:18,18
71:3,5 72:7,14,15	mid 42:7,16	months 43:5,7	143:13 146:2	152:19 153:17
73:3,20 74:9,13	mid-January 42:13	monumental 150:3	162:7,9,16 163:11	165:12,13,17,20
75:10,11,16 76:16	mid-season 51:21	morning 4:3 11:16	163:17,19 164:2	169:22,22 171:6
77:1,12 78:4,11	mike 154:2	49:4 58:1 89:14,15	necessary 70:9 74:2	173:8,17
80:9 90:5,5 93:11	mileage 125:18	109:9 111:3 140:2	82:16 102:4 149:9	nominate 101:15
93:20 94:13 101:8	million 17:19,20	140:3 148:16,17	218:18	nominated 31:4,5
101:16 112:4,6,13	22:1,2 24:17,18	154:18	need 27:20 81:9	62:16,20 63:4,8
113:16 115:6	38:12 39:11,11	mouth 176:22	89:19 90:2 97:4	64:2,8 65:4,9
119:5 120:8 124:9	138:17 155:1	move 7:17 10:3	149:3 157:7	120:8
124:13,20 125:7	201:21	110:3 167:8	162:11,11 164:4	nominates 31:7
125:17 126:3,17	mind 206:1 213:18	190:21	164:21 165:1,4,8	nomination 31:4,6
126:18 127:16,17	minded 129:18	moved 187:16	166:16,17 168:6	65:13
154:22 155:11	minimum 32:3	movement 43:18	182:4 199:11	nominations 60:7

60:19 61:7,19 62:6 62:10,21 63:17 64:9,12,15 65:16 68:19 70:3 101:7 nominee 63:2,6 65:3,6 nominees 63:4,8 64:18 65:5,8,19 non 108:6 non-controversial 76:10 non-traditional 77:7 noon 177:7 178:12 Nora 1:12 normal 19:13 note 139:17 143:18 noted 39:15 40:8 44:12 136:7 notice 8:2,3,5 16:11 62:7 63:12 75:15 105:9,14 122:18 noticed 92:2 107:16 131:9 notices 126:4 Notified 9:2 notify 88:16 November 15:3 20:5 24:1 42:10 number 29:17 34:19 36:3,9,20 37:2,17 54:10 60:2 60:13 61:5,13 62:19 64:5 67:13 67:18,22 73:2 79:9 89:21 90:12 91:22 92:21 93:11 94:7 96:17,19 101:4 111:19 119:16 124:20 135:17 137:3 155:9 166:22 167:9 180:16 204:18 208:2,2,2 218:17 numbers 8:4 29:4 54:9 numerous 112:21 126:8 180:18	Nuraro 44:6 nutritional 146:21 nuts 12:20 <hr/> O <hr/> oath 4:19 object 168:2 objection 26:12 48:7,8 89:4,6 148:6,10 objections 5:8 objective 164:9 objectives 155:18 157:14 159:5 164:1 171:1 obligation 158:3 obtain 70:9 93:16 206:13 occur 166:14 occurred 166:3 Ocean 30:13 October 15:3 20:5 24:1,3 42:10 offers 195:22 office 5:18,21 30:21 173:21 official 28:1 176:20 176:22 212:8 213:7 Officials 9:2 offset 85:10 183:22 offshore 42:15 87:20,20 171:20 off-campus 141:12 oftentimes 164:11 OGC 104:14 130:16 oh 48:17 101:12 121:2,10 176:16 196:16 207:8 212:1 okay 6:11 8:7,12,18 9:5,14 10:2,9,16 10:20,22 11:14 26:5 27:10,19 28:4 28:8 48:2,21 49:8 49:15,19 50:1,9,12 51:13 52:19 53:5 53:10,17,19 54:12	54:22 55:18 56:13 56:16 57:13 89:8 89:19 90:10,15 91:7,10,16,21 92:14,15,19 93:5,9 94:6,9,21 95:6,22 96:12,16 98:4,10 98:14 100:18 101:14 102:5,18 105:6 107:14,14 109:5 110:7,18 115:15,18,19,20 116:1 117:14 118:3,11 119:3,11 120:18 121:6 122:7,10 123:8,9 123:21 124:1 132:20 133:4,5 134:6 135:2 137:19 138:3,21 139:5 140:16,21 148:4 153:21 154:12 160:17,20 161:2,9 163:7,12 165:10 175:6 177:3,5 178:8,21 179:14,20 188:5 190:15,16 191:14 196:5 198:4 203:3 203:7,15,17 204:5 205:7 206:5,19 207:15 210:18 212:3,20 213:12 213:19,22 214:8 214:15,22 216:4 216:11 217:9,20 218:1,12,21 219:1 220:4,9 old 198:15 201:3 oldest 141:11 198:14 once 47:1 48:21 202:5 one-third 113:21 one-year 30:21 on-tree 18:5,8,13,15 22:21 24:21 25:1 30:2 36:15 40:3	46:6 50:17 op 129:3 open 109:15 215:19 opened 208:7 210:7 opening 216:1 openness 136:5 operate 175:13,14 operated 113:6,8 operates 120:17 operating 186:19 operation 88:11 180:7 operations 33:4 opinion 41:21 96:13 149:12 169:10 170:2 194:22 212:8 opportunities 144:8 181:6 184:9 opportunity 89:10 100:12 155:8 164:5 184:6 190:12 oppose 13:12 opposition 59:15 88:22 115:7 126:22 137:7 option 27:21 46:6 50:17 76:5 212:5 optional 155:19 options 84:7 171:11 orange 18:13 20:8 21:10,21,22 22:7 22:22 23:16,19 39:6 40:22 42:18 52:18 87:16,21 88:1,2 166:10 172:1,3,4,4,5,8,12 173:4,10 oranges 4:7 19:16 19:17,21 22:8,10 22:10,14,17,22 24:8 29:14 40:18 40:20,21 41:3,17 42:8,14,20 43:4 44:8,9 45:11,12,19 46:4 50:15,22 51:3 51:8,11,17,21,21	52:2,3 54:8,9 59:20 97:15 100:6 103:16 155:2 192:16 orange/specialty 87:13 98:3 order 1:2 4:9 5:16 6:4,7 8:16 12:19 27:13 29:14 30:7 30:11 31:11 32:5,6 33:16,21 34:4,16 48:18 58:11,12,17 58:21 59:19,22 66:9 72:10,13 73:12 77:18 79:14 82:17,20 83:6 84:21 85:5,10,11 87:6 93:16 112:3 112:18 115:4 124:4,8 125:11 135:6,11 136:7 144:11 147:18 155:15 156:15 157:22 158:4 159:1 161:1,3 162:19 165:6 167:8 171:4,17,21 173:1,16,18 174:20 176:5 177:2 178:18 180:15 183:10 187:17 190:10 192:20 193:10,12 193:16 195:11 198:21 206:13 208:13 209:3 218:18 orderly 5:7 orders 54:15 174:4 organization 6:15 35:3,11 63:10 65:10 67:8 81:1 113:1 168:2 organizations 30:7 34:19 35:2,4,20 60:5,18 61:2,18 62:1 63:14 64:14 65:15 66:5 67:11
--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

67:14,17 111:22 112:8 114:10,13 117:20 135:1,18 135:19 136:2 162:1 180:18 185:14 organized 157:8 orientation 194:20 oriented 152:1 outlines 44:2 outreach 134:20 outside 31:18 129:13 overall 90:20 100:3 143:19 147:14 183:1 187:13 overdue 202:11 overlap 97:14 overlapping 165:18 overview 49:5 owner 175:8 ownership 180:6 owns 111:16 175:11 192:6 o'clock 109:10	113:7 143:17 145:16,18 175:8 180:7 201:20 packinghouses 42:11 90:22 91:2 113:9 114:3 154:22 167:21,22 171:3 175:5,13,17 192:5 198:18 199:7 201:10,12 201:13,17,19 packs 201:20 page 3:2 8:4,5 49:20 50:13,14 92:9,10 92:12,18,18 93:10 96:20 101:1 105:19,21 127:20 204:19 paid 35:19 58:15 79:11,22 80:3,19 81:7 82:3,22 83:1 84:20,22 85:4,11 87:3,8 125:18 184:1 193:18 Palmola 58:2 panel 149:18 paper 13:17 213:16 220:6 paragraph 68:22 75:19 92:12,16,16 92:22 101:3 106:1 paragraphs 89:22 part 13:2 17:22 94:11 95:4,10 122:15,21 125:11 127:19,19 137:15 137:16 170:22 172:3 189:10,16 participants 13:21 participate 77:2 78:4,15 95:12 participation 77:1 78:10 135:22 136:4,13,17 137:5 particular 99:14 133:18 144:3 150:8 151:8 159:8 164:6 167:9	186:10 187:12 189:8 190:2 196:3 particularly 151:22 153:1 parties 211:15 221:4 partly 17:8 21:16 partners 147:5 party 80:11,13 pass 107:3 passed 161:15 passing 32:10 pasteurized 53:14 53:15 189:21 pattern 25:9 pay 162:21 163:3,21 paying 85:7 172:15 Peace 35:6 peak 42:12 peaked 15:20 20:13 24:11 25:2 peaking 15:15 peel 53:4,8 164:22 170:12 peeled 52:22 Pegasus 198:11 people 4:22 95:5 96:18 99:15 109:17 120:12 128:12,14 129:17 162:5,20 163:3 166:5 216:18 217:11 219:17 perceives 172:4 percent 14:22 17:2 17:11,12,18 18:2 19:18 20:2,4,16 21:6,7,19 22:6,9 22:13,16,17 23:16 23:18 24:15 37:3,7 37:9,11,14 38:15 38:20 39:3,6,7,8 39:10 40:12,15,18 40:19,19,22 41:1,7 41:17,18,18,19 42:2 43:11,13,14 43:15 46:10 52:3 54:4 81:17 83:17	100:4,5 113:5,13 114:3,7,9 120:14 121:11 156:8 163:16,21 167:22 172:7,8 185:18 189:5 194:9 199:5 percentage 22:11 52:1 54:3,4 114:11 121:1,3,3,14 187:13 200:20 percentages 116:22 period 16:4,7 20:21 25:6 39:6 64:22 66:1 170:3,6 215:3 perishable 143:13 person 4:15 64:2 68:13,16 69:19,22 75:5 76:3 95:4 129:9 137:16 216:15,19,22 217:17 personally 117:9 202:10 persons 60:9,21 61:9,21 62:16,20 64:8 pest 84:9 pests 87:1 145:21 146:7 153:2 petitioning 167:13 phone 73:16 94:13 95:13 135:4 137:16 physically 50:10 phyto 170:18 phyto-sanitary 147:1 Pichelman 2:2 5:19 5:20 7:20,22 8:12 9:1,10,19 10:8,14 10:19,22 11:15,16 12:2,10,14 13:2,11 14:2 16:11,19 25:14,18,21 26:3,8 27:2,9 48:8,11,13 48:16,19 89:3,6 104:8,13,14,21 105:2,5,20 106:2,4	106:11 107:1,14 107:22 108:6,13 108:18,22 109:5 115:21 122:11,21 123:2,5,8,10,20 130:15,16,20 131:2 132:5,9,14 132:19,21 133:4,9 139:14,22 148:10 173:20,20 174:13 177:16,20 178:3 204:4,6 205:4 206:1,6,19 207:4,8 207:13,16,19,22 209:15,18,21 210:10,14,18 211:2,8 212:1,11 214:3,9,15 216:4 217:1,5,9,19 218:1 218:4,10,15 Pichelman's 203:19 picking 18:6,10 picture 100:16 piece 52:15 place 55:22 68:6 69:3,11 70:8,17 71:16 72:7,12 93:15 130:9 142:20 152:10 168:8 171:16 198:11 206:13 placed 31:19 33:8 43:4 151:11 places 178:9 plan 143:11 Planning 11:21 plant 18:9 52:16 146:9 planted 50:3 planting 47:2 50:8 50:11 play 47:21 player 41:15 please 6:17 8:8 10:8 10:21 11:3,10,17 16:19 26:8,17 28:14 56:17 57:2,9 93:8 104:12 110:8
P				
Pacific 43:13 pack 31:15 201:22 package 28:7 packed 33:12 43:1 113:10 199:6,15 packer 175:1 180:1 192:10 packers 2:15 7:10 35:10,11,13,16 58:13,14,18 59:6,6 88:15 111:17 154:20 155:1,10 166:20 167:20 168:15 169:12 174:19 176:3 184:19 199:9 Packer's 58:21 packing 18:7 38:7,8 38:12 44:15 47:6 112:16 packinghouse 82:13				

110:14 133:11 140:4,11 154:2,8 179:10 191:9 197:15,22 pleasure 31:10 plethora 153:13 plus 136:18 142:17 podium 109:20 point 56:13 91:5 117:21 118:2 122:8 123:19 129:16 161:21 167:12 171:14 221:6 policy 184:5 political 156:20 popping 56:20 portion 30:11 46:7 50:18 99:8 115:13 portioned 208:15 pose 149:17 position 13:17 71:7 157:21 176:21 177:1 178:4 217:15 positions 167:4 181:3 positive 73:11 136:14 184:7 199:18 possession 194:7 possibilities 190:13 possibility 121:18 121:22 122:2 172:21 possible 58:10 70:11 71:10,22 93:22 128:2 129:11,12 132:4 171:11 195:16 199:12 202:14 205:10 post 146:19 posted 59:12 219:14 219:15 post-harvest 82:22 86:19 143:12 146:20	post-production 145:1,7 potential 142:13 potentially 142:9 168:5 194:15 pounds 15:9 51:6 practical 159:6 practices 145:16,17 193:13 pre 140:20 precipitous 181:22 predominantly 51:22 53:11 97:10 186:21 199:3 202:20 preference 177:14 177:21 preferred 144:21 146:4 preliminary 5:2 7:18 8:1 10:17 premium 156:3 prepare 13:3 25:15 52:12 210:5 prepared 13:6 53:3 prescribe 62:13 63:20 prescribed 60:15 61:15 presence 145:8 190:7 present 67:20 69:11 70:18 72:8,14,18 72:20 74:9,18 93:20 124:10 193:13 206:18 presented 13:13 17:5 20:22 21:12 25:11 34:14 59:4 130:5 134:17 presenters 215:2 President 2:14,18 58:8 111:15,16 179:21 press 8:13 pressure 165:1 192:21 202:3 pressures 199:11	presume 6:13 26:5 178:5 presuming 57:15 prevent 70:19 75:13 124:17 213:15 previous 37:10 121:17 previously 122:15 pre-hurricane 22:4 price 18:5,8,10,15 18:18 19:7,12 22:21 25:1,7 51:10 51:10 85:22 prices 14:8 18:3,4,6 18:12,13,14,18 19:6,10 22:19,20 23:2,3,5 24:21 25:3,5,8,8 40:4 46:6 50:17 Primarily 139:1 prior 21:5 22:15 59:1 71:4,6 126:6 priorities 142:12 143:20 147:14 156:19,22 157:5 159:8 194:10 prioritized 181:9 priority 84:1 143:1 private 180:19 probably 29:8 120:15 131:16,18 149:8 171:15 problem 71:18 82:7 129:22 151:8 problems 17:16 21:2 34:3,9 82:17 83:7 Procedure 75:18 procedures 73:19 88:9 proceed 110:20 123:22 133:11 154:14 179:16 198:6 proceeding 4:16 process 120:10,20 155:22 163:9 164:11 195:15	211:16 processed 19:15,20 24:13 25:5 30:1 33:13 40:3,11,14 51:2,4,22 52:7,15 52:20 53:11,22 54:7,11 81:14,16 83:12,16 100:5 142:11 150:14 151:12,21 152:6 152:18 156:21 157:2 163:17 166:7 181:4 182:18,20 186:21 187:4,5 188:15,17 189:6,20 190:7 194:20,22 199:19 processing 14:16 18:8,9 46:8 50:19 51:12,15 52:16 153:16 produce 14:18 34:7 51:7 52:17 88:3 produced 36:15 40:10,13 45:4 47:6 81:18 83:9,15 113:5,13 208:18 producer 14:14,20 19:17,21 20:17 31:3 63:3,5,7 65:3 65:5,7 66:5,19 70:7 71:21 180:12 producers 18:20 20:1 23:14 60:3 62:8 66:3 73:5 83:4 84:6,14 87:22 111:15,20 176:11 180:21 produces 14:16 23:10 producing 39:19 44:8,9,11 46:3 50:15 112:20 113:18 185:15 187:1 209:1 product 51:1 85:21 144:19 150:12,13 161:6 164:21	187:20 production 14:8,17 15:1,9 17:1,3,5,7 17:11,12 18:2 19:4 19:14,19,19 20:3 21:8,10,13,15,18 22:7,9,18 23:7,12 23:14,16,18,19 24:4,7,13 29:22,22 30:3,10 31:18 33:16,17 34:3,8,15 38:18 39:10,12,14 39:16,21 40:2,11 40:14 44:5,7,15 45:6,10,16,21 46:1 46:9 47:5 50:20 58:16 79:19 80:2 81:8 82:5 83:5,6,7 83:11,16 84:7 85:12,17,18 86:22 88:2 112:12,16 113:17 114:20 115:4 142:14,21 143:3,11 144:5,17 145:1,7,16 147:7 150:1 152:5 156:9 160:11,12 187:11 192:9,13 201:3 203:2 208:9,10,18 208:20 products 12:21 40:11,14 52:18 54:7 82:12 83:16 84:16 180:13 190:1 195:2 professional 144:17 professionally 202:10 Professor 141:6 profit 192:21 profitable 142:3 profoundly 47:3 program 11:21 50:5 55:12,22 80:8 143:1 156:17 158:10,15 160:21 161:14,15,17 182:7 195:17
----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

programs 11:22 12:19 13:1 32:15 82:3 84:15 85:9 86:17 87:5 88:7 155:21 156:5,19 189:3,6 193:6 194:3,15 195:9,19 196:2	65:1,11 67:22 68:20 71:14 73:15 75:17 77:4 78:22 79:9,13 81:6 86:5 89:21 91:22 92:21 93:11 94:7 96:17 96:19 98:15 99:13 107:15 111:19 114:18 115:8,16 122:9 124:2,17,22 125:11 126:2,11 126:20,22 127:1,3 127:5 133:8,12,17 134:13 135:3 136:12 137:1,4,7,9 137:11 169:13 183:6,18 193:14 193:21 195:16,22 202:6 204:1,4,17 208:2,6,13 209:5 209:16,19 211:9 213:8 214:5,6,9,11 214:14 216:13	164:7 pros 167:5 protocols 170:16 proud 141:16 142:5 provide 5:10 32:14 75:20 77:4 79:18 81:12 85:20 112:12,15 144:12 147:1 155:15 156:2 158:5,12 159:7 163:1,2 168:10 181:17 182:6 183:14 198:21 212:14,17 provided 74:2 76:2 93:16,21 127:21 128:2 129:9 147:22 205:9 206:14,21 207:11 216:14 provides 70:4 124:5 142:21 160:13 providing 12:18 78:2 193:15 provision 135:11 162:10 provisions 68:18 70:2 proxy 128:16 public 1:4 30:20 31:7 32:17 62:7 63:12 67:4 88:17 88:21 147:12 180:19 publication 130:5 publications 35:21 publicly 63:22 published 38:6,10 44:7 92:5,22 127:8 128:21 purchased 12:22 purely 157:15 purpose 13:17 62:10 63:17 74:16 161:5 purposes 106:11 108:11 pursuant 60:8,15	60:20 61:8,15,20 75:2 80:4 pursue 144:10 156:10 173:9 pursuing 171:12 push 55:8,9 pushing 39:22 49:21 50:2 put 34:4 47:15 52:8 52:13 109:19 171:4 172:1 176:21 186:15 202:17 211:16 putting 213:8 P-R-O-C-E-E-D... 4:1 p.m 221:16	26:16,18,20,21 48:11,13,20 49:6 55:1,3,20 56:12 57:17 89:10 91:9 101:21 104:9 109:17 112:1 115:16,17 116:2 122:8 123:14,18 127:2 133:7 137:8 137:10,13 138:6,8 148:12 151:15 153:19 159:14 165:11 184:12 188:9 196:9,10,15 196:16 197:12 200:7 201:12 203:9 211:14 218:22
project 80:6,12,13 projected 45:20 projects 35:14 79:19,21 80:3 82:19 83:19,21 84:8 85:5,19 86:20 148:21 152:1 156:16 promote 80:1 136:3 171:22 173:4 195:1 promoting 136:4 173:10 promotion 35:18 79:3,11 80:21 81:3 81:7,9,13 82:2,21 83:1 85:5,9,19 86:8 87:4,8 98:17 158:6 160:8,18 161:5 164:14 171:9 173:13 176:4 182:7 186:8 193:17 194:18 195:13 196:2 202:7 promotional 80:19 99:3 158:20 194:3 promotions 32:18 79:21 84:13 86:16 194:21 promptly 76:1 promulgated 30:8 pronouncing 197:14 proportion 66:13 proportionally 188:3 proportionate 208:17 proposal 60:2 61:5	230:21 231:1 232:1 233:1 234:1 235:1 236:1 237:1 238:1 239:1 240:1 241:1 242:1 243:1 244:1 245:1 246:1 247:1 248:1 249:1 250:1 251:1 252:1 253:1 254:1 255:1 256:1 257:1 258:1 259:1 260:1 261:1 262:1 263:1 264:1 265:1 266:1 267:1 268:1 269:1 270:1 271:1 272:1 273:1 274:1 275:1 276:1 277:1 278:1 279:1 280:1 281:1 282:1 283:1 284:1 285:1 286:1 287:1 288:1 289:1 290:1 291:1 292:1 293:1 294:1 295:1 296:1 297:1 298:1 299:1 300:1 301:1 302:1 303:1 304:1 305:1 306:1 307:1 308:1 309:1 310:1 311:1 312:1 313:1 314:1 315:1 316:1 317:1 318:1 319:1 320:1 321:1 322:1 323:1 324:1 325:1 326:1 327:1 328:1 329:1 330:1 331:1 332:1 333:1 334:1 335:1 336:1 337:1 338:1 339:1 340:1 341:1 342:1 343:1 344:1 345:1 346:1 347:1 348:1 349:1 350:1 351:1 352:1 353:1 354:1 355:1 356:1 357:1 358:1 359:1 360:1 361:1 362:1 363:1 364:1 365:1 366:1 367:1 368:1 369:1 370:1 371:1 372:1 373:1 374:1 375:1 376:1 377:1 378:1 379:1 380:1 381:1 382:1 383:1 384:1 385:1 386:1 387:1 388:1 389:1 390:1 391:1 392:1 393:1 394:1 395:1 396:1 397:1 398:1 399:1 400:1 401:1 402:1 403:1 404:1 405:1 406:1 407:1 408:1 409:1 410:1 411:1 412:1 413:1 414:1 415:1 416:1 417:1 418:1 419:1 420:1 421:1 422:1 423:1 424:1 425:1 426:1 427:1 428:1 429:1 430:1 431:1 432:1 433:1 434:1 435:1 436:1 437:1 438:1 439:1 440:1 441:1 442:1 443:1 444:1 445:1 446:1 447:1 448:1 449:1 450:1 451:1 452:1 453:1 454:1 455:1 456:1 457:1 458:1 459:1 460:1 461:1 462:1 463:1 464:1 465:1 466:1 467:1 468:1 469:1 470:1 471:1 472:1 473:1 474:1 475:1 476:1 477:1 478:1 479:1 480:1 481:1 482:1 483:1 484:1 485:1 486:1 487:1 488:1 489:1 490:1 491:1 492:1 493:1 494:1 495:1 496:1 497:1 498:1 499:1 500:1 501:1 502:1 503:1 504:1 505:1 506:1 507:1 508:1 509:1 510:1 511:1 512:1 513:1 514:1 515:1 516:1 517:1 518:1 519:1 520:1 521:1 522:1 523:1 524:1 525:1 526:1 527:1 528:1 529:1 530:1 531:1 532:1 533:1 534:1 535:1 536:1 537:1 538:1 539:1 540:1 541:1 542:1 543:1 544:1 545:1 546:1 547:1 548:1 549:1 550:1 551:1 552:1 553:1 554:1 555:1 556:1 557:1 558:1 559:1 560:1 561:1 562:1 563:1 564:1 565:1 566:1 567:1 568:1 569:1 570:1 571:1 572:1 573:1 574:1 575:1 576:1 577:1 578:1 579:1 580:1 581:1 582:1 583:1 584:1 585:1 586:1 587:1 588:1 589:1 590:1 591:1 592:1 593:1 594:1 595:1 596:1 597:1 598:1 599:1 600:1 601:1 602:1 603:1 604:1 605:1 606:1 607:1 608:1 609:1 610:1 611:1 612:1 613:1 614:1 615:1 616:1 617:1 618:1 619:1 620:1 621:1 622:1 623:1 624:1 625:1 626:1 627:1 628:1 629:1 630:1 631:1 632:1 633:1 634:1 635:1 636:1 637:1 638:1 639:1 640:1 641:1 642:1 643:1 644:1 645:1 646:1 647:1 648:1 649:1 650:1 651:1 652:1 653:1 654:1 655:1 656:1 657:1 658:1 659:1 660:1 661:1 662:1 663:1 664:1 665:1 666:1 667:1 668:1 669:1 670:1 671:1 672:1 673:1 674:1 675:1 676:1 677:1 678:1 679:1 680:1 681:1 682:1 683:1 684:1 685:1 686:1 687:1 688:1 689:1 690:1 691:1 692:1 693:1 694:1 695:1 696:1 697:1 698:1 699:1 700:1 701:1 702:1 703:1 704:1 705:1 706:1 707:1 708:1 709:1 710:1 711:1 712:1 713:1 714:1 715:1 716:1 717:1 718:1 719:1 720:1 721:1 722:1 723:1 724:1 725:1 726:1 727:1 728:1 729:1 730:1 731:1 732:1 733:1 734:1 735:1 736:1 737:1 738:1 739:1 740:1 741:1 742:1 743:1 744:1 745:1 746:1 747:1 748:1 749:1 750:1 751:1 752:1 753:1 754:1 755:1 756:1 757:1 758:1 759:1 760:1 761:1 762:1 763:1 764:1 765:1 766:1 767:1 768:1 769:1 770:1 771:1 772:1 773:1 774:1 775:1 776:1 777:1 778:1 779:1 780:1 781:1 782:1 783:1 784:1 785:1 786:1 787:1 788:1 789:1 790:1 791:1 792:1 793:1 794:1 795:1 796:1 797:1 798:1 799:1 800:1 801:1 802:1 803:1 804:1 805:1 806:1 807:1 808:1 809:1 810:1 811:1 812:1 813:1 814:1 815:1 816:1 817:1 818:1 819:1 820:1 821:1 822:1 823:1 824:1 825:1 826:1 827:1 828:1 829:1 830:1 831:1 832:1 833:1 834:1 835:1 836:1 837:1 838:1 839:1 840:1 841:1 842:1 843:1 844:1 845:1 846:1 847:1 848:1 849:1 850:1 851:1 852:1 853:1 854:1 855:1 856:1 857:1 858:1 859:1 860:1 861:1 862:1 863:1 864:1 865:1 866:1 867:1 868:1 869:1 870:1 871:1 872:1 873:1 874:1 875:1 876:1 877:1 878:1 879:1 880:1 881:1 882:1 883:1 884:1 885:1 886:1 887:1 888:1 889:1 890:1 891:1 892:1 893:1 894:1 895:1 896:1 897:1 898:1 899:1 900:1 901:1 902:1 903:1 904:1 905:1 906:1 907:1 908:1 909:1 910:1 911:1 912:1 913:1 914:1 915:1 916:1 917:1 918:1 919:1 920:1 921:1 922:1 923:1 924:1 925:1 926:1 927:1 928:1 929:1 930:1 931:1 932:1 933:1 934:1 935:1 936:1 937:1 938:1 939:1 940:1 941:1 942:1 943:1 944:1 945:1 946:1 947:1 948:1 949:1 950:1 951:1 952:1 953:1 954:1 955:1 956:1 957:1 958:1 959:1 960:1 961:1 962:1 963:1 964:1 965:1 966:1 967:1 968:1 969:1 970:1 971:1 972:1 973:1 974:1 975:1 976:1 977:1 978:1 979:1 980:1 981:1 982:1 983:1 984:1 985:1 986:1 987:1 988:1 989:1 990:1 991:1 992:1 993:1 994:1 995:1 996:1 997:1 998:1 999:1 1000:1	proposals 34:10 60:1 106:21 111:4 133:19 155:9 178:6 182:15 188:13 193:11 204:8,10 proposed 4:8 8:15 13:12,16 14:1 35:16 47:9 58:6 59:4,12 73:6 78:20 85:15 86:3 87:7,12 88:16,19,20 91:18 94:17,20 105:10 105:14,14 106:14 117:6 122:16,17 122:22 123:2 131:11,13 134:4 136:6 155:5 176:3 180:14 193:9 204:12 211:20 218:11,16 proposes 71:20 proposing 131:5,8 proposition 75:9,11 proprietary 163:21	Q qualifications 124:6 qualified 60:9,20 61:8,20 qualify 185:3 187:8 200:21 qualities 146:5 quality 31:12 32:4 33:12 47:3 51:8 144:16,22 145:22 146:3 152:14 quarantine 44:1,3 quarters 201:2 question 48:18 49:1 50:13 89:17 92:21 94:7 101:18 106:5 107:15 108:7 109:1 116:4 117:16 118:10 120:19 127:5,9 130:2 132:17 133:14 150:11 151:19 157:18 170:5 186:5 187:7 187:14 188:6 196:19 200:12 202:5 203:19 206:20 212:18 213:5 215:2 questions 4:16 26:4	quick 93:4 94:7 122:12 quickly 167:11 202:14,18 quite 96:18 153:15 157:1 165:17 quorum 70:10,21 71:19 72:17,18 73:1,12,21 93:16 101:21 124:11,12 124:16 125:2,13 125:15 206:14
			R Radio 9:22 radius 55:10,14 raise 11:3 28:14 54:5,6,10 57:3 110:8 140:4 154:2 162:11 197:15 raised 51:22 137:8 157:19 Raley 2:11 3:4 6:21 6:21 56:16,21 57:2 57:5,11 58:1 112:2 115:10 127:5 131:12 137:14 168:17 Raley's 117:18 176:22	

range 35:2 85:2 201:5,6	58:17 89:4	reducing 67:18 76:20 77:11 90:4	43:21 74:3,5,5,9	34:20 41:21 60:11
rapid 46:22	recess 210:11,13	113:15 117:20	regulations 31:13	60:12 61:1,4,10,12
rapidly 136:8 201:15	recognize 158:9 181:4	reduction 37:10 39:4 60:2 103:2	31:14,16,19 34:5	61:22 62:3 67:4,19
rate 34:1 192:19	recognized 71:1 157:7	111:19 114:13	82:10,10	70:11 71:9,22 90:7
reach 22:1	recommend 74:3 88:8 117:6,10	116:18 117:12,17	regulatory 34:22	90:8 97:6,20 129:6
read 61:6 65:2,12 68:22 75:19 90:11	recommendation 73:22 74:12,17,21	117:18 118:4	44:18 147:8	167:21 174:18
93:3,7 104:20,20	75:2 98:13 99:1	120:22 121:3	relate 153:13	176:20 186:12
105:18 127:17	120:22	reductions 19:2	related 29:18 36:1	201:10
129:4 132:2	recommendations 59:18 98:8	refer 15:8 89:19	143:14 146:18	representation 60:3
204:20,20 205:5	recommended 58:6	96:21 160:1	148:21 150:6	66:3,15,17,20 90:7
206:3 207:14,17	58:22 66:18 87:15	205:14	relates 151:19	90:17 97:22 103:2
reading 101:5	114:17 117:11	reference 29:9	relations 32:18	111:20 114:22
127:10 206:2	118:12 125:16	54:14	relative 181:8	116:6 117:2
real 93:4 100:14	126:2	referenced 208:11	relatively 66:12	118:13,19 119:15
Reality 189:22	recommends 67:17	215:16	release 8:13 9:20	120:21 121:19
realize 100:4 193:22	record 5:12 6:16	referendum 33:15	74:12,19 157:9	169:8 180:22
realized 22:2	11:11 13:19 28:21	referred 91:22 92:4	remain 147:19	183:14 187:19
really 56:9 89:21	45:13 49:11 57:10	205:14	remaining 43:15	209:13
100:15 120:11	109:12,13 110:15	referring 50:4	61:3 62:2 201:17	representational
162:2 186:22	131:7 132:10	160:2 205:15	219:2	5:11 6:14 7:13
188:19 221:13	133:16 140:12	reflect 103:4 114:19	remarks 25:10	representative
reapportion 209:4	154:9 167:20	117:7 209:5	remember 26:17	64:19 65:20
209:12	178:2,14,15	reflects 66:9 73:6	95:2 104:11	176:18
reason 4:17 51:5	179:11 191:10	refuses 158:16	remind 4:21 48:22	representatives
66:18 201:15	196:21 198:1	regard 68:18 70:1	109:14	33:19
221:13	206:2 208:1 210:3	127:4	removal 21:20 68:8	represented 66:12
reasonable 74:15	210:19,20,22	regarding 9:20	68:12 69:5,18	71:13 112:22
RECD 3:12	211:22 214:5,17	58:10 107:15	remove 50:3,4	114:8 121:4
receipt 152:14	214:20 221:8	174:1	removed 50:7 55:15	168:22 181:13
220:1	recorded 75:3	regardless 151:7	55:16,17 187:15	186:18
receive 10:10 26:12	records 80:14	regards 156:7	removing 50:11	representing 5:13
26:15 46:7 50:18	red 31:19 45:11	region 150:2 192:9	rephrase 106:4	5:22 6:15 185:7,21
51:10 126:3 148:5	100:9 199:20	199:3,4,4 201:3	120:19	186:1 187:20
159:12 190:18	redistrict 119:12	203:1	replace 84:22	represents 35:8,12
196:6 200:4	redistricting 119:10	regional 2:7 5:17	126:16,17 127:15	59:6,9,11 66:7
received 10:12 12:5	66:2 73:2	35:4	127:16	81:17 93:17 94:1
18:15 22:21 25:1	78:5 120:20	Register 8:2,5 89:19	replacement 45:1	113:16 114:15
27:8 48:4,15 51:11	158:18,20	92:6 93:1,10 105:9	70:14 72:4	127:21 128:3
80:15 89:9,13	reduced 17:10 19:1	105:13 106:14	replacing 207:7	129:1 131:19
139:15,18,20	23:7 45:15,18	122:18 204:9	reply 215:7	156:8 168:18
148:8 159:16	78:11,12 79:8	214:6,10,12	report 13:6,8 14:3,5	175:4 184:18
191:2 196:12	86:13 121:10	regular 78:2	14:7,12 25:11,16	194:8 200:18
200:9	151:7	regulated 87:9	25:19,22 36:7	205:11,18 206:15
receiver 192:2		59:19	80:10 98:5	207:12
receiving 48:9		regulates 32:7	reported 16:4 23:12	reputation 144:16
		59:19	36:4,9 38:21	request 58:18,22
		regulation 32:15	143:20	62:21 64:7 74:20
			represent 30:20	131:10 155:6,11

159:7 requested 74:13 requesting 74:18 require 76:17 82:13 147:8 157:3 162:16 183:3 192:19 required 50:7 67:18 76:12 80:11,14 119:17 requirement 71:9 72:16 96:11 requirements 31:17 32:4 44:2 73:12 74:6 86:21 170:19 requires 72:10,13 78:1 112:3 124:9 144:21 145:2 requiring 76:15 research 13:10 32:16 33:16,18 34:11,16 35:18 38:5 47:11,21 58:16 79:3,10,15 79:16,20,20 80:18 80:21 81:3,8,9,13 82:2,16,21,22 83:5 83:6,11 84:8 85:4 85:9 86:8,16,20 87:4,8 98:1,17 99:3 141:7,10,12 141:15,17 142:8 142:21,22 143:4 143:20,22 144:3,5 144:12 145:3,9,13 146:15 147:4,8,10 147:12,16,18 148:21 149:3,8,13 151:22,22 152:4 153:6 156:5,14,16 156:22 158:6,21 159:4 160:8,12,14 160:19 161:5 164:14 166:1 173:14 176:4 182:6 186:8 187:10 193:5,17 194:2,17 195:13	196:1,3 198:22 202:6 researchers 34:8 researching 181:18 Reserach 2:20 reset 45:2 reside 29:11 58:1 111:10 198:11 resignation 68:8,12 69:5,18 resistance 170:14 resistant 146:7 resolve 146:19 resolved 142:15 145:2 resolving 143:16 resources 142:5 144:2 respect 127:3 203:22 respectfully 155:6 respective 69:9 72:21 93:13 158:14 195:2 206:10 respectively 14:22 19:12 24:19 respond 77:8 85:16 170:9 responding 189:13 response 7:15 183:4 responsibility 189:12 responsible 33:10 142:2 rest 56:22 181:10 184:2 201:8 213:1 restricting 74:4 restrictions 74:10 151:11 restrictive 128:22 result 46:17 183:19 218:20 resulted 19:3 21:18 results 162:17 163:4 Retention 144:20 return 27:1 192:20 199:15,17,18	returns 30:2 36:15 44:6 45:8,13,14 86:1 195:4 revenue 33:5 155:19 156:16,17 161:22 review 25:19 58:21 59:3,5,14,17 88:15 115:5 211:19 reviewed 88:18 193:8 revise 61:5 65:1,11 68:20 revising 75:18 revision 66:7 revisit 118:18 119:9 revisited 115:1 116:7,10 revisiting 119:1 122:4,14 Richard 2:14 3:5 7:9 154:4,10,19 165:12 170:1 ride 172:13 riders 172:11 right 4:14 11:4 26:19 27:4 28:14 56:16 57:3,16 96:3 96:16 101:9,16 104:4 107:17,21 108:5 110:8 121:9 121:12,12 123:1,4 123:7 129:13 130:19 132:7,8 140:5 148:14 154:2 160:6 163:12 173:12,19 176:16,16 177:19 178:19,20 185:22 190:21 197:12,16 Rim 43:13 rise 20:18 103:6 rising 45:22 risk 149:15 risks 145:12 River 2:18 30:13 35:5,6 59:7 88:13 111:17 134:15	192:8 198:13,16 199:4 200:18 201:20 202:19 road 123:12 141:9 Robert 2:12 3:6 7:6 191:5,12,22 role 47:22 roles 34:16 Ron 38:4 44:6 Ron's 44:17 room 94:12 186:16 188:9 190:18 root 150:16 rose 15:19 25:4 roughly 180:8 rude 220:5 rule 4:5 5:8 30:9 88:10 97:7,8 155:7 198:20 rules 5:10 62:13 63:20 88:10 run 30:22 171:3 R-a-l-e-y 57:12 r-a-n-k 179:13 R-i 154:10	107:18 127:21 128:1,22 129:9 167:7 212:9 SBA 36:13,22 38:10 138:13 185:4 187:9 scale 181:11 scar 153:11 scenario 162:9 schedule 126:1 139:11 212:22 219:3 scheduled 125:2 scheduling 73:14 Schmaedick 6:2,3 49:2,3,9,15,20 50:9,12 51:13 52:5 52:19 53:5,10,13 53:17,19 54:12,22 89:14,16,17 90:10 90:15 91:16,21 92:8,12,15,20 93:5 93:8 94:3,6,10,15 94:21 95:6,9,12,15 95:18,22 96:3,12 96:16 97:2 98:4,10 98:14,19 99:12,18 100:1,18 105:8 109:20,21 116:3,4 116:9 117:5,14 118:3,11,16,21 119:3,13,21 120:3 120:18 121:6,10 121:16,21 122:3,7 133:14,15,16 134:3,6,9,18 135:2 137:11,12,13,19 138:3,5 148:13,15 148:16,18,19 149:2,11 150:11 150:19 151:14 153:20 159:18,20 159:21,22 160:4 160:17,20 161:2,9 161:19 163:7,12 164:13 165:10 173:22 174:15,16 174:17 175:6,21	
S					
			S 3:12 191:12 safety 189:11 saleable 46:18 sales 2:12 7:7,8 37:18,20 38:1 191:22 192:1,2 193:8 197:4 Sandfly 111:10 sanitary 170:19 save 76:19 123:17 125:16 136:12 137:4 142:16 saved 79:6 86:11 saves 135:21 saving 77:11 savings 126:13 saying 106:9 108:15 118:17 131:22 160:1 172:15 207:2 says 50:14 105:10		

176:7,9,16 177:3 184:13,14,16,17 184:21 185:1,6,19 186:1,5 187:6 188:1,5 196:9,14 200:11,14,15,16 201:9 202:4,19 203:3,7 Schmaedick-USDA 2:3 school 12:4 Science 49:14 Sciences 141:14 scientific 32:16 47:11 142:4 156:16 198:22 202:16 scientists 149:19 scope 193:15 se 117:2,12 Seald-Sweet 113:2 113:22 114:7 115:10,12 season 15:1,2 16:14 17:17,19 20:4 22:5 23:6,22 24:2,16 25:7 37:4,6,8,10 37:12,22 38:8,14 41:2,9,10 42:19 43:11 45:14 51:7 51:20 59:2 83:10 113:3,7,20 114:2,5 114:6,20 155:4 seasons 19:5 21:1,3 24:22 29:21 30:4 32:1 39:13,17 40:4 40:12,17 41:5,16 41:20 42:1 45:9,17 46:3 82:1 seat 27:2,22 seated 124:8 seating 73:10 seats 209:4 second 8:12 17:7 21:14 42:12 92:18 101:3,6 196:17 197:15 Secretary 5:4 6:1	31:9 60:9,21 61:9 61:21 62:12,17,18 62:21,22 63:19 64:3,4,7,9,10 68:13,17 69:19,22 74:22 75:15 79:18 80:10,16 221:9 Secretary's 5:5 31:10 section 14:11 60:6 61:6 62:5 68:3,20 69:1 73:18 75:17 77:22 79:13,14,15 80:12 127:20 206:8 216:3 Sections 80:4 sector 144:1 182:18 188:16 194:4,6,8 194:10 sectors 147:14 see 49:11 92:17,20 95:7 96:17 100:13 149:2 160:5,5 162:11 164:13 176:12 186:10 200:6 202:5 207:1 211:11 212:15 221:3 seedless 164:22 170:12 seeing 95:2 seek 195:20 seeks 155:13 seen 27:14 segment 32:7 34:17 40:17 41:14,22 81:15,16 82:1,8 84:3 86:18 147:17 157:2 181:5,7 182:9,14,21 189:15 193:7 segments 83:20 segregated 97:17 segregation 53:21 select 60:9,21 61:9 61:21 120:12 129:13 selected 33:21 34:10	68:10,13,16 69:7 69:19,22 selection 60:7 61:6 61:7 65:1,11 68:17 70:1 selling 152:20 183:16 sense 144:10 176:10 187:21 190:15 220:15 sensible 159:5 sentence 50:14 101:7 separate 117:22 175:2 September 15:2 30:9 42:7 series 17:5 21:12 serious 17:16 46:20 46:22 149:22 150:9 serve 30:21 31:1,9 33:22 68:4,21 69:1 69:11 70:17 72:6 72:12 93:12 142:5 182:9 191:22 206:9 served 82:2 114:22 126:8 135:10 181:2 serves 33:1 service 12:1 13:9,10 38:21 112:15 services 112:12,17 183:11 set 219:3 Sets 8:14 setting 33:10 seven 18:4 21:9 32:21 37:9 105:21 seventh 205:8 severely 19:1 shake 100:11 share 182:3 183:5 184:9 shared 77:15 134:11,19 sheet 4:19,20	109:19 shift 87:5 shifting 98:20 ship 53:9 shipment 42:6 74:4 82:5 shipments 30:3,5 37:5,7,12 38:13 40:16,21,22 41:1 41:11,12,20 42:4,5 42:9,12,15,18 43:1 43:12,16,17 46:11 47:10 59:19 64:6 83:22 87:21,21 113:14,22 114:4,7 114:12,20 115:4 208:10,19,20 209:9,10 shipped 31:17 37:11 37:14,14,16 41:8 41:10 42:3,9,21 43:2 44:2 82:15 87:19,19 113:6,21 114:3,6,9 155:3 189:16 shipper 30:19 31:5 31:6 35:11 37:1 38:11,11 63:11,17 66:6,19 67:3,9 70:8 71:22 90:4 103:18,20 111:13 111:14,18 112:6 114:14,16 120:11 124:20 126:17,18 127:16,16 129:5,5 130:10,11 132:1 136:17 138:11,18 138:20 180:1 205:21,22 shippers 35:13,22 37:2,5,9,9,11,13 37:13,16,18,21,22 38:2,14,15,16 60:4 66:4 82:4 84:6,14 111:21 114:8 115:14 118:8 120:15 125:6 130:13 133:20	157:1,3 159:6 174:22 175:3 184:19 205:16 shipper's 37:5 38:13 shipping 31:21 42:11 82:8 84:11 85:13 86:21 152:13 209:2 ships 180:7 shorter 210:15 short-term 145:3 show 15:6,12 16:16 16:22 18:4 20:8 21:10 22:20 24:6 24:21 55:17 128:15 showing 16:17 shown 15:14 16:3 25:6 36:16 shows 16:2 20:20 shrinking 201:14 shuffling 90:6 side 6:12 7:11 26:19 26:22 55:20 56:12 100:8 123:19 126:21 151:8,13 151:17 152:18 170:7 187:5 188:9 189:20 190:18 196:8 199:19 203:9 218:9 sides 181:4 220:19 signature 96:13 signed 9:4,12 10:1 109:18 110:1 significant 17:9 19:21 21:16 170:3 170:6 171:7 180:11 182:19 192:12 significantly 17:6 20:22 21:14 23:1 sign-up 4:19,20 109:19 similar 24:8 25:8,9 80:10 116:14 similarly 24:14
--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

simple 120:1	solid 51:6	180:16 188:21	statements 56:19	structured 66:15
simply 117:1 128:19	solids 171:20,20	196:2 204:10	states 2:12 3:6 7:6,7	structures 168:7
158:20 181:11	172:7	specified 32:5	14:10,15 19:17	struggling 164:19
single 56:4 113:1	solution 183:5	spectrum 134:17	23:11 43:11,13	164:20
168:1 192:14	solutions 142:1,15	spell 11:11 28:21	44:3 177:9 178:18	studied 193:9
sir 5:14 110:6 111:2	146:1 181:15	57:10 110:15	190:22 191:5,12	Study 58:5,19
140:13 191:11	solve 34:2,8 82:17	140:12 154:9	191:15,22 196:6	stuff 90:3
sit 11:2 72:20 154:1	83:7 137:8	179:11 191:10	203:6	subcommittees 98:5
site 124:22	somebody 102:1	198:1	statewide 35:3	subcommittee 58:5
sites 124:19	172:16	spent 98:2 124:14	state's 19:1 23:17	58:20,20 88:9,11
sitting 91:3 115:14	somewhat 51:9	split 116:17	33:5,21 198:14	subcommittees
166:6	97:16 99:21	spread 135:1 153:8	201:3	87:12,13,15 88:5
situation 94:11	sorry 104:13 133:13	spring 43:3	Station 141:9	96:22 97:4
108:16 143:21,22	166:17,19 196:22	squeeze 189:18	Stations 9:22	subcommittee's
168:12 171:18	207:20	squeezed 52:17	Statistic 38:21	59:17
172:11 187:10	sort 5:9 53:21 100:9	189:9,9	statistical 13:7	subject 156:19
situations 85:17	118:12 186:7	stake 184:4	14:12 26:13 40:6	175:19
108:19	219:1	stakeholders 183:4	statistics 13:9 41:13	submit 132:10
six 16:22 20:8 37:22	sorting 18:10	195:7	143:8 200:20	198:18 204:19
43:2,15 49:20	sound 56:16 178:19	stale 128:14	status 80:8 116:17	220:17,20 221:5
125:9 206:21	204:22	stand 186:11 187:18	144:21	submitted 34:10
207:4 220:3	source 155:20	188:2 213:11	stay 199:12	62:22 64:10 75:11
size 31:12,14,16,21	157:13	standard 152:22	stead 68:6 69:3 70:8	208:12 221:7
32:4 181:7	sources 13:7 40:6	196:18 219:1	71:16	submitting 220:17
sizes 133:21 183:7	Southeast 5:18	standards 33:12	steadier 25:6	subpart 43:21,22
skin 53:4	speak 96:19	start 5:14 6:12	steady 193:1	68:18 70:2 75:3
slightly 18:17	speakers 178:17	204:17	stems 46:16	substantially 106:8
small 22:4,11 36:12	speaking 111:4	started 16:13	step 164:15 173:14	substitute 68:1 70:9
36:13,17,20 38:11	180:16 196:21	starting 16:17	stepchild 100:9	70:10,16,18 71:9
38:16 42:20 52:1	special 35:14	state 11:11 28:20	stocks 150:16	71:15,20 72:6,8
53:7 100:17	181:17 194:13	30:11 32:13 33:3,6	stop 100:19 115:17	92:1 93:22 124:3
103:12 104:2,14	specialist 2:3,4	44:1 57:10 81:1	storage 43:4 152:13	128:3 129:17
104:15,16 105:2,3	149:12	110:15 140:12	strategic 155:16,18	205:10
105:6 138:19,20	speciality 51:18	151:19 154:8	156:10	substitutes 205:19
168:14,15,20	specialty 12:20 39:8	156:14 160:21,22	street 58:2 174:7	subtracted 18:7
169:4,10,13,14,17	40:20 41:2,17 46:4	161:1,14,15 162:1	strengthen 195:3	success 29:11
181:7 185:3,16	50:15 87:17,21	171:21 179:11	strengths 195:2	181:20 184:5
186:2,10 187:7,8	88:1,3 97:16 155:2	191:10 198:1	stressful 18:21	195:9
187:12,17 188:2	192:19	201:8 205:4	strike 205:12	successes 184:10
197:2 200:21	specific 31:20 81:10	210:22 214:20	striking 204:19	successor 68:9,15
201:2,7	95:3 102:20 143:8	stated 36:7 122:15	207:6	69:6,21
smaller 90:6 91:14	147:18 150:21	208:3,3	strong 177:14 190:6	suffered 181:22
169:6	151:20 152:7,16	statement 27:21	strongly 193:14	sufficient 158:12
solace 194:6	161:6 181:18	51:5 56:17 57:14	199:13	suggesting 116:6
sold 14:15,17 19:8	182:9 186:9	116:5 141:21	structure 30:6	suitable 195:10
22:22 23:20,22	187:16 193:6	154:13 190:19	156:2 163:16	summarize 80:8
25:2 52:14,22 53:3	specifically 81:4	191:16 196:6	164:10 165:5,13	summer 43:5
solely 54:7	143:3 152:12	198:5	169:1	Sunburst 41:4

42:14	57:6 91:6 110:11	29:15 41:3 45:12	215:10,14,17	47:8 49:4 54:13
super 119:17	140:8 154:5 179:7	51:19 59:20	Television 9:21	57:18 92:5,11
supplement 155:20	191:6 197:19	tangerine 18:13	tell 11:17 12:2	96:20 99:13 101:2
157:13	symptoms 55:17	23:17,22 24:6,10	90:16 133:17	101:2 105:15,18
supplemental 156:5	system 144:17	24:15 166:10	182:21 213:9	105:20 106:17
supplied 47:18	151:2 156:2	tangerines 4:7 23:9	219:9	108:2 110:19
126:5 171:19	211:13	23:11,14,15,20	telling 115:14 217:5	111:8 118:17
supply 22:14 24:7	systems 164:5	24:9 25:2 29:15	Temple 41:3 45:12	122:13 127:7,12
25:12 45:1,15,18	S-u-z 11:12	41:3,4,4 42:8,13	Temples 51:19	131:13 139:5
support 13:12 36:17		42:17 51:18 59:20	temporarily 71:15	140:18 160:1
59:22 93:2 94:4	T	103:17 192:16	ten 29:21 30:4	161:20 179:15
100:3 142:22	T 3:12	tasks 158:13	39:13 40:12,17	186:6 188:12
143:19 144:8	table 15:5,10,11,15	taste 194:14	45:8 56:22 72:14	200:5,17 210:3
147:17,21 148:1	16:12 18:3 20:7	tax 33:8,11 34:1,5	73:19 74:1 124:9	215:3
155:5,12,16,20	22:19 100:21	35:13 47:10 54:14	tended 23:2	Texas 14:18,20 15:3
156:4 157:8,14	166:6 169:2	54:14 83:9 99:2,6	tends 187:4	19:22 20:3,5 173:2
159:4,8 164:5	tables 14:3,12 15:8	99:10 156:15	term 33:2 49:16	203:5
169:13 180:14	16:13,17,21 21:9	158:3,3,12,19	52:20 54:15 68:10	thank 10:14 16:19
182:16 189:22	24:5,20 25:15 29:3	160:1,1,12,12	68:15 69:7,21	26:3 49:3 55:18
190:14 198:19,22	29:20 36:16 40:5,8	163:3 172:9 173:1	130:7 156:12	56:14 57:22 89:1,2
200:1 201:16	40:8	174:2,5 183:21	174:2	101:17,19 104:4
supported 105:8	tailored 186:12	taxation 195:14	terminology 49:7	109:8 111:2
143:2	194:3	taxed 157:22	terms 29:6,18,20	123:10 124:1
supporting 70:22	take 7:20 13:16	taxes 99:9 158:16	30:21 31:2 34:1	135:2 139:5,6,16
172:7	14:2 52:12 56:3,21	162:7,11,17,21	52:8 151:21 160:4	139:22 140:1
supportive 91:19	56:22 77:7 109:8	163:22 171:21	165:21 166:1	141:4 148:3,11
99:19 168:4	111:5 115:17	173:7	221:1	153:17,21 159:9
193:10,14	120:13 121:14	taxing 34:21 54:18	terrible 130:7	159:10 171:13
supports 163:4	209:8 212:5,19	81:13 155:11	territories 44:4	174:13 177:4,6
sure 5:6 48:16	213:1,2,3	157:20 158:5	testified 11:8 28:18	179:4 184:10
101:15 108:21	taken 120:2 167:10	159:3 168:4 174:2	57:7 110:12 140:9	190:16,20 191:21
167:16 187:2	167:12 217:14	174:10 182:6	154:6 179:8 191:7	196:4,15 197:12
214:16 221:11	takes 219:14	183:9 198:21	197:20	200:2,3,16 203:7,9
surfaces 145:10	talk 52:6 53:8 97:2	team 219:7	testifies 4:17	218:4,4 221:14
survival 47:22	98:15 103:1 107:5	technical 220:22	testify 4:21 5:1 91:8	thanks 28:2 49:5
145:9	116:9 161:10	technologies 215:19	109:16,18,18	188:7
survive 85:20	166:22 167:5	technology 73:17	110:1 139:10	Thanksgiving 31:22
susceptible 150:17	186:6 190:4 214:1	77:6 78:9 79:2	140:22 178:22	thereat 62:14
151:5	talked 170:1	86:7 95:19,21	191:16 198:6	thereof 63:21 75:16
sustainable 146:13	talking 108:2	135:5 136:8 216:1	218:13,16 221:12	thereto 218:19
147:19	122:13 165:13	teleconference 95:4	testifying 27:12,22	they'd 163:5
sustained 149:7	178:7 187:1,2,3	teleconferencing	56:14 91:5 109:8	thing 5:9 7:17 106:9
Suwannee 30:12	189:1 211:11	108:10	153:22 177:6	205:6 218:11
Suzanne 2:6 3:2 6:9	212:1	telegraph 75:21	190:21 197:13	219:2 220:8
11:1,6,12 138:10	tangelo 18:14 23:17	telephone 75:7,12	203:10	things 5:3 127:11
166:19 196:22	24:2,6,10,16 42:15	75:21 76:6 77:5,20	testimony 4:18 5:7	152:7,14 160:6
swear 140:4 179:3	tangelos 4:8 23:9,12	78:3 79:1 86:6	26:6 29:2,5,7,19	189:4
sworn 11:7 28:17	23:15,21 24:9	96:5 107:19 135:8	34:14 35:16 44:22	think 55:1 90:19

96:8,9 97:5,19,20 98:22 99:5,20 100:2,16,18 101:1 101:4 102:14 103:5 107:6,12 109:19 111:6 115:18 117:16 119:22 134:12 139:15 164:3,8 168:6 177:22 186:14 187:22 188:4 202:9,10 204:17,21 205:2 206:20 208:5 213:2,10 218:7 219:8 thinking 129:18 171:17 210:6 third 9:1 92:20 209:11 thirds 14:17 thorough 49:5 thoroughly 58:20 thought 29:8 130:2 132:12 204:22 207:8 209:7 215:5 thousand 15:15,21 20:11 threat 47:13 149:17 three 16:22 21:1,3 31:1 32:22 33:2 36:16 37:15 39:17 40:5 52:2 60:16,22 63:7 64:12 66:5,6 67:5,9 90:12 91:2 112:4,5,10 113:15 114:14 115:2 116:7,19,20 117:13 118:14,19 119:1 120:21 121:8 122:14 167:10,12 177:17 178:11 201:1 209:9,10 211:18 213:3 219:14,14 220:11 three-quarters 201:21	throw 54:3 tight 147:12 time 16:4 17:4 20:21 21:12 25:6 39:9 66:11,16 74:15 76:20 77:12 78:1,11 111:5,8 123:14 124:15,22 125:6,9,10,13,16 135:10,21 136:13 137:4 163:11 164:2 167:16 172:15 178:6 180:17 190:6 199:16 202:12 210:5 212:22 219:5,8,11 220:16 timelier 77:9 timely 78:9 times 54:13 72:17 108:19 124:11,12 129:19 135:12 186:19 title 11:18 titled 13:6 today 13:4,14 29:19 123:6 131:5,6 145:6 166:6 192:6 210:8 211:20 212:22 215:1 220:6,9,11 221:1 today's 125:19 told 211:21,22 tolerant 146:6 tonnage 117:3 tons 15:9 16:8 17:19 21:3,5 22:1 24:17 24:18 tool 148:2 155:19 157:18 158:7 164:4 168:5,9 170:1 193:21 194:5 196:1 199:12 toolbox 170:2 tools 155:13 170:10 170:21 top 37:5,11,13,22	38:19 topics 14:6 total 14:9 15:1 20:2 20:17 23:16 41:1 42:2 121:5 161:21 162:1 186:20 totally 110:1,2 track 47:15 tracks 39:18 trade 7:10 41:7 43:7 54:21 82:16 83:13 154:21 167:2,19 169:3 175:4 traditional 76:9,18 135:20 transcript 219:13 219:13,22 220:2 220:10,20 221:3,5 221:7 transmission 152:10 216:20 transmit 62:17 64:3 transmitted 74:21 travel 76:21 77:12 78:1,6,11,13 79:8 86:13 125:10,20 125:21 tree 55:8,9,13,16 56:4 142:14 trees 39:22 44:22 45:1,4 47:1 49:21 50:2,3,6,11 55:10 55:14,16 56:4 150:6 trend 16:3 trended 18:16,16 20:14,21 trends 16:16 trouble 172:17 try 104:11 165:4 166:8 212:6 trying 50:21 94:22 111:7 132:17 188:7,22 190:3 205:18 220:5 Tuesday 1:8 8:3 turn 85:22 200:6 Turner 10:1	two 5:2 14:17 15:6 15:11 16:21 32:22 36:16 37:19 40:5 43:2 44:20 46:12 47:7,12 54:18 58:12 60:11,11 61:11,11,15,22 65:8,13 66:5,6 75:12 78:19 86:2 87:13,14 88:4 90:13 94:12 101:4 102:12,13 113:15 114:15 116:19 117:13 118:14 120:21 125:8 127:18 151:21 166:2 219:14 two-thirds 23:19 type 51:14 115:5 134:20 168:22 186:11 types 112:10 120:3 136:20 215:15 typically 53:20 157:1 t-a-t-e-s 191:13 <hr/> U <hr/> UF 147:4 Ultimately 146:16 unable 69:9 70:15 93:13,19 206:11 206:16 unanimously 59:22 137:6 167:18 uncommitted 99:21 uncommon 125:20 understand 50:21 90:2,3,11 107:6 118:10 121:13 145:11 147:22 148:19 160:6 161:20 174:6,12 184:8 204:7 understanding 52:6 55:7 105:12 106:13 146:21 174:18	understands 181:14 187:3 understood 158:1 174:8 undertaken 146:10 unenviable 143:21 unexpired 68:9,15 69:7,21 unfortunately 117:19 146:12 199:16 uniform 62:13 63:20 unique 33:4 141:14 143:14 155:12 181:5 182:13 194:4 unit 142:14 United 14:10,14 19:17 23:11 43:11 43:12 203:6 University 2:19 12:7,9 38:5 140:17 141:6,13 unprecedented 199:11 Unsightly 46:16 unwilling 70:16 72:5 upcoming 46:3 177:10 upward 18:16 urge 199:22 urgent 219:10 urging 201:16 USDA 2:2,4,7 5:18 8:14 12:1,11,16 13:10,21 55:6 78:22 86:5 88:8 96:8,11 100:22 104:14 106:12,16 115:22 116:5 130:16,17 131:3,3 132:22 133:16 137:13 138:10 147:5 148:19 151:18 155:6 159:22 165:13
--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------	----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------

166:20 167:13 169:22 173:21 184:17 188:11 197:1 200:16 204:13 218:11,22 USDA's 6:7 106:12 USDA/ARS 142:8 use 13:20 24:14 54:15 88:9 135:19 142:4 153:7 174:1 208:17 209:11 217:12 uses 14:12 Usually 219:12 utilization 14:8 17:1 21:8,11 24:5,8 30:1 40:3 51:20 81:21 152:6 182:1 192:20 utilize 155:13 utilized 40:10,13,15 40:18,21 41:6 46:8 50:19 51:4,11 52:2 52:3,16 54:20 83:12,15 113:13 135:11,14 136:11 156:4 157:16 U.S 5:20 6:3 12:13 14:17 15:1,8,13,14 15:17,18 16:9 17:2 17:3,5 19:18 20:2 20:9,17 21:11,12 22:9,13,17 24:8 25:8 36:5 44:3 171:18	varietal 87:11,13 96:21 97:3 varieties 31:20 41:2 45:10 46:9 53:21 87:10,17 97:7 146:4 150:16 151:3,4,5 155:3 156:6 157:6,10,11 162:12,13 164:22 164:22 170:11,12 170:14,15,18 192:19 193:2,19 variety 29:21 30:5 32:14 42:4 51:15 157:14 158:21 159:5 various 13:16 14:1 167:2,4 181:2 vary 25:9 varying 16:3 vast 40:9 54:5 88:2 100:6 201:7 Vegetable 11:22 vegetables 12:20,22 192:3 Vero 111:10,15 124:19 198:12 version 130:4 versus 51:16 52:7 121:4 127:7 130:13 169:14,14 viability 47:13 viable 46:6 50:17 147:19 Vice 2:14,16,17 Vice-Chairman 111:11 video 95:17 136:10 215:20 view 161:21 193:20 viewed 182:17 194:11 vigorously 146:10 virtually 192:12 vision 155:16 156:10 vital 164:15,17 176:12 202:7	vitality 199:2 volume 31:13,19 37:14 64:5,21 65:21 81:18 168:1 171:4 185:18 208:18 volumes 42:20 voluntary 34:19 35:11 volunteered 180:17 vote 63:5 64:20 65:6 65:21 74:8 75:5,7 75:22 96:6,14 98:12 107:19 117:3 119:17,18 128:16,17 155:8 216:20 217:14,18 voted 59:22 64:6 75:9,12 120:9 167:19 votes 62:19 64:5 74:1,2 75:1,8,13 76:3,11 119:16 120:2 216:15 voting 63:4 64:18 65:4,18 VP 198:12	212:18,19,21 213:1,9 218:13,14 219:9,9,17 220:21 221:11 wanted 96:19 103:4 106:18 171:15 174:7 203:22 206:22 210:7 wanting 161:3 wants 4:21 5:1 106:15 117:11 171:5 221:12 wash 52:13 Washington 5:22 wasn't 149:13 211:3 waste 125:15 wasted 125:13 Waverly 192:17 wax 52:13 way 101:10 111:6 120:1,16 122:6 127:17 128:21 129:4 130:11 131:18 132:1 135:16 188:6 196:21 206:2,3 207:13,17 208:3,3 213:11 ways 127:18 weather 21:1 web 136:10 215:20 215:20 website 59:13 126:7 websites 35:21 week 42:12 219:10 weeks 219:14,15,20 220:3,3,11 weight 31:14 64:5 weighted 64:20 65:21 welcome 110:2 welfare 158:11 went 43:12 west 102:14 we'll 56:21 109:10 123:17 132:8,8,22 178:13 204:17 213:10 218:15	we're 4:4,22 7:10 90:3 116:19 118:1 123:5 128:9,19 129:19,21 130:6 131:21 139:9 149:6 152:21 153:7 164:18,20 166:12 167:17,22 168:9,12 170:6,13 172:17 174:9 177:22 178:1,17 186:19,22 198:14 201:3,15,16 202:12,22 203:4 we've 149:15 162:12 163:17 165:1 167:15 170:10,11,13,14 170:18,21 189:3,4 201:5 202:11 white 45:11 wholesome 152:21 wide 32:14 widely 133:19 183:6 willing 4:22 99:5 177:8 181:14 wind 153:7,11,12 window 208:7 210:7 Winter 1:13 4:4 Wisconsin 12:9 wish 156:10 195:12 witness 3:2 10:18 10:21 11:8,12,15 11:19 12:5,12,17 13:5,15 14:6 16:15 16:21 25:17,20 26:2,4 27:3 28:1 28:18 29:1 48:5 49:8,13,19 50:1,10 51:3,17 52:10 53:1 53:6,12,15,18 54:2 54:17 55:12 56:1,6 56:8 57:7,11,22 89:11,15 90:1,14 90:19 91:7,10,13 91:20 92:7,10,14 92:19 93:3,6,9 94:5,9,14,18 95:1
V		W		
Vale 212:2,9 213:17 Valencia 42:18,20 43:4 51:7,21 54:9 valid 73:22 74:20 value 84:16 156:13 183:5 value-add 156:3 variable 15:17 variables 165:3 variation 21:6 varied 23:1		W 6:21 wait 196:17 219:12 Wales 6:20 124:19 179:22 180:3 walked 138:16 189:19 want 10:3 26:6 28:5 48:3,18 56:13 94:16 101:10,14 101:15 108:8 109:3,17 123:15 128:15 132:10 157:21 162:10,17 173:21 174:17 176:21 177:8,13 188:19 190:4,7 204:13,16 205:5 206:4 210:21 211:9,17 212:4,5		

95:8,11,14,17,20	197:8,20 198:2,10	198:5 200:4	\$1,150 44:11	110:21 113:7,12
96:1,7,15 97:1,5	201:1,11 202:9,22	212:15 213:16	\$100 125:21	135:13 139:15,17
98:7,11,18,22	203:4 209:17,20	wrong 131:16	\$13.96 19:9	139:19 156:8
99:17,20 100:2	210:1 216:11		\$16.00 25:4	194:9 213:5
101:9,12,17 102:3	witnesses 4:17	X	\$17.15 25:3	10th 63:16
102:10,20,22	27:11 177:10	X 3:1,12 219:17	\$19.51 19:8	10:45 109:9
103:8,10,13,16,19	wondering 176:10		\$3.09 18:19	100 37:16 47:19
104:3,19,22 105:3	word 89:21 101:11	Y	\$3.88 18:18	120:14
105:17,22 106:3,6	164:20 172:2	yeah 95:1 97:1	\$300 44:20	100,000 142:17
106:20 107:2,3,21	206:22 207:9	103:20 186:14	\$5.63 19:12	1000 198:17
108:5,12,14,21	worded 106:7	201:1,11 202:22	\$5.76 23:5	107 3:4
109:2 110:3,12,16	wording 106:17	216:11	\$6.5 38:12	11 3:2,19 21:9 24:5
111:2 116:8,13	129:8	year 16:6 19:9 21:6	\$7.32 19:11	113:4 140:21
117:9,15 118:6,15	words 101:5 164:18	21:6 23:1,1 33:2	\$7.62 23:4	141:1 148:5,7
118:20,22 119:8	176:21 205:5	33:22 34:12 39:6	\$750,000 36:14	11:00 109:10
119:12,19,22	221:1	43:8 62:9 63:16	138:18	111 3:18
120:6 121:2,9,12	work 7:7 33:19	99:4 119:6,8,9	\$9 142:16	114 36:10
121:18,20 122:1,5	165:22 166:5	121:15 141:18	\$9.18 38:9	1145 198:11
122:10,19 123:1,4	172:19 195:18	180:9 183:8	\$9.51 19:13	12 1:9 3:19 24:5
123:7,9,11 124:1	worked 12:11,12	201:14,22 208:14	0	32:19 40:14 43:14
127:3,4 130:19,22	135:12	209:3,9,10,11	05 16:6 17:10	154:14,15 159:12
131:15 132:7,12	working 56:5 88:5	211:19	07 16:1	159:15 194:9
132:16,20 133:2,5	158:10 173:11	years 15:14 16:16	1	12th 4:4 220:9
133:7,22 134:5,7	203:12 219:20	16:17 18:2,21	1 3:13 8:8,9 10:10	12.7 21:3
134:12,21 135:3	220:2	19:11 21:5 22:12	10:11 30:22 60:2	12:15 109:11
137:11,18,22	workload 86:15	22:14,15 37:2,19	60:13 61:5,12 62:6	13 3:20 24:20 37:9
138:4,8,12,15,19	workplace 77:3	45:22 47:17,19	63:11 65:1,11 68:6	179:16,17 190:20
139:1,6,8 140:9,14	works 133:2 175:9	50:6 58:13 67:16	69:4 89:21 106:21	191:1
140:19 141:4	world 2:12 7:7	91:1,15 111:14	111:5,19 115:16	139 3:18
148:17 149:1,5,15	141:18 149:20,22	115:2 116:7,20	122:9 155:19	139.2 15:21
150:15 151:1	151:10 164:19	118:19 119:1	193:11 204:6	14 3:21 21:7 24:20
152:3 153:5 154:1	192:1,1 193:8	121:8 122:14	208:2,6 209:6,16	24:22 33:19 114:2
154:6,10,18 160:3	199:5,8 203:1	124:11 126:8	209:19 211:9	185:12 191:16,18
160:11,18,22	worldwide 144:16	135:13 142:20	214:5	196:7,11
161:8,18 162:4	worry 189:21	167:10,12 182:1	1,000 200:19	140 3:5
163:10,13 164:17	wouldn't 95:2 102:3	190:4 198:15	1,000,000 180:8	141 3:19
165:16,19 166:4	102:4 162:9	yield 14:7 15:5,7,12	1,900 55:14	148 3:19
167:1 168:16	write 213:7	16:5,6 20:7,9 21:4	1.0 17:19	15 3:22 21:10 38:19
169:16,19 170:5	writing 75:8 76:1	151:6	1.3 22:16 24:18	142:20 198:5,7
171:13 173:15,19	76:12 215:4,6,7	yields 16:2 20:20	1:10 178:12	200:5,8 212:5
174:12 175:3,7	216:20 217:16,16	21:2	10 3:13,14,14,15,15	213:5
176:6,8,14,17	written 26:6 76:14	York 192:4	3:15,18 14:21	15,000,000 199:6
177:12 179:8,12	93:10 96:5,14	Z	17:18 20:8 22:14	154 3:5,19
179:20 184:15,20	101:2,6 110:19	zero 158:21	22:15,19 40:4 41:1	159 3:19
184:22 185:5,9,22	127:7 137:21	\$	41:5 43:7 47:17	16 22:20 85:2 96:20
186:3,14 187:22	154:13 167:6	\$1,000 44:10	62:9 81:22 110:20	201:5
188:4,19 190:12	179:15 190:19			16.56 16:10
191:7,12,21 197:3	191:15 196:6			162 39:11

166 22:1	92:21 93:11	22 24:20 113:13	183:6,18 193:14	<hr/> 7 <hr/>
17 22:20 41:19	106:21 111:5	114:6 198:17	193:21 195:16,22	7 3:17 26:14 27:6
17.3 21:5	124:2 133:9 137:9	201:11,15	202:6 204:7 208:2	92:12
179 3:6,20	155:21 204:1,4,10	223,887 39:5	214:11	7,653 36:5
18 24:5 30:16 66:22	204:18 214:6	228,000 24:17	4th 9:3 220:11	7.5 22:1
201:5	2:13 221:16	23 24:21 43:13	4.8 24:17	700 141:8
18.05 16:8	20 22:9 37:5,11,13	24 199:8	4/5 199:6	723 29:11
19 14:21 20:2,16	37:22 39:6 41:18	24.5 17:19	40 21:6 40:22	75 17:2 37:7
19,000,000 41:9	54:4 67:15 90:22	25 16:15 37:2,19	42,000 24:11	75,000 143:6
191 3:6,20,21	111:14 113:20	250 201:5	43 41:7 201:13	77 37:14 198:14
1914 192:2	219:20 220:2	26 39:3	45 18:1	<hr/>
1920's 180:4 192:6	20th 63:1 64:11	27 3:16,16,17,17	47 39:8,10	<hr/> 8 <hr/>
1935 32:9	20,000 192:7	16:17 22:17 24:15	48 3:17 37:13,15	8 3:13,14,17 28:8,9
1939 30:8 112:19	200 3:22 201:4	28 3:3,17 38:18	49 114:9	30:10 48:4,10,14
196 3:21	2002 36:5,9	41:17	<hr/>	8E 32:2
197 3:7	2002-03 16:7 19:11	29th 8:4,16 10:1	<hr/> 5 <hr/>	80 19:18 37:11
1978 12:7	20:15	59:16	5 3:15 10:3,5,10,12	199:5
198 3:22	2003 17:12	<hr/>	60:13 61:12	81 16:14
1980 16:13,18	2003-04 19:11 22:3	<hr/> 3 <hr/>	218:17	84 4:9
1980's 15:17 18:17	2004 16:5 17:10,11	3 3:14 9:6,7 60:13	5,000 180:9 201:6	845,260 39:2
20:11 66:11	18:22 45:17	61:12 73:15 94:7	5,000,000 138:15	85 46:10
1980-81 21:7 23:3	2004-05 16:8 19:4,9	106:21 107:15	50 23:18 37:3 114:3	871,753 36:7
1982 12:9,13	21:3,5,17	111:5 133:12	172:7,8 185:18	88 40:12
1982-83 15:16	2004-2005 39:18	135:3 137:11	201:4	89 3:18
1985-86 20:12	45:16	156:1 193:11	51 37:8	<hr/>
1989 30:10	2005 17:11 19:1	208:2 214:9,14	5130 8:5	<hr/> 9 <hr/>
199.3 15:15	44:6,13 45:18	216:13	5131 92:18 93:10	9 3:14,15,18 57:14
1990's 18:19	2005-06 19:5,10	3.7 22:13	127:20 204:19	57:19 89:4,8,12
1991 33:14 83:3	37:4	30 167:21 212:6	5132 8:6	9:07 1:17 4:2
1991-92 23:3	2005-2006 37:6,21	301.75 43:21	52 39:7	90 81:17 83:17
1992-93 23:2,4	38:7,14 45:16	304 39:10	53 17:12	100:4 163:16,21
1995-96 25:3	2006 15:22 37:7	31 30:22	54 40:19	167:22 189:5
1996 15:19	38:22 39:2	31st 220:12,13,15	55 38:14	90th 141:19
1996-97 15:21 20:14	2006-07 15:1 16:7	220:15 221:4	57 3:4,18	905 1:2 4:10 29:14
24:11	19:14 21:4 23:4	32 168:21	58 37:4 38:14	30:8 31:11 32:6,6
1997-98 41:9	24:13 25:5,7 59:2	33,000,000 41:8	59 43:11	58:11 59:19 158:4
1998 39:3	113:14	35 41:18 85:3 155:1	59,000 24:18	159:2 180:15
1998-99 113:3,20	2006-2007 41:10	350 36:19	<hr/>	183:10 193:10,12
1999 201:14	114:5	367.6 20:11	<hr/> 6 <hr/>	195:11 198:21
1999-2000 17:7	2007 23:8 37:8,15	39 40:19	6 3:16 26:11 27:5	905-1 4:7
21:15 25:4	59:16	<hr/>	6th 9:12	905.14 60:15 61:15
<hr/> 2 <hr/>	2007-08 17:17 22:2	<hr/> 4 <hr/>	6.5 138:17	905.22 60:8,20 61:8
2 3:14 8:19,20 60:11	24:16 37:12	4 3:15 9:15,16 60:13	600,000 143:5	61:20 62:5 65:2,12
61:11 63:2 64:12	2008 1:9 4:4 8:4,17	61:12 79:9,13	621,373 39:1	905.23 60:7 61:6,7
65:2,2,12,12 67:22	9:3,12 10:1	96:17,19 98:15	625,000 20:13	905.29 68:4,21 69:1
68:7,20 69:4 74:7	208 58:2	137:1 147:22	67 38:19 42:2	93:11 105:10
74:7 75:17 91:22	21 24:6 113:5	155:9 166:22	68.7 21:18	206:8
	21,000 24:12	167:9 180:17	69 17:11	905.34 73:19 75:18

905.40 80:4
905.41 80:5
905.54 79:14,15
93 38:20
94 38:14
95 100:4
97 15:20
98-99 114:2
995 111:10

CERTIFICATE

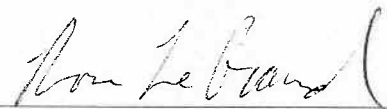
This is to certify that the foregoing transcript
in the matter of: Florida Citrus, Order No. 905 -
Public Hearing

Before: US Department of Agriculture

Date: February 12, 2008

Place: Winter Haven, FL

represents the full and complete proceedings of the
aforementioned matter, as reported and reduced to
typewriting.



Ron LeGrand