

SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following table sets forth certain information known to the Company with respect to beneficial ownership of our common stock as of April 10, 2017 by (i) each stockholder that the Company knows is the beneficial owner of more than 5% of our common stock, (ii) each director and nominee for director, (iii) each of the executive officers named in the “Summary Executive Compensation” table, which we refer to as the Named Executive Officers, and (iv) all executive officers and directors as a group. The Company has relied upon information provided to the Company by its directors and Named Executive Officers and copies of documents sent to the Company that have been filed with the SEC by others for purposes of determining the number of shares each person beneficially owns. Beneficial ownership is determined in accordance with the rules and regulations of the SEC and generally includes those persons who have voting or investment power with respect to the securities. Except as otherwise indicated, and subject to applicable community property laws, the persons named in the table have sole voting and investment power with respect to all shares of the Company’s common stock beneficially owned by them. Shares of the Company’s common stock subject to options that are currently exercisable or exercisable within 60 days of April 10, 2017 are also deemed outstanding for purposes of calculating the percentage ownership of that person, and if applicable, the percentage ownership of the executive officers and directors as a group, but are not treated as outstanding for the purpose of calculating the percentage ownership of any other person. Unless otherwise indicated, the address for each stockholder listed in the table below is c/o Netflix, Inc., 100 Winchester Circle, Los Gatos, CA 95032.

Name and Address	Number of Shares Beneficially Owned	Percent of Class
Capital Research Global Investors ⁽¹⁾ 333 South Hope Street Los Angeles, CA 90071	51,791,241	12.02%
The Vanguard Group, Inc. ⁽²⁾ 100 Vanguard Blvd Malvern, PA 19355	26,239,799	6.09%
BlackRock, Inc. ⁽³⁾ 55 East 52nd Street New York, NY 10055	25,402,449	5.89%
The Growth Fund of America ⁽⁴⁾ 6455 Irvine Center Drive Irvine, CA 92618	23,402,761	5.43%
Reed Hastings ⁽⁵⁾	11,823,357	2.71%
Jay C. Hoag ⁽⁶⁾ 528 Ramona Street Palo Alto, CA 94301	6,428,870	1.49%
Neil Hunt ⁽⁷⁾	1,368,281	*
Ted Sarandos ⁽⁸⁾	679,088	*
Greg Peters ⁽⁹⁾	241,016	*
David Wells ⁽¹⁰⁾	192,756	*
A. George (Skip) Battle ⁽¹¹⁾	165,090	*
Richard N. Barton ⁽¹²⁾	117,676	*
Leslie Kilgore ⁽¹³⁾	66,468	*
Timothy M. Haley ⁽¹⁴⁾ c/o Redpoint Ventures 3000 Sand Hill Road Building 2, Suite 290 Menlo Park, CA 94025	61,785	*
Ann Mather ⁽¹⁵⁾	36,718	*
Bradford L. Smith ⁽¹⁶⁾	13,965	*
Anne M. Sweeney ⁽¹⁷⁾	13,965	*
All directors and executive officers as a group (16 persons) ⁽¹⁸⁾	21,561,565	4.90%