

JULY 30, 1985

VOL.2 NO.3

CLASSIFIED SOLUTIONS

SOFTWARE FOR THE PRIME COMMUNITY

A QUARTERLY PUBLICATION ADVERTISING SOFTWARE FOR THE PRIME COMMUNITY

MCBA Release III COBOL Products now available on PRIME

General Ledger

- Chart of Account (21 characters - 5 levels)
- 13 periods
- User defined flexible statement layouts and consolidation
- Multi-user, multi-company

Accounts Payable

- Full multi-user and multi-company capability
- Recurring payments
- 1099's

Accounts Receivable

- Balance forward and open item
- Flexible aging analysis
- Calculates cash discounts and finance charges
- Commissions

Payroll

- Daily, weekly, bi-weekly, semi-monthly and monthly payrolls
- Multi-state, multi-city tax tables
- Overtime, sick pay, union dues, etc.

APEX DEALER PROGRAM

Apex Data Systems is a Master Distributor of MCBA (Mini-Computer Business Applications, Montrose, CA). The Release III Wang COBOL versions of MCBA products are among the very finest software available today. Apex data has converted these systems to run under Primos.

WE ARE LOOKING FOR A FEW GOOD DEALERS

LOOK AT WHAT WE OFFER

- PRIME approved Schedule 1
- Discount of 45% off prices shown below
- No initial fees
- No minimum sales
- Object or Source Code available to Dealers
- Object or Source Code may be installed by Dealer
- Timesharing allowed
- Modified Source Code may be installed
- Modified Source Code may be integrated in Dealers Vertical package
- On Dealer supported installations, Dealer may collect 100% of maintenance revenue
- Multiple package discounts available
- If desired, Apex will remain totally transparent to your end user.

PRICING SCHEDULE — LIST PRICE

The systems are available in either source code or object code only versions. Multiple system discounts per CPU are available as indicated.

	1 System	2 Systems	3 Systems	4 Systems
SOURCE VERSIONS	7,500	13,500	18,750	23,250
OBJECT ONLY	5,000	9,000	12,500	15,500

Want more information? Call today. Charles Lutz (602) 298-1991

"OTHER HOT NEWS"
CALL AND ASK US ABOUT OUR
UNIX AND HARDWARE PROGRAMS



APEX DATA SYSTEMS

6464 East Grant Road
Tucson, AZ 85715 (602) 298-1991

JEFF HOSTETTLER
JIM WILLCOXSON
1108 SPORTSMAN DR
JEFFERSONVILLE IN 47130

7118

FIRST CLASS
U.S. POSTAGE
PAID
Phoenix, Arizona
Permit No. 1611

CORRECTIONS AND ADDITIONS TO THE LIST OF SOFTWARE VENDORS FOR THE PRIME COMMUNITY

[illegible]

For a copy of the entire list of vendors who supply software to the Prime community, please send us a large, stapled, self-addressed envelope, with \$.35 postage.

COMPRO General Ledger/Financial Reporting is the heart of COMPRO's on-line integrated financial accounting systems. Key capabilities include: Comprehensive multi-company processing with consolidations - Extensive standard and custom reporting for accounting and management including responsibility reporting and reporting for special categories such as projects or products - Multiple budgets - Powerful allocation module - Strong system controls - Interface to FORESIGHT, COMPRO's powerful financial modeling system. The COMPRO General Ledger/Financial Reporting system is easy for accounting users to set up, operate, and control. The system is enhanced by complete, professional education and support.

Call or write:

**Marketing Department
COMPRO Financial Systems, Inc.
6025 The Corners Parkway
Norcross, GA 30092**

(404) 662-8754

COMPRO Accounts Receivable is part of COMPRO's on-line integrated financial accounting systems. Key capabilities include: Comprehensive multi-company processing - Comprehensive reporting for accounting and management - User specified open item or balance forward processing - Automatic dunning, calculation of invoice due date, discount amount, and service charges - Sales analysis module with profitability and comparative analysis reporting by salesperson, customer, and product - Direct interface to COMPRO's General Ledger - The COMPRO Accounts Receivable system is easy for accounting users to set up, operate, and control, and is enhanced by complete, professional education and support.

Call or write:

**Marketing Department
COMPRO Financial Systems, Inc.
6025 The Corners Parkway
Norcross, GA 30092**

(404) 662-8754

COMPRO Accounts Payable/Purchase Order Tracking is part of COMPRO's on-line integrated financial accounting systems. Key capabilities include: Comprehensive reporting for accounting and management including obligations analysis, cash requirements, and 1099 reporting - Automatic processing of recurring payments and one-time vendors - Duplicate invoice screening - Complete check writing and reconciliation for multiple banks - Standard costing interface - Purchase order status and commitment module -

continued ...

Direct interface to COMPRO's General Ledger - The COMPRO Accounts Payable/Purchase Order Tracking system is easy for accounting users to set up, operate, and control, and is enhanced by complete professional support.

Call or write:

Marketing Department
COMPRO Financial Systems, Inc.
6025 The Corners Parkway
Norcross, GA 30092

(404) 662-8754

GENERAL LEDGER — ACCOUNTS PAYABLE — PAYROLL

MIS-GAAP combines general ledger accounting, statements, budgeting, payables, and payroll for a package price of \$20,000. Installation, training and source code are included. Each module may be run stand-alone or integrated with others.

Cobol / Interactive / Menu-driven / Formatted Screens / Support / Multi-company / User-defined Controls and Reports / Customization & Maintenance available.

Contact: JIM ANGELO (713) 528-6658
MODERN INFORMATION SYSTEMS, INC. 903 W. MAIN HOUSTON, TX 77006

	PURCHASE	ANNUAL	INSTALL
ACCOUNTS RECEIVABLE	7,500	750	225

1st Solutions' Open Item Accounts Receivable System does a lot of the obvious things (agings, statements, interactive entry and editing, automatic service charge computation). But it also has some interesting inquiry capabilities, such as status and activity of any account, including credit available, or sales and credit history for the past 12 months with highest credit during those 12 months and the total sales; and some unusual features such as the ability to enter follow-up collection information, which is displayed on the inquiries and agings, and very human cash application. The system also prints summary agings, past due only statements, dunning letters, sales analyses, labels, rolodex, and last activity reports. It also interfaces with our Order Entry/Inventory System.

Call or write Stu at 1st Solutions, 2001 E. Campbell #107, Phoenix, AZ 85016 602-957-0999.

	PURCHASE	ANNUAL	INSTALL
ACCOUNTS PAYABLE	7,500	750	225

1st Solutions' Accounts Payable System provides the ability to enter vouchers for purchases, print checks, and maintain historical information about vendor purchases activity. Five different payment methods are available (pay immediately, on due date, when advised, recurrent, and installment) that enable the user to enter his vendors' invoices when received, and allow the System to pay them automatically when due or manually release them for payment.

continued

The general ledger distribution of the voucher is entered and may be posted to the general ledger system either by account total or full detail.

An aging report, inquiries by vendor or voucher payment type, check registers, distribution reports, a vendor history ledger, a voided check register, and a list of eligible vouchers are among the reports available.

The user may specify how long paid vouchers are to be retained so that the system will prevent re-paying of invoices. Previously issued checks may be voided, automatically reinstating the vouchers for payment.

Call or write Stu at 1st Solutions, Inc., 2001 E. Campbell #107 Phoenix, AZ 85016 602-957-0999.

	PURCHASE	ANNUAL	INSTALL
G/L & FINANCIAL REPORTING SYSTEM	7,500	750	500

Through the use of flexible Chart of Accounts numbering and organizing structure, 1st Solutions' General Ledger/Financial Reporting/System develops clear, customized financial statements, with as much detail as desired.

The general ledger is a balance-forward, although information is maintained in detail for the entire fiscal year and a year-to-date ledger is therefore available. Budgets, either monthly or annual, may be entered.

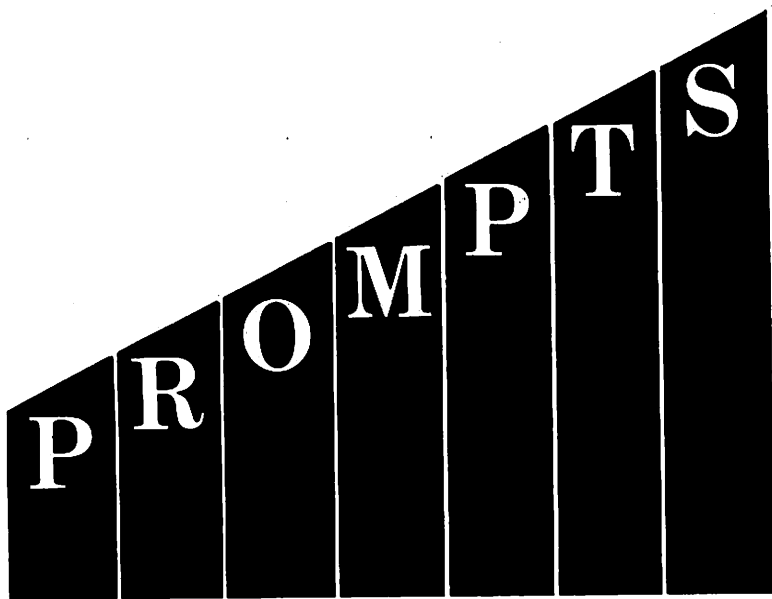
In addition to the balance sheet and trial balance, five standard profit and loss report formats are available, including

- current period and year-to-date
- current period and year-to-date with % of sales
- current period and year-to-date with % of sales, this year and last year
- current period and year-to-date actual versus budget, with % of sales
- 12-month 'spread'. This unique presentation of monthly totals allows extremely easy audit of the monthly activity. Missed accruals, errors in posting and trends are readily apparent since prior history on a month-by-month basis is displayed.

A free-form P&L format is also available. 1st Solutions' Job Cost, Accounts Payable, Payroll, and Accounts Receivable systems interface with it.

Call or write Stu at 1st Solutions, 2001 E. Campbell #107, Phoenix, AZ 85016 602-957-0999.

STRETCH YOUR ADVERTISING DOLLARS
ADVERTISE WITH CLASSIFIED
SOLUTIONS



Unleash the incredible
power of productivity

PROMPTS^{T.M.}

The Ultimate in
Collection Automation Provides

- ABSOLUTE MANAGEMENT CONTROL
- INCREASED PRODUCTIVITY
- TOTAL FLEXIBILITY
- REDUCED OVERHEAD
- INCREASED PROFIT

Whether you have fewer than four or more than 100 collectors, you can put PROMPTS to work ... TODAY. A system is available to fit YOUR NEEDS and YOUR BUDGET. For a detailed PROMPTS information package, call us toll-free at 1-800-227-7012 (313-540-7733 inside of Michigan). Or complete and return the coupon below to National Data Systems Corp., 30555 Southfield Road, Congress Building, Southfield, MI 48076.

We at National Data Systems offer the most flexible, comprehensive collection system on the market. Our 25 years of collection service experience has been incorporated into The Prompted Collection System. PROMPTS recognizes that management control, system flexibility, and collector efficiency are vital for collection efforts to prove profitable and REMAIN profitable.

If your collection activity is controlled by the limitations of your current system, PROMPTS puts the control back in your hands ... where it belongs.

PROMPTS enables you to instantly tailor the system to suit your own and ever changing collection requirements.

PROMPTS allows you to measure and control the performance and productivity of your staff.

PROMPTS automatically assigns, schedules, and reschedules accounts in a manner that guarantees timely contact ... always under your direction.

PROMPTS provides quicker and more effective customer service due to the instantaneous access of complete account information.

Because PROMPTS displays and processes accounts in a paperless mode, your collection staff is relieved of laborious and unreliable tasks such as maintaining account files. Eliminating clerical activities allows your collectors to concentrate on their sole responsibility ... collecting overdue accounts.

**National
Data Systems Corp**
a National Credit Corporation Company

Specialists in computer business systems and services

Send me a Prompts information package

Name/Title

Company

Address

City

State

Zip

Telephone

Computer (make, model, operating system)

DE DECISION SUPPORT

FORESIGHT

FORESIGHT is a management decision support system language based on English instructions using business and financial terms. FORESIGHT can be used at any organizational level, from the smallest cost center or department to the corporate strategic planning level. Among the most widely used FORESIGHT applications are: 1) Capital budgeting; 2) Multi-level consolidations; 3) Lease versus buy alternatives; 4) Pro-form financial statements; 5) Merger and acquisition analysis; 6) Strategic planning; 7) Risk Management and Monte Carlo Simulation.

FORESIGHT was the first interactive financial planning language. A large number of the Fortune 500 companies, and many governmental agencies, presently use FORESIGHT. Some of the features and capabilities of FORESIGHT are: 1) Model building, from very small and simple to very large and complex reports; 2) Customized reporting; 3) "What If" sensitivity analysis; 4) Complete financial routines (automatic calculation of depreciation, internal rate of return, net present value, amortization, etc.) 5) Computer-generated worksheets; 6) Graphics and plotting; 7) Extensive forecasting and statistical analysis; 8) Complete documentation and audit trails; 9) Standard mathematical expressions; 10) Conditional branching and looping; 11) Interface to foreign subroutines and functions; 12) External data file entry and retrieval through two generalized user interface routines; 13) Data security and access protection; 14) An interactive 'HELP' facility and an 'ANALYZE' command for de-bugging.

MicroFORESIGHT provides full modeling capabilities of FORESIGHT on MS DOS based micro computers. A built-in communications package allows full upload and download capability.

Call or write:

Marketing Department
COMPRO Financial Systems, Inc.
6025 The Corners Parkway
Norcross, Georgia 30092

(404) 662-8754

=====

PROGRAM PROFIT

```
IF (YOUR.SOFTWARE.EQ.FOR THE PRIME COMMUNITY)THEN
  CALL 1STSOLUTIONS
ELSE IF (YOUR.NEED.EQ.PRIME SOFTWARE)THEN
  CALL 1STSOLUTIONS
END IF
CALL BETTERPROFITS
END
```

FI FIXED ASSETS

COMPRO Fixed Assets

COMPRO'S Fixed Assets is part of COMPRO'S on-line integrated financial accounting systems. Key capabilities include: Comprehensive multi-company processing - Complete physical inventory records - Dual book and tax accounting for ADR, ACRS, TEFRA, and Tax Reform Act of 1984 - Projection of depreciation for budgeting - ITC and recapture calculations - Maintenance and update of insurance values - Handling of non-depreciable assets and leased properties - Direct interface to COMPRO'S General Ledger - The COMPRO'S Fixed Assets system is easy for accounting users to set up, operate, and control and is enhanced by complete professional support.

Call or Write

Marketing Department
COMPRO Financial Systems, Inc.
6025 The Corners Parkway
Norcross, GA 30092
(404) 662-8754

FIXED ASSETS ACCOUNTING

MIS-FXA is a comprehensive fixed assets accounting package incorporating user options for all current depreciation methods and full audit trails for all changes to the asset register. Multiple depreciation calculations are provided for every asset, including an optional General Ledger interface. Over 25 different types of reports are available, each incorporating many run-time options. These include book and tax registers, both detail and summary, state and local property renditions, schedules of disposals and transfers, asset listings by locations, type, etc.

The standard package is available in different versions depending upon user requirements, with prices from \$7,500 to \$20,000.

Contact: JIM ANGELO (713) 528-6658
MODERN INFORMATION SYSTEMS, INC. 903 W. MAIN HOUSTON,
TX 77006

SUBROUTINE 1STSOLUTIONS

```
DATA CIRCULATION/4700 PRIME USERS WORLDWIDE/
DO 4700 I=1,CIRCULATION
  PRINT('YOUR ADVERTISEMENT')
4700 CONTINUE
C  PRIME COMMUNITY CALLS YOU
  RETURN
END
```

FO FORECASTING/MODELING

DATA*MODEL Financial Modeling and Spreadsheet Management

Data*Model's "Virtual Spreadsheet" design provides an unlimited number of spreadsheets each containing up to 2 million cells.

Built-in Report Generator consolidates up to 500 spreadsheets in any direction and on as many levels as you wish. Data*Model gives you unprecedented report formatting flexibility.

Relational Data Interface moves data between your accounting and database files directly into the correct spreadsheet cells.

Pre-Programmed Modeling Routines give you hundreds of pre-programmed instructions for financial, statistical, and logical procedures. Net present value, internal rate of return, ACRS and 5 other depreciation methods, regression analysis, selective summation, and many, many more.

Easy to use If/Then logic combined with sophisticated goal seeking lets you build your own decision making processes into your model.

Attractively priced from \$395 for the 2250 version, Data*Model provides you with the power and flexibility normally associated with \$40-60,000 packages.

Also available on Data General RDOS, AOS, AOS/VS, WANG US, OIS, 2200, DEC VAX., PDP11, HP3000, Perkin Elmer, TI 990, and Micros using MS-DOS.

Call Tom Hanks at COMPUTER MODELING, INC. (206) 282-9777, PO box 19595, Seattle, WA 98109

TWENTY/20 industry standard with large installed base \$3800-\$4800 CALL 1-800-DAV-RICO

AOK-CALC - handles 62,500 cells. Tremendous Prime customer acceptance. True modeling capabilities. Price Value at \$2,495. CALL 1-800-DAV-RICO.

GR GRAPHICS

GRAPHICS D-Pict/B or D-Pict VGL - Complete business graphics or set of sub routines for integration into your application. \$9,500-\$17,000 CALL 1-800-DAV-RICO.

20/20™ "BEYOND" LOTUS 1-2-3™ FOR YOUR PRIME

The first critical reviews are in. The critics liked 20/20's advanced spreadsheet modeling which neatly integrates graphics, data management and project modeling. They liked 20/20's windowing and its powerful three dimensional consolidation capabilities. And, they liked 20/20's portability. Although 20/20 is carefully tuned for each host computer, complete 20/20 models can easily be moved from system to system. 20/20 exchanges data with other software on your system with ease and even includes a model translator for Lotus 1-2-3™. Call or write today for 20/20 critical review and free trial offer.

Access Technology, Inc.
6 Pleasant St., S. Natick, MA 01760
(617) 655-9191

20/20™

20/20 is a trademark of Access Technology, Inc. 1-2-3 is a trademark of Lotus Development Corp

IN INVENTORY

INVENTORY

MIS/IPSO combines inventory control, physical inventory, sales analysis, sales order entry, purchasing, and accounts receivable for a package price of \$40,000. Installation, training, and source code are included. This package may be integrated with the G/L and A/P functions of MIS-GAAP.

Cobol / Interactive / Menu-driven / Formatted Screens / Support / Multi-company / User-defined Controls and Reports / Customization & Maintenance available.

Contact: JIM ANGELO (713) 528-6658
MODERN INFORMATION SYSTEMS, INC. 903 W MAIN HOUSTON,
TX 77006

IF YOU ARE NOT RECEIVING YOUR PERSONAL
COPY OF CLASSIFIED SOLUTIONS, CALL

1ST SOLUTIONS, INC.
602-957-0999

WE WANT TO CONTINUE TO PROVIDE YOU
WITH THE MOST UP TO DATE INFORMATION
ABOUT SOFTWARE FOR YOUR PRIME
COMPUTER

SOFTWARE FOR PRIME COMPUTERS

Computronics will be happy to discuss any PRIME software need that you have or to send you the documentation for any of our programs. Below are brief overviews of a few of our products. Our other products include Usage Accounting, AMLC Status, Autobaud, and an extensive number of DPTX and FORMS terminal drivers. All of our products are available for any PRIME 50-series machine, plus the PRIME 400 and 500. NETWORK is also available for the PRIME 300. All of our products are thoroughly tested and documented; many of our products have been available for over five years.

LOG-TIME: This package is a very fast, low cost, but comprehensive login tracking system for revision 19 of PRIMOS. Revision 19 projects and groups can be supported by this software, if desired. LOG-TIME creates a file with all of the important data and statistics that you need for system accounting and auditing if billing or chargeback is to occur. The files contain the following information for each login session: the user's login ID, project ID (if any), user number, user type, logout date and time, connect time, CPU time, I/O time, connect charge, CPU charge, and PRIMENET node name (if any). User provided account or job names or numbers can also be utilized. The data is stored in a form that simplifies development of your own usage reports. Additional login passwords for more security, login and logout messages, and inter-user mail are all available. LOG-TIME also includes a command to show the current users on the system along with an optional description of their terminal's model and office location.

Single System Price: \$600

Optional Maintenance Fee: \$150 per year

PEEK: Allows you to view the activities of any terminal user, by displaying all that the user types and the responses from the PRIME system. PEEK requires minimal CPU resources, and it will display input even when the monitored terminal is in half duplex mode, or when the remote user is logged in across PRIMENET. Also included is a command to show you the full current and home attach points for all or selected system users. PEEK gives you important feedback on your users' activities and the directories that they are accessing.

Single System Price: \$400

Optional Maintenance Fee: \$200 per year

NETWORK: From a terminal connected to a PRIME system, a user can log on to another computer system and run an application just as if the user were directly connected to that remote system. A CRT connected to your PRIME can now access another computer system interactively or it can transfer files to and from the other system. Any system communicating asynchronously in ASCII can be accommodated. Over 50 computer systems and services have been tested and can interact with PRIME systems using NETWORK.

ASCII text files and program source code can be transferred in either direction and of any size across the "Network." Most automatic dialers are supported, allowing unattended dialogue and file transfer. Extensive command file capabilities are included.

Single System Price: \$1200

Optional Maintenance Fee: \$250 per year

INPUT BUFFER CONTROL SOFTWARE:

- Do you have microcomputers sending data to your PRIME system?
- Are you working with local area networks?
- Do you have problems sending data to your PRIME system faster than it can accept it?

If you answered YES to any of the above, you need INPUT BUFFER CONTROL!

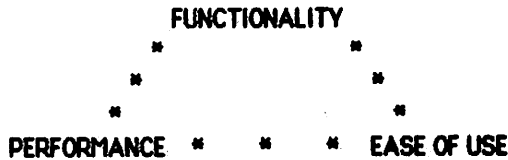
This software provides a buffer control capability for data coming into the PRIME on any AMLC or ICS line. When you are using the INPUT BUFFER CONTROL software and the AMLC buffers approach the full state, the PRIME will send a Control-S to the microcomputer, local area network, or other device. Then, when the PRIME "catches up" and the PRIMOS buffer is nearly empty, the PRIME will send a Control-Q character. If you prefer, this software can drop the Data Terminal Ready signal (pin 20 on your AMLC cable) when the buffer is full, instead of sending a Control-S. INPUT BUFFER CONTROL will work on assigned AMLC lines as well as on "loginable" lines.

Single System Price: \$600

Optional Maintenance Fee: \$200 per year

MN MANUFACTURING

AX/IOM - THE INTEGRATED MANUFACTURING SYSTEM



AX/IOM - the easiest to use integrated manufacturing system on the market. AX/IOM couples the full functionality of closed loop MRP systems with user friendliness; our users cite it as the easiest product to use they have ever seen. The AX/IOM family includes:

AX/IOM:MRP with	Purchasing/Receiving
*****	Incoming Inspection
*****	Inventory
* INTRODUCING *	Bill of Material
* AX/IOM - MEDUSA *	Process and Routings
* * *	Standard Costing
* LINK *	Work Order Control
* * *	Shop Floor Control
* * *	Material Requirement Planning
* CALL FOR INFO *	Master Scheduling
*****	Capacity Requirements Planning

AX/IOM:FINANCE with General Ledger
Accounts Payable
Accounts Receivable

AX/IOM:ORDERS with Customer Order Processing
Sales Analysis & Commission
Accounting
Customer Service

AX/IOM:QR A fourth generation query and
report writer based on INFO
from Henco

AX/IOM is modular in pricing and installation. A basic package can be purchased for as little as \$10,000. AX/IOM was written on Prime for Prime and provides excellent interactive response with a minimum of CPU resource. It is written in structured COBOL and uses a MIDASPLUS database. For further information contact:

Jon Schaefer
Axis Computer Systems
730 Boston Post Road
Sudbury, MA 01776
(617) 443-7154

MISTER... the solution to project management

- Keeps you informed
- Gives you project visibility and control
- Increases your profitability

We have been providing organizations with solutions to project management needs for over 16 years.

WE CAN HELP YOU TOO.

S³ Shirley Software Systems
project management specialists
1936 Huntington Drive
South Pasadena, California 91030
(818) 441-5121

INTRODUCING

FUTURE/50

Financial Software Packages For PRIME 50 SERIES COMPUTERS

The key to a successful future is to understand the past. That's why your company's valuable financial data is so important. Your present systems may not be providing you with the important financial information you need to make the right decisions for your company's future.

Let CCAI position you for the future with their integrated financial system.

FUTURE/50 Financial Software is designed to run on PRIME 50 Series computers and take advantage of PRIME's mainline system software. All packages are written using the Industry Standard ANSI-74 COBOL.

EASY-TO-USE

Our solutions to your financial problems provide simple, timely and cost-effective means to managing your financial data. That's because all our financial products are on-line and menu-driven, with full screen data entry, validation and inquiry capabilities.

EASY-TO-INSTALL

Each financial package comes with a complete set of comprehensive documentation to make the installation an easy task. What's more, CCAI will provide you with the on-site implementation assistance and user training required to get you started. That way you can effectively use our products as soon as you need them — IMMEDIATELY.

FULL INTEGRATION

All of the FUTURE/50 financial packages are fully integrated to create a complete financial system for your company, and can be interfaced to existing systems.

- General Ledger
- Accounts Payable
- Accounts Receivable
- Payroll
- Fixed Assets

The best part is FUTURE/50 won't cost you a fortune to either purchase or implement.

So don't let your past spoil your future.

CALL US TODAY
216-831-6240

CCAI

Conley, Canitano & Assoc., Inc.
23611 Chagrin Blvd., Suite 245
Cleveland, Ohio 44122

Please send me additional information on your:

- ☐ General Ledger
- ☐ Accounts Payable
- ☐ Fixed Asset
- ☐ Payroll
- ☐ Accounts Receivable

My need is: ☐ Immediate
☐ Short Term ☐ Long Term

Name _____
Title _____
Company _____
Address _____
City, State, Zip _____
Telephone () _____

*PRIME and 50 Series are registered trademarks of Prime Computer, Inc.

OA OFFICE AUTOMATION

	PURCHASE	ANNUAL	INSTALL
ELECTRONIC' NOTEPAD	2500.00	250.00	250.00

The Electronic' Notepad is a menu-driven message-keeping/tickler system that enables any user to retain a list of names and phone numbers, along with notes about that name (account), automatically date-stamped when you enter the notes.

Access to the name may be from any terminal on your system, with security to prevent others from seeing your notes despite the system's ability to cross UFD lines. And the access is by means of putting in part of the name (the system tells you everyone on file with that 'part' of the name).

Some people use the Notepad as a means to keep information about customers. Many use it for tracking leads. (One client claims that he is 10 times as productive using the system.) Others use it for project management - what has been assigned to whom and when it is completed. And others use it for a personnel system. Even the president of the company can use it, immediately.

You can also create a follow-up report, as well as print lists and labels (in a variety of sequences - name, zip, phone number, category).

Call or write Stu at 1st Solutions, 2001 E. Campbell #107, Phoenix, AZ 85016 (602) 957-0999. Demo tapes are available for \$25.

ELECTRONIC MAIL

Electronic Mail allows multiple users to select various options from its menu to send and/or receive mail via a terminal. \$5,000 SINGLE PRIME, \$7,500 for over PRIME NET. CALL 1-800-DAV-RICO.

E-Link complete electronic mail package that will solve your inter-office communications problems. Key features: REPLY, DELETE, PRINT, INSERT, AUDIT TRAIL, CARBON COPIES, FORWARD, FILE HELP, REPLY, REQUIRED, DEFER MAILING, DISTRIBUTION LIST. \$5000.

CALL 1-800-DAV-RICO

RICO LTD. Quality products at the Best Price - Call 1-800-DAV-RICO or 312-498-4880 - RICO, LTD.

=====

OE ORDER ENTRY

	PURCHASE	ANNUAL	INSTALL
ORDER ENTRY, INVOICING, AND INVENTORY	12,500	1,250	450

1st Solutions' Order Entry/Invoicing System enables the user to enter orders (to different bill to, sold to, and ship to addresses, if desired), print picking tickets, print invoices, compile sales analysis information, and post the invoices to 1st Solutions' Accounts Receivable System.

continued

FAST

FILE ANALYSIS & SIZING TOOL

FEATURES

- AUTOMATED RESIZING
- MOST EFFICIENT TYPE AND MODULO CALCULATIONS
- START/STOP CLOCKS
- ACCOUNT-WIDE MAINTENANCE
- FORTRAN BASED STATISTICAL ROUTINES
- INFORMATION BASED USER INTERFACE
- DETAILED ANALYSIS REPORTS

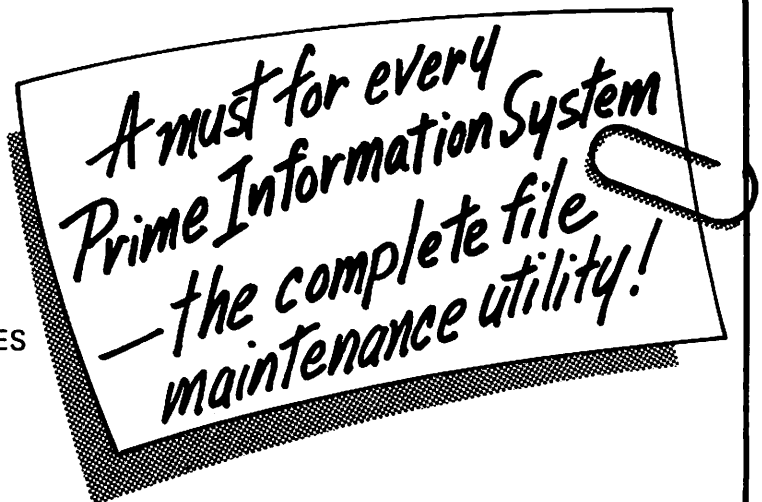
For additional information contact:

Fitzgerald & Long

P.O. BOX 22417, DENVER, COLORADO 80222

Jeff Fitzgerald
DENVER, COLORADO
(303) 360-7595

Peggy Long
HOUSTON, TEXAS
(713) 580-3572



The system allows credit checking at order time. Automatic pricing with up to 7 different selling prices, based on quantity breaks, customer and product special prices, or manual override are available to give the user great flexibility.

Discounts may be entered on individual products or on the entire order.

Product substitutions may be made at invoice time and back orders may be generated. Optionally, the back orders can create the demand for 1st Solutions' Purchase Order System.

A variety of sales analysis reports are available, along with invoice registers, sales commissions, and product status reports.

Full support for manufacturing companies is also available, including

- bill of materials
- manufacturing order entry
- product and raw materials forecasting
- physical inventory

with parts as well as products (assemblies).

Call or write Stu at 1st Solutions, 2001 E. Campbell #107, Phoenix, AZ 85016 602-957-0999.

=====

PR PAYROLL

	PURCHASE	ANNUAL	INSTALL
PAYROLL	7,500	750	225

1st Solutions' Payroll System Provides the obvious payroll calculations, check printing, and quarterly and annual reporting for governments. Additionally, there are ten company-standard deductions, four company-standard adjustments, and the following types of transactions that may be entered:

- regular, overtime, & dbl time
- special pay
- vacation pay
- other pay (i.e. bonuses)
- additional checks
- loan entry and deductions
- prorated pay
- premium time
- sick pay
- travel reimbursement
- loan entry
- expense reimbursement

Manual checks may be entered.

Other reports include employee profile, year-to-date listings, and an earnings report which highlights the significant numbers of each payroll run for each employee. General ledger distribution may be posted to the 1st Solutions' General Ledger/Financial Statement System.

Call or write Stu at 1st Solutions, 2001 E. Campbell #107, Phoenix, AZ 85016 602-957-0999.

=====

Does your company do business on the phone? If you do, then make the move to telemarketing automation.

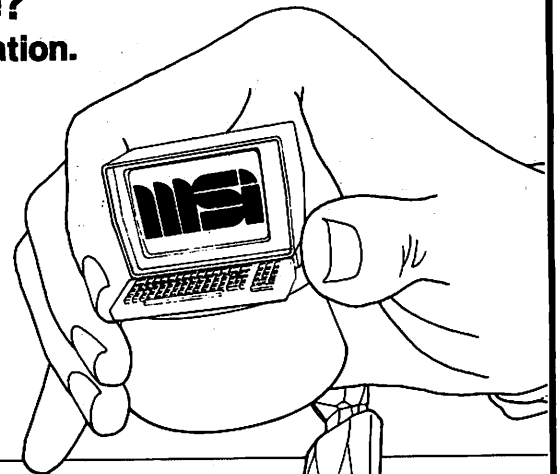
As an existing Prime user, you are in the perfect position to help your sales/marketing development realize significant increases in revenue in the most effective manner.

Telemarketing+ (running on your 50 Series Prime) will instantly give your company's sales reps the information they need to close more sales, keep costs down and improve profitability.

Telemarketing+, initially developed in 1983, is considered the state-of-the-art in telemarketing automation (AT&T Communications ranked it #1 in 1984). But, don't take our word for it. See for yourself what it can do from your own terminal...

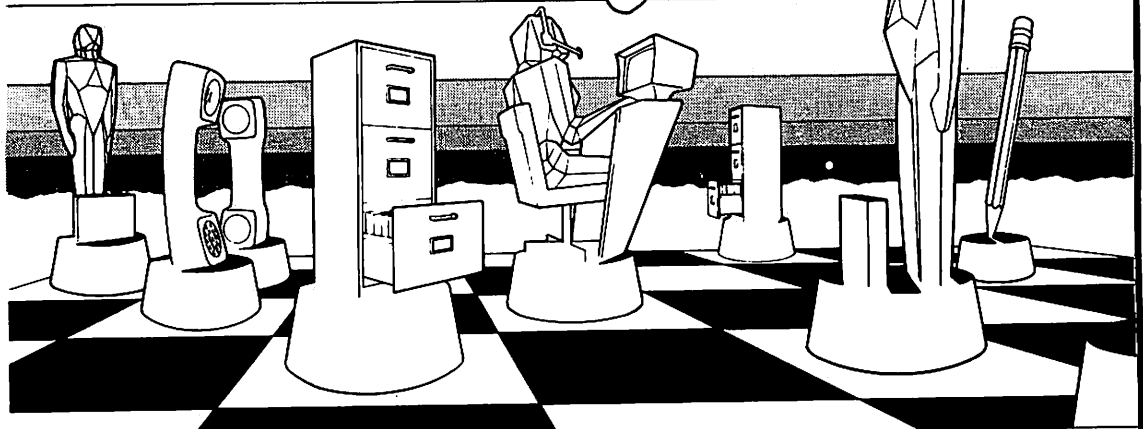
ACCESS OUR PRIME 750 FOR A FREE ONLINE DEMO OF TELEMARKETING+

Call Shannon at our toll free number and she will issue you a password for a dial-up demo of Telemarketing+. The demo takes about 10 minutes and it will give you an idea of what telemarketing automation is all about. If you like what you see (and we know you will), show it to your marketing director as an example of how your Prime can become even more valuable to your firm.



Multi-Systems, Inc.
4450 North 12th Street
Phoenix, Arizona 85014
(602) 279-2999

1-800-CALL-MSI



SS SYSTEMS SOFTWARE

DISKETTE CONVERSIONS

Convert your Word Processing diskettes from one system to another, keeping the integrity of the text and control codes.

DISKETTE TO DISKETTE
DISKETTE TO TAPE
TAPE TO DISKETTE
VYDEC TO TAPE OR DISKETTE

Also, convert W.P. text to WORDMARC/MUSE in its entirety.

Ask for Linda;

MAGNETIC DATA CONVERSIONS INC.
Chicago, Illinois 312-726-6455
1-800-621-9155

ELECTRONIC COMMUNICATION PROGRAM KINEMA INC. COMPUSEND™ PROGRAM

The Compusend™ Program from Kinema is for use on Prime Computers and accesses Western Union's Easylink System thru an autodial or manual modem. Messages can be queued for destination to Telex I, Telex II, Easylink, Telegram, Mailgram, E-Com, CLS, and other systems besides Western Union. Telex or Easylink messages are automatically received and spooled to a line printer. Features:

1. Supports all Telex Formats, Mailgrams, Telegrams, Cablegrams, and the U.S. Postal Service E-Com and Computer Letter Service (CLS).
2. Supports up to five (5) daily automatic dial-ups into the Easylink System to send/receive messages.
3. Automatically appends a standard comment to all outgoing messages.
4. Automatically dials Easylink when a predetermined backlog is exceeded.
5. Addresses, Telex numbers are easily added, updated, inquired, and deleted from a Midas file. Address report can be spooled at any time.
6. Up to 100 outgoing messages can be queued.
7. Special printer forms and destinations can be specified for all telex traffic.
8. Messages originate from standard Primos files or the terminal.
9. Multiple addresses and attention lines are supported.
10. A daily log file on all activity plus received message file is maintained.
11. Supports auto answer mode from Easylink, including answerback string.
12. Supports dialing through Local, Metropolitan, 800 numbers or the Tymnet Network.
13. Supports various types of autodial modems through an external configuration file.
14. Will run on Primos Rev. 18 or 19.

New features to be added in the near future and issued as Version 2.0:

NOTE: Version 2.0 must be run on Primos Rev. 19.1 or later.

1. Incoming message routing to a specific printer.
2. Incoming message routing to specific user file area.
3. Notification to an online user that message has been received for the user using the routing information features.
4. Support of multiple locations for outgoing messages with improved security.
5. Support of deferred, routine, and priority messages with an increased number of possible messages from 100 to 1000.
6. Support of Easylink's Departmental Billing and Customer Reference Number features.
7. Basic structure in place to support internal mail within the Prime Computer System.

Version 2.0 will increase price \$500.00 to be an executable and \$1,000.00 to the source effective September 1985. Program available on 800 BPI or 1600 BPI Tape, also on user furnished 80 MB Disk Pack.

PRICE \$1,000.00 executable version of the program
\$3,000.00 source version of the program
\$ 300.00 addition for 80 MB Disk Pack
\$ 100.00 yearly maintenance fee

CONTACT: Kinema Inc.
P.O. Box 176
Elizabeth, PA 15037
412-384-3610
TLX 709981
Easylink No. 62254930

XEDIT - An Interactive Full Screen Text Editor For Prime Computers

If you're not using a full screen editor, you will be soon.

Simply put, nothing else can give you as much productivity gain and cost savings with so little effort or investment. XEDIT is used for the same type of work as Prime's Ed; it is much easier to use, and very much faster. You don't have to change anything about the way you work now to begin saving with XEDIT.

Impressive savings are possible because text editing is very labor-intensive. That's why everyone is switching to full screen editors. And for the same reason, a top-quality full screen editor can save a lot more than the poor one.

XEDIT is powerful, efficient, very simple to use, and rock-solid reliable. Its features are carefully integrated to put as little complexity as possible between you and your work. Special functions improve the productivity of programmers and writer, and a unique "gather" capability greatly simplifies common programming tasks.

Over 60 types of terminals are currently supported with custom-written software, and we'll develop new support at no additional cost—now or in the future. Quality vendor-supplied terminal support is vital to efficient operation of any full screen editor, and allows us to include effective user aids for each type of terminal in use.

continued

The one time license fee for XEDIT is typically under \$2500, and you can try XEDIT for thirty days without cost or obligation to purchase. For further information write to EXEYE Software Tools, Inc., 51 Hudson Avenue, Haverstraw, NY 10927, or call (914) 429-4444.

"NEW" for PRIME COBOL shops!

AXIS Computer Systems announces "AXIOMATIC", a set of five comprehensive application development tools for PRIME COBOL shops.

AXIOMATIC was developed by application software developers to speed application development and to standardize program code. AXIS has been using AXIOMATIC for over two years and has experienced a four to one boost in productivity compared to more traditional software development methods. AXIOMATIC consists of the following:

SPG An interactive processor for designing screen layouts and generating COBOL screen processing programs.

RPG An interactive processor for generating COBOL report programs including sorts and breaks.

MENU An easy to use utility for building and displaying application menus and executing menu options.

JPP An interactive utility that prompts a user for job parameters and submits the job for execution.

AXSLIB A subrouting library containing standard routines for screen handling, date checking and formatting, and numeric validation and conversion.

AXIOMATIC runs under PRIMOS Rev. 17 and up. A perpetual license is \$10,000 per CPU. Multiple CPU discounts are available.

Call or write Ed Verock, AXIS Computer Systems LP, 730 Boston Post Rd, Sudbury, MA 01776. (617)443-7154

DATABASE

DBMS

SCIOS - A complete computer operating system which includes sets of compilers and support programs which are sufficient to support a broad spectrum of data processing requirements and a large scale, powerful Data Base Manager that works. Available on Prime, IBM, Wang, INTEL, IBM PC. \$30,000 (PRIME) CALL 1-800-DAV-RICO.

RICO LTD.

The World's Best Computer Solutions * are all in one place! Call toll free 1-800-DAV-RICO (1-800-328-7426) or 312-498-4880.

PRODUCTIVITY TOOLS Quality Products At The Best Price

PRO/SERIES

COBOL Generator supports screen printer, data dictionaries and report writer. Creates menus, security and generates end user manuals. Works with MIDAS, MIDAS PLUS, FAST DBMS and PRISAM-ROAM. Dramatic Reduction in programming time. Best COBOL Generator on PRIME. CALL TODAY !! \$14,000 CALL 1-800-DAV-RICO or 312-498-4880.

CATALYST

Exciting new fourth generation system allows total development with automated systems and programming! Selected to be part of the DEC ALL IN ONE PRODUCT! Created on Prime! CALL 1-800-DAV-RICO.

REXCOM

A general purpose Application Development Language and advanced Data Base Management System. CALL 1-800-DAV-RICO or 312-498-4880.

BLACKSMITH

Info/Basic Blacksmith generates entire application systems without programming. It is a complete environment with database definitions and programs of all types. Documentation is generated automatically. Security, electronic mail and word-processing also are important components. \$25,000. CALL 1-800-DAV-RICO.

ENTRY - A comprehensive, stand alone, general purpose data entry facility written for PRIME computer processors. \$7,500-\$12,500. CALL 1-800-DAV-RICO.

FACTS is an online file management system that enables a user to manage computer data without the need to program the computer in the traditional manner. \$5,700-\$9,500.

TRANSACTION PLUS provides all the functionality of TRANSACTION plus a report programming language RPL. \$13,200-\$22,000.

Quality Products At the Best Price-CALL 1-800-DAV-RICO

Improve your productivity with

DirectED

A Full Screen, Cursor Controlled Text Editor, with On-Line, Interactive Word Processing Capabilities.

**MORE THAN A FULL SCREEN TEXT EDITOR.
MORE THAN A WORD PROCESSOR.**

S³ Shirley Software Systems
1936 Huntington Drive
South Pasadena, California 91030
(818) 441-5121

RICOLTD. The World's Best Computer Solutions* are all in one place! Call toll free 1-800-DAV-RICO (1-800-328-7426) or 312-498-4880

UTILITIES

FAST is an online multi-key file management system. \$6,000-\$10,000. CALL 1-800-DAV-RICO.

ESCAPE/34 is a combination of several interrelated components which facilitate the conversion of IBM SYSTEM/34 RPGII Programs to Prime. \$12,500. CALL 1-800-DAV-RICO OR 1-800-328-7426.

PC-Interface to Prime

R/NET-II turns PC into a smart terminal. Terminal emulator for ADDS Regent/Viewpoint 60's. Works with PICK, PRIMOS, INFORMATION. Order yours today. \$125 for Prime - \$225 for PC. CALL 1-800-DAV-RICO.

MIPS/APL INTERPRETER

MIPS/APL interpreter is a complete implementation of the APL language. APL is a 4th generation programming language which has grown in popularity because of its highly interactive qualities, a simple syntactical form and a wide selection of built-in primitive functions. MIPS/APL features include:

- Commercial Formatter
- ASCII and APL Terminal Support
- Component, Binary, ASCII and MIDAS File Support
- Error Trapping
- 32 MB Workspace
- Extensive Number of System Commands, Functions and Variables
- Shared Functions

The Shared Function capability allows users to share functions in the same workspace thus reducing the demand for system resources and increasing machine efficiency and productivity in multi user environments. For further information call or write:

MIPS Software Development, Inc.
31555 West 14 Mile Road #104
Farmington Hills, MI 48018
(313) 888-3552

MIS-GENIE

MIS-GENIE is a complete Cobol language development system centered around a powerful source code generator and subroutine library. Output is compatible with Primos rev 18 or 19, Cobol, CBL, MIDAS, MIDASPLUS, and DBMS.

Cobol / Interactive / Menu-driven / Formatted Screens / Support / Multi-company / User-defined Controls and Reports / Customization & Maintenance available.

Contact: JIM ANGELO (713) 528-6658
MODERN INFORMATION SYSTEMS, INC. 903 W. MAIN HOUSTON,
TX 77006

ENGLISH LANGUAGE REPORT WRITER FOR PRIME COMPUTERS

EnQuery, the best-selling report writer in the NCR market, is now available for Prime Computer users. EnQuery gives non-programmers the ability to write custom reports using simple English commands and dictionary names you define. EnQuery gives you one-time and production reports without compiling or debugging - and without waiting! Your next report could be generated with a "program" as simple as:

WHEN AMOUNT-DUE > \$200 PRINT NAME COMPANY PHONE
AMOUNT-DUE

Features include: Multiple conditions on one pass through file (and/or logic); 5-function calculations (+-*/%); totals and subtotals with page-break; print, or display; multiple files per dictionary. EnQuery reads your COBOL file description, requires compiler to set up. Works on MIDAS+ files. New reports without writing or compiling programs!

Only \$2500 Demo Tape \$100 - or call us at 1-800-262-7276
Datamate Co. 4135 S. 100 E Ave., Ste 128 Tulsa, OK 74146

TM TELEMARKETING

ENHANCED AUTOMATED TELEMARKETING SYSTEM DEVELOPED FOR PRIME

PHOENIX, Ariz. (June 28) — An enhanced automated telemarketing system has been developed to run on all Prime 50 Series minicomputers.

Telemarketing+, developed by Multi-Systems, Inc. in Phoenix, was selected by AT&T in 1984 as the best software of its type. The software is a set of modules that automate various tasks for sales and service representatives who deal with customers on the phone. The benefits are increased sales, reduced sales costs and improved customer satisfaction.

The enhanced version of Telemarketing+ released this month features new modules to handle appointment scheduling, order entry with inventory control and direct data input from virtually any computer tape format.

Telemarketing+ is being used by companies with 3 to over 100 workstations in industries that include insurance, broadcasting, railroads, agribusiness, telecommunications, pharmaceuticals, high technology, real estate and banking.

An online demonstration of the new software is available to Prime computer users. To obtain a password and the phone number for the dial up demo call Shannon at Multi-Systems from 8:30 am to 5 p.m. MST at (800) CALL-MSI.



Salford University FTN77:

We are often asked to justify our claim that the Salford University FTN77 compiler is, without question, the very best Fortran 77 compiler available for Prime computers today. Permit us to mention just a few reasons:

- FTN77 officially conforms to FIPS Publication 69, "Federal Standard Fortran." The Validation Summary Report states that FTN77 exhibited NO syntactic and NO semantic errors, according to tests of the British National Computer Center.
- FTN77 has been adopted by Power Technologies, Inc. to host PSS/E, a large power systems simulation. PTI is now requiring all PSS/E users to obtain FTN77 as a necessary part of the package. PTI has abandoned F77.
- FTN77 compiles 4 - 5 times faster than F77. On processors busy with numerous tasks, all users benefit from faster compiler turnaround by enhancing their productivity. In V-mode, FTN77 compiles in excess of 33,000 lines per minute (9955 CPU).
- FTN77 uses less than 1/2 the memory of F77. On a virtual machine like the Prime, smaller memory demands mean better machine performance and, hence, better service to users. The product of faster speed and smaller memory combines to reduce machine load a measured 4.7 TIMES that of F77.
- FTN77 has a load-and-go option for efficient program testing. This allows users to compile, load, and execute Fortran programs with one command line, bypassing overhead caused by loading with SEG.
- FTN77 has a -DEBUG option to generate code that is compatible with Prime's DBG source-level debugger. The FTN77 load-and-go option also supports its own symbolic, source-level debugger, in addition to DBG.
- FTN77 has a -ANSI option, which evaluates source code for conformance to the ANSI standard (X3.9-1978). This feature helps to automate software quality control and to guarantee software portability.
- FTN77 supports a number of useful language extensions, such as \$INSERT, a WHILE statement, ENCODE/DECODE, Hollerith data, and business editing in FORMAT statements.
- FTN77 has superior diagnostics at compile and run time. Over 350 clear English messages document problems during compilation and execution. A run time utility replaces SEG for program execution and provides excellent traceback facilities not found in SEG, which show problem origins by source line number.
- FTN77 provides optional run-time checks for array bounds, arithmetic overflow, argument consistency, and character substring validity.
- FTN77 has a -PROFILE option for counting statement execution frequency. This option permits source listings to be annotated with the number of times each statement has executed, or never executed. This helps identify the places where programs spend time, and/or exercise all sections of a program for quality control testing.
- FTN77 has a -DREAL option for automatically converting all REAL arithmetic and variables to DOUBLE PRECISION. When programs are precision sensitive, this feature is very useful to programmers who must otherwise recode their programs and maintain 2 separate versions.
- FTN77 is being enhanced with the Georgia Tech high-precision intrinsic functions, providing the highest degree of floating point precision available on Prime computers and rendering quad precision unnecessary.
- FTN77 is enhanced with a shared run-time library. Hence, run files are smaller, using less disk space, and SEG loads execute faster, since library object modules are replaced with PMA pointer fault structures (using DYNT macros).
- FTN77 performs extensive optimization between statement labels, with all FTN-style 'tricks' and many of its own. Its character handling code is far superior to F77 code.
- FTN77 has a facility for mixing PMA with Fortran source via the in-line directives CODE and EDOC (code spelled backwards.) These switch FTN77 back and forth between assembler.

The Standard in Fortran for Prime Computers

- FTN77 is being enhanced with an I-mode option. Since FTN77 is self-compiling, both it and the code it generates will execute faster, especially on Prime's ECL machines.
- FTN77 is being enhanced with an I-mode global optimizer capable of improving execution speed some 60% better than the best available from F77, making the 9955 a 6 MIP CPU.
- FTN77 is well documented. The Fortran 77 Group has invested an exceptional amount of time to produce one of the best compiler reference manuals in the industry. Updates to the manual are automatically made available with each new release.
- FTN77 has a -UNDEF option to detect at run-time undefined variables and array elements used in any expression or subscript.
- FTN77 has a -ZEROISE option to initialize all undefined variables to zero, removing residual values from a user's private address space.
- FTN77 allows a check that the value assigned to any numeric variable or array is within a specified range at run-time.
- FTN77 supports an optional binary file structure that allows records to vary in length up to 4 billion bytes each, and BACKSPACE to function correctly and efficiently.
- FTN77 has an option for generating the calling sequence expected by PL1 procedures when the argument list contains mixed character and non-character arguments.
- FTN77 has a mechanism for adding user-supplied device drivers, allowing Fortran READs and WRITEs to refer to special devices like assignable AMLC lines, plotters, and non-standard printers.
- FTN77 is supplied with the FAXLIB Fortran Accelerator Library of routines which perform the fastest binary I/O yet reported on Prime computers, more than a million bytes per CPU second.
- The mark of an excellent compiler is best indicated by the sophistication of the software it is used to produce. PFI's PSS/E, Salford's LISP/PROLOG, and the PlotIT® package by Scott P. Eisensmith are just a few examples of the high-quality codes that are written in FTN77 Fortran 77.
- FTN77 is better maintained. General releases occur 2 - 3 times per year. Special updates can be shipped to users with special needs. The Salford University Fortran 77 Group has shown extraordinary response to its users.
- The Fortran 77 Group will continue to support and enhance FTN77, as evidenced by their recent purchase of 4 Prime 9955 CPUs.
- Compare for yourself. FTN77 sets a standard of excellence without equal.

For prices, demonstrations and further details contact:

Mitchell Associates

P.O. Box 6189

San Rafael, CA 94903-0189

415 · 435 2024 1 800 · 621 0851 x340

AFCAD

**The
Most Powerful
Word Processing System
For The
PRIME Computer**

Call and we'll tell you why

1-201-769-7400

**AFCAD Systems, Inc.
40 Stirling Road
Watchung, NJ 07060**

WP WORD PROCESSING

STAR-PLUS (TM) A WORD PROCESSING SOFTWARE PACKAGE FOR MINICOMPUTERS

STAR-PLUS (TM) is the "best buy" for word processing software packages available on PRIME and DEC/VAX computers. STAR-PLUS uses the new generation of ANSI-standard 3.64 intelligent terminals which provide a user friendly keyboard and local editing capabilities. The commands are similar to the popular WordStar commands which are efficient and easy-to-learn. (WordStar is the trademark of MicroPro International). STAR-PLUS incorporates state-of-the-art features such as:

- "WYSIWYG" (what-you-see-is-what-you-get) except for a few differences such as page headers and footers
- online pop-up menus
- full screen editor with status line
- fully integrated spelling dictionary that is expandable to accommodate application specific vocabularies
- automatic hyphenation
- intelligent tabbing (no need to set and clear tab stops)
- capability to include plot files
- merge-spooling
- automatic file backup
- plus many more!

continued

This single CPU unlimited user price is only \$2995. For a 16-user system, the per-user cost is less than personal computer software prices! Demo Tape plus Users Guide (single user, 30-day trial period): \$100.

Call Gail at Kernel Software Systems (408) 370-1943.

P.S. KSS can also provide OEM, site, or applications specific versions. Call us for prices.

Word Processing

MUSE-WORDMARC Industry standard for PRIME, DEC, IBM PC. MUSE contains all of the basic system features expected from a full function word processor. Check our prices - \$4,800-\$8,900. CALL 1-800-DAV-RICO.

Don't just print reports—plot them!

You bought INFORMATION™ for its power and ease-of-use. Now, for greatest impact, add graphics for an unbeatable combination!

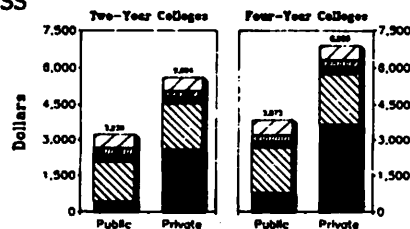
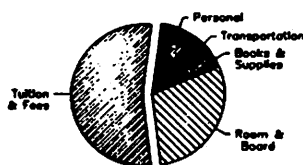
IGX/3 from Jared Graphics is a business graphics system consisting of two modules: CGX/3, is the stand alone graphics component and RGX/3 is a report reader which automatically reads reports held in INFORMATION's holding file area.

IGX/3 runs under PRIMOS™ and with just one command it can read and plot your reports.

IGX/3 can display reports on graphics terminals, plotters, and dot matrix devices (like the Printronix) as well as slide makers. Plots can be displayed immediately, or stored in a compact format for later use.

Your next presentation can be made that much more effective by using IGX/3 to develop the slides. Text can be plotted in a variety of colorful fonts and sizes to introduce or summarize major points.

If you would like more information about professional quality business graphics on your Prime, give us a call. We will be happy to discuss your requirements.



INFORMATION and PRIMOS are registered trademarks of Prime Computer, Inc.

Jared Graphics, Inc.

10 Emerson Rd.,
Medfield, MA 02052
617-359-2741

**SOUTH CENTRAL PRIME USER'S GROUP
c/o MODERN INFORMATION SYSTEMS, INC.
903 WEST MAIN**

HOUSTON, TEXAS 77006

MEMO TO: MEMBERS OF THE PRIME USER COMMUNITY
FROM: South Central Prime User's Group
(comprised of Prime Users in Texas, Oklahoma, Arkansas,
Louisiana, and Mississippi)
RE: Annual Conference, Bigger and Nicer than Ever!
WHERE: Holiday Inn--Greenway Plaza (only ONE year old!)
2712 Southwest Freeway Houston, Texas
WHEN: October 18-19, 1985
REGISTRATION: \$25.00 includes meetings, continental breakfast,
hot lunch, and break on Saturday. Luncheon only
for non-attendees available for \$14.00.
DEADLINE: October 4, 1985. Late registration will be \$30.00
SPECIAL ROOM RATES: \$ 50.00 single or double occupancy
\$ 85.00 Plaza Suite
\$200.00 Deluxe Suite with two bedrooms
(Hospitality Suites are appreciated!!!)
GROUND TRANSPORTATION: Free transportation to/from Greenway Plaza
Airport Terminal (four blocks away) and
local shopping. Free covered parking at
hotel.

There's a hotel price war in Houston, so this meeting will be the nicest we've had by far! This year's conference will include informative and educational exhibits, speakers on topics of current interest, and optional break-out sessions. Take advantage of this opportunity to meet and socialize with other Prime users from the South Central part of the country. If you would like to attend this Annual Conference, please complete the enclosed registration form and send it to us along with a check made out to the South Central Prime User's Group as soon as possible.

Rick Barnard, President, SCPUG Jim Angelo, Vice-President, SCPUG
(214) 748-5867 (713) 528-6658

**SOUTH CENTRAL PRIME USER'S GROUP
c/o MODERN INFORMATION SYSTEMS, INC.
903 WEST MAIN
HOUSTON, TEXAS 77006 (713) 528-6658**

REGISTRATION FORM for SCPUG Annual Conference
Holiday Inn--Greenway Plaza Houston, Texas
October 18-19, 1985

COMPANY NAME: _____

YOUR NAME: _____

ADDRESS: _____

CITY/STATE/ZIP _____

TELEPHONE: (____) _____

PAYMENT ENCLOSED: \$ _____ **REGISTRATIONS**
_____ **ADDITIONAL LUNCHES**

What exhibits, topics, speakers, or products would you like to have at this or future conferences. (Names and address are helpful!)

This quarterly publication offers software for your Prime Computer. The software is broken down into approximately 40 categories. Names of the vendors who provide this software are located at the bottom of each advertisement. The categories are listed below.

If you have software products for the Prime community and are interested in advertising, please read on.....

Our rates are \$3 per line. A line is 46 print positions. (This implies no bold face, no illustrations, logos, or photographs). If borders are used in the ad, it will be considered a 'display ad'. We do offer display advertising. You must provide camera ready copy to us where a full page will be 8 1/2 x 11. You can send any 1/8 page increment (1/2, 1/4, 3/8, 1/2, etc.). Cost will be based on the rate of \$1000 per full page. Because of the great demand for front and back page advertising, the front page will cost \$750.00 (only allowing for 1/2 page display ad) and the back page will cost \$1500.00. Ads should be black and white-no color. A check should accompany your ad. Our liability for errors will be limited to the cost of the ad in which the error occurred.

We currently have over 4700 users on our mailing list

--- C A T E G O R I E S ---

AC ACCOUNTING	IP IMAGE PROCESS/VIDEO TECH	PM PROJECT MANAGEMENT
CA CAD	IS INSURANCE	PR PAYROLL/PERSONNEL
CE CIVIL ENGINEERING	IV INVESTMENTS	PU PUBLISHING
CI CONSTRUCTION	JE JEWELRY	RE REAL EST/PROP MNGMT
DE DECISION SUPPORT	LA LAW ENFORCEMENT	SA SALES ANALYSIS
DI DISTRIBUTION	LE LEGAL	SS SYSTEMS SOFTWARE
ED EDUCATION	ME STRUCTURAL ANALYSIS	ST STATISTICAL ANALYSIS
EE ELECTRON.ELEC ENG	MN MANUFACTURING	TE TELECOMMUNICATIONS
EN ENERGY MNGMNT	MR MARKETING	TM TELEMARKETING
FI FIXED ASSETS	OA OFFICE AUTOMATION	TR TRANSPORTATION
FO FORECASTING/MODEL	OE ORDER ENTRY	TX TAX REPORTING
GO GOVERNMENT	PC PURCHASING	UT UTILITIES
GR GRAPHICS	PE PETROLEUM & GAS	WH WHOLESALE
HE HEALTH SERVICES	PF PROFESSIONAL TIME ACCTG	WP WORD PROCESSING
IN INVENTORY	PH PHARMACY	

Deadline for the 4th quarter issue (October) is Friday, September 27th, 1985.

For a full listing of the vendors who provide software for the Prime community, please send us a large, self-addressed, stamped envelope with \$.35 postage. The April and October issues will include this list.

Phyllis Keener
1st Solutions, Inc.

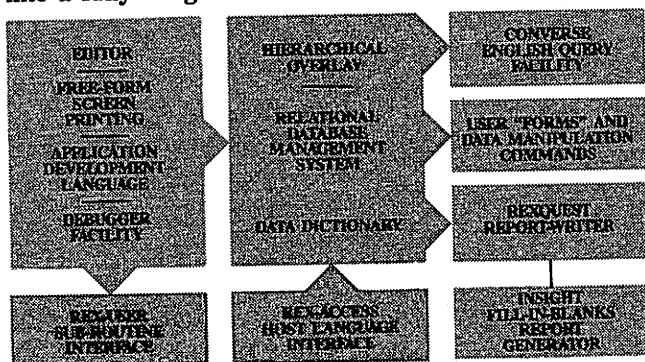
"REXCOM has paid for itself many times over in the amount of time saved in developing and maintaining application systems...during one calendar year alone we saved 129 man-weeks of development time."

—Raul Mejia, Project Manager
NASA's Johnson Space Center

Speedier application development.

REXCOM isn't just another query/reporting system adapted and pressed into service as a full-blown application development tool. REXCOM was developed from scratch as a 4th generation application development *environment*. In many ways closely resembling natural English, the REXCOM language creates a highly productive environment for applications development, maintenance and usage in just about any type of application including commercial, industrial, engineering and government.

REXCOM, the 4th generation software that puts you into a fully integrated environment—automatically.



We began developing the REXCOM environment more than 10 years ago; today, Rexcom Systems Corp. is a publicly-held company serving customers world-wide.

The Company also provides a full range of contract services including systems consulting, customization of REXCOM application packages, and turnkey applications development from the ground up.

We provide a quick-response hotline. Remote diagnostics. And comprehensive training at our site or yours.

Find out more.

About the product, the services and the Company. We'll help put you into the most productive environment available today. Please call for more information or for a free demonstration.

REXCOM
REXCOM SYSTEMS CORPORATION

Corporate Headquarters
10333 Richmond, Ste. 400
Houston, Tex. 77042
(713) 789-3400

Regional Offices
945 Concord Street, Ste. 205
Framingham, Mass. 01701
(617) 872-6514

3041 Wood Creek Court
Downers Grove, Ill. 60516
(312) 968-7018