*Resume’*

***Michael A. Manuri***

***Education:***

***BACHELOR OF SCIENCE***Degree fromFlorida State University 1980 (where I met my wife)

*Major:* Criminology Minor: Psychology

Internship performed at the Leon County State Attorney's office as an investigator.

Aspirations of becoming an ***FBI Agent*** (to which I made application) and while on that waiting list attended the police academy in West Palm Beach & became a police officer*.*

***Work experience:***

**SALES:**

**Licensed Realtor in Naples since 1982-Present**

**Experience: REALTOR/SALES since 10/1982**

**Employing Broker: Naples Realty Services, Inc.**

**Other:**

**Past President, Collier Recreation Baseball Softball Umpires Association aka (CRBSUA). Handled ALL recreational baseball / softball leagues in the City of Naples and Collier County Parks and Recreation Departments. Duties include, but not limited to negotiating contracts with the City of Naples, Collier County and The City of Marco Island, supervising, training, scheduling, hiring, dismissing and presiding over 40 plus officials.**

**I have also attended the Pitney Bowes week long Business/Sales Course in Atlanta, GA to enhance my**

**career.**

**SECURITY OFFICER: RAMCO PROTECTIVE 2015- 2016**

**POLICE OFFICER: BOCA RATON, FL 1980 – 1982.** Just prior to marriage, moved from Boca Raton to Naples and with the assistance of my father-in-law, and awaiting the FBI, decided to give real estate a try and stayed with sales.  My dad was a police officer in Boca Raton for 25 years, my brother for 16 years.

**SECURITY OFFICER: ABACUS SECURITY in 1982** while attending school to obtain a Florida real estate license. Worked at Quail Creek, Bear’s Paw, Wyndemere AND THE Monaco Beach Club, to name a few.

**SPECIAL NOTES:**

**I posses a Class D security license. .**

***Skill Set:***

Customer service is top priority, diligent follow-up, capable of sales training, time management, customer database/computer skills (Microsoft Word, Excel & PowerPoint, Photoshop, etc.), perform intermediate computer repair and software diagnosis, scheduling, hiring, supervising and negotiate contracts with the City of Naples and Collier County.

***Applicable LICENSES, Affiliations and Designations:***

MemberNaples Area Board of Realtors since 1982

Earned the National RS Council CRS Designation [Certified Residential Specialist]. The highest honor bestowed upon a residential Realtor.

There are over one million REALTORS® in business today. So if you want to find that one-in-a-million REALTOR®, start with the over 37,000 who hold the Certified Residential Specialist Designation. CRS is the symbol of excellence in residential real estate.

***Owned and operated websites:***

1. [www.naplesrealty.com](http://www.naplesrealty.com)

***Personal:***Married to Jeanne (McTague) Manuri in 1982. Divorced May 2015.

Prior to marriage, moved from Boca Raton to Naples and with the assistance of my father-in-law, and awaiting the FBI, decided to give real estate a try.

Jeanne and I have three children:

Matthew, 31, graduate of the University of South Florida (USF). Dual major: Accounting and Finance. Currently an accountant in Delray Beach, FL.

Kathryn, 29, graduate of Florida State University (FSU). Majored in Marketing. Currently employed by “GOOGLE” in San Francisco. Handles advertising accounts in excess of $10M.

Christine, 27, graduate of Florida State University (FSU). TRIPLE major, Marketing, Finance & Real Estate. Currently employed by Prime Meridian Bank, located in Tallahassee, FL as an Assistant Vice President & Personal Financial Banker (handles the likes of Florida State University former head coach Bobby Bowden’s personal accounts).

As previously mentioned, PastPresident of Collier Recreational Baseball Softball Umpires Association (CRBSUA), for ALL recreational baseball / softball leagues in Naples / Collier County. Direct working relationship with Collier County Parks and Rec. and the City of Naples, which includes contract negotiation, follow up, training and supervision.

Currently, umpire for Local and National Tournament caliber players.

Former coach/player, men’s traveling (tournament) softball team.

Former Coach, St. John Neumann Varsity Baseball Team.

Coaching experience for 15 years (T-Ball, Little League, Pony League, High School and various travel baseball & softball teams).

Spending time with my family is VERY important to me, playing softball, umpiring, weight training, **volunteer** for Sunlight Home (charity work for a local unwed mothers home) and a volunteer for Catholic Charities, Dioceses of Venice.

***Insight:***

At this point in my life I would like to make a permanent career change and feel that now would be an excellent opportunity to bring my skill to a company that I can see myself growing with.

I would bring 30+ years of sales experience, education, background, personality and knowledge to the company that would exceed expectation.