

Sharp's Audio Visual Systems Quotation

Prepared For

Mozilla Vancouver

4-Dec-2013

(This quotation is valid for 30 days)

QUOTATION FOR Mozilla Vancouver

Air Mozilla Commons-Audio System

QTY	SKU	DESCRIPTION	PRICE	EXTENDED
Audio Visual Sources				
6	**	Clock Audio-C8SEB RF (Black)-Ceiling Mics	374.53	2,247.18
1	**	Wohler-AMP1A-30-Rack monitor	1,830.18	1,830.18
Audio Processing				
1	CDi 1000	Crown Amplifier	911.34	911.34
Loudspeakers				
10	8001 6671	Tannoy Di6t Weatherproof Surface Mount Speaker Complete With Yoke Bracket & Transformer - White (Single) (Painted by Sharps)	217.89	2,178.90
Microphones				
4	SLX124/85/SM58-J 3	Shure Combo System With SLX4 Diversity Receiver, SLX1 Bodypack Transmitter, Microflex WL185 Cardioid Lavalier Microphone, & SLX2/SM58	848.39	3,393.56
6	UA221	Shure Antenna Kit	155.18	931.08
2	UA8100	Shure 100' BNC to BNC Cable For Remote Antenna Mounting	233.51	467.02
1	MX418S/C	Shure 18" Gooseneck Cardioid Condenser Microphone	223.26	223.26
2	UA820J	Shure 1/2-Wave Dipole Receiver Antenna Receiver	30.74	61.48
Conferencing				
1	930-151-881	Clearone Coverage Pro 880T & Converge Pro 8i	7,590.29	7,590.29
1	910-151-825	Clearone Converge Pro VH20 Voice Over Internet Protocol Telephone Interface	1,012.97	1,012.97
SUBTOTAL: Air Mozilla Commons-Audio System				20,847.26

Air Mozilla Commons-Control System

QTY	SKU	DESCRIPTION	PRICE	EXTENDED
Signal Distribution				
1	XAN-DL85K	Xantech Plasma/LCD/CFL Proof Designer Dinky Link Kit	160.28	160.28
Audio Visual Sources				
1	**	Panasonic-AW-RP50N-Camera controller	1,935.20	1,935.20
1	**	Launchport-Basestation-Launch Port base station	197.82	197.82
1	**	Launchport-Sleevs AP.3-Launch Port Sleeves	148.36	148.36
Control System				
1	PRO3	Crestron Description: 3-Series Control System®	3,378.48	3,378.48
Existing Equipment				
1	Existing	Existing-iPad & WAP	0.00	0.00
SUBTOTAL: Air Mozilla Commons-Control System				5,820.14

Air Mozilla Commons-Display System

QTY	SKU	DESCRIPTION	PRICE	EXTENDED
Audio Visual Sources				
2	**	Panasonic-TH85PB1U-85" Professional Plasma TV Display	21,741.50	43,483.00
3	**	Samsung-ME55C 55" Edge-Lit LED LCD Integrated TV Display	2,486.26	7,458.78
Mounting Hardware				
2	PSMH2685	Chief Heavy Duty Static Wall Mount	640.74	1,281.48
2	RLF2	Chief 32"-52" Universal Fixed LCD Mount	90.40	180.80
Furniture				
1	PFMUB	Chief Large Confidence Monitor Cart 3' to 4', A Lightweight Mobile	692.50	692.50
SUBTOTAL: Air Mozilla Commons-Display System				53,096.56

Air Mozilla Commons-Labour - Materials

QTY	SKU	DESCRIPTION	PRICE	EXTENDED
Existing Equipment				
1	Existing	Remote Control Programming (By AVDG)	0.00	0.00
Labour				
	PROGRAMMING	Sharps System/DSP Programming		1,280.00
	PARKING	Sharps Parking		400.00
	ADS	Sharps Advanced Disposal Surcharge		163.00
Materials, Labour and Freight to Install the System				24,073.92
SUBTOTAL: Air Mozilla Commons-Labour - Materials				25,916.92

Air Mozilla Commons-Rack, Accessories, and Misc. Materials

QTY	SKU	DESCRIPTION	PRICE	EXTENDED
Signal Distribution				
1	60-190-01	Extron RSU 129 Universal Rack Shelf Kit	87.23	87.23
Audio Visual Sources				
2	**	Middle Atlantic PDS-1615R 16OUT 15A 3STGSEQ 2STGSRG	200.15	400.30
5	**	Custom Wall and Floor Box Plates	73.78	368.90
4	**	Display Wall Plates	22.40	89.60
1	**	AVDG-Custom-AVDG Logo Panel	82.60	82.60
Equipment Rack				
1	CFR-12-16	Middle Atlantic 12-Space Cabinet Frame Equipment Rack (Credenza)	236.08	236.08
3	OCAP-2	Middle Atlantic 2-Space Open Clamping Rack Shelf	40.00	120.00
4	UTR1	Middle Atlantic 1U Rack Shelf	27.33	109.32
4	SF1	Middle Atlantic 1U Security Cover	24.13	96.52
2	SF2	Middle Atlantic 2U Security Cover	28.52	57.04
1	5-RS16	Middle Atlantic 16" Bottom Runner Set	27.97	27.97
Existing Equipment				
1	Existing	Credenza / cabinet to house equipment rack	0.00	0.00
SUBTOTAL: Air Mozilla Commons-Rack, Accessories, and Misc. Materials				1,675.56

Air Mozilla Commons-Video System

QTY	SKU	DESCRIPTION	PRICE	EXTENDED
Signal Distribution				
22	26-663-06	Extron 6' Ultra Flexible High Speed HDMI Cable (M-M)	46.97	1,033.34
1	60-524-01	Extron Cable Cubby 800 Surface Mount Enclosure for Cables, AAPs, and AC Power Outlets - Black Anodized	603.90	603.90
1	60-1160-01	Extron SW4 HDMI LC Four Input HDMI Switcher	449.57	449.57
1	70-1001-01	Extron Retractor XL VGA Extended Length Cable Retraction System - VGA (M-M)	335.50	335.50
1	70-1001-02	Extron Retractor XL PC Audio Extended Length Cable Retraction System - 3.5 mm Stereo Audio (M-M)	335.50	335.50
1	70-1001-04	Extron Retractor XL HDMI Cable Retraction System (M-M)	335.50	335.50
1	70-1001-03	Extron Retractor XL Network CAT5e Cable Retraction System (M-M)	335.50	335.50
6	26-614-02	Extron 6' HDMI to DVI-D Cable (M-M)	33.55	201.30
5	26-667-03	Extron 3' MicroDigital Ultra-Flexible HDMI Cable (M-M)	33.55	167.75
2	70-678-08	Extron Retractor Filler Module	33.55	67.10
1	26-649-06	Extron 6' Single Link DVI-D Patch Cable (M-M)	40.26	40.26
1	26-566-02	Extron 6' Micro VGA with Audio Cable (M-M)	33.55	33.55
Audio Visual Sources				
2	AW-HE60SN	Panasonic 1/3" Type Full-HD MOS SDI-HD-SDI PTZ Camera	4,758.00	9,516.00
1	**	ToteVision LED-500X3-3GSDI (Sub for JVC DT-X51HX3)	3,323.79	3,323.79
1	**	Blackmagic-DFR-8321-C-P (Replacement OG3-FR-CN-P)	2,059.10	2,059.10
1	**	Marshall-V-R151DP-AFSD-Rack Preview Monitor	1,568.22	1,568.22
1	**	Blackmagic-HyperDeck Studio-SSD Recorder Hyper Deck	1,174.10	1,174.10
1	**	Epiphan-DVI2USB Solo-Image Share	756.00	756.00
1	**	Blackmagic-CONVOPENGSYNC-Sync Generator Card	584.10	584.10
2	**	Blackmagic-BDLKULSDZMINREC-BM Mini Recorder Capture	171.10	342.20
Control System				
1	DM-MD32X32	Crestron 32x32 DigitalMedia Switcher	10,964.14	10,964.14
8	DM-RMC-SCALER-C	Crestron Digital Media 8G+ Receiver & Room Controller With Scaler	892.43	7,139.44
8	DMC-HD	Crestron HDMI Input Card for DM Switchers	509.96	4,079.68
2	DMCO-55	Crestron 4 DM 8G STP With 2 HDMI Output Card	1,657.37	3,314.74
4	DM-TX-201-C	Crestron DigitalMedia 8G STP Transmitter 201	828.68	3,314.72

4	DMC-C	Crestron DigitalMedia 8G+ Input Card for DM Switchers	701.20	2,804.80
3	DMC-SDI	Crestron SDI Input Card for DM Switchers	764.94	2,294.82
2	DMCO-33	Crestron Output Card For DM-MD8X8 & DM-MD32X32 - Provides 4 HDMI With 4 Stereo Analog Audio Outputs	892.43	1,784.86
2	DMC-HD-DSP	Crestron HDMI Input Card With DSP for DM Switchers	637.45	1,274.90
1	DMC-DVI	Crestron DVI/RGB Input Card for DM Switchers	509.96	509.96
Mounting Hardware				
3	535-2000-223	Vaddio Model 700 Wall Mount Bracket	197.64	592.92
Existing Equipment				
1	Existing	Existing-Apple TV	0.00	0.00
1	Existing	Existing-Vidyo-HD-220-Codec (Pre Configured by Client)	0.00	0.00
2	Existing	Existing-Satellite Reciever	0.00	0.00
1	Existing	Existing-XBOX< PS3, WII	0.00	0.00
SUBTOTAL: Air Mozilla Commons-Video System				61,337.26

Permits - Structural Engineering

QTY	SKU	DESCRIPTION	PRICE	EXTENDED
Labour				
	Contract Labour	Sharps LV Permit Fees		1,320.00
	Contract Labour	Sharps Structural Engineer		880.00
SUBTOTAL: Permits - Structural Engineering				2,200.00

Vancouver-Large Video Conference- Labour - Materials

QTY	SKU	DESCRIPTION	PRICE	EXTENDED
Existing Equipment				
1	Existing	Remote Control Programming (By AVDG)	0.00	0.00
Labour				
	PROGRAMMING	Sharps DSP Programming		640.00
	ADS	Sharps Advanced Disposal Surcharge		84.50
Materials, Labour and Freight to Install the System				39,198.33
SUBTOTAL: Vancouver-Large Video Conference- Labour - Materials				15,848.91

Vancouver-Large Video Conference-Audio System

QTY	SKU	DESCRIPTION	PRICE	EXTENDED
Audio Processing				
1	60-850-01	Extron XPA 2001-70V Mono Power Amplifier	462.99	462.99
Loudspeakers				
6	8001 4240	Tannoy CVS 6 2-Way Ceiling Monitor Speaker - Single	120.54	723.24
Conferencing				
1	930-151-825	Clearone Converge Pro 880 + Converge Pro VH20 Bundle	5,078.74	5,078.74
2	910-001-013-W	Clearone Ceiling Microphone Array Kit - White	512.28	1,024.56
SUBTOTAL: Vancouver-Large Video Conference-Audio System				7,289.53

Vancouver-Large Video Conference-Control System

QTY	SKU	DESCRIPTION	PRICE	EXTENDED
Signal Distribution				
2	XAN-DL85K	Xantech Plasma/LCD/CFL Proof Designer Dinky Link Kit	160.28	320.56
Audio Visual Sources				
1	**	Launchport-Basestation-Launch Port base station	197.82	197.82
1	**	Launchport-Sleevs AP.3-Launch Port Sleeves	148.36	148.36
Control System				
1	CP3N	Crestron 3-Series Control System®	1,657.37	1,657.37
Existing Equipment				
1	Existing	Existing-iPad & WAP	0.00	0.00
SUBTOTAL: Vancouver-Large Video Conference-Control System				2,324.11

Vancouver-Large Video Conference-Display System

QTY	SKU	DESCRIPTION	PRICE	EXTENDED
Audio Visual Sources				
2	**	Samsung-ME55C 55" Edge-Lit LED LCD Integrated TV Display	2,486.26	4,972.52
Mounting Hardware				
2	RLF2	Chief 32"-52" Universal Fixed LCD Mount	90.40	180.80
SUBTOTAL: Vancouver-Large Video Conference-Display System				5,153.32

Vancouver-Large Video Conference-Rack, Accessories, and Misc. Materials

QTY	SKU	DESCRIPTION	PRICE	EXTENDED
Signal Distribution				
1	60-190-01	Extron RSU 129 Universal Rack Shelf Kit (Extron XPA 2001)	87.23	87.23
Audio Visual Sources				
1	**	Middle Atlantic-CSB-Rack Bases	115.69	115.69
2	**	Custom Plates	22.40	44.80
1	**	Middle Atlantic-Rack Shelves ETC	0.00	0.00
Equipment Rack				
1	PS-8R-SERIESII	Furman Power Conditioner And Sequencer With SMP	335.26	335.26
1	RL10-45	Middle Atlantic 45-Space Open Frame Rack	182.87	182.87
1	U1V	Middle Atlantic 1SP Vented Utility Shelf	34.92	34.92
SUBTOTAL: Vancouver-Large Video Conference-Rack, Accessories, and Misc. Materials				800.77

Vancouver-Large Video Conference-Video System

QTY	SKU	DESCRIPTION	PRICE	EXTENDED
Signal Distribution				
2	60-524-01	Extron Cable Cubby 800 Surface Mount Enclosure for Cables, AAPs, and AC Power Outlets - Black Anodized	603.90	1,207.80
8	26-663-06	Extron 6' Ultra Flexible High Speed HDMI Cable (M-M)	46.97	375.76
1	70-1001-04	Extron Retractor XL HDMI Cable Retraction System (M-M)	335.50	335.50
1	70-1001-03	Extron Retractor XL Network CAT5e Cable Retraction System (M-M)	335.50	335.50
1	70-1001-01	Extron Retractor XL VGA Extended Length Cable Retraction System - VGA (M-M)	335.50	335.50
1	70-1001-02	Extron Retractor XL PC Audio Extended Length Cable Retraction System - 3.5 mm Stereo Audio (M-M)	335.50	335.50
2	70-261-01	Extron Cable Cubby AC Power Module	127.49	254.98
2	70-678-08	Extron Retractor Filler Module	33.55	67.10
4	70-090-11	Extron AAP Single Blank Plate - Black	13.42	53.68
1	26-617-01	Extron HDMI Male To DVI-D Female Adapter	26.84	26.84
Audio Visual Sources				
1	**	Epiphan-DVI2USB Solo-Epiphan DVI-USB	908.60	908.60
1	**	Blackmagic-BDLKULSDZMINREC-BM Mini Recorder Capture	171.10	171.10
Control System				
1	DM-MD8X8	Crestron 8x8 DigitalMedia Switcher	2,741.04	2,741.04
4	DMC-HD	Crestron HDMI Input Card for DM Switchers	509.96	2,039.84
2	DM-RMC-SCALER-C	Crestron Digital Media 8G+ Receiver & Room Controller With Scaler	892.43	1,784.86
2	DMC-C	Crestron DigitalMedia 8G+ Input Card for DM Switchers	701.20	1,402.40
1	DMCO-53	Crestron 2 DM 8G STP With 1 HDMI & 2 HDMI With 2 Stereo Analog Audio Output Card	1,274.90	1,274.90
1	DM-TX-201-C	Crestron DigitalMedia 8G STP Transmitter 201	828.68	828.68
1	HD-EXT2-C	Crestron HDMI Over Shielded Twisted Pair Extender	637.45	637.45
1	DMC-DVI	Crestron DVI/RGB Input Card for DM Switchers	509.96	509.96
Mounting Hardware				
1	535-2000-232	Vaddio Wall Mount for EVI-HD7V & EVI-HD3V - Black	118.58	118.58
Existing Equipment				
1	Existing	Existing-VIDYO ROOM 220 (Pre Configured by Client)	0.00	0.00
1	Existing	Existing-Sony Camera	0.00	0.00
1	Existing	Existing-Apple-Apple TV	0.00	0.00
1	Existing	Existing-Apple-Mac Mini	0.00	0.00
SUBTOTAL: Vancouver-Large Video Conference-Video System				15,745.57

Vancouver-Small Video Conf Typ of (2)-Control System

QTY	SKU	DESCRIPTION	PRICE	EXTENDED
Signal Distribution				
2	XAN-DL85K	Xantech Plasma/LCD/CFL Proof Designer Dinky Link Kit	160.28	320.56
2	GS108T-200NAS	Netgear Prosafe 8-Port Gigabit Smart Switch	144.78	289.56
Audio Visual Sources				
2	**	LaunchPort-BaseStation-Table Top Induction charger	197.82	395.64
2	**	LaungchPort-AP.3 Sleeve-Sleeve White	148.36	296.72
Control System				
2	MC3	Crestron 3-Series Control System - Includes PW-2420RU	1,019.92	2,039.84
Existing Equipment				
2	Existing	Existing-Ipad and WAP	0.00	0.00
SUBTOTAL: Vancouver-Small Video Conf Typ of (2)-Control System				3,342.32

Vancouver-Small Video Conf Typ of (2)-Display System

QTY	SKU	DESCRIPTION	PRICE	EXTENDED
Audio Visual Sources				
2	**	Samsung-ME46C-ME-C Series 46 Edge-Lit LED LCD Integrated TV Display	1,784.16	3,568.32
Mounting Hardware				
2	RLF2	Chief 32"-52" Universal Fixed LCD Mount	90.40	180.80
SUBTOTAL: Vancouver-Small Video Conf Typ of (2)-Display System				3,749.12

Vancouver-Small Video Conf Typ of (2)-Labour - Materials

QTY	SKU	DESCRIPTION	PRICE	EXTENDED
Existing Equipment				
1	Existing	Remote Control Programming (By AVDG)	0.00	0.00
Labour				
	ADS	Sharps Advanced Disposal Surcharge		63.50
		Materials, Labour and Freight to Install the System		54,833.79
		SUBTOTAL: Vancouver-Small Video Conf Typ of (2)-Labour - Materials		15,698.96

Vancouver-Small Video Conf Typ of (2)-Rack, Accessories, and Misc. Materials

QTY	SKU	DESCRIPTION	PRICE	EXTENDED
Audio Visual Sources				
2	**	AVDG-Custom-AVDG Logo Panel	82.60	165.20
SUBTOTAL: Vancouver-Small Video Conf Typ of (2)-Rack, Accessories, and Misc. Materials				165.20

Vancouver-Small Video Conf Typ of (2)-Video System

QTY	SKU	DESCRIPTION	PRICE	EXTENDED
Signal Distribution				
2	60-880-01	Extron DXP 44 HDMI 4x4 HDMI Matrix Switcher	2,945.69	5,891.38
2	60-953-02	Extron 4-Input USB Switcher	530.09	1,060.18
2	60-871-12	Extron USB Extender Tx Twisted Pair Extender Transmitter	436.15	872.30
2	60-871-22	Extron USB Extender Rx Twisted Pair Extender Receiver	436.15	872.30
2	26-663-15	Extron HDMI Ultra/15 15' Ultra Flexible High Speed HDMI Cable (M-M)	67.10	134.20
2	26-663-06	Extron 6' Ultra Flexible High Speed HDMI Cable (M-M)	46.97	93.94
2	26-490-03	Extron 12' VGA HD Molded Connector With Audio Cable (M-M)	40.26	80.52
Audio Visual Sources				
2	**	Epiphan-DVI2USB Solo-Video Capture	908.60	1,817.20
Control System				
2	DM-RMC-SCALER-C	Crestron Digital Media 8G+ Receiver & Room Controller With Scaler	892.43	1,784.86
2	DM-TX-201-C	Crestron DigitalMedia 8G STP Transmitter 201	828.68	1,657.36
Existing Equipment				
2	Existing	Existing-Vidyo-HD 50-Codec (Pre Configured by Client)	0.00	0.00
2	Existing	Existing-Logitech- B910-Camera	0.00	0.00
2	Existing	Existing-Jabra-Speak 410-Microphone	0.00	0.00
2	Existing	Existing-Apple-AppleTV	0.00	0.00
SUBTOTAL: Vancouver-Small Video Conf Typ of (2)-Video System				14,264.24

TOTAL PRICE (EXCLUDING TAX):

\$255,275.75

CUSTOMER COMMENTS:

PRIOR TO AN ORDER BEING PLACED, WE REQUEST YOU TO ACKNOWLEDGE AND/OR RESPOND TO THE FOLLOWING:

You will be responsible for all needed network, cable raceway/conduit, cable television feed, telephone, electrical, millwork, masonry, ceiling tile replacement, and painting alterations within the room.

Subject to final design review prior to order.

Tannoy Di6t Speakers listed in spreadsheet are not point source. Should be Di6dct. (Not priced in this quotation)

The client will be responsible for appropriate wall backing at the display location

The client will be responsible for the removal of any existing asbestos within the building, prior to our arrival

The client will be responsible for the supply and costs of a hydraulic manlift / equipment lift.

CUSTOMER SCOPE STATEMENT:

As per Bid Docs

*Sign off of this quotation or providing an order constitutes acceptance of all terms and conditions attached and the above scope statement

Name (Print): _____ Signature: _____

Date: _____ PO: _____ Sharp's Signature: _____

A 25% deposit is required on all orders valuing \$50,000.00 or more. Progress billing is in effect for all installation projects.

All equipment returns are subject to a 25% minimum restocking fee if cancelled by the customer after signoff.

In order for Sharp's Audio Visual to execute your audio visual integration project to the best of our abilities we feel that expectations be defined for both parties. Please familiarize yourself with what you can expect from the Sharp's Audio Visual process as well as what Sharp's expects in order to run your project as smoothly as possible. Please note, these are not terms and conditions and any contract Sharp's signs with your organization take precedent over this document.

Our Customer's Expectations of Sharp's Audio Visual:

1. Our Account Managers will review the final quote and scope of work with you to verify its validity and accuracy.
2. Our Project Manager or Coordinator will contact you within five business days of Sharp's receiving your purchase order.
3. Our Project Manager will work closely with you to manage the project timeline and formalize site preparation requirements.
4. Our technicians will inform you of their arrival and departure from site as required.
5. Our technicians will perform safety checks and complete safety documentation as required.
6. Our technicians will ensure your site will remain appropriately tidy.
7. Change orders will be presented for your approval if required.
8. Our Project Managers will interact with designated site contacts and attend site meetings as required.
9. Our quality control process will occur throughout the completion of each install phase.
10. We will respond to any deficiencies within five business days of them being identified to the Project Manager.
11. We will provide a completion check list at project sign off.
12. We will provide a customer satisfaction survey at the end of your project.

Sharp's Expectations of Our Customers:

1. You have reviewed and agree with the scope of work on our quotation.
2. You have reviewed and agree with our terms and conditions.
3. You will pay on Net 30 terms and in a progress billing format.
4. You will provide the appropriate contact information for onsite contacts, invoicing and final commissioning.
5. You will endeavor to provide onsite secure storage for the duration of the project.
6. You agree to pay a 25% deposit on projects greater than \$50,000.00 in value.
7. You understand that special order items are subject to special deposits, restocking and delivery conditions.
8. You will have your site requirements completed prior to our technicians arrival.
9. You will work closely with Sharp's on the project timeline and site availability, and communicate any delays with a minimum of one week notice.
10. You will sign off on the project once it is completed to agreed scope of work.
11. You will respond promptly to change orders with a new or revised purchase order as to keep the work on schedule.
12. Complete our customer survey at the end of the project for a chance to win a valuable prize.