

# AUDIO VISUAL Design Group, Inc.

**Audio Visual Design Group, Inc.**

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[www.AVDG.com](http://www.AVDG.com)

October 26<sup>th</sup>, 2012  
Tim Fairfield  
Mozilla  
650 Castro Street  
Mountain View, Ca.

Re: **Revised- Audio Visual Systems Proposal-Warp Core**

## INTRODUCTION

**Audio Visual Design Group** is an established leader in the creation, design, and installation of audiovisual systems, and is known as one of the premiere providers of audiovisual equipment, system integration, and visual communication systems in Northern California. Audio Visual Design Group was founded by Robert Scharffer in 1996 and incorporated in 2006. Audio Visual Design Group is a California Corporation and located in San Francisco bay area. For more information, please visit our website at [www.AVDG.com](http://www.AVDG.com)

## AREAS OF CONCERN AND SCOPE OF WORK

### SCOPE OF WORK:

AVDG will remove the existing equipment that is no longer to be used in the room.

Mozilla provide the following equipment for the installation:

Monitors and Mounts

Video Conferencing Vidyo 220 with Camera and mount

Crestron DM 8x8 switcher with (2) DMC-HD local input cards

Apple TV and Cable box

Ceiling Speakers

Ipad

Rack for gear in the table access panels

AVDG will install all the owner furnished components and the new components provided by AVDG to make a fully functioning system.

The system will be based around an 8x8 DM switcher. There will be (2) HDMI inputs and (2) VGA with audio inputs at the table. These will be Crestron DM transmitters, two total, with HDMI and VGA plus audio in each.

The table mics will be replaced with (1) Clearone mic and the new Clearone DSP will be configured to support the new audio system. The existing ceiling speakers will be reused and rewired to the rack for audio broadcast within the room.

An Ipad table top induction charger will be provided for use at the conference room table. The owner furnished Ipad and wall dock will be roughed in by AVDG. The existing processor will be reused with an ENET-2 card for e-control the WAP and router will be provided by Mozilla.

A rack mounted power sequencer and conditioner will be mounted in the data rack to protect and sequence the power for the equipment. (4) Cabinet Cool fans will be installed into the table to allow for better circulation and active air intake into the space.

*All backing and infrastructure/electrical needs are to be provided by the Mozilla*

### SUMMARY OF AUDIO VISUAL SYSTEM

The following is a summary of audio visual system technical service fees for the areas of concern for the project. The **Technical Services** cost includes the Design Engineering, Project Engineering, Remote Control Programming and CAD required for the project.

<b>October 25<sup>th</sup>, 2012</b>		
<b>Warp Core AV System</b>		
Existing Owner furnished displays and mounts		
Owner furnished Vidyo 220 with camera and mount, Crestron 8x8 DM switcher with (2) DMC-HD HDMI input cards, Cable box and Apple TV		
(2) Crestron 8G transmitters with HDMI and VGA inputs, Copper input cards, Output cards to transmit to monitors, VGA and HDMI cables		\$6,553.36
Ceiling speakers and Amp		
(1) Ceiling Mics Audio DSP and VH20 from Clearone		\$5,939.92
Owner furnished Ipad, Wap and router, Crestron Processor with Enet Card		
Ipad induction charger and induction sleeves		\$584.70
Misc Materials and Cabling, Cab-Cool fans		\$1,277.43
AV integration labor, project management and field engineering, Crestron programming, De-installation labor		\$12,920.54
	Tax	\$1,220.30
	E-Waste Fee	\$
	Shipping	\$215.33
	<b>System Total, 3 Rooms</b>	<b>\$28,711.58</b>

### PAYMENT TERMS

All invoices are Net30 terms:

35% Due at project sign off

Monthly Progress Payment Billing for Work Completed During the Current Month Period.

\* A reoccurring late fee of 2% will apply to overdue 30-day invoices.

**PROJECT ESTIMATED SCHEDULE**

We anticipate completion of the project on the following schedule is as follows:

We will work with you to finalize a schedule that meets the implementation requirements of the project.

**SUMMARY**

Audio Visual Design Group is committed to improving how our clients present, receive and exchange important information in their new corporate environment. We have the experience and expertise to provide Mozilla with multimedia systems review that will serve as models for innovative presentation environments.

We are confident that our participation on this project will contribute to its success. We trust you will find this proposal acceptable and we look forward to beginning work on the project.

Sincerely,

**AUDIO VISUAL DESIGN GROUP, INC.**

**Tim Hemmelgarn, CTS, DMC-D**

\_\_\_\_\_  
**Client Approval**

\_\_\_\_\_  
**Name/Title (please print)**

\_\_\_\_\_  
**Date:**

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