**Do you see a continued need for an independent player like Mozilla, now that competition in the browser market has accelerated?**

Absolutely, Mozilla’s nonprofit nature enables us to advocate for the user and remain  committed to keeping the Web open and participatory, rather than focusing  on market share or profits. The desktop browser market is  innovative and competitive, but we believe that as people become increasingly aware and informed online citizens that more and more people will choose a web browser, like Firefox, that prioritizes their interests over profits, and puts them in control of their online experience.

**Chrome has begun to overtake Firefox market share in some regions,  what does that mean for Mozila and Firefox?**

Firefox demonstrated just how important browsers are but it's important to remember that the reasons for building Web browsers are significantly different from one company to the next.   Mozilla is unique in that we build Firefox to provide a truly independent offering, focused solely on individual experience and the overall good of the Web.  Firefox is holding it's own in the face of increased competition, with 450 million users worldwide choosing a web browser that answers only to them.

**What are the key projects for Mozilla in the next year? How do you plan to influence the market going forward?**

Firefox continues to be a fundamental lever in driving the Web forward and advancing the Mozilla mission. At the same time, the Web is evolving and moving into new areas and so is Mozilla. In addition to delivering Firefox on mobile phones and tablets, we will focus on new projects in the important areas of Apps, Identity, Education, and more. [LINK to the opportunities page]

**What was Mozilla's total revenue for 2010?**

Mozilla's consolidated reported revenue (Mozilla Foundation and all subsidiaries)  for 2010 was $123 million, up approximately 18 percent from 2009.

**How does Mozilla generate revenue?**

The  majority of Mozilla's revenue is generated from search functionality  included in our Firefox product through all major search partners  including Google, Bing, Yahoo, Yandex, Amazon, Ebay and others.  Mozilla's reported revenues also include very important individual and  corporate donations and grants as well as other forms of income from our  investable assets.

**What is the status of the organization's search partnerships?**

We currently have partnerships with a number of search providers that differ by market. Our largest contract, with Google, comes up for renewal in November.  We have every confidence that search partnerships will remain a solid generator of  revenue for Mozilla for the foreseeable future.

**Do Mozilla's partnerships affect its independence?**

Our mission and development process are completely unrelated to revenue or revenue generating relationships. Our open development process is governed by Mozilla's mission  and our commitment to improving the Web.

**Are you exploring partership opportunities to diversify your revenue stream?**

We currently have several key business partnerships  and are actively exploring search partnership opportunities and other potential revenue opportunities.  We'll continue to build great products that help people enjoy the richness of  the Internet, and we're confident that this allows us to identify appropriate sources of revenue.