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Solution Number:	00000003	
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Status:	Draft	
Created By:	Amanda Clark, 18/10/2004 11:36	Last Modified By: Amanda Clark, 18/10/2004 11:36
Solution Title:	What is software-as-service?	
Solution Details:	<p>Currently our field sales team is getting a lot of questions about software-as-service. Here is a summary:</p> <p>Software-as-service is a fast growing trend where application providers deliver enterprise applications using a secure, multi-tenant model that minimizes the cost, risk, and complexity of application deployment.</p> <p>Previously companies were essentially given a toolkit and told to build and deploy applications for themselves. This created significant cost and risk of failure. The new subscription model minimizes these factors while creating rapid time to value. Leaders in this category include <a href="#">salesforce.com</a>'s CRM applications.</p>	

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