



BLUE CHIP TEK, INCORPORATED  
3350 Scott Blvd #64  
SANTA CLARA CA, 95054  
TEL: 408-731-7700; FAX: 408-731-7701

QUOTATION # : BCTMD\_MOZILLA-606\_Juniper\_EX4200-48T\_090914  
REVISION/ DATE:  
BCT SALES REP:  
OFFICE #: **Michael Dielman**  
MOBILE #: **(408) 505-8168**  
EMAIL: **[mdielman@bluechiptek.com](mailto:mdielman@bluechiptek.com)**  
INSIDE SALES REP: **Nathan Aquino**  
OFFICE #: **(408) 731-7735**  
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EMAIL PO TO: **[BCT-CustomerPO@bluechiptek.com](mailto:BCT-CustomerPO@bluechiptek.com)**  
PROJECT: **Juniper EX4200-48T**

PROPOSAL TO:  
CUSTOMER: **Mozilla**  
ADDRESS: **331 E. Evelyn Ave**  
**Mountain View, CA 94041**  
CONTACT: **James Barnell**  
EMAIL: **[jbarnell@mozilla.com](mailto:jbarnell@mozilla.com)**  
TELEPHONE: **510-735-7007**

ITEM	PART NUMBER	DESCRIPTION	QTY	UNIT	NET PRICE	TOTAL NET PRICE
1	EX4200-48T	EX 4200, 48-port 10/100/1000BaseT (8-ports PoE) + 320W AC PS, includes 50cm VC cable	6	\$	4,400.00	\$ 26,400.00
2	EX-CBL-VCP-50CM	EX 4200, EX4500, EX4550 Virtual Chassis Port cable 0.5M length (Spare)	6	\$	75.00	\$ 450.00
3	EX-PWR-320-AC	EX 4200 and EX 3200 320W AC Power Supply(power cord needs to be ordered separately)	6	\$	250.00	\$ 1,500.00
4	EX-4PST-RMK	Adjustable 4-post rack-mount kit for EX and QFX5100	6	\$	225.00	\$ 1,350.00
5	EX-UM-2X4SFP	EX4200 and EX3200 2-Port 10G SFP+ / 4-port 1G SFP Uplink Module	6	\$	1,000.00	\$ 6,000.00
6	SVC-ND-EX4200-48T	Juniper Care NextDay Support for EX 4200-48T	6	\$	382.50	\$ 2,295.00
					<b>TOTAL \$</b>	<b>37,995.00</b>

NOTES: 1  
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#### TERMS AND CONDITIONS OF SALE:

- Acceptance of a Customer Purchase Order(s) shall be contingent upon final credit review and approval by BCT management.
- Payment Terms: Net 20 days. Customer agrees to pay interest on all past-due sums at the lower of two percent (2.0%) per month or the highest rate allowed by law.
- Taxes, freight, professional services, and other fees are not included in quote unless otherwise stated.
- The proposed discounted pricing is based on and subject to the Manufacturer's approval. This Quotation may be withdrawn at any time and expires within 20 days of the Quotation date stated above unless extended by Seller.
- All software sales are final.
- Product Returns must be authorized in writing by BCT and a Return Merchandise Authorization (RMA) number issued prior to return.
  - Product Returns may be subject to return or restocking fees.
  - The RMA number must be noted on return shipping label; No other markings should be made on the factory-provided boxes; and returns must be made in accordance with the RMA instructions.
- Deliveries are FOB origin/shipping point. Title of the Equipment shall transfer to the Purchaser upon tender of Equipment to carrier.
  - Customer shall be responsible for all insurance of the product including transit insurance.
  - At time of delivery, packages should be carefully inspected. If any transit irregularities or damaged packages are observed, they should be noted by receiver in writing to freight carrier when signing for packages; The receiver should immediately notify the Freight Carrier and Blue Chip Tek within 24 hours of delivery; and provide pictures of the package(s).
  - If delivered to a Data Center, the customer is responsible for receiving and should instruct the receiver at the Data Center as in 7b.
- BCT Professional Services, if proposed, will be performed during standard business hours, M - F, 8 AM - 5 PM. Refer to Statement of Work for the proposed scope of work. After hour rates will be 50% higher and will be quoted upon request.
- This Quotation, and its attachments, are for the sole use of the Company listed above, and contains confidential and privileged information. Any unauthorized use, disclosure or distribution of the information in this Quotation or its attachments is prohibited.